# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b) OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

Preliminary Information Statement

**Definitive Information Statement** 

2. Name of Registrant as specified in its charter

MEGAWORLD CORPORATION

3. Province, country or other jurisdiction of incorporation or organization

Metro Manila, Philippines

4. SEC Identification Number

167423

5. BIR Tax Identification Code

000-477-103

6. Address of principal office

30th Floor, Alliance Global Tower 36th Street cor. 11th Avenue Uptown Bonifacio,

Taguig City

Postal Code

1634

7. Registrant's telephone number, including area code

(632) 8894-6300/640

8. Date, time and place of the meeting of security holders

17 June 2022, 9:00 a.m. by livestream access via https://megaworldcorp.com/asm2022

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders May 20, 2022
- 10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor

Not applicable

Address and Telephone No.

Not applicable

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	31,720,450,872
Preferred	6,000,000,000

13. Are any or all of registrant's securities listed on a Stock Exchange?

Yes No

If yes, state the name of such stock exchange and the classes of securities listed therein: Philippine Stock Exchange - Common and Preferred Shares

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Megaworld Corporation MEG

PSE Disclosure Form 17-5 - Information Statement for Annual or Special Stockholders' Meeting

\*References: SRC Rule 20 and Section 17.10 of the Revised Disclosure Rules\*

Date of Stockholders' Meeting	Jun 17, 2022	
Type (Annual or Special)	nual	
Time 9:00 AM		
Venue	by livestream access via https://megaworldcorp.com/asm2022	
Record Date May 20, 2022		

# **Inclusive Dates of Closing of Stock Transfer Books**

Start Date	N/A
End date	N/A

l	Other Relevant Information	
	Nama	
	None	

	Filed on behalf by:				
	Name	Jamie Katrina Chan			
	Designation	Senior Manager II			
Н					

#### SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 20-1S INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
  - [ ] Preliminary Information Statement [X] Definitive Information Statement
- 2. Name of Registrant as specified in its charter: MEGAWORLD CORPORATION
- Province, country or other jurisdiction of incorporation or organization
   Metro Manila
- SEC Identification Number: <u>167423</u>
- 5. BIR Tax Identification Code: <u>000-477-103</u>
- Address of principal office
   30<sup>th</sup> Floor, Alliance Global Tower
   36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue

Uptown Bonifacio, Taguig City 1634

- 7. Registrant's telephone number, including area code: (632) 8894-6300/6400
- Date, time and place of the meeting of security holders
   17 June 2022, 9:00 a.m.
   by livestream access via https://megaworldcorp.com/asm2022
- Approximate date on which the Information Statement is first to be sent or given to security holders

20 May 2022

10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor: Not applicable Address and Telephone No.: Not applicable

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA

Title of Each Class Number of Shares of Stock Outstanding

 Common
 31,769,624,872

 Preferred
 6,000,000,000

 Total
 37,769,624,872¹

11. Are any or all of registrant's securities listed on the Philippine Stock Exchange?

Yes [X] No [ ]

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

**Philippine Stock Exchange** 

**Common and Preferred Shares** 

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<sup>&</sup>lt;sup>1</sup> As of May 17, 2022



30th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City 1634

#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

TO ALL STOCKHOLDERS Megaworld Corporation

NOTICE IS HEREBY GIVEN that the Annual Meeting of Stockholders (the "Annual Meeting") of Megaworld Corporation (the "Company") will be held on 17 June 2022 at 9:00 a.m. to be conducted virtually, through the link <a href="https://www.megaworldcorp.com/asm2022">https://www.megaworldcorp.com/asm2022</a> that can be accessed through the Company's website, with the following agenda:

- 1. Call to Order
- 2. Proof of Notice and Determination of Quorum
- 3. Approval of Minutes of the Previous Annual Meeting held on 18 June 2021
- 4. Annual Report of Management
- 5. Appointment of External Auditors
- Ratification of Acts and Resolutions of the Board of Directors, Board Committees and Management
- 7. Election of Directors
- 8. Other Matters
- 9. Adjournment

Stockholders of record as of **20 May 2022** will be entitled to notice of, and to vote at, the Annual Meeting.

Pursuant to Article 1, Sections 4 and 6 of the Company's Amended By-Laws and Sections 57 and 23 of the Revised Corporation Code and to conform with the government's regulation on social distancing and prohibition on mass gatherings, the Company decided to hold the Annual Meeting via remote communication, and allow the stockholders to cast their votes by remote communication or in *absentia*, or by proxy.

To participate in the Annual Meeting, stockholders must register from 9:00 AM of **27 May 2022** until 5:00 PM of **10 June 2022**. The procedure for participation via remote communication and in *absentia* are contained in the Information Statement.

Stockholders who wish to appoint proxies may submit proxy instruments until 5:00 PM of **10 June 2022**, to the Office of the Corporate Secretary at the 10th Floor, Two World Square, 24 Upper McKinley Rd, McKinley Hill, Taguig City 1634 or by email to <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>. Validation of proxies shall be held on 15 June 2022. A sample proxy form will be enclosed in the Information Statement for your convenience.

Makati City, Philippines, May 18, 2022.

ANNA MICHELLE T. LLOVIDO Corporate Secretary

#### **EXPLANATION OF AGENDA ITEMS**

#### 1. Call to Order

The meeting will be formally opened at approximately 9:00 o'clock in the morning.

#### 2. Certification of Notice and Quorum

The Corporate Secretary will certify that the written notice for the meeting was duly sent to stockholders of record, including the date of publication and the newspapers where the notice was published. The Corporate Secretary will also certify that a quorum exists, and the Stockholders representing at least a majority of the outstanding capital stock, present in person or by proxy, shall constitute a quorum for the transaction of business.

Pursuant to Article 1, Sections 4 and 6 of the Company's Amended By-Laws and Sections 57 and 23 of the Revised Corporation Code which allow voting through remote communication or *in absentia* by the stockholders, stockholders may register by submitting requirements via email at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a> and vote through remote communication or *in absentia* on the matters for resolution at the meeting. A stockholder who votes in absentia as well as a stockholder participating by remote communication shall be deemed present for purposes of quorum.

Please refer to **Annex "A"** on the Procedures and Requirements for Voting and Participation in the 2022 Annual Meeting for complete information on remote participation or voting in absentia, as well as on how to join the livestream for the 2022 Annual Meeting.

# 3. Approval of Minutes of the Previous Annual Meeting

The minutes of the meeting held on 18 June 2021 are available at the Company's website, https://www.megaworldcorp.com/.

# 4. Annual Report of Management

The performance of the Company in 2021 will be reported.

# 5. Appointment of External Auditors

The election of the external auditor for the ensuing year will be endorsed to the stockholders for approval. The external auditor conducts an independent verification of the Company's financial statements and provides an objective assurance on the accuracy of its financial statements.

# 6. Ratification of Acts and Resolutions of the Board of Directors, Board Committees and Management

The actions of the Board of Directors and its committees were those taken since the annual stockholders meeting on 17 June 2021 until 16 June 2022. They include the approval of agreements, projects, investments, treasury-related matters, matters covered by disclosures to the Securities and Exchange Commission and the Philippine Stock Exchange, and other similar activities of the Company. The acts of the officers were those taken to implement the resolutions of the Board or its committees or made in the general conduct of business.

# 7. Election of Directors

Nominees for election of seven (7) members of the Board of Directors, including three (3) independent directors, will be submitted for election by the stockholders. The profiles of the nominees to the Board of Directors are provided in the Information Statement.

# 8. Other Matters

Other concerns or matters raised by stockholders will be discussed.

# 9. Adjournment

Upon determination that there are no other matters to be considered, the meeting shall be adjourned.

# SAMPLE ONLY PROXY MEGAWORLD CORPORATION 2022 STOCKHOLDERS' MEETING

I/WE hereby name and a	appoint, or in hi
absence, the Chairman of the mo	neeting, as my/our proxy at the annual stockholders' meeting of
MEGAWORLD CORPORATION	("Megaworld") to be held on 17 June 2022 and/or at an
postponement or adjournment there	ereof, and/or any annual stockholders' meeting of Megaworld, whic
appointment shall not exceed five (	(5) years from date hereof.

In particular, I/We hereby direct my/our said proxy to vote all my/our shares on the agenda items set forth below as I/We have expressly indicated by marking the same with an "X".

Items No.	Subject		Action	
	-	For	Against	Abstain
3.	Approval of Minutes of the			
	Previous Annual Meeting held			
	on 18 June 2021			
5.	Appointment of External			
	Auditors			
6.	Ratification of Acts and			
	Resolutions of the Board of			
	Directors, Board Committees			
	and Management			
7.	Election of Directors			
	a. Andrew L. Tan			
	b. Katherine L. Tan			
	c. Kingson U. Sian			
	d. Enrique Santos L. Sy			
	e. Jesus B. Varela			
	f. Cresencio P. Aquino			
	g. Alejo L. Villanueva, Jr.			
<b>FULL DISCRE</b>	TION			

# PRINTED NAME OF STOCKHOLDER

**AUTHORIZED SIGNATORY** 

THIS PROXY SHOULD BE SUBMITTED UNTIL 5:00 PM OF 10 June 2022, TO THE OFFICE OF THE CORPORATE SECRETARY AT 10TH FLOOR, TWO WORLD SQUARE, 24 UPPER MCKINLEY RD., MCKINLEY HILL, TAGUIG CITY, OR BY EMAIL TO CORPORATESECRETARY@MEGAWORLDCORP.COM.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT.

A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT AT ANY TIME BEFORE THE RIGHT GRANTED IS EXERCISED. A PROXY IS ALSO CONSIDERED REVOKED IF THE STOCKHOLDER ATTENDS THE MEETING IN PERSON AND EXPRESSED HIS INTENTION TO VOTE IN PERSON.

# THIS PROXY DOES NOT NEED TO BE NOTARIZED.

(Partnerships, Corporations and Associations must attach certified resolutions designating their proxies/representatives and authorized signatories)



# INFORMATION STATEMENT

#### **GENERAL INFORMATION**

# Date, Time and Place of Meeting of Security Holders

Date of meeting : 17 June 2022 Time of meeting : 9:00 a.m

Place of meeting : To be called and presided by the Presiding Officer in

Taguig City and to be conducted virtually by remote

communication via

https://megaworldcorp.com/asm2022

Approximate distribution

date of this statement : 20 May 2022<sup>1</sup>

Complete mailing address of the principal office of the

registrant : 30th Floor, Alliance Global Tower, 36th Street cor.

11th Avenue, Uptown Bonifacio, Taguig City 1634

The Company is not soliciting proxies. We are not asking you for a proxy. Neither are you required to send us a proxy.

# **Dissenters' Right of Appraisal**

There is no proposed corporate action in the agenda for the annual meeting of stockholders that will grant appraisal rights pursuant to the Revised Corporation Code of the Philippines to dissenting stockholders.

Any stockholder of the Company shall have the right to dissent and demand payment of the fair value of his shares in the following instances: (1) in case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence; (2) in case the corporation decides to invest its funds in another corporation or business or for any purpose outside of the primary purpose for which it was organized; (3) in case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; and (4) in case of merger or consolidation.

The appraisal right may be exercised by any stockholder who shall have voted against the proposed corporate action, by making a written demand on the Company within thirty (30) days after the date on which the vote was taken, for payment of the fair value of his shares. A stockholder must have voted against the proposed corporate action in order to avail himself of the appraisal right. Failure to make the demand within the 30-day period shall be deemed a waiver of the appraisal right.

<sup>&</sup>lt;sup>1</sup> Pursuant to SEC Notice dated 20 April 2020, digital copies of the Information Statement, Management Report, Annual Report, and other relevant documents will be made available at the Company's website: <a href="https://www.megaworldcorp.com/asm2022">https://www.megaworldcorp.com/asm2022</a> and through the PSE Edge.

From the time of the demand until either the abandonment of the corporate action in question or the purchase of the dissenting shares by the Company, all rights accruing to the dissenting shares shall be suspended, except the stockholder's right to receive payment of the fair value thereof. If the proposed corporate action is implemented or effected, the Company shall pay to such stockholder, upon surrender of the stock certificate(s) representing his shares, the fair value thereof as of the day prior to the date on which the vote was taken, excluding any appreciation or depreciation in anticipation of such corporate action.

If the fair value is not determined, within sixty (60) days from the date the corporate action was approved by the stockholders, it will be determined by three (3) disinterested persons (one chosen by the Company, another chosen by the dissenting stockholder and the third to be chosen jointly by the Company and the stockholder). The findings of the majority of the appraisers shall be final, and their award shall be paid by the Company within thirty (30) days after such award is made. Upon payment by the Company of the awarded price, the dissenting stockholder shall forthwith transfer his shares to the Company.

No payment shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings.

# Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director or officer of the Company, or any nominee for election as a director of the Company, or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon, other than election to office.

No director of the Company has informed it in writing that he intends to oppose any action to be taken by the Company at the annual meeting of stockholders.

# **CONTROL AND COMPENSATION INFORMATION**

# **Voting Securities and Principal Holders Thereof**

# Number of Shares Outstanding

As of 17 May 2022, the Company had outstanding shares of 31,769,624,872 common stock, 601,241,000 treasury shares and 6,000,000,000 voting preferred stock. Each common share and preferred share are entitled to one (1) vote.

# Record Date of Meeting

All stockholders on record as of 20 May 2022 will be entitled to notice of, and to vote at, the annual meeting of stockholders.

# Manner of Voting

Pursuant to Article 1, Sections 4 and 6 of the Company's Amended By-Laws, Sections 23 and 57 of the Revised Corporation Code, and SEC Memorandum Circular No. 06, Series of 2020 allowing voting through remote communication or in absentia, stockholders may now participate in the 2021 Annual Meeting by remote communication and cast their votes in absentia. A stockholder may cast his/her votes by remote communication or *in absentia* until 5:00 pm of 10 June 2022. A stockholder voting remotely or *in absentia* shall be deemed present for purposes of quorum. Please refer to **Annex "A"** on the Procedures and Requirements for Voting and Participation in the 2022 Annual Meeting for complete information on voting via remote participation or voting in absentia, as well as on how to join the livestream for the 2022 Annual Meeting.

#### **Cumulative Voting Rights**

Each stockholder shall be entitled to one (1) vote with respect to all matters to be taken up during the annual meeting of stockholders. With respect to the election of the members of the board of directors of the Company, each stockholder shall have cumulative voting rights. Cumulative voting entitles each stockholder to cumulate his shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or distribute them on the same principle among as many nominees as he shall see fit; provided, that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

# Security Ownership of Record and Beneficial Owners of more than 5% of the Company's Voting Stock as of 31 March 2022

Title of Class	Name, address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	No. of Shares Held	Percent of Class
Common	Alliance Global Group, Inc. (AGI) <sup>1</sup> 7/F 1880 Eastwood Avenue, Eastwood City, E. Rodriguez Jr. Avenue, Bagumbayan, Quezon City	Alliance Global Group, Inc. <sup>2</sup>	Filipino	14,390,844,058	38.0224%
Preferred	•			6,000,000,000	15.8528%
Total				20,390,844,058	53.8752%
Common	PCD Nominee Corporation (Filipino), G/F MKSE Bldg., 6767 Ayala Ave., Makati	Participants of the PCD composed of custodian banks and brokers.	Filipino	6,981,706,380	18.4466%
Common	New Town Land Partners, Inc. (NTLPI) <sup>3</sup> , 26th Floor, Alliance Global Tower 36th Street cor. 11th Avenue Uptown Bonifacio, Taguig City 1634	New Town Land Partners, Inc. <sup>4</sup>	Filipino	5,668,530,324	14.9770%
Common	PCD Nominee Corporation (Non- Filipino), G/F MKSE Bldg., 6767 Ayala Ave., Makati	Participants of the PCD composed of custodian banks and brokers.	Filipino	3,623,450,7045	9.5736%

<sup>&</sup>lt;sup>1</sup> The Chairman of the Board of AGI, Mr. Andrew L. Tan, is also Chairman of the Board and President of the Company.

<sup>&</sup>lt;sup>2</sup> The Board of Directors of AGI has voting and investment power over shares of stock held by AGI in the Company. AGI authorizes its Chairman, or in his absence, the Chairman of the Meeting, to vote shares of stock held in the Company.

3 NTI PLie on Affiliate of the Company.

NTLPI is an Affiliate of the Company.

<sup>&</sup>lt;sup>4</sup> The Board of Directors of NTLPI has voting and investment power over shares of stock held by NTLPI in the Company. NTLPI authorizes the Chairman of the Board of the Company, or in his absence the Chairman of the Meeting, to vote shares of stock held by NTLPI in the Company.

<sup>&</sup>lt;sup>5</sup> Figure includes shares owned by HSBC.

Other than the persons identified above, there are no other beneficial owners of more than 5% of the Company's voting stock known to the Company.

# Security Ownership of Management as of 31 March 2022

Nan	Title of Class ne of Beneficial Owner	Amount and Nature of Beneficial Ownership*	Citizenship	Percent of Class
Directors/Nor	minees	•	1	
Common	Andrew L. Tan	1	Filipino	.0000%
		1,891,632 <sup>1</sup>	Filipino	.0050%
		20,390,844,0582	Filipino	53.8752%
		5,668,530,3243	Filipino	14.9769%
Common	Cresencio P. Aquino	1	Filipino	.0000%
Common	Kingson U. Sian	1	Filipino	.0000%
		612,5004	Filipino	.0001%
Common	Katherine L. Tan	1,891,632	Filipino	.0050%
		1 <sup>5</sup>	Filipino	. 0000%
Common	Jesus B. Varela	1	Filipino	.0000%
Common	Roberto S. Guevara	1	Filipino	.0000%
Common	Enrique Santos L. Sy	80,553	Filipino	.0002%
CEO and Fo	ur Most Highly Compensated Of	ficers		
Common	Andrew L. Tan		ame as above	
Common	Lourdes T. Gutierrez- Alfonso	806,271	Filipino	.0021%
		167,973 <sup>6</sup>	Filipino	.0004%
Common	Francisco C. Canuto	369,054	Filipino	.0009%
Common	Maria Victoria M. Acosta	0	Filipino	n/a
Common	Giovanni C. Ng	0	Filipino	n/a
Other Execu	tive Officers			
Common	Noli D. Hernandez	0	Filipino	n/a
Common	Kevin Andrew L. Tan	367,205 <sup>7</sup>	Filipino	.0009%
Common	Maria Carla T. Uykim	0	Filipino	n/a
Common	Rafael Antonio S. Perez	0	Filipino	n/a
Common	Graham M. Coates	0	British	n/a
Common	Jennifer L. Romualdez	0	Filipino	n/a
Common	Kimberly Hazel A. Sta. Maria	0	Filipino	n/a
Common	Cherryll B. Sereno	0	Filipino	n/a
Common	Anna Michelle T. Llovido	0	Filipino	n/a
Common	Nelileen S. Baxa	0	Filipino	n/a
Common	All directors and executive	4,295,193 (direct)		0.01134%

<sup>&</sup>lt;sup>1</sup> Indirect ownership; shares beneficially owned by spouse Katherine L. Tan.

<sup>&</sup>lt;sup>2</sup> Indirect ownership; shares held by Alliance Global Group, Inc., which normally authorizes Andrew L. Tan, in his capacity as Chairman of the Company, or in his absence the Chairman of the meeting, to vote AGIs common shares in the Company.

<sup>&</sup>lt;sup>3</sup> Indirect ownership; shares held by NTLPI which normally authorizes Andrew L. Tan, in his capacity as Chairman of the Company, or in his absence the Chairman of the meeting, to vote NTLPIs common shares in the Company.

<sup>&</sup>lt;sup>4</sup> Shares are lodged with PCD Nominee Corporation.

Indirect ownership; shares beneficially owned by spouse Andrew L. Tan.

<sup>&</sup>lt;sup>6</sup> Shares are lodged with PCD Nominee Corporation.

<sup>&</sup>lt;sup>7</sup> Shares are lodged with PCD Nominee Corporation.

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# Voting Trust Holders of 5% or More

The Company is not aware of the existence of persons holding more than five percent (5%) of the Company's common shares under a voting trust or similar agreement.

#### Changes in Control

There has been no change in the control of the Company since it was incorporated in 1989.

#### **Board of Directors and Senior Management**

#### Background of Directors and Executive Officers

The overall management and supervision of the Company is undertaken by the Board of Directors ("Board"). Currently, the Board consists of seven members, of which three are independent directors. All of the directors were elected at the Company's annual stockholders meeting on June 18, 2021, and will hold office until their successors have been duly elected and qualified.

Information concerning the background of the directors and executive officers of the Company is provided in pages 28 to 35 of the Company's Management Report.

#### Procedure for Nomination and Election of Independent Directors

Pursuant to Article II, Section 2 of the Company's Amended By-Laws, the nomination and election of independent directors shall be conducted in accordance with SRC Rule 38.

SRC Rule 38 provides that the nomination and election of independent directors shall be conducted in accordance with the following rules:

- 1. Nomination of independent directors shall be conducted by the Corporate Governance Committee prior to a stockholders' meeting. All recommendations shall be signed by nominating stockholders and shall bear the conformity of the nominees.
- 2. The Corporate Governance Committee shall pre-screen the nominees and prepare a final list of candidates.
- 3. The final list of candidates shall contain the business and/or professional experience of the nominees for independent directors, which list shall be made available to the Commission and to all stockholders through the filing and distribution of the Information Statement, in accordance with SRC Rule 20, or in such other reports the Company is required to submit to the Commission. The name of the person or group of persons who recommended the nominees for independent directors shall be identified in such report including any relationship to the nominees.
- 4. Only nominees whose names appear in the final list of candidates shall be eligible for election as independent directors. No other nominations shall be entertained after the final list of candidates shall have been prepared. No further nominations shall be entertained or allowed on the floor during the actual annual stockholders' meeting.
- 5. The conduct of the election of independent directors shall be made in accordance with the standard election procedures of the Company in its by-laws, subject to pertinent laws, rules and regulations of the Commission.
- 6. It shall be the responsibility of the Chairman of the Meeting to inform all stockholders in attendance of the mandatory requirement of electing independent directors. He shall ensure those independent directors are elected during the stockholders' meeting.
- 7. In case of failure of election for independent directors, the Chairman of the Meeting shall call a separate election during the same meeting to fill up the vacancy.

#### Nominees

Directors are elected annually by the stockholders at the annual stockholders' meeting to serve until the election and qualification of their successors. The Corporate Governance Committee composed of Cresencio P. Aquino as Chairman, Roberto S. Guevara and Jesus B. Varela as members accepts nominees to the Board of Directors, including nominees for independent director. The Committee is responsible for screening and qualifying the list of nominees. The following is the complete and final list of nominees and candidates for members of the Board of Directors:

- 1. Andrew L. Tan
- 2. Katherine L. Tan
- 3. Kingson U. Sian
- 4. Enrique Santos L. Sy
- 5. Jesus B. Varela Independent Director
- 6. Cresencio P. Aguino Independent Director
- 7. Alejo L. Villanueva, Jr. Independent Director

#### **Independent Directors**

This year's nominees for directors include three (3) persons who qualify as independent directors. Mr. Luke Tan nominated Mr. Jesus B. Varela as independent director while Ms. Maria Rosario Justo nominated Messrs. Cresencio P. Aquino and Alejo L. Villanueva, Jr. as incoming Independent Directors. Ms. Justo and Messrs. Tan, Varela, Garcia and Villanueva are not related by consanguinity or affinity up to the fourth civil degree.

# Alejo L. Villanueva, Jr. Nominee Independent Director

Mr. Villanueva, 80 years old, Filipino, is an Independent Director MREIT Property Managers, Inc. and Director of Ridgeview Estates Nuvali Homeowners Association, Inc., a non-stock, non-profit corporation. He is a professional consultant who has more than 20 years of experience in the fields of training and development, public relations, community relations, institutional communication, and policy advocacy, among others. He has done consulting work with the Office of the Vice President, the Office of the Senate President, the Commission on Appointments, the Securities and Exchange Commission, the Home Development Mutual Fund, the Home Insurance Guaranty Corporation, Department of Agriculture, Philippine National Railways, International Rice Research Institute, Rustan's Supermarkets, Louis Berger International (USAID-funded projects on Mindanao growth), World Bank (Subic Conversion Program), Ernst & Young (an agricultural productivity project), Chemonics (an agribusiness project of USAID), Price Waterhouse (BOT program, a USAID project), Andersen Consulting (Mindanao 2000, a USAID project), Renardet S.A. (a project on the Privatization of MWSS, with World Bank funding support), Western Mining Corporation, Phelps Dodge Exploration, and Marubeni Corporation. Mr. Villanueva obtained his bachelor's degree in Philosophy from San Beda College, summa cum laude. He has a master's degree in Philosophy from the University of Hawaii under an East-West Center Fellowship. He also took up special studies in the Humanities at Harvard University. He studied Organizational Behavior at INSEAD in Fontainebleau, France. He taught at the Ateneo Graduate School of Business, the UST Graduate School, and the Asian Institute of Journalism.

#### Significant Employees

While the Company values its workforce, the business of the Company is not highly dependent on the services of personnel outside of Senior Management.

# Family Relationships

Chairman and President Andrew L. Tan is married to Director Katherine L. Tan. Their son, Kevin Andrew L. Tan, is presently the Executive Vice President and Chief Strategy Officer of the Company and is also a director and Corporate Secretary of Alliance Global Brands, Inc. and a director of publicly listed subsidiaries Empire East Land Holdings, Inc. and Global-Estate Resorts, Inc. and Director, Chief Executive Officer and Vice Chairman of parent company, Alliance Global Group, Inc.

# Involvement in Certain Legal Proceedings

The Company is not aware of the occurrence, as of the date hereof and during the past five (5) years preceding this date, of any of the following events which it believes to be material to the evaluation of the ability or integrity of any of its directors, nominees for election as director, or executive officers:

- 1. Any bankruptcy petition filed by or against any business of a director, nominee for election as director, or executive officer who was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- 2. Any director, nominee for election as director, or executive officer being convicted by final judgment in a criminal proceeding, domestic or foreign, or being subject in his personal capacity to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses:
- 3. Any director, nominee for election as director, or executive officer being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- 4. Any director, nominee for election as director, or executive officer being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended, or vacated.

#### Related Transactions

The Company and its subsidiaries, in their ordinary course of business, engage in transactions with its affiliates. The Company's policy with respect to related party transactions is to ensure that these transactions are entered into on terms comparable to those available from unrelated third parties.

Transactions with related parties include investments in and advances granted to or obtained from subsidiaries, associates and other related parties. Other related parties include joint venture partners (See Note 10 to the Audited Financial Statements, Advances to/from Landowners and Joint Operators) and investees which investments are accounted for at cost and other entities which are owned and managed by investors/owners of the Company (See Note 11 to the Audited Financial Statements, Investments in Associates). Advances granted to joint venture partners are in the nature of cash advances made to landowners under agreements covering the development of parcels of land, which are to be used for pre-development expenses such as relocation of existing occupants. Repayment of these advances shall be made upon completion of the project development either in the form of the developed lots corresponding to the landowner's share in saleable lots and residential and

condominium units. The commitment for cash advances under the agreements has been fully granted by the Company.

Advances granted to and obtained from subsidiaries, associates and other related parties are for purposes of working capital requirements. For more information, see Note 27 to the Audited Financial Statements.

Other related party transactions include collections from sales of land made in prior years to an associate company on an instalment basis. As part of the transaction, the related party entered into a management agreement with the Company, whereby the Company provides overall administration services in relation to the property.

The Company avails of marketing services of Eastwood Property and Holdings, Inc. ("EPHI"), a wholly-owned subsidiary of Empire East Land Holdings, Inc. ("EELHI"), Megaworld Newport Property Holdings, Inc. ("MNPHI") and Megaworld Land, Inc. ("MLI"), which acts as a manager and leasing agent for the commercial properties of the Company. (See Note 27 to the Audited Financial Statements, Related Party Transactions). As consideration for said marketing services, the Company pays commission based on contracted terms. Commission expenses charged by EPHI, MNPHI and MLI are based on prevailing market rates.

Other than those disclosed in the Company's Financial Statements, the Company has not entered into any other related party transactions.

#### Resignation/Disagreement

No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of stockholders because of a disagreement with the Company on any matter relating to the Company's operations, policies or practices.

#### Compensation of Directors and Executive Officers

**Summary Compensation Table** 

Aggregate compensation paid to Megaworld's Chief Executive Officer and the four most highly compensated executive officers as a group for the last two fiscal years and the estimate for the ensuing year are as follows:

Name and Principal Position	Year	Salary	Other Variable Pay	Total Annual Compensation
Andrew L. Tan, President and CEO				
Lourdes T. Gutierrez-Alfonso, Chief Operating Officer				
Philipps C. Cando Managing Director for Operations*				
Maria Victoria M. Acosta** SVP-International Marketing and Leasing				
Giovanni C. Ng, SVP, Management Analyst				
Francisco C. Canuto, SVP, Treasurer				
President and 4 Most Highly	Actual 2020	P88.3 Million	P23.0 Million	P111.3 Million
Compensated Officers	Actual 2021	P90.9 Million	P23.5 Million	P114.4 Million
	Projected 2022	P94.5 Million	P24.2 Million	P118.7 Million
	Actual 2020	P191.6 Million	P38.4 Million	P230.0 Million
All Other Officers and Directors as a Group	Actual 2021	P220.4 Million	P44.1 Million	P264.5 Million
Note * Petired on 2 Nevember	Projected 2022	P253.5 Million	P50.7 Million	P304.2 Million

Note

# **Compensation of Directors**

The members of the Board receive a standard per diem for attendance in Board meetings. In 2021 and 2020, the Company paid a total of Php700,000 for each year, for directors' per diem. For 2022, the Company has allocated Php800,000 for directors' per diem. Other than payment of the per diem, there are no arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, during the year ended December 31, 2021 and the ensuing year, for any service provided as a director.

Name of Directors	Year	Salary	Total Annual Director's Per Diem
Andrew L. Tan		Per diem	
Katherine L. Tan		Per diem	
Kingson U. Sian		Per diem	
Enrique Santos L. Sy		Per diem	
Jesus B. Varela		Per diem	
Cresencio P. Aquino		Per diem	

<sup>\*</sup> Retired on 2 November 2021. The position of Managing Director for Operations has yet to be filled. He ceded to be part of the four most highly compensated executive officers together with the CEO.

<sup>\*\*</sup> Upon the retirement of Mr. Cando, Ms. Acosta was included as part of the four most highly compensated executive officers together with the CEO.

Roberto S. Guevara		Per diem	
Total Annual Director's Per Diem	2020		700,000
	2021		700,000
	2022		800,000

# Employment Contracts and Termination of Employment and Change-in-Control Arrangement

Executive officers are appointed by the Board to their respective offices. The Company does not enter into employment contracts with its executive officers. Other than benefits available under the Company's retirement plan, there is no compensatory plan or arrangement with respect to an executive officer which results or will result from the resignation, retirement or any other termination of such executive officer's employment with the Company and its subsidiaries, or from a change-incontrol of the Company, or a change in an executive officer's responsibilities following a change-incontrol of the Company.

# **Options Outstanding**

There are executive officers of the Company who were granted options to subscribe to common shares of the Company pursuant to the Company's Employee Stock Option Plan approved by the Board and stockholders of the Company in 2012.

Name	No. of Outstanding Options	No. of Options Exercised	Date of Grant	Exercise Price	Market Price at Date of Grant
President and 4 Most Highly Compensated Officers	80,000,000	0	Various Dates	Php1.773054*	Php 2.54*
All Other Officers and Directors as a Group	20,000,000	0	Various Dates	Php2.4173535*	Php3.42*

<sup>\*</sup>Average prices

The Company's Employee Stock Option Plan is intended to (i) enable qualified employee who are largely responsible for the further growth and development of the Company to participate in the growth of the Company; (ii) encourage the long-term commitment of such employees; and (iii) motivate such employees to continue their efforts in contributing to the long-term financial success of the Company.

The Company has not adjusted the exercise price of the option since the last grant and issuance on 11 June 2014.

# **Independent Public Accountants**

The Board of Directors of the Company, in consultation with the Audit Committee composed of Jesus B. Varela as Chairman and Cresencio P. Aquino and Andrew L. Tan as members, will recommend to the stockholders the engagement of Punongbayan & Araullo as external auditors of the Company for 2020.

In compliance with SEC Memorandum Circular No. 8, Series of 2003, which was subsequently incorporated in SRC Rule 68, paragraph 3(b)(iv), and the Company's Manual of Corporate Governance, which require that the Company's external auditor be rotated or the handling partner changed every five (5) years or earlier, Mr. Renan A. Piamonte of Punongbayan and Araullo was designated as handling partner for the audit of the financial statements of the Company starting the

year ending 31 December 2016. Punongbayan & Araullo was also the auditor of the Company for 2021, 2020 and 2019.

There are no disagreements with the auditors on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which, if not resolved to their satisfaction, would have caused the auditors to make reference thereto in their reports on the financial statements of the Company and its subsidiaries.

Representatives of Punongbayan & Araullo are expected to be present at the Annual Meeting of stockholders. They will have the opportunity to make a statement if they desire to do so and, are expected to be available to respond to appropriate questions.

#### Financial Information

Financial Statements of the Company and its subsidiaries as of 31 December 2021 and 2020, the Interim Financial Statements of the Company as of 31 March 2022, and the Management's Discussion and Analysis of Results of Operations and Financial Condition for the corresponding periods are contained in the Company's Annual Report to Stockholders and are incorporated herein by reference.

#### **Action with Respect to Reports**

The minutes of the annual meeting of stockholders held on 18 June 2021 will be submitted to the Company's stockholders for approval. The minutes will refer to the adoption of stockholders' resolutions pertaining to, among others, the following matters:

- 1. Approval of Minutes of the Previous Annual Meeting held on 24 August 2020.
- 2. Appointment of External Auditors
- 3. Ratification of Acts and Resolutions of the Board of Directors, Board Committees and Management
- 4. Election of Directors

The approval or disapproval of the Minutes will constitute merely an approval or disapproval of the correctness of the Minutes but will not constitute an approval or disapproval of the matters referred to in the Minutes.

#### **ISSUANCE AND EXCHANGE OF SECURITIES**

# Authorization or Issuance of Securities Other than for Exchange

There is no action to be taken with respect to the authorization or issuance of any securities.

#### Modification or Exchange of Securities

There is no action to be taken with respect to the modification of any class of securities of the Company, or the issuance or authorization for issuance of one (1) class of securities of the Company in exchange for outstanding securities of another class.

#### Mergers, Consolidation, Acquisitions and Similar Matters

There is no action to be taken with respect to mergers, consolidations, acquisitions, sales or other transfers of all or any substantial part of the assets of the Company, liquidation or dissolution of the Company, and similar matters.

# **Acquisition or Disposition of Property**

There is no action to be taken with respect to the acquisition or disposition of any significant Company property.

#### **Restatement of Accounts**

There is no action to be taken with respect to the restatement of any asset, capital, or surplus account of the Company.

#### **OTHER MATTERS**

### **Action with Respect to Reports**

The following are to be submitted for approval during the Annual Stockholders' Meeting:

- 1. Approval of Minutes of the Previous Annual Meeting held on 18 June 2021
- 2. Annual Report of Management
- 3. Ratification of all resolutions of the Board of Directors and the Board Committees and acts of Senior Management adopted during the period covering 17 June 2021 through 16 June 2022. These include, among others, the following matters:
  - a) Appointment of Contract Signatories
  - b) Application for Permits, Licenses, Clearances, Accreditations and Registration for Projects
  - c) Registration of Master Deeds and Restrictions covering Projects
  - d) Operation of Bank Accounts and other Bank Transactions
  - e) Appointment of Proxies and Nominees
  - f) Development, Marketing and Operation of Projects
  - g) Approval of Plans and Titling of Projects
  - h) Property Acquisitions, Dispositions, Leases, and Joint Ventures
  - i) Declaration of Cash Dividends
  - j) Sale of Motor Vehicles
  - k) Holding of 2022 Annual Meeting of Stockholders
  - 1) Application for, and renewal of, corporate permits, licenses and accreditations.

# Requirements under Section 49 of the Revised Corporation Code of the Philippines

Please refer to Annex "B" on the Requirements under Section 49 of the Revised Corporation Code of the Philippines.

#### Matters Not Required to be Submitted

There is no action to be taken with respect to any matter which is not required to be submitted to a vote of security holders.

# **Voting Procedures**

# Vote Required

In the election of directors, the seven (7) nominees garnering the highest number of votes will be elected as members of the board of directors, provided that there shall be elected at least three (3) independent directors in the Company's board of directors.

# Method of Counting of Votes

Each common share entitles the person in whose name it is registered in the books of the Company to one vote with respect to all matters to be taken up during the annual meeting of stockholders. In the election of directors, each holder of common share may vote such number of shares for as many persons as there are directors to be elected or may cumulate said shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many nominees as he shall see fit;

provided, that the total number of votes cast by him shall not exceed the number of shares owned by him multiplied by the number of directors to be elected.

There will be seven (7) persons to be elected to the Company's board of directors, including three (2) independent directors. In the event that the number of nominees to the board of directors should exceed the number of board seats, voting shall be done by ballot. However, if the number of nominees to the board of directors will not exceed the number of board seats, voting will be done by a show of hands. Election inspectors duly appointed for the meeting shall be responsible for counting the number of votes, subject to validation by representatives of Punongbayan & Araullo, the Company's external auditors.

Stockholders may cast their votes by remote communication or in *absentia*, or by proxy. A stockholder who votes in absentia as well as a stockholder participating by remote communication shall be deemed present for purposes of quorum. Please refer to Annex "A" on the Procedures and Requirements for Voting and Participation in the 2022 Annual Meeting for complete information on voting via remote participation or voting in absentia, as well as on how to join the livestream for the 2022 Annual Meeting.

The Company shall provide, without charge, to each stockholder a copy of its annual report on SEC Form 17-A, upon written request addressed to Megaworld Corporation, Attention: The Corporate Secretary, 10<sup>th</sup> Floor, Two World Square, 24 Upper McKinley Rd., McKinley Hill, Taguig City 1634.

# **SIGNATURE PAGE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Taguig on May 18, 2022

# **MEGAWORLD CORPORATION**

Ву:

FRANCISCO C. CANUTO

Senior Vice President and Treasurer



#### MANAGEMENT REPORT

#### **BUSINESS**

#### Overview

The Company is one of the leading property developers in the Philippines and is primarily engaged in the development of large scale mixed-use planned communities, or community townships, that comprise residential, commercial and office developments and integrate leisure, entertainment and educational/training components. Founded in 1989, the Company initially established a reputation for building high quality residential condominiums and commercial properties located in convenient urban locations with easy access to offices as well as leisure and entertainment amenities in Metro Manila. Beginning in 1996, in response to demand for the lifestyle convenience of having quality residences in close proximity to office and leisure facilities, the Company began to focus on the development of mixed-use communities, primarily for the middle-income market, by commencing the development of its Eastwood City project. In addition, the Company engages in other property related activities such as project design, construction oversight and property management.

The Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses as well as office projects and retail space. The Company has the following three primary business segments: (i) real estate sales of residential developments; (ii) leasing of office space, primarily to Business Process Outsourcing ("BPO") enterprises and retail space; and (iii) management of hotel operations. The Company's consolidated revenues for the year ended 31 December 2021 were ₱50.8 billion compared to ₱43.5 billion for the year ended 31 December 2020. Real estate sales of residential developments accounted for 61% of the Company's consolidated revenues in 2021 and 57% in 2020. Rental income from leasing operations accounted for approximately 26%. of the Company's consolidated revenues in 2021 and 30% in 2020. The Company's consolidated net profit for the year ended 31 December 2021 was ₱14.4 billion compared to ₱10.6 billion for the year ended 31 December 2020.

As of 31 December 2021, the Company owns or has development rights to over 5,000 hectares of land located throughout the Philippines.

For more than three decades, the Company has been recognized by numerous institutions and prestigious international awards organizations for its property and real estate development capabilities, good corporate governance, corporate and social responsibility initiatives, and other achievements. The Company's track record and established market position has made it one of the most recognized brands in the industry both within and outside the Philippines and has been awarded "Best Developer - Philippines" by International Finance Awards and "Best Real Estate Developer Philippines 2021" by Finance Derivative Awards. In 2021, Megaworld received a total of 84 awards, including 44 international awards, from several award-giving bodies that recognized not only its developments and cultural promotion campaigns, but also the Company's COVID-19 response programs

The Company's common shares were listed on the PSE in 1994 and as of 31 December 2021, the Company had a market capitalisation of ₱100 billion.

Foreign sales contributed approximately 15%, 15% and 25% to the Company's consolidated sales and revenues for the years 2021, 2020 and 2019, respectively. The percentage of sales broken down by major markets is as follow:

#### **Current Property Development Projects**

The Company's current development projects are mostly mixed-use township developments that typically have residential, office, and commercial components. These projects are located in key areas throughout the Philippines. The objective of each of the mixed-use developments is to provide an integrated community with high quality "live-work-play-learn" amenities within close proximity to each other. For each development, the Company's real estate strategy is to lease all office and commercial properties and sell all residential units. Where the Company is not able to sell 100% of its residential units, upon completion of the residential project, it rents these unsold units on a lease-to-own basis or pursuant to a lease with an option to buy. The location of each of the Company's township developments, together with their respective sizes in hectares, is set out in the following map and each project is described below.

Market	2021	2020	2019
North America	37%	50%	31%
Europe	36%	26%	20%
Asia	15%	7%	48%
Middle East	12%	17%	1%
Total	100%	100%	100%

#### **Eastwood City**

Eastwood City is the first township to implement the Company's "live-work-play-learn" concept. Its 18.50-hectare community property in Libis, Quezon City has 19 completed luxury condominium towers, 10 first-class corporate office buildings, and a modern IT park. The planning of Eastwood City adopts an integrated approach to urban planning, with an emphasis on the development of the Eastwood City Cyberpark to provide offices with infrastructure such as high-speed telecommunications and 24-hour power supply that support BPO and other technology-driven businesses. The township provides education/training, restaurants, leisure and retail facilities and residences. It is currently home to more than 25,000 residents and 85,000 workers. Eastwood city is also home to the four-level Eastwood Mall — a shopping and dining destination which has been declared the "Best Shopping Center" by the Philippine Retailers Association. Eastwood City has three malls and around 500 commercial and retail shops.

# **Forbes Town Center**

Forbes Town is located in a 5-hectare land in Bonifacio Global City, Taguig, Metro Manila adjacent to the Manila Golf Club, Manila Golf and Country Club, the Forbes Park residential subdivision and Dasmariñas Village. Forbes Town has 12 residential towers which house more than 3,500 residential units. Upon completion, Forbes Town is expected to consist of residential, retail and entertainment properties. The focal point of activity in the township is Forbes Town Road, a retail strip with 37 restaurants and shops that cater to the diverse needs of the residents of the community's three Bellagio towers, six towers of Forbeswood Heights, two towers of Forbeswood Parklane, and the 53-storey Eight Forbes Town Road. This is connected to another Fort Bonifacio landmark, Burgos Circle, a leisure spot with residential condominiums and a small park. These commercial centers along with each of the condominiums' convenient location and top- notch resort-style amenities form a lifestyle of absolute leisure.

# **McKinley Hill**

McKinley Hill is a community township located on approximately 50 hectares of land in Fort Bonifacio, Taguig City, Metro Manila. McKinley Hill consists of office, residential, retail, educational,

entertainment and recreational centers. The residential zone consists of subdivision lots for low-density single-detached homes, clusters of low-rise residential garden villas and residential condominiums. The office properties will include the McKinley Hill Cyberpark which is a PEZA-designated IT special economic zone. Tenants of the office properties will largely comprise of software developers, data encoding and conversion centers, call centers, system integrations, IT and computer system support. The leisure and entertainment zone will consist of bars, restaurants, specialty shops, cinemas and sports complex. Three international schools, the Chinese International School, the Korean International School and Enderun College, a hotel management institution affiliated with Les Roches of Switzerland, comprise the "learn" component of the township. McKinley Hill is also home to the British Embassy and the Korean Embassy.

# **Newport City**

Newport City is a community township located on 25 hectares of land at the Villamor Air Base, Pasay City, Metro Manila, across from the NAIA Terminal 3 and adjacent to the Villamor golf course. It will be targeted towards tenants and buyers who consider proximity to the NAIA Terminal 3 an advantage. The residential zone consists of eight to nine-storey medium-rise buildings. The corporate zone is comprised of office buildings. The Company expects to establish a PEZA special economic zone cyberpark at Newport City. The leisure and entertainment zone consist of bars, restaurants, retail and tourist oriented shops, which are designed to complement the office and residential buildings in the community township. Newport City is home to Resorts World Manila, which is a leisure and entertainment complex comprising gaming facilities, restaurants, hotels and shopping outlets. The hotel zone comprises the Manila Marriott Hotel, Maxims Hotel, Holiday Inn Express Hotel, Hilton Hotel Manila, Hotel Okura Manila and Sheraton Manila managed by Travellers International Hotel Group, Inc., Megaworld Hotels' Belmont Hotel Manila and Savoy Hotel Manila.

#### **McKinley West**

**McKinley West** is a township being developed on a 34.5-hectare portion of the JUSMAG property in Fort Bonifacio which is directly beside Forbes Park and Manila Polo Club and across McKinley Hill in Taguig, Metro Manila. The development of McKinley West is another joint venture undertaking with BCDA. McKinley West will have rows of luxury residential estates, some of which will have their own swimming pools and other amenities. The upscale residential enclave will be supplemented by a modern business district of sustainable office buildings, an international school, and a commercial center. These will all be complemented by open spaces and greenery. Ingress and egress points of the estate are conveniently located along Lawton Avenue which connects Fort Bonifacio to Pasay City and Makati City.

#### The Mactan Newtown

The Company's first township venture outside Luzon, Mactan Newtown is a mixed-use development on a 30-hectare property near Shangri-La's Mactan Resort and Spa in Mactan, Cebu. Mactan Newtown combines high-end office towers, luxury condominiums, leisure amenities, retail shops, a school, and upscale hotels. It will also have its own exclusive, world-class beach club at the township's beachfront, and sports facilities at the 11-hectare beachfront property formerly known as Portofino Beach. It is also near the Mactan-Cebu International Airport, making the township ideal for residence, business or leisure. The first phase of the project is expected, on completion, to comprise high-tech BPO offices, retail centers, luxury condominiums, leisure facilities and beach resort frontage. The Mactan Newtown is approximately 10 minutes away from the Mactan-Cebu International Airport, the Philippines' second largest airport. Soon to rise are five hotels, two of which are at the beachfront.

# **Uptown Bonifacio**

Uptown Bonifacio is an approximately 15.4-hectare property in Fort Bonifacio in Taguig, Metro Manila. Modeled after the most progressive cities around the world – Paris, London, Milan, New York and Tokyo, Uptown Bonifacio is comprised of a residential portion in the northern part of Fort Bonifacio, and a portion for mixed-use, comprising office and retail space. It is well placed to cater to the fast -paced lives of today's young professionals and growing families. Set in the heart of Fort

Bonifacio, the township will be close to several of the new central business district's ("CBD") popular landmarks, such as Forbes Town, Burgos Circle, the Mind Museum, Bonifacio High Street, and The Fort Strip. First class health care and education will never be far with St. Luke's Medical Center and the institutional zone mere footsteps away. Within the township is a complete community of its own: live luxuriously in the residences of Uptown Bonifacio; work in the top grade office sites; and play at its very own high-end commercial center, Uptown Place Mall. The township is easily accessible via Kalayaan Avenue, C-5 Road and EDSA.

# **Boracay Newcoast**

Boracay Newcoast is a 150-hectare mixed-use leisure and resort development. It is envisioned to be the next world-class tourism destination in the paradise island. Soon to rise in the tropical tourism development are luxury and boutique hotels, commercial and retail district, upscale villas, and an exclusive residential village. Among the first residential towers to rise is Oceanway Residences, a cluster of mid-rise condominiums offering amazing views of the Sibuyan Sea, Mt. Luho, the island's highest peak, as well as the Fairways & Bluewater Golf Course. Aside from Oceanway Residences, among the upcoming projects here include four hotels and an Ibiza-inspired commercial and retail strip, all the more making it the most anticipated destination in Boracay.

#### Twin Lakes

Twin Lakes is a 1,200-hectare mixed-use leisure and resort community that raises the bar of living in Tagaytay. The tourism estate features the best of Europe at the first residential cluster called The Vineyard Residences, which is composed of three mid-rise condominium towers named after famous grape varieties: Shiraz, Merlot, and Chardonnay. Twin Lakes also has a unique mixed-use community development called The Vineyard, which spans 177-hectare of natural landscape that offers the perfect view of the famous Taal Volcano, along with a view of the man-made lake within the estate. The Vineyard will have its own sports club and spa, wedding venue, and a10-hectare vineyard that will produce real grapes that can be processed, stored, and aged in its very own chateau. The township will also have commercial and retail hubs (The Village and Lakeshore Town Center), a university park, as well as a nature park. Other developments in Twin Lakes include a retirement community, wellness center, hotel and chateau, among others. With these developments, one can enjoy both the natural and man-made wonders at Twin Lakes.

# **Iloilo Business Park**

Iloilo Business Park is a mixed-planned community in a 72-hectare property in Mandurriao, Iloilo. When completed, it will be a mixed-use business, tourism, commercial and residential hub with a residential community, BPO office buildings, hotels, a convention center, retail centers and a lifestyle center, all at the heart of Iloilo, a new growth center in the Visayas. The entire Iloilo Business Park development was registered as a special economic zone with the Government, which allows it to benefit from a tax holiday period as well as other incentives for investors. It also features The Street of Festive Walk, a 1.1-kilometer retail strip inspired by outlet shops in America and envisioned to be the longest shop-and-dine street outside of Metro Manila. Iloilo Business Park has launched five residential condominium developments to date – One Madison Place Luxury Residence, Lafayette Park Square, The Palladium, the tallest building in the region at 22 storeys high, Saint Dominique and Saint Honore. With Iloilo Business Park, the Company aims to transform Western Visayas into the next central district in the region.

#### Suntrust Ecotown

Sitting on a 350-hectare land in Tanza, Cavite, the Suntrust Ecotown will be the Company's first mixed-use development with an industrial park, also a first in the country. The industrial park is the country's first to be accredited by PEZA with lifestyle amenities. It is also positioned to be the major hub for world-class light to medium export-oriented industries, residential, commercial, and institutional establishments in the south. At Suntrust Ecotown, 111 hectares will be allotted for the industrial park, another 40 hectares is dedicated for the expansion of the industrial park and the integration of lifestyle amenities such as a hotel, commercial and retail hubs, driving range, mini golf course, putting greens, swimming pool, jogging path, basketball and badminton courts, and open

parks, and another 200 hectares of future development that may include residential and other recreational facilities.

# **Davao Park District**

Davao Park District is the Company's first township development in Mindanao, specifically on an 11-hectare property along S.P. Dakudao Loop in Lanang, Davao City which used to be the Lanang Golf and Country Club. The township is envisioned to be Mindanao's new central business district, by being a center for BPO and other corporate entities over the next seven years. Also located in Davao Park District are the themed residential condominiums that will be built by Suntrust Properties, Inc., a wholly-owned subsidiary of the Company. The township will also have a lifestyle mall, commercial and retail strips, open parks, a lagoon, and a school. The first office tower to rise is the iconic 15-storey Davao Finance Center, which was completed in 2018. The first tower in One Lakeshore Drive, a 4-tower condominium cluster, started selling in 2014.

#### **Southwoods City**

Southwoods City is the largest and only fully-integrated township with a golf course located in the south of Metro Manila. The 561-hectare property is a mixed-use development that features the Jack Nicklaus-designed Manila Southwoods Golf and Country Club, a central business district, a mall, schools, a church, and a medical facility among others. It maintains its suburban feel while being conveniently accessible via the South Luzon Expressway. Within Southwoods City is Pahara, a 26-hectare residential village consisting of over 600 lots, each having a spectacular view of the golf course and the Laguna de Bay. Pahara, which is a Bengali term for hills, was named due to its landscape and terrain. This residential village has a Mediterranean-inspired architectural theme with green open spaces and its own clubhouse, swimming pool, function halls, children's playground, an outdoor circuit gym, and parks.

#### **Alabang West**

Alabang West is a 62-hectare township located at the heart of Alabang's leisure, business and commercial district. It delivers the glitz and glamor of Beverly Hills by offering high-end shopping boutiques and world-class amenities, all in a posh neighborhood. It is easily accessible to and from Metro Manila via the South Luzon Expressway and the Daang Hari Exit. Alabang West has a 1.3-kilometer commercial and retail row inspired by Hollywood's famous Rodeo Drive and an exclusive Alabang West Village that features over 700 residential lots. The village will have a clubhouse with badminton and basketball courts, function rooms, game room, a fitness center, and an infinity pool.

# ArcoVia City

Envisioned as an environment-friendly community, the 12.3-hectare ArcoVia City is located along C-5 Road in Pasig City. A main "green" feature of the township is the approximately 1,000 trees that will be planted around the development. This greening feature will help provide an outdoor thermal comfort for the future residents, workers, tenants and visitors of the township. Sustainable buildings registered under Leadership in Energy and Environmental Design are the standard of office developments in this township, with the first two to rise designed by world-renowned architectural firm Skidmore, Owings & Merrill. Other green features of ArcoVia City are a rainwater catchment facility, a network of bicycle lanes, and wide tree-lined sidewalks. Aside from office towers, the township will have residential condominiums, a lifestyle mall, retail and commercial strips, and open parks.

# The Upper East

The Upper East sits on a 34-hectare property in Bacolod City, Negros Occidental and is bound by Burgos Avenue on the north, Lopez Jaena Street on the west, the Circumferential Road on the east, and is just across the New Government Center. Modeled after New York City's Upper East Side district, its prime location is geared to be Bacolod's own version of an upscale lifestyle district where residential condominiums, malls and commercial centers, BPO office towers, tourism and leisure

facilities as well as recreational parks and open spaces are integrated to create an exciting Live-Work-Play township, which the company pioneered in the Philippines.

#### **Northill Gateway**

Northill Gateway rises in the northern part of Bacolod, where the famous Sugar Road was built. Sitting on a 53-hectare property along the new Circumferential Road on the boundaries of Talisay City and Bacolod City, it has direct access to the new Bacolod-Silay Airport. It will rise in an area that has a direct link to The Upper East via the Circumferential Road. Northill Gateway is envisioned to be a refreshing lifestyle district that will house upscale residential villages, mixed-use office and retail developments, leisure and recreational amenities as well as institutional facilities. The Company is constructing a 'commercial town center' on the Bacolod side of the rising Northill Gateway township occupying around 7.5 hectares. The Northill Town Center will be a sprawling horizontal commercial development composed mostly of stand-alone two-storey structures of retail shops and dining establishments, surrounded by landscaped parks and open spaces. The town center, which will be accessible along the Bacolod-Silay Airport Access Road, will also have a central plaza, an events venue, 'pasalubong' centers featuring local Negrense delicacies, a supermarket, and wellness and sports facilities.

#### Sta. Barbara Heights

Sta. Barbara Heights is a 173-hectare mixed-use development has 34 hectares allocated for residential lots, which offer a backdrop of a nearby natural lake and rolling hills in Sta. Barbara, Iloilo. The township is adjacent to the historic Santa Barbara Church and Convent and the Iloilo Golf Course and Country Club, the oldest golf course in Asia. Sta. Barbara Heights will have a direct access to the road leading to the Iloilo International Airport via the Iloilo International Avenue, a six-lane "spine" highway featuring rows of mixed-use and commercial buildings, retail shops, restaurants, boutique hotels and institutional facilities. Half of the entire development is allocated for the Sta. Barbara Heights Residential Estates, a residential village with three phases offering around 1,000 lots. The village will feature a five-hectare Village Center with amenities that include a 260-meter swimming pool, tennis and basketball courts, children's park and picnic ground overlooking a lake beside the Iloilo Golf and Country Club.

# **Capital Town**

Capital Town is 35.6-hectare prime property beside the provincial capital of the City of San Fernando, Pampanga and is the 21st integrated urban township by the Company set to become the newest Central Business District of the North. It is situated at the heart of San Fernando, Pampanga, where Pampanga Sugar Development Company (PASUDECO) used to operate.

Its existence then became a catalyst for the exponential growth of the city. Backed by PASUDECO's rich history, culture and heritage, the development of Capital Town will be at the forefront of business and progress as the area enters new phase of growth in moving forward while preserving its values.

# Westside City

Westside City will be the second site of Resorts World Manila in the Philippines. The 31-hectare leisure and entertainment township at the booming Entertainment City in Parañaque will also have international hotels, a luxury mall, and residential condominiums. The launch of Westside City marked the Company's 20th integrated urban township, the most by any developer in the country. The township will also be home to the Company's upscale residential condominiums, a luxury mall as well as international hotel brands such as The Westin Hotel of the Starwood Asia Pacific Hotels & Resorts Group, Hotel Okura Manila of the Okura Hotels & Resorts, the Genting Grand and Crockfords Tower of the Genting Group, and Kingsford Hotel. These hotels will have a total of around 1,500 rooms. Part of the Company's vision for Westside City is to become the "Broadway of Asia" as the township highlights facilities for the performing arts. It will be home to the Philippines' first Grand Opera House that has a total capacity of approximately 3,000 persons.

#### **Maple Grove**

Maple Grove is a 140-hectare property in General Trias, Cavite. This vast property will be developed into another world-class mixed-use development, where relaxation and nature perfectly blend with the urban lifestyle. Just 45 minutes away from Makati and other Metro Manila CBDs via Coastal Road and Cavitex, Maple Grove is at the entry point of the booming industrial and residential center of the Cavite-Batangas corridor. The Company is allocating ₱10-billion in the next 10 years to develop Maple Grove. The township will have an eclectic mix of residential, retail, office and institutional components.

#### **Eastland Heights**

Through its subsidiary, Global-Estate Resorts Inc., the Company is building Eastland Heights, an 'integrated lifestyle community' in Antipolo, Rizal on an expansive 640 hectares of land along Marcos Highway with some areas overlooking Metro Manila's panoramic skyline. The vast property has its own iconic 36-hole golf course and country club, which will occupy around 20% of the entire development. It is also known for its rolling terrains on the foot of the scenic Sierra Madre Mountain Range. The Company is spending ₱5-billion to develop Eastland Heights in the next five to seven years. Aside from the golf course, the community will have residential, commercial and retail, and institutional components such as a school.

#### The Hamptons Caliraya

The Hamptons Caliraya is located in Lumban-Cavinti, Laguna, surrounding Lake Caliraya, The Hamptons Caliraya is a 300-hectare development set to feature a lakeside residential villages and villas, a town center, two 18-hole golf courses and clubhouse, and a Marina Club that offers a wide range of water sports activities such as boating, jet ski and kayaking, as well as a shophouse district and resort hotel district.

#### **Highland City**

Together with its subsidiary, Empire East Land Holdings, Inc., the Company is set to masterplan this 24-hectare property located at the convergence of Pasig City and Cainta, Rizal. This master-planned township, envisioned to be the first-ever "elevated city" in the Philippines, will be integrated with a lifestyle mall, retail arcades, mixed-use towers, a church, an expansive green park, and an exclusive sports club—raising the standards of urban living in the east side of Metro Manila.

#### **Arden Botanical Estate**

The Company, along with its subsidiary Global-Estate Resorts Inc., is jointly developing a 251-hectare property located at the boundary of Trece Martires and the municipality of Tanza in Cavite. Surrounded by natural rivers, the Arden Botanical Estate will have several residential and leisure villages, commercial areas, sports and adventure parks, and a mixed-use district. The expansive development, which will be curated to engage and stimulate the senses, will be highlighted by flower gardens and green parks.

# **Lucky Chinatown**

Located at the heart of Binondo, the world's oldest Chinatown, Lucky Chinatown is strategically located near Manila's historic and cultural sites such as Intramuros, Manila City Hall and the National Museum. This 5-hectare property will have residential condominium projects, lifestyle mall, hotel, and a museum that perfectly blends history and modernity.

#### **Northwin Global City**

This 85-hectare property is located just 20 kilometers north of Metro Manila along North Luzon Expressway (NLEX), Northwin Global City is set to become Bulacan's first-ever metropolitan hub for business and lifestyle, characterized by its own themed commercial district, high-rise residential

condominiums, hotels, malls, mixed-use commercial buildings, educational institutions, and state-ofthe-art office towers.

Touted as a 'global business district', Northwin Global City will also carry Megaworld's iTownship features, such as the installation of solar-powered and LED streetlights, underground cabling system, fiber optic cabling, bike lanes, storm water detention facility for flood prevention, intermodal transport terminal, and other sustainable infrastructure for mobility and connectivity.

Northwin Global City spans the municipalities of Marilao and Bocaue in Bulacan. It can be accessed via the Marilao Exit of NLEX, and will be just 20 minutes away from the proposed New Manila International Airport in Bulacan, and just five minutes away from the Philippine Arena.

# Paragua Coastown

In the laidback, charming beach town of San Vicente, Palawan will soon rise the 462-hectare Paragua Coastown, an 'eco-tourism community' where sustainable tourism and green living co-exist harmoniously.

Paragua Coastown will be highlighted not only by some of the island's most beautiful natural spots—including the famous Port Barton and the country's longest coastline that is also Southeast Asia's second-longest—but also by facilities that encourage a holistic lifestyle, including health and wellness sanctuaries, a cultural center, and even a mangrove reserve park, just to name a few.

Strategically located just a few minutes from the airport, Paragua Coastown is poised to become a true haven for families, couples, and individuals seeking a more mindful and eco-friendly way of life.

#### **Business Strategy**

The Company's objective is to increase its profitability and maintain its leading position as a major property developer in the Philippines, specifically in the middle-income residential condominium market and the market for BPO-related office developments. The Company intends to achieve its objective through the following principal strategies:

- Maximize earnings through integrated community township developments.
- Capitalize on brand and reputation.
- Build on synergies across the Megaworld group and the larger Alliance Global Group, Inc. group of companies.
- Maintain a strong financial position.
- Sustain a diversified development portfolio.
- Capitalize on growing opportunities in tourism development.

# Subsidiaries and Associates<sup>1</sup>

As of December 31, 2021, the Company holds interests in the following subsidiaries and associates:

Subsidiaries and Associates	Date of Incorporation	Percentage Ownership
Subsidiaries		
Megaworld Land, Inc	May 26, 1994	100%
Prestige Hotels & Resorts, Inc.	February 16, 1999	100%
Mactan Oceanview Properties and Holdings, Inc	August 16, 1996	100%
Megaworld Cayman Islands, Inc	August 14, 1997	100%
Richmonde Hotel Group International Ltd	June 24, 2002	100%
Eastwood Cyber One Corporation	October 21, 1999	100%
Megaworld Cebu Properties, Inc	February 6, 2002	100%
	October 6, 2003	100%
Megaworld Newport Property Holdings, Inc		

<sup>&</sup>lt;sup>1</sup> Please refer to pages 1 to 5 of the attached Audited Financial Statements ended December 31, 2020 for a complete list.

Oceantown Properties, Inc  Piedmont Property Ventures, Inc	August 15, 2006 August 28, 1996 August 21, 1996	100% 100% 100%
Stonehaven Land, Inc	9 ,	
Streamwood Property, Inc	August 21, 1996	100%
Suntrust Properties, Inc	November 14,1997	100%
Arcovia Properties, Inc.	March 28, 1985	100%
Luxury Global Hotels and Leisure, Inc	July 17, 2013	100%
Global One Integrated Business Services, Inc	September 25, 2014	100%
Luxury Global Malls, Inc	September 18, 2014	100%
Davao Park District Holdings, Inc	April 14, 2014	100%
Belmont Newport Luxury Hotels, Inc	March 5, 2015	100%
Global One Hotel Group, Inc	May 4, 2015	100%
Landmark Seaside Properties, Inc	January 6, 2011	100%
San Vicente Coast, Inc	March 7, 2016	100%
Hotel Lucky Chinatown, Inc	October 19, 2018	100%
Savoy Hotel Manila, Inc	March 1, 2018	100%
Savoy Hotel Mactan, Inc	December 13, 2018	100%
Kingsford Hotel Manila, Inc	January 10, 2020	100%
Agile Digital Ventures, Inc.	June 3, 2020	100%
MREIT Fund Managers, Inc	November 18, 2020	100%
MREIT Property Managers, Inc	October 13, 2020	100%
Megaworld Bacolod Properties, Inc	May 12, 1918	91.55%
Global-Estate Resorts, Inc	May 18, 1994	82.32%
Empire East Land Holdings, Inc	July 15, 1994	81.73%
Megaworld Central Properties Inc	September 15, 2005	
Megaworld Capital Town, Inc	June 26, 2012	76.55%
Soho Café and Restaurant Group, Inc	February 15, 2005	76.28%
Manila Bayshore Property Holdings, Inc		75%
La Fuerza, Inc	October 14, 2011	68.03%
MREIT, Inc.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	January 24, 1958	66.67%
Megaworld-Daewoo Corporation	October 2, 2020	62.09%
Northwin Properties, Inc	November 29, 1996	60%
Gilmore Property Marketing Associates, Inc	December 14, 2016	60%
Megaworld Resort Estates, Inc	September 5, 1996	52.14%
Megaworld-Globus Asia, Inc	April 30, 2007	51%
Integrated Town Management Corporation	March 17, 1995	50%
Maple Grove Land, Inc	March 25, 2002	50%
	July 20, 2016	50%
Associates		
Ranifacia Wast Davalonment Corneration	November 15, 2001	46.11%
Bonifacio West Development Corporation  Suntrust Home Developers, Inc	January 18, 1956	34%
Palm Tree Holdings & Development Corporation	August 15, 2005	40%
Tain Tree Holdings & Development Corporation	August 13, 2003	<del>1</del> 0 /0

Set out below is a description of each subsidiary or associate and its main activity.

**Empire East Land Holdings, Inc.** is a publicly-listed company engaged in the development and marketing of affordable housing projects either in the form of condominium communities or house-and-lot packages, and to a limited extent, commercial and office space and mixed-use complexes.

Global-Estate Resorts, Inc. is a publicly-listed company engaged in diversified portfolio including integrated tourism estates development; horizontal residential subdivision lots and residential/commercial complexes; residential communities integrated with golf, resort and other

leisure-related and commercial complexes; residential, office and commercial high rise; business park; and low cost housing.

**Suntrust Home Developers, Inc.** is a publicly-listed company which owns interests in a property management company.

**MREIT, Inc.** is a publicly-listed company engaged in the business of a real estate investment trust (REIT), as provided under Republic Act (R.A.) No. 9856 otherwise known as The Real Estate Investment Trust Act of 2009, its implementing rules and regulations and other applicable laws.

**Megaworld Land, Inc.** provides a leasing service to the Company by locating tenants for rental properties and coordinating relations with brokers primarily in relation to the Eastwood Cyberpark.

**Prestige Hotels & Resorts, Inc.** owns and operates Richmonde Hotel located in Ortigas Center, Pasig City, Eastwood Richmonde Hotel located in Eastwood, Bagumbayan, Quezon City and Richmonde Hotel located in Mandurriao, Iloilo City.

Mactan Oceanview Properties and Holdings, Inc. was organized to develop a resort property in Cebu.

**Megaworld Cayman Islands, Inc.** was incorporated in the Cayman Islands to act as a promoter and entrepreneur, carry on the business as a financier, broker, dealer, agent, and importer and to undertake investments, financial, trading and other operations.

**Richmonde Hotel Group International Ltd.** was incorporated in the British Virgin Islands to undertake various investments on behalf of the Company and engage in trading, hotel, restaurant and related businesses.

**Eastwood Cyber One Corporation** was set up as a special purpose entity to own and develop certain Business Process Outsourcing (BPO) rental properties located in the Eastwood City CyberPark.

**Megaworld Cebu Properties, Inc.** was organized primarily to act as a principal agent or broker, on commission basis or otherwise, and to acquire by purchase or lease, construct, manage or sell real estate properties.

**Megaworld Newport Property Holdings, Inc.** provides a sales and marketing service for development of the Newport City projects.

Oceantown Properties, Inc. was incorporated to own land in Mactan, Cebu.

**Piedmont Property Ventures, Inc.** was incorporated on 28 August 1996 and was acquired by the Company in 2008.

**Stonehaven Land, Inc.** was incorporated on 21 August 1996 and was acquired by the Company in 2008.

**Streamwood Property, Inc.** was incorporated on 21 August 1996 and was acquired by the Company in 2008.

**Suntrust Properties, Inc.** was incorporated on 14 November 1997 and is engaged in the development of affordable real estate projects.

**Arcovia Properties, Inc.** is engaged primarily in real estate activities which include leasing out of real properties.

Luxury Global Hotels and Leisure, Inc. was formed to own, lease and manage hotels.

**Global One Integrated Business Services, Inc.** was incorporated on 25 September 2014 and is engaged in BPO business.

Luxury Global Malls, Inc. was incorporated on 18 September 2014 and is engaged in BPO business.

Davao Park District Holdings, Inc. was incorporated on 14 April 2014 and is engaged in the real estate business.

**Belmont Newport Luxury Hotels, Inc.** is engaged in owning, leasing, operation and management of hotels.

Global One Hotel Group, Inc. is engaged in owning, leasing, operation and management of hotels.

Landmark Seaside Properties, Inc. is engaged primarily in real estate activities.

San Vicente Coast, Inc. is engaged primarily in real estate activities.

Hotel Lucky Chinatown, Inc. is engaged in owning, leasing, operation and management of hotels.

Savoy Hotel Manila, Inc. is engaged in owning, leasing, operation and management of hotels.

Savoy Hotel Mactan, Inc. is engaged in owning, leasing, operation and management of hotels.

Kingsford Hotel Manila, Inc. is engaged in owning, leasing, operation and management of hotels.

**Agile Digital Ventures, Inc.** is engaged in e-commerce through PICK.A.ROO, an online platform and the first premium all in-one, on-demand lifestyle delivery app.

**MREIT Fund Managers, Inc.** is engaged in the business of providing fund management services to REIT companies.

**MREIT Property Managers, Inc.** is engaged in the business of providing services in relation to property management, lease management, marketing and project management.

Megaworld Bacolod Properties, Inc. is engaged primarily in real estate activities.

**Megaworld Central Properties Inc.** was formed to provide sales services in respect of residential units in the Manhattan Garden City project.

**Megaworld Capital Town, Inc.** is engaged in real estate business and was incorporated on 26 June 2012 and was acquired by the Company in 2017.

**Soho Café and Restaurant Group, Inc.** is engaged primarily in the business of restaurants, cafes, cocktail bars, lounges, inns, apartments, private clubs and other allied businesses.

**Manila Bayshore Property Holdings, Inc.** was organized to engage in real estate development. It started commercial operations on 1 January 2012.

La Fuerza, Inc. is engaged in the real estate business, including leasing of real estate properties.

**Megaworld-Daewoo Corporation** is a joint venture between the Company and Daewoo Corporation which developed three residential condominium towers in Eastwood City.

Northwin Properties, Inc. was incorporated on 14 December 2016 and is engaged primarily in real estate activities.

**Gilmore Property Marketing Associates, Inc.** was incorporated on 5 September 1996 primarily to act as a principal agent or owner, on commission basis or otherwise, and to acquire, lease and construct or dispose of buildings and other real estate properties.

Megaworld Resort Estates, Inc. was incorporated to engage in the real estate business.

**Megaworld-Globus Asia, Inc.** was formed to develop and sell "The Salcedo Park", a twin-tower residential condominium project located in Makati City which has been completed.

**Integrated Town Management Corporation** was incorporated to develop, sell, lease and hold for investment or otherwise, real estate properties to establishing or pursuing the business of owning, developing, managing, administering or otherwise dealing in any and all kinds of real property whether used for residential office, industrial, or commercial/retail purposes, and in relation thereto, nursery/plant growth building and to provide or render management and specialized technical services to the owners or users of such real property.

Maple Grove Land, Inc. is engaged primarily in real estate activities.

**Bonifacio West Development Corporation** was incorporated on 15 November 2001 and is engaged in real estate business.

**Palm Tree Holdings & Development Corporation** was acquired in connection with its landholdings adjacent to the Company's Eastwood City township. It is currently engaged in the real estate business.

Neither the Company nor any of its subsidiaries have, during the past 3 years, been the subject of a bankruptcy, receivership or similar proceeding, or involved in any material reclassification, merger, consolidation, or purchase or sale of a significant amount of assets not in the ordinary course of business.

#### MARKET PRICE INFORMATION

The common shares of the Company are traded on the Philippine Stock Exchange ("PSE") under the symbol of MEG. The Company's common stock was first listed on the PSE on June 15, 1994.

The following table sets out, for the periods indicated, the high and low sales price for the Company's common shares as reported on the PSE:

Yea	ar	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
2020	High	4.45	3,45	3.30	4.15
	Low	1.86	2.35	2.84	2.88
2021	High	4.30	3.76	3.30	3.43
	Low	3.30	2.60	2.71	2.83
2022	High	3.41			
	Low	2.90			
05/17/20	022 Close	2.80			

Market price of the Issuer's Shares as at 31 December 2021 was ₱3.15 per share.

# **HOLDERS**

As of 31 March 2022, the Company had 2,411 shareholders of record. The following table sets forth the 20 largest shareholders of the Company as of 31 March 2022.

Rank	Name of Stockholder	Number of Common Shares	Number of Voting Preferred Shares	Percentage of Ownership
1.	Alliance Global Group, Inc.	14,390,844,058		38.0224%
			6,000,000,000	15.8528%
2.	PCD Nominee Corporation (Filipino)	6,981,706,380		18.4466%
3.	New Town Land Partners, Inc.	5,668,530,324		14.9770%
4.	PCD Nominee Corporation (Non- Filipino)	3,623,450,704		9.5736%
5.	First Centro, Inc.	873,012,500		2.3066%
6.	Richmonde Hotel Group International Limited	420,000,000		1.1097%
7.	Megaworld Cebu Properties, Inc.	143,000,000		0.3778%
8.	Simon Lee Sui Hee	8,845,200		0.0234%
9.	OCBC Securities Phils., Inc. (FAO: Santiago J. Tanchan, Jr.)	7,371,000		0.0195%
10.	Luisa Co Li	5,525,697		0.0146%
11.	Evangeline Abdullah	5,400,000		0.0143%
12.	Jasper Karl Tanchan Ong	5,370,300		0.0142%
13.	Winston Co	5,180,760		0.0137%
14.	Luis Ang and/or Teresa W. Ang	4,000,000		0.0106%
15.	Luis Ang &/or Lisa Ang	3,785,532		0.0100%
16.	Lucio W. Yan	3,780,000		0.0100%
17.	Alberto Mendoza &/or Jeanie C. Mendoza	2,587,454		0.0068%
18.	Luis Ang &/or Teresa W. Ang	2,529,345		0.0067%
19.	Tiong Lam Ku &/or Nelson O. Ku	2,520,000		0.0067%
20.	Vicente de Vera	2,098,826		0.0055%

# **DIVIDENDS AND DIVIDEND POLICY**

The payment of dividends, either in the form of cash or stock, will depend upon the Company's earnings, cash flow and financial condition, among other factors. The Company may declare dividends only out of its unrestricted retained earnings. These represent the net accumulated earnings of the Company with its capital unimpaired, which are not appropriated for any other purpose. The Company

may pay dividends in cash, by the distribution of property, or by the issue of shares of stock. Dividends paid in cash are subject to the approval by the Board of Directors. Dividends paid in the form of additional shares are subject to approval by both the Board of Directors and at least two-thirds of the outstanding capital stock of the shareholders at a shareholders' meeting called for such purpose.

Cash dividends amounting to ₱1.36 billion, ₱1.19 billion and ₱2.39 billion were declared on the Company's common shares in 2021, 2020 and 2019, respectively. The dividends were paid in December 2021, January 2021 and July 2019, respectively. Cash dividends were declared on the Company's Series "A" Preferred Shares in 2021, 2020 and 2019 in the amount of ₱600,000 for each year. The dividends were paid in December 2021, January 2021 and July 2019.

The Company declares cash dividends to shareholders of record usually in the first half of each year. These dividends are paid from unrestricted retained earnings. The Company intends to maintain an annual cash dividend payment ratio of 20% of its net income from the preceding year, subject to the requirements of applicable laws and regulations and the absence of circumstances that may restrict the payment of such dividends, such as where the Company undertakes major projects and developments. The Company's Board of Directors may, at any time, modify its dividend payout ratio depending upon the results of operations and future projects and plans of the Company.

#### RECENT SALES OF UNREGISTERED OR EXEMPT SECURITIES

The following securities were issued as exempt from the registration requirements of the Securities Regulation Code (SRC) and therefore have not been registered with the SEC:

- (a) In 2013, the Company issued US\$250,000,000 worth of corporate notes due in 2023 with a coupon of 4.25%. UBS acted as sole global coordinator and bookrunner for the issue. The corporate notes are listed in the Singapore Exchange Securities Trading Limited.
- (b) In 2018, the Company issued US\$200,000,000 worth of perpetual bonds with a coupon of 5.375%. JP Morgan acted as Sole Bookrunner. The perpetual bonds are listed in the Singapore Exchange Securities Trading Limited.

#### **BOARD OF DIRECTORS AND SENIOR MANAGEMENT**

There are seven (7) members of the Company's Board of Directors, three (3) of whom are independent directors. An independent director is a person who, apart from his fees and shareholdings, is independent of management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as director (SRC Rule 38). All directors were elected during the annual meeting of stockholders held on 18 June 2021, and will hold office until their successors have been duly elected and qualified.

Information concerning the background of the directors/nominees for directors and executive officers of the Company indicating their principal occupation or employment and their business experience for the past five (5) years is provided below.

The table sets forth each member of the Company's Board as of 31 March 2022.

Name	Age	Citizenship	Position
Andrew L. Tan	72	Filipino	Director, Chairman, President and CEO
Katherine L. Tan	70	Filipino	Director
Kingson U. Sian	60	Filipino	Director and Executive Director
Enrique Santos L. Sy	72	Filipino	Director
Jesus B. Varela	65	Filipino	Lead Independent Director
Cresencio P. Aquino	68	Filipino	Independent Director
Roberto S. Guevara	70	Filipino	Independent Director

The table below sets forth the Company's executive officers in addition to its executive directors listed above as of 31 March 2022.

Name	Age	Citizenship	Position
Lourdes T. Gutierrez-Alfons	o 58	Filipino	Chief Operating Officer
Kevin Andrew L. Tan	42	Filipino	Executive Vice President and \ Chief Strategy Officer
Francisco C. Canuto	64	Filipino	Senior Vice President, Chief Finance Officer, Treasurer, Compliance Officer, Corporate Information Officer and Chief Audit Executive
Noli D. Hernandez	51	Filipino	Executive Vice President for Sales and Marketing
Giovanni C. Ng	47	Filipino	Senior Vice President and Finance Director
Maria Victoria M. Acosta	60	Filipino	Senior Vice President for International Marketing and Leasing
Maria Carla T. Uykim	45	Filipino	Head of Corporate Advisory and Compliance
Rafael Antonio S. Perez	53	Filipino	Head of Human Resources and Corporate Admin.
Graham M. Coates	57	British	Head of Megaworld Lifestyle Malls
Jennifer L. Romualdez	52	Filipino	Head for Operations Management
Kimberly Hazel A. Sta. Maria	a 41	Filipino	Assistant Vice President for Corporate Communications and Advertising
Cheryll B. Sereno	42	Filipino	Chief Risk Officer
Anna Michelle T. Llovido	43	Filipino	Corporate Secretary
Nelileen S. Baxa	43	Filipino	Assistant Corporate Secretary

### Andrew L. Tan Chairman of the Board/President

Mr. Tan is the founder of the Company and has served as its Chairman and President since its incorporation in 1989. He pioneered the live-work-play-learn model in real estate development through the Company's integrated township communities, fueling the growth of the business process outsourcing (BPO) industry. He embarked on the development of integrated tourism estates through publicly-listed Alliance Global Group, Inc. and Global-Estate Resorts, Inc., which he both chairs, while continuing to focus on consumer-friendly food and beverage and quick service restaurants. Mr. Tan serves as Chairman of the Board of Empire East Land Holdings, Inc., a publicly-listed subsidiary of the Company, and Suntrust Properties, Inc., a subsidiary engaged in the development and marketing of affordable housing projects. He also serves in the boards of other Megaworld subsidiaries including Eastwood Cyber One Corporation, Megaworld Land, Inc., Megaworld Central Properties Inc., Megaworld Bacolod Properties, Inc., Mactan Oceanview Properties and Holdings, Inc., Megaworld Newport Property Holdings, Inc. and Richmonde Hotel Group International Limited. He is also the Chairman of Emperador Inc., a public-listed company which owns Emperador Distillers, Inc., the leading brandy manufacturer and distributor in the Philippines. Mr. Tan is Chairman of Megaworld Foundation, the Company's corporate social responsibility arm, which primarily focuses on the promotion of education through scholarship programs for financially handicapped but deserving students, and supports causes that promote poverty alleviation, people empowerment, social justice, good governance and environmental conservation. He is a director of Travellers International Hotel Group, Inc., which owns Resorts World Manila, and the food and beverage companies, Emperador Distillers, Inc. Alliance Global Brands, Inc. and Golden Arches Development Corporation.

# Katherine L. Tan Director

Ms. Tan has served as Director of the Company since 1989. She is concurrently a Director and Treasurer of publicly-listed Alliance Global Group, Inc. and Emperador Inc. She has extensive experience in the food and beverage industry and is currently Director and Corporate Secretary of The Bar Beverage, Inc. and Director and President of Andresons Global, Inc., Raffles & Company, Inc., The Andresons Group, Inc. and Choice Gourmet Banquet, Inc. She is also a Director and Treasurer of Alliance Global Brands, Inc. and Emperador Distillers, Inc.

# Kingson U. Sian Director and Executive Director

Mr. Sian has served as Director of the Company since April 13, 2007. He joined the Megaworld Group in September 1995 as Senior Vice President and is currently Executive Director of the Company. He is concurrently Director, President and Chief Operating Officer of publicly-listed Alliance Global Group, Inc. and Travellers International Hotel Group, Inc. He is the Chairman and President of Prestige Hotels & Resorts, Inc. and Luxury Global Hotels and Leisure, Inc., the Senior Vice President of Megaworld Land, Inc. and the President of Eastwood Cyber One Corporation. Mr. Sian was formerly a Vice President of FPB Asia Ltd/First Pacific Bank in Hong Kong from 1990 to 1995. Prior to that, he was connected with Citicorp Real Estate, Inc. in the United States from 1988 to 1990. Mr. Sian graduated from the University of the Philippines with the degree of Bachelor of Science in Business Economics. He obtained his Master's Degree in Business Administration for Finance and Business Policy from the University of Chicago.

# Enrique Santos L. Sy Director

Mr. Sy has served as Director of the Company since July 2009. He was formerly a Vice President for the Corporate Communications & Advertising Division of the Company until his retirement in March 2011. He is concurrently a Director of publicly-listed Empire East Land Holdings, Inc. and a Director of Eastin Holdings, Inc. and First Oceanic Property Management Inc. He is also a Director and the Corporate Secretary of Asia Finest Cuisine, Inc. and Soho Café & Restaurant Group, Inc. and Corporate Secretary of Empire East Communities, Inc. Mr. Sy previously worked as Advertising Manager of Consolidated Distillers of the Far East, Inc., Creative Director of AdCentrum Advertising, Inc., Copy Chief of Admakers, Inc. and Peace Advertising Corporation, and Creative Associate of Adformatix, Inc. Mr. Sy graduated with honors from the Ateneo de Manila University with the degree of Bachelor of Arts in Communication Arts.

# Jesus B. Varela Independent Director

Mr. Varela has served as Director of the Company since June 2016. He concurrently serves as independent director in the boards of publicly-listed, Global-Estate Resorts, Inc. and Travellers International Hotel Group, Inc. He is also the Director General of International Chamber of Commerce Philippines and Board Regent of Unibersidad de Manila. He is the President of Foundation for Crime Prevention, Philippine Greek Business Council and Philippine Peru Business Council. He is also a Director and Chair of Governance & Investment Committee of Oil & Petroleum Holdings International Reserve, HK Ltg. (OPHIR, HK Ltd) and Honorary Chairman of Euro Exim Consultancy Limited. Mr. Varela has more than 20 years of experience in the fields of marketing, human resources, international labor affairs, agriculture, and commerce, among others. He has done executive work with the Department of Agriculture, National Food Authority Council, Philippine Genetics, Inc., National Irrigation Administration, Philippine Planters Products, National Agri- Business Corporation, Agriculture Anti-Smuggling Task Force, and Nautical Highway Board. He served as Labor Attaché to Kobe, Japan, to the Commonwealth of Northern Marianas Island, and to Athens. Mr. Varela obtained his bachelor's degree in Economics from Ateneo De Manila University. He attended training courses in Labor Administration and Policy Formulation under the International Labor Organization/ARPLA program, the Corporate Planning Course at the Center for Research Communication, Foreign Exchange Training by Metro Bank and Forex Club of the Philippines, Systems Analysis by the Presidential Management Staff, Asian Productivity Seminar and other in-house seminars conducted by the Department of Labor and the Development Academy of the Philippines.

# Cresencio P. Aquino Independent Director

Atty. Aquino is currently the Managing Partner of The Law Firm of CP Aquino & Partners. He concurrently serves as independent director in the boards of publicly-listed, Global-Estate Resorts, Inc. and Empire East Land Holdings, Inc. He is a graduate of the San Sebastian College Manila with degrees in Bachelor of Arts and Bachelor of Laws. Atty. Aquino has extensive experience in both the public and private sectors as Director of Clark Development Corporation from 2012 to 2016., Independent Director of Suntrust Home Developers, Inc. from 2009 to 2012, Corporate Legal Counsel of MBF Card and One Card Corporation from June 1998 to May 2004, Special Assistant and Chief Legal Counsel of the Government Service Insurance System from September 1992 to June 1998. Director of the Meat Packaging Corporation of the Philippines from September 1992 to June 1998, Personnel and Administrative Manager, Corporate Secretary and Chief Legal Counsel of ComSavings Bank from September 1992 to June 1998, and Executive Director of the Department of Interior and Local Government from 1988 to 1992, and concurrently Ex-Officio Commissioner of the DILG with the Housing and Land Use Regulatory Board also for the same period. Atty. Aquino was formerly an Associate Professor with the San Sebastian College. Atty. Aquino has been a member of the Integrated Bar of the Philippines since 1978 and is also a member of the Capitol Bar Association, Knights of Columbus, and the Lawyers League of the Philippines.

# Roberto S. Guevara Independent Director

Mr. Guevara has been an Independent Director of the Company since 20 June 2001. He is Chairman of the Board of Directors of Seed Capital Ventures, Inc. He serves on the board of other companies, such as G & S Transport Corporation, a licensee of Avis Car Rentals, Guevent Industrial Development Corporation, and Investment and Capital Corporation of the Philippines, and as Independent Director of First Centro, Inc., Honeycomb Builder and Kalahi Realty, Inc. Mr. Guevara graduated from San Beda College in 1974, and received a graduate degree from the Asian Institute of Management and a post graduate course at the Institute for Management Development, in Lausanne, Switzerland.

# Lourdes T. Gutierrez-Alfonso Chief Operating Officer

Ms. Gutierrez joined the Company in 1990. She is the Company's Chief Operating Officer and is a member of the Company's Management Executive Committee. Ms. Gutierrez has extensive experience in real estate and a strong background in finance and marketing. A certified public accountant by profession, she previously held the position of Senior Executive Vice President for Finance and Administration in the Company. Ms. Gutierrez is Chairman of the property management company, First Oceanic Property Management, Inc. She serves as director in numerous affiliate companies including publicly-listed Global-Estate Resorts, Inc. and Suntrust Properties, Inc., Twin Lakes Corporation, Southwoods Mall, Inc., Mactan Oceanview Properties and Holdings, Inc., Megaworld Resort Estates, Inc., Megaworld Cebu Properties, Inc., Oceantown Properties, Inc., Megaworld Bacolod Properties, Inc., Eastwood Cyber One Corporation, Davao Park District Holdings, Inc., and Prestige Hotels & Resorts, Inc. She is currently the Chairman of Belmont Newport Luxury Hotels, Inc., Megaworld Global-Estate, Inc and, Savoy Hotel Manila, Inc. She is also a trustee and a Corporate Secretary of Megaworld Foundation, Inc.

# **Kevin Andrew L. Tan Executive Vice President and Chief Strategy Officer**

Mr. Tan holds the rank of Executive Vice President and Chief Strategy Officer of the Company. He previously held the position of Senior Vice President for Commercial Division which markets and

operates the Megaworld Lifestyle Malls including Eastwood Mall and The Clubhouse at Corinthian Hills in Quezon City, Venice Piazza at McKinley Hill and Burgos Circle at Forbestown Center, both in Fort Bonifacio, California Garden Square in Mandaluyong City, Newport Mall at Resorts World Manila in Pasay City, Lucky Chinatown Mall in Binondo, Manila and Uptown Mall in Bonifacio Global City. He is the Chief Executive Officer and Vice Chairman of public-listed company, Alliance Global Group, Inc. He is also concurrently a Director of publicly-listed companies, Empire East Land Holdings, Inc., Emperador Inc. and Global-Estate Resorts, Inc. and of Eastwood Cyber One Corporation, Uptown Cinemas, Inc., Megaworld Central Properties Inc., Twin Lakes Corporation, Megaworld Land, Inc., Townsquare Development, Inc., Emperador Distillers, Inc., Alliance Global Brands, Inc., Anglo Watsons Glass, Inc., Yorkshire Holdings, Inc., The Bar Beverage, Inc., Emperador Brandy, Inc., and New Town Land Partners, Inc. He is also a trustee and an Executive Director of Megaworld Foundation, Inc. Mr. Tan obtained his bachelor's degree in Business Administration major in Management from the University of Asia and the Pacific.

## Francisco C. Canuto Senior Vice President, Chief Finance Officer, Treasurer, Compliance Officer, Corporate Information Officer and Chief Audit Executive

Mr. Canuto joined the Company in 1995. He is a Certified Public Accountant and currently holds the rank of Senior Vice President and Treasurer of the Company and is Senior Assistant to the Chairman. He is a member of the Company's Management Executive Committee. He holds a bachelor's degree in Commerce major in Accounting and a Master's Degree in Business Administration. He is concurrently Director of Megaworld Global-Estate, Inc. and Eastwood Property Holdings, Inc., Director and Corporate Secretary of Megaworld Central Properties, Inc. and Director and Treasurer of Megaworld Cebu Properties, Inc., Twin Lakes Corporation, Oceantown Properties, Inc., Megaworld Resort Estates, Inc., Megaworld Land, Inc., Megaworld-Daewoo Corporation, Eastwood Cyber One Corporation, and Prestige Hotels & Resorts, Inc. He serves as a Director and President of Arcovia Properties, Inc., Lucky Chinatown Cinemas, Inc., Festive Walk Cinemas, Inc., Southwoods Cinemas, Inc., McKinley Cinemas, Inc., Uptown Cinemas, Inc. and Gilmore Property Marketing Associates, Inc. He is also the President of Megaworld Foundation, Inc. Before joining the Company, he worked as Audit Manager of SGV & Company and Controller of Federal Express Corporation.

## Noli D. Hernandez Executive Vice President for Sales and Marketing

Mr. Hernandez joined the Company in February 1994 as a property consultant. He is currently an Executive Vice President for Sales and Marketing. Mr. Hernandez rose from the ranks in the Company, starting out as a property consultant then becoming Sales Manager, Assistant Vice President, Senior Assistant Vice President and Senior Vice President for Marketing. Mr. Hernandez graduated from the University of the Philippines with a degree of Bachelor of Science in Political Science. He serves as Director and President of Megaworld Cebu Properties, Inc. and President of the Newtown School of Excellence in the Mactan Newtown development of the Company.

### Giovanni C. Ng Senior Vice President and Finance Director

Mr. Ng, is a Senior Vice President and Finance Director of the Company. He serves as director in Eastwood Property Holdings, Inc., Oceantown Properties, Inc., Empire East Communities, Inc., Gilmore Property Marketing Associates, Inc., First Centro, Inc., Valle Verde Properties, Inc., Lucky Chinatown Cinemas, Inc., McKinley Cinemas, Inc., Uptown Cinemas, Inc., Mactan Oceanview Properties and Holdings, Inc. and New Town Land Partners, Inc. He also serves as Treasurer of publicly-listed Empire East Land Holdings, Inc., Adams Properties, Inc. and Townsquare Development, Inc. He is also a Director and Corporate Secretary of Megaworld Land, Inc. Previously, he worked as Analyst Associate in Keppel IVI Investments. Mr. Ng obtained his bachelor's degree in Quantitative Economics from the University of Asia and the Pacific, graduating summa cum laude in 1995.

# Maria Victoria M. Acosta Senior Vice President for International Marketing

Ms. Acosta is Senior Vice President for International Marketing. She joined the Company in September 1999. Prior to her appointment, she had 20 years of marketing experience in real estate and consumer products with other companies. Ms. Acosta was Executive Vice President and Chief Operating Officer of Empire East Land Holdings, Inc. from 1997 to 1998 and was Executive Director for Marketing from 1996 to 1997. Earlier, she also served as Senior Vice President and General Manager of Raffles & Co., Inc. She is concurrently Director and Corporate Secretary of Eastwood Property Holdings, Inc. and Corporate Secretary of Gilmore Property Marketing Associates, Inc.

### Maria Carla T. Uykim Head of Corporate Advisory and Compliance

Ms. Uykim is the head of the Corporate Advisory and Compliance of Megaworld Corporation and a member of the Management Executive Committee. She is primarily responsible for the special projects group which handles the negotiation and documentation of the Company's various land acquisitions, joint venture agreements and other corporate transactions. She also heads the property registration group, which is in charge of the registration of the Company's real estate projects, including the deeds of restriction, and issuance of the certificates of title for the individual units or lots and the intellectual property group, which handles the registration, protection and enforcement of the Company's trademarks. She is concurrently the Corporate Secretary of San Vicente Coast, Inc., Northwin Properties, Inc. and Maple Grove Land, Inc. and a Director and Corporate Secretary of Luxury Global Malls, Inc. and Mactan Oceanview Properties and Holdings, Inc. She joined the Company in April 2007 as a Senior Manager of the Corporate Management Department and handled buyer's concerns, including documentation of sales transactions, labor and human resources issues, and the registration and protection of intellectual property. Prior to joining the Company, Atty. Uykim was an Associate at Andres Marcelo Padernal Guerrero and Paras law offices from August 2005 to April 2007, where she specialized in labor and corporate law, and at ACCRA Law from February 2003 to January 2004, where she practiced immigration law. She also served as Chief of Staff of Congresswoman Remedios L. Petilla from July 2004 until June 2005. Atty. Uykim obtained her Juris Doctor Degree from the Ateneo De Manila School of Law and is a graduate of the double degree program of De La Salle University, with a Bachelor of Arts in Psychology and a Bachelor of Science in Marketing Management.

## Rafael Antonio S. Perez Head of HR and Corporate Admin. Division

Mr. Perez joined the Company in June 2008 as head of the Human Resources Division. He is currently the Vice President for Human Resources & Corporate Administration Division. He is concurrently the President and Managing Director of Global One Integrated Business Services, Inc. and Luxury Global Malls, Inc. Mr. Perez graduated Cum Laude from the Philippine Normal University with the degree of Bachelor of Arts in Psychology.

### Graham M. Coates Head of Megaworld Lifestyle Malls

Mr. Coates, is a British national, and has an extensive international management experience in numerous culturally diverse locations such as Asia (20 years), Europe (eight years) and the United States (four years). He joined the company in January 2019. Throughout his career, he has demonstrated a record of sustained profitable growth, building world-class organizations and driving change for global, multinational and family-owned corporations and entrepreneurial companies worldwide. Mr. Coates is skilled in P&L, Operations, Merchandising, Marketing, Customer Development, Business Development and Logistics. He brings with him a wealth of experience that cuts through many retail formats and cross functions. He has the unique advantage of being familiar with all retail formats, together with a solid perspective of mall and landlord operations.

Mr. Coates is the President of the Coates Charity Foundation, a non-profit organization set up several years ago to support Christian missionaries, students, fellow church members and others in need. He is the Vice President and board member of HAND Philippines, an offshoot of HAND International, a Christian humanitarian aid organization that uses its resources and efforts on helping the rehabilitation needs of the natural disaster-stricken areas in the Philippines, an example being Typhoon Yolanda victims.

# Jennifer L. Romualdez Senior Vice President and Head for Operations Management

Ms. Romualdez, prior to her appointment to her current position in Megaworld in February 2020, served the Company for nine years, from 1995 to 2004, in various capacities in the areas of procurement, contracts, interior design and special projects. She was previously the Senior Vice President of the Operations Division of Global Estate-Resorts, Inc. (GERI), Megaworld's subsidiary and the country's biggest developer of master-planned integrated lifestyle communities (ILCs) oriented toward tourism. She headed the development of GERI's various projects and ILCs, including Boracay Newcoast in Boracay Island; Twin Lakes in Alfonso, Batangas, near Tagaytay; Southwoods City on the boundaries of Cavite and Laguna; Eastland Heights in Antipolo, Rizal; and Sta. Barbara Heights in Mandurriao, Iloilo. From 2006 to 2011, she served different companies in various roles—Corporate Director for Quantity Surveying and Tender of Ding Feng (Shanghai) Real Estate Development Co., Ltd.; Assistant Director for Marketing - Interior Design and Graphics of Ho Cheng (China) Co., Ltd.; and Consultant for the HCG Beijing Flagship Showroom project. Ms. Romualdez graduated from the University of the Philippines Diliman with a B.S. Architecture degree. She completed and passed the Philippine Licensure Examination for Architects in 1993.

# Kimberly Hazel A. Sta. Maria Assistant Vice President for Corporate Communications and Advertising

Ms. Sta. Maria holds the rank of Assistant Vice President and heads the Corporate Communication and Advertising Division of the Company. She joined the Company in 2002 as Head Writer and is responsible for the creative conceptualization and production of advertising and marketing campaigns and materials for the Company's projects. Ms. Sta. Maria is a *cum laude* graduate of the University of the Philippines Manila and holds a bachelor's degree in Organizational Communication.

### Cheryll B. Sereno Chief Risk Officer

Ms. Sereno is the Chief Risk Officer of the Company. She joined the Company in November 2017 and currently heads the Opportunity and Risk Management department. Her responsibilities include identification and assessment of business risks and ensuring that the Company continuously develop risk management strategies that are aligned with its corporate goals and objectives. Prior to joining the Company, Ms. Sereno worked in the field of external audit, finance and has extensive experience handling Enterprise Risk Management and Business Continuity Management for the real estate industry. She graduated from Ateneo de Naga University with the degree of Bachelor of Science in Accountancy. Ms. Sereno is a Certified Public Accountant and a Certified Business Continuity Professional.

# Anna Michelle T. Llovido Corporate Secretary

Ms. Llovido is the Corporate Secretary of the Company and has held this position since August 2014. She concurrently serves as Senior Corporate Legal Counsel of Emperador Distillers, Inc. Ms. Llovido is an experienced in-house counsel with core practice in labor and intellectual property law. Prior to her employment in Emperador Distillers, Inc., Ms. Llovido was a Manager at Reeves & Associates International Corporation and was charged with the management of its Philippine representative office. She also served as Legal Counsel to Transnational Diversified Group, Inc. from May 2008 to September 2009 where she serviced the legal requirements of over 30 companies engaged in total logistics, ship management, air and travel services, and information and

communications technology. She was an Associate Lawyer at Tantoco Villanueva De Guzman & Llamas law offices from April 2006 to April 2008. Ms. Llovido obtained her bachelor's degrees in Laws in 2004 and Hotel and Restaurant Management in 1999 from the University of Santo Tomas.

## Nelileen S. Baxa Assistant Corporate Secretary

Ms. Baxa is currently a Senior Accounting Manager of the Company. She is a Certified Public Accountant with over 18 years of experience in the fields of accounting and finance. Ms. Baxa concurrently serves as a Director of Bordeaux Properties, Inc., Langham Properties, Inc., Rowenta International, Inc., and Venetian Properties, Inc. Ms. Baxa obtained her Bachelor's Degree in Accountancy from the University of Sto. Tomas.

#### **EXTERNAL AUDIT FEES AND SERVICES**

The external auditors of the Company and its subsidiaries billed the amounts of Php24,102,364 in 2021, Php19,613,109 in 2020, and Php18,844,740 in 2019 in fees for professional services rendered for the audit of the Company and its subsidiaries' annual financial statements and services that are normally provided by the external auditor in connection with statutory and regulatory filings or engagements for 2021, 2020 and 2019.

Except as disclosed above, no other services were rendered or fees billed by the external auditors of the Company for the years 2021, 2020 and 2019.

The Board of Directors, after consultation with the Audit Committee, recommends to the stockholders the engagement of the external auditors of the Company. The selection of external auditors is made on the basis of credibility, professional reputation, accreditation with the Philippine Securities and Exchange Commission, and affiliation with a reputable foreign partner. The professional fees of the external auditors of the Company are approved by the Company's Audit Committee after approval by the stockholders of the engagement and prior to the commencement of each audit season.

#### **CORPORATE GOVERNANCE**

Compliance with Leading Practices on Corporate Governance

Pursuant to the Company's corporate governance manual, its Board created each of the following committees and appointed board members thereto.

#### **Audit Committee**

The Audit Committee is responsible for ensuring that all financial reports comply with internal financial management and accounting standards, performing oversight financial management functions, preapproving all audit plans, scope and frequency and performing direct interface functions with internal and external auditors. On 3 October 2012, the Board approved the Audit Committee Charter which provide for the purpose, membership, structure, operations, duties and responsibilities of the Audit Committee. The Company's Audit Committee has three members, two of whom are independent directors. An independent director serves as the head of the committee, the members of the Audit Committee are Jesus B. Varela, Chairman, Cresencio P. Aquino and Andrew L. Tan, members.

## **Corporate Governance Committee**

The Corporate Governance Committee is tasked to assist the Board in the performance of its corporate governance responsibilities. It also oversees the implementation, review and periodic evaluation of the corporate governance framework It also recommends continuing relevant education/training programs for directors, assignment of tasks/projects to board committees, succession plan for the board members and senior officers, and remuneration packages for corporate and individual performance, as well as establishes a formal and transparent procedure to develop a

policy for determining the remuneration of directors and officers. It is also responsible for determining the nomination and election process for the Corporation's directors and the general profile of board members and ensures that this process is conducted in accordance with qualifications prescribed by Philippine law and the Company's Manual on Corporate Governance, the members of the Corporate Governance Committee are Cresencio P. Aquino, Chairman, Roberto S. Guevara and Jesus B. Varela, members.

## **Board Risk Oversight Committee**

The Board Risk Oversight Committee is responsible for the development, evaluation, and oversight of the Corporation's Enterprise Risk Management system to ensure its functionality and effectiveness. It also advises the Board on its risk appetite levels and risk tolerance limits, and reviews the company's risk appetite levels and risk tolerance limits based on changes and developments in the business. The Company's Board Risk Oversight Committee consists of three members, including at least one independent director, the members of the Board Risk Oversight Committee are Cresencio P. Aquino, Chairman, Roberto S. Guevara and Enrique Santos L. Sy, members.

### **Related Party Transaction Committee**

The Related Party Transaction Committee is responsible for reviewing all material related party transactions of the company. This Committee shall evaluate on an ongoing basis the existing relations between and among business and counterparties to ensure that all related parties are continuously identified, RPTs are monitored, and subsequent changes in relationships with counterparties (from non-related to related and vice versa) are captured, and evaluate all material RPTs to ensure that these are not undertaken on more favourable economic terms The Company's Related Party Transaction Committee consists of three members, including at least one independent director, the members of the Related Party Transaction Committee are Cresencio P. Aquino, Roberto S. Guevara and Enrique Santos L. Sy, members.

#### **Evaluation System**

The Company has designated a Compliance Officer who is tasked with monitoring compliance with the provisions and requirements of its Manual on Corporate Governance. The Compliance Officer has established an evaluation system, patterned after the Corporate Governance Scorecard of the Institute of Corporate Directors to measure or determine the level of compliance by the Company with its Manual.

### **Deviations from Manual and Sanctions Imposed**

In 2021, the Company substantially complied with its Manual on Corporate Governance and did not materially deviate from its provisions. No sanctions were imposed on any director, officer or employee on account of non-compliance with the Company's Manual on Corporate Governance.

### **Plan to Improve Corporate Governance**

Pursuant to SEC Memorandum Circular No. 6, Series of 2009 and as further amended by SEC Memorandum Circular No. 9, Series of 2014, the Company revised its Manual of Corporate Governance to make the same compliant with the Revised Code of Corporate Governance. The Company was also revised its Manual of Corporate Governance to comply with SEC Memorandum Circular No. 19, Series of 2016 and will continue to adopt best practices in Corporate Governance as may be prescribed by the Commission.

### FINANCIAL INFORMATION

Financial Statements of the Company and its subsidiaries (the "Group") as of 31 December 2021 and 2020 and Interim Financial Statements as of 31 March 2022 are attached hereto and incorporated herein by reference.

# Management's Discussion and Analysis of Results of Operations and Financial Condition

Results of Operations

# (Based on Financial Statements adopted in accordance with the Philippine Financial Reporting Standards)

### Review of March 31, 2022 versus March 31, 2021

Megaworld, the country's largest developer of integrated urban townships, grew its net income by 40.83% to Php3.51 billion in the first quarter of 2022 from Php2.49 billion during the same period in 2021.

Net income attributable to parent company stood at Php3.07 billion, increased by 29.89% from Php2.36 billion last year.

Megaworld's consolidated revenues increased by 29.05% from Php10.18 billion in the first quarter of 2021 to Php13.13 billion during the same period this year.

	For the three months	andad Marah 21	Chango	
	2022	2021	Change In Pesos	In %
REVENUES AND INCOME				,0
Real estate sales				
		P 5,902,107,625	P 2,148,448,386	36.40%
Rental income	3,703,155,251	3,092,150,858	611,004,393	19.76%
Hotel Operations	502,904,628	335,644,494	167,260,134	49.83%
Interest and other income –		0.45 000 004		0.400/
net	874,830,180	845,606,281	29,223,900	3.46%
	13,131,446,071	10,175,509,258	2,955,936,813	29.05%
COSTS AND EXPENSES				
Cost of real estate sales	4,116,850,125	3,119,371,825	997,478,300	31.98%
Cost of hotel operations	309,487,654	214,201,078	95,286,576	44.48%
Operating expenses	3,110,380,680	2,907,962,652	202,418,028	6.96%
Equity share in net losses of				
associates	66,043,356	66,338,460	(295,103)	(0.44%)
Interest and other charges – net	1,134,443,313	751,209,570	383,233,743	51.02%
Tax expense	886,434,339	625,630,292	260,804,047	41.69%
	9,623,639,467	7,684,713,877	1,938,925,590	25.23%
NET PROFIT FOR THE PERIOD	3,507,806,605	2,490,795,381	1,017,011,224	40.83%
Net profit attributable to:				
Company's shareholders	P 3,068,532,804	P 2,362,436,170	P 706,096,634	29.89%
Non-controlling interest	439,273,801	128,359,211	310,914,590	242.22%
EPS - Basic	P 0.098	0.070	0.028	40.00%
EPS – Diluted	P 0.097	0.070	0.027	38.57%

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and commercial lot, comprising 61.31% of total revenues. Real estate sales grew by 36.40% year-on-year to Php8.05 billion from the previous year's Php5.90 billion as construction activities picked up during the year. The Group's registered sales mostly came from the following projects: Park McKinley West, Belmont Hotel Iloilo, Vion Tower, Uptown Parksuites Tower 1&2,

Manhattan Plaza Tower 2, Bayshore Residential Resort 2 Phase 2, San Antonio Residence, Uptown Arts Residences, Grand Westside Hotel, The Albany-Yorkshire, 18 Avenue de Triomphe, Maple Grove Commercial District, Gentry Manor, Mactan Belmont Luxury Hotel, The Venice Luxury Residence – St. Marks Residences.

**Leasing.** The Group's rental businesses, comprising of office and lifestyle mall leasing, yield a 19.76% increase, reaching Php3.70 billion in the first quarter of 2022 from the previous year's Php3.09 billion. This contributed 28.20% of the total consolidated revenues for the first three months of the year.

**Hotel Operations.** The Group's revenues attributable to hotel operations posted a strong recovery in 2022 to Php502.90 million during the first quarter of 2022 with an increase of 49.83% from Php335.64 million for the same period last year.

Total costs and expenses amounted to Php9.62 billion, an increase by 25.23% from Php7.68 billion last year. Interest and other charges – net increased by 51.02%, amounting to Php1.13 billion this year from Php751.21 million in 2021. Tax expense in 2022 amounting to Php886.43 million resulted to an increase of 41.69% from 2021 reported amount of Php625.63 billion due to higher taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

### **Financial Condition**

	As of March a	nd December	Change year-on	ı-year
Selected Balance Sheet Data	2022	2021	In Pesos	In %
Cash and cash equivalents	P41,069,483,365	P43,794,605,919	(P2,725,122,554)	(6.22%)
Deferred tax assets	406,429,469	377,447,575	28,981,894	7.68%
Total Assets	398,295,665,460	397,977,251,108	318,414,352	0.08%
Contract liabilities <sup>1</sup>	8,316,151,430	7,403,695,808	912,455,622	12.32%
Customers' deposits	10,264,824,533	12,153,860,029	(1,889,035,496)	(15.54%)
Advances from associates and other related parties	2,939,394,957	3,243,336,539	(303,941,582)	(9.37%)
Income tax payable	69,436,330	55,404,855	14,031,475	25.33%
Total Liabilities	165,598,416,701	168,273,260,161	(2,674,843,460)	(1.59%)
Total equity attributable to				
the Company's				
shareholders	201,619,504,844	198,838,867,474	2,780,637,370	1.40%
Non-controlling interests	31,077,743,915	30,865,123,473	212,620,442	0.69%
Total Equity	232,697,248,759	229,703,990,947	2,993,257,812	1.30%

<sup>1 -</sup> Current + Non-current Classification Balances

The Group maintains a prudent financial policy as it engages to a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at March 31, 2022 amounted to Php398.30 billion, posting an increase of 0.08% compared to Php397.98 billion as at December 31, 2021.

The Group shows steady liquid position as at March 31, 2022 as reflected in its current assets at Php226.89 billion as against its current obligations at Php61.08 billion. Current assets posted a decrease of 0.42% from December 31, 2021 balance of Php227.83 billion. Current obligations reflected a decrease of 1.34% from December 31, 2021 balance of Php61.91 billion.

Cash and cash equivalents decreased by 6.22% from Php43.79 billion in 2021 to Php41.07 billion as at March 31, 2022. Current and non-current trade and other receivables – net decreased by 0.04%, amounting to Php46.96 billion as at March 31, 2022 compared to Php46.97 billion as at December 31, 2021. Contract assets increased by 3.16%, amounting to Php20.55 billion as at March 31, 2022 compared to Php19.92 billion as at December 31, 2021. Inventories increased by 1.21% from Php115.74 billion in 2021 to Php117.14 billion as at March 31, 2022. This includes raw land for residential development and property development cost reclassified due to adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 1.34% amounting to Php120.82 billion in March 31, 2022 from Php119.22 billion in December 31, 2021. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12.

Trade and other payables amounted to Php24.01 billion and Php22.88 billion as at March 31, 2022 and December 31, 2021, respectively, reflecting an increase of 4.96%. Contract liabilities increased by 12.32%, amounting to Php8.32 billion as at March 31, 2022 compared to Php7.40 billion as at December 31, 2021. Total current and non-current customers' deposits as at March 31, 2022 amounted to Php10.26 billion compared Php12.15 billion as at December 31, 2021 with 15.54% decrease.

The interest-bearing loans and borrowings current and non-current amounted to Php49.09 billion and Php51.65 billion for March 31, 2022 and December 31, 2021, respectively, reflecting a decrease of 4.96%. Bonds payable increased by 0.79%, amounting to Php42.32 billion as at March 31, 2022 compared to Php41.98 billion as at December 31, 2021. Total other liabilities amounted to Php16.16 billion from Php16.57 billion as at March 31, 2022 and December 31, 2021, respectively, translating to a decrease of 2.49%.

Total Equity (including non-controlling interests) increased by 1.30% from Php229.70 billion as at December 31, 2021 to Php232.70 billion as at March 31, 2022.

The top five (5) key performance indicators of the company and its majority-owned subsidiaries are shown below:

	March 31, 2022	December 31, 2021
Current Ratio *1	3.71:1.00	3.68:1.00
Debt to Equity Ratio *2	0.39:1.00	0.41:1.00
Net Debt to Equity Ratio *3	0.22:1.00	0.22:1.00
	March 31, 2022	March 31, 2021
Return on Assets *4	1.53%	1.23%
Return on Equity *5	0.88%	0.64%

<sup>\*1 –</sup> Current Assets / Current Liabilities

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

<sup>\*2 –</sup> Total Debt / Equity (Total debt includes interest bearing loans and borrowings and bonds payable)

<sup>\*3 –</sup> Net Debt / Equity (Net debt is total debt less cash and cash equivalents)

<sup>\*4 –</sup> Net Profit / Average Total Assets

<sup>\*5 –</sup> Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

#### Material Changes in the Year 2022 Financial Statements

### (Increase/decrease of 5% or more versus December 31, 2021)

### **Statements of Financial Position**

6.22% decrease in cash and cash equivalents

Mainly due to capital expenditure and operating activities for business expansion

7.68% increase in deferred tax assets

Due to higher deferred tax assets on taxable temporary differences

12.32% increase in contract liabilities - net

Represents excess of collection over the progress of work

15.54% decrease in customers' deposits

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

9.37% decrease in advances from associates and other related parties

Due to decrease in advances arising from related party transactions

25.33% increase in income tax payable

Mainly due to higher taxable income

### (Increase/decrease of 5% or more versus December 31, 2021)

#### Statements of Income

36.40% increase in sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

19.76% increase in rental income

Increase in rental due to escalation of rental rates, new tenants and increase in foot traffic in malls due to ease of pandemic restrictions

49.83% increase in hotel operations

Contribution from opening of new hotel last year and consistent performance of the company's in-city hotels

31.98% increase in cost of sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

44.48% increase in cost of hotel operations

Represents direct costs attributable to hotel operations

6.96% increase in operating expenses

Mainly due to increase in selling, administrative and miscellaneous expenses

51.02% increase in interest and other charges-net

Primarily due to higher finance costs and other charges incurred during the period

41.69% increase in income tax expense

Due to higher taxable income and tax effects of deductible temporary differences

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements as at first guarter of 2022.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the consolidated financial statements as at first guarter of 2022.

There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

## Review of December 31, 2021 versus December 31, 2020

Megaworld, the country's largest developer of integrated urban townships, saw its net income increased by 35.79% to Php14.38 billion in the fourth quarter of 2021 from Php10.59 billion during the same period in 2020, just as the company registered gains in line with the improving business environment.

Net income attributable to parent company stood at Php13.43 billion, increased by 35.89% from Php9.89 billion last year.

Megaworld's consolidated revenues increased by 16.57% from Php43.54 billion in the fourth quarter of 2020 to Php50.75 billion during the same period this year.

	For the years ended December 31		Change year-on-year	
	2021	2020	In Pesos	ln %
REVENUES AND INCOME				
Real estate sales	P 31,129,417,724	P 24,858,537,303	P 6,270,880,421	25.23%
Rental income	13,319,580,244	12,932,770,278	386,809,966	2.99%
Hotel operations	1,928,863,081	1,482,160,976	446,702,105	30.14%

Interest and other				
income - net	4,376,429,682	4,267,409,295	109,020,387	2.55%
	50,754,290,731	43,540,877,852	7,213,412,879	16.57%
COSTS AND EXPENSES				
Cost of real estate sales	16,874,283,279	13,790,525,832	3,083,757,447	22.36%
Cost of hotel operations	1,086,978,559	963,104,532	123,874,027	12.86%
Operating expenses	12,864,632,841	11,850,258,972	1,014,373,869	8.56%
Equity share in net losses of associates Interest and other charges – net	176,548,383 4,808,537,325	69,879,672 2,930,637,292	106,668,711 1,877,900,033	152.65% 64.08%
Tax expense	564,917,329	3,347,906,258	(2,782,988,929)	(83.13%)

# Net profit (loss) attributable

NET PROFIT FOR THE

YEAR

Company's shareholders	P13,434,466,763	P9,885,989,490	P 3,548,477,273	35.89%
Non-controlling interests	943,926,252	702,575,804	241,350,448	34.35%
EPS - Basic	0.422	0.295	0.127	43.05%
EPS - Diluted	0.421	0.294	0.127	43.20%

32,952,312,558

10,558,565,294

3.423,585,158

3,789,827,721

10.39%

35.79%

36,375,897,716

14,378,393,015

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and commercial lot, comprising 61.33% of total revenues. Real estate sales grew by 25.23% year-on-year to Php31.13 billion from the previous year's Php24.86 billion as construction activities picked up during the year. The Group's registered sales mostly came from the following projects: Golfhill Gardens, Park McKinley West, One Regis, Eastwood Global Plaza Luxury Residence, Uptown Parksuites Tower 1&2, Bayshore Residential Resort 2 Phase 2, San Antonio Residence, Vion Tower, Grand Westside Hotel, Mactan Belmont Luxury Hotel, The Palladium, The Albany-Yorkshire & Kingsley, Lafayette Park Square, The Ellis, Savoy Hotel Mactan Newtown, Maple Grove Commercial District, Eastwood Le Grand Tower 2, Gentry Manor, The Venice Luxury Residence – St. Marks Residences, Iloilo Boutique Hotel, Manhattan Plaza Tower 1, St. Moritz Private Estate 2 and Saint Dominique.

**Leasing.** The Group's rental businesses, comprising of office and lifestyle mall leasing, registered a 2.99% increase, reaching Php13.32 billion in the fourth quarter of 2021 from the previous year's Php12.93 billion. This contributed 26.24% of the total consolidated revenues for the first twelve months of the year.

**Hotel Operations.** The Group's revenues attributable to hotel operations posted a strong recovery in 2021 to Php1.93 billion during the fourth quarter of 2021 with an increase of 30.14% from Php1.48 billion for the same period last year.

Total costs and expenses amounted to Php36.38 billion, an increase by 10.39% from Php32.95 billion last year. Interest and other charges – net increased by 64.08%, amounting to Php4.81 billion this year from Php2.93 billion in 2020. Tax expense in 2021 amounting to Php565 million resulted to a decrease of 83.13% from 2020 reported amount of Php3.35 billion due to lower taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

#### **Financial Condition**

	As of De	ecember	Change year-on-year	
Selected Balance Sheet Data	2021	2020	In Pesos	În %
Cash and cash equivalents	P43,794,605,919	P40,166,755,908	P3,627,850,011	9.03%
Trade and other receivables - net <sup>1</sup>	46,972,655,082	43,837,353,550	3,135,301,532	7.15%
Inventories	115,741,508,821	106,134,963,211	9,606,545,610	9.05%
Prepayments and other current assets	14,192,511,328	13,466,366,564	726,144,764	5.39%
Financial asset at FVOCI	5,760,368,447	4,174,886,430	1,585,482,017	37.98%
Deferred tax assets	377,447,575	339,876,737	37,570,838	11.05%
Total Assets	397,977,251,108	375,690,419,945	22,286,831,163	5.93%
Interest-bearing loans and borrowings <sup>1</sup>	51,649,704,598	45,578,166,417	6,071,538,181	13.32%
Contract liabilities <sup>1</sup>	7,403,695,808	5,843,629,303	1,560,066,505	26.70%
Customers' deposits	12,153,860,029	14,688,331,474	(2,534,471,445)	(17.25%)
Advances from associates and other related parties	3,243,336,539	2,683,950,114	559,386,425	20.84%
Income tax payable	55,404,855	170,556,697	(115,151,842)	(67.52%)
Retirement benefit obligation	546,802,701	819,755,696	(272,952,995)	(33.30%)
Other non-current liabilities	16,569,059,778	17,694,114,969	(1,125,055,191)	(6.36%)
Total Liabilities	168,273,260,161	163,159,939,748	5,113,320,413	3.13%
Total equity attributable to the				
Company's shareholders	198,838,867,474	185,464,231,260	13,374,636,214	7.21%
Non-controlling interests	30,865,123,473	27,066,248,937	3,798,874,536	14.04%
Total Equity	229,703,990,947	212,530,480,197	17,173,510,750	8.08%

<sup>\*1 -</sup> Current + Non-current Classification Balances

The Group maintains a prudent financial policy as it engages to a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at December 31, 2021 amounted to Php397.98 billion, posting an increase of 5.93% compared to Php375.69 billion as at December 31, 2020.

The Group shows steady liquid position as at December 31, 2021 by having its current assets at Php227.83 billion as against its current obligations at Php61.91 billion. Current assets posted an increase of 8.15% from December 31, 2020 balance of Php210.67 billion. Current obligations reflected a decrease of 14.87% from December 31, 2020 balance of Php72.72 billion.

Cash and cash equivalents increased by 9.03% from Php40.17 billion in 2020 to Php43.79 billion as at December 31, 2021. Current and non-current trade and other receivables – net increased by 7.15%, amounting to Php46.97 billion as at December 31, 2021 compared to Php43.84 billion as at December 31, 2020. Contract assets increased by 2.79%, amounting to Php19.92 billion as at December 31, 2021 compared to Php19.38 billion as at December 31, 2020. Inventories increased by 9.05% from Php106.13 billion in 2020 to Php115.74 billion as at December 31, 2021. This includes raw land for residential development and property development cost reclassified due to

adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 3.69% amounting to Php119.22 billion in December 31, 2021 from Php114.98 billion in December 31, 2020. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12.

Trade and other payables amounted to Php22.88 billion and Php23.33 billion as at December 31, 2021 and December 31, 2020, respectively, reflecting a decrease of 1.95%. Contract liabilities increased by 26.70%, amounting to Php7.40 billion as at December 31, 2021 compared to Php5.84 billion as at December 31, 2020. Total current and non-current customers' deposits as at December 31, 2021 amounted to Php12.15 billion compared Php14.69 billion as at December 31, 2020 with 17.25% decrease.

The interest-bearing loans and borrowings current and non-current amounted to Php51.65 billion and Php45.58 billion for December 31, 2021 and December 31, 2020, respectively, reflecting an increase of 13.32%. Bonds payable increased by 4.22%, amounting to Php41.98 billion as at December 31, 2021 compared to Php40.28 billion as at December 31, 2020. Total other liabilities amounted to Php16.57 billion from Php17.69 billion as at December 31, 2021 and December 31, 2020, respectively, translating to a decrease of 6.36%.

Total Equity (including non-controlling interests) increased by 8.08% from Php212.53 billion as at December 31, 2020 to Php229.70 billion as at December 31, 2021.

The top five (5) key performance indicators of the company and its majority-owned subsidiaries are shown below:

	December 31, 2021	December 31, 2020
Current Ratio*1	3.68:1.00	2.90:1.00
Debt to Equity Ratio *2	0.41:1.00	0.40:1.00
Net Debt to Equity Ratio *3	0.22:1.00	0.22:1.00
	December 31, 2021	December 31, 2020
Return on Assets *4	4.00%	3.00%

7.00%

5.00%

Return on Equity \*5

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

Material Changes in the Year 2021 Financial Statements (Increase/decrease of 5% or more versus December 31, 2020)

#### **Statements of Financial Position**

9.03% increase in cash and cash equivalents

Primarily includes the net proceeds from REIT-related transactions and internally generated funds

7.15% increase in current and noncurrent trade and other receivables – net Pertains mainly to receivables from sales and rental during the period

9.05% increase in inventories

Mainly includes residential condominium units for sale and raw land for residential development and property development cost

<sup>\*1 -</sup> Current Assets / Current Liabilities

<sup>\*2 -</sup> Total Debt / Equity (Total debt includes interest bearing loans and borrowings and bonds payable)

<sup>\*3 –</sup> Net Debt / Equity (Net debt is total debt less cash and cash equivalents)

<sup>\*4 -</sup> Net Profit / Average Total Assets

<sup>\*5 –</sup> Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

# 5.39% increase in prepayments and other assets

Due to higher other current assets

# 37.98% increase in financial assets at fair value through other comprehensive income

Due to new investment and changes in the fair value of shares

#### 11.05% increase in deferred tax assets

Due to higher deferred tax assets on taxable temporary differences

### 13.32% increase in interest-bearing loans and borrowings - net

Due to availment of new loans

#### 26.70% increase in contract liabilities - net

Represents excess of collection over the progress of work

#### 17.25% decrease in customers' deposits

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

#### 67.52% decrease in income tax payable

Mainly due to lower taxable income

#### 6.36% decrease in other current and noncurrent liabilities - net

Mainly due to decrease in derivative liability and commission payable

### 20.84% increase in advances from other related parties

Due to increase in advances arising from related party transactions

#### 33.30% decrease in retirement benefit obligation

Due to changes in financial assumptions used to compute for the present value of retirement obligation

#### 8.08% increase in equity

Due to the Group's continuous profitability and increase in revaluation reserves resulting from changes in percentage of ownership of a subsidiary

# (Increase/decrease of 5% or more versus December 31, 2020) Statements of Income

### 25.23% increase in sales

Higher sales bookings resulting from increase in percentage of project completion due to acceleration of construction activities

## 30.14% increase in hotel operations

Due to consistent performance of the company's in-city hotels and the opening of new hotel

#### 152.65% increase in equity share in net losses of associates

Mainly due to incurred losses of associates

#### 22.36% increase in cost of sales

Higher sales bookings resulting from increase in percentage of project completion due to acceleration of construction activities

### 12.86% increase in cost of hotel operations

Represents direct costs attributable to hotel operations

64.08% increase in interest and other charges-net

Primarily due to higher finance costs and foreign currency losses incurred during the period

83.13% decrease in income tax expense

Due to lower taxable income and tax effects of deductible temporary differences

8.56% increase in operating expenses

Mainly due to increase in selling, administrative and miscellaneous expenses

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements as at fourth quarter of 2021.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the consolidated financial statements as at fourth quarter of 2021.

There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

## **Results of Operations**

(Based on Financial Statements adopted in accordance with the Philippine Financial Reporting Standards)

### Review of December 31, 2020 versus December 31, 2019

Megaworld, the country's largest developer of integrated urban townships, saw its net income decline by 45.13% to Php10.59 billion in 2020 from Php19.30 billion last year.

The Group's weaker earnings was traced mainly due to COVID-19 pandemic affecting the core businesses. Net income attributable to parent company stood at Php9.89 billion, lower by 44.87% from Php17.93 billion last year.

Megaworld's consolidated revenues decreased by 35.42% from Php67.31 billion in 2019 to Php43.47 billion in 2020.

	For the years end	ed December 31	Change year-on-year	
	2020	2019	In Pesos	In %
REVENUES AND INCOME				
Real estate sales	P 24,858,537,30	3 P42,603,984,572	P(17,745,447,269)	(41.65%)
Rental income	12,932,770,27	8 16,814,091,846	(3,881,321,568)	(23.08%)
Hotel operations	1,482,160,97	6 2,543,769,508	(1,061,608,532)	(41.73%)
Interest and other income –				
net	4,267,409,29		(1,142,316,965)	(21.12%)
	43,540,877,85	2 67,371,572,186	(23,830,694,334)	(35.37%)
COSTS AND EXPENSES				
Cost of real estate sales	13,790,525,832	23,379,819,000	(9,589,293,168)	(41.02%)
Cost of hotel operations	963,104,532	1,381,156,765	(418,052,233)	(30.27%)
Operating expenses	11,850,258,972	13,912,479,751	(2,062,220,779)	(14.82%)
Equity share in net losses of				
associates	69,879,672	58,832,233	11,047,439	18.78%
Interest and other charges - net	2,930,637,293	3,261,597,997	(330,960,704)	(10.15%)
Tax expense	3,347,906,258	6,081,657,290	(2,733,751,032)	(44.95%)
	32,952,312,559	48,075,543,036	(15,123,230,477)	(31.46%)
NET PROFIT FOR THE YEAR	10,588,565,293	19,296,029,150	(8,707,463,857)	(45.13%)
Net profit attributable to:				
company's shareholders	P9,885,989,490	P17,931,417,072	P(8,045,427,582)	(44.87%)
Non-controlling interests	702,575,804	1,364,612,078	(662,036,274)	(48.51%)
EPS – Basic	0.295	0.546	(0.251)	(45.98%)
EPS – Diluted	0.294	0.543	(0.248)	(45.67%)

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and commercial lot, comprising 57.18% of total revenues. Real estate sales decreased by 41.65%, amounting to Php24.86 billion and Php42.60 billion for the years 2020 and 2019, respectively. The Group's registered sales mostly came from the following projects: San Antonio Residence, Maple Grove Commercial District, The Florence, Albany Kingsley, Bayshore Residential Resort 2 Phase 2, The Palladium at Iloilo Business, One Eastwood Avenue Tower 1&2, Uptown Parksuites Tower 2, Park McKinley West, Gentry Manor, Eastwood Global Plaza Luxury Residence and Bayshore Residential Resort 2.

**Leasing.** The Group's rental businesses, comprising of office and lifestyle mall leasing, registered a 23.08% decline, reaching Php12.93 billion in 2020 from the previous year's Php16.81 billion. This contributed 29.75% of the total consolidated revenues for the first nine months of the year.

*Hotel Operations.* The Group's revenues attributable to hotel operations posted an amount of Php1.48 billion during 2020 with a decrease of 41.73% from Php2.54 billion last year.

Total costs and expenses amounted to Php32.88 billion, a decrease by 31.52% from Php48.02 billion last year. Interest and other charges – net decreased by 10.15%, amounting to Php2.93 billion this year from Php3.26 billion in 2019. Tax expense in 2020 amounting to Php3.35 billion resulted to a decrease of 44.95% from 2019 reported amount of Php6.08 billion due to lower taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have had or

that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

## **Financial Condition**

	As of Dec	cember	Change year-or	n-year
Selected Balance Sheet Data	2020	2019	In Pesos	In %
Cash and cash equivalents	P40,166,755,908	P23,104,875,672	P17,061,880,236	73.85%
Prepayments and other assets <sup>1</sup>	13,466,366,566	11,946,043,965	1,520,322,601	12.73%
Advances to landowners and joint ventures	7,513,380,172	7,058,884,461	454,495,711	6.44%
Financial asset at FVOCI	4,174,886,430	4,498,219,487	(323, 333, 057)	(7.19%)
Deferred tax assets	339,876,737	308,797,093	31,079,644	10.06%
Total Assets	375,690,419,947	349,633,074,744	26,057,345,203	7.45%
Interest-bearing loans and borrowings <sup>1</sup>	45,578,166,417	51,256,475,989	(5,678,309,572)	(11.08%)
Trade and other payables	23,112,450,537	19,306,782,623	3,805,667,914	19.71%
Contract liabilities <sup>1</sup>	5,843,629,303	5,213,555,043	630,074,260	12.09%
Customers' deposits	14,688,331,474	13,799,868,238	888,463,236	6.44%
Redeemable preferred shares <sup>1</sup>	503,195,160	754,792,740	(251,597,580)	(33.33%)
Income tax payable	170,556,697	257,776,843	(87,220,146)	(33.84%)
Bonds payable	40,282,855,986	24,623,883,690	15,658,972,296	63.59%
Deferred tax liabilities – net	11,563,425,960	10,729,268,825	834,157,135	7.77%
Retirement benefit obligation	819,755,696	1,249,574,818	(429,819,122)	(34.40%)
Other liabilities	17,913,622,406	14,660,690,628	3,252,931,778	22.19%
Total Liabilities	163,159,939,750	144,767,552,238	18,392,387,512	12.70%
Total equity attributable to the				
Company's shareholders	185,464,231,260	178,464,085,321	7,000,145,938	3.92%
Non-controlling interests	27,066,480,197	26,401,437,184	664,811,753	2.52%
Total Equity	212,530,480,197	204,865,522,505	7,664,957,691	3.74%

<sup>1 -</sup> Current + Non-current Classification Balances

The Group maintains a prudent financial policy as it engages to a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at December 31, 2020 amounted to Php375.69 billion, posting an increase of 7.45% compared to Php349.63 billion as at December 31, 2019.

The Group shows steady liquid position as at December 31, 2020 by having its current assets at Php210.67 billion as against its current obligations at Php72.72 billion. Current assets posted an increase of 10.59% from December 31, 2019 balance of Php190.51 billion. Current obligations reflected an increase of 26.37% from December 31, 2019 balance of Php57.54 billion.

Cash and cash equivalents increased by 73.85% from Php23.10 billion in 2019 to Php40.17 billion in 2020. Current and non-current trade and other receivables – net decreased by 2.17%, amounting to Php43.84 billion as at December 31, 2020 compared to Php44.81 billion as at December 31, 2019. Contract assets increased by 3.96%, amounting to Php19.38 billion as at December 31, 2020 compared to Php18.64 billion as at December 31, 2019. Inventories increased by 3.20% from Php102.85 billion in 2019 to Php106.13 billion in 2020. This includes raw land for residential development and property development cost reclassified due to adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 3.69% amounting to

Php114.98 billion in December 31, 2020 from Php110.89 billion in December 31, 2019. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12.

Trade and other payables amounted to Php23.11 billion and Php19.31 billion as at December 31, 2020 and December 31, 2019, respectively, reflecting a 19.71% increase. Contract liabilities increased by 12.09%, amounting to Php5.84 billion as at December 31, 2020 compared to Php5.21 billion as at December 31, 2019. Total current and non-current customers' deposits as at December 31, 2020 amounted to Php14.69 billion compared Php13.80 billion as at December 31, 2019 with 6.44% increase.

The interest-bearing loans and borrowings current and non-current amounted to Php45.58 billion and Php51.26 billion for December 31, 2020 and December 31, 2019, respectively, reflecting an 11.08% decrease. Bonds payable increase by 63.59%, amounting to Php40.28 billion as at December 31, 2020 compared to Php24.62 billion as at December 31, 2019. Total other liabilities amounted to Php17.91 billion from Php14.66 billion as at December 31, 2020 and December 31, 2019, respectively, translating to an increase of 22.19%.

Total Equity (including non-controlling interests) increased by 3.74% from Php204.87 billion as at December 31, 2019 to Php212.53 billion as at December 31, 2020.

The top five (5) key performance indicators of the company and its majority-owned subsidiaries are shown below:

	December 31, 2020	December 31, 2019
Current Ratio*1	2.90:1.00	3.31:1.00
Debt to Equity Ratio*2	0.40:1.00	0.37:1.00
Net Debt to Equity Ratio*3	0.22:1.00	0.26:1.00

	December 31, 2020	December 31, 2019
Return on Assets*4	3.00%	6.00%
Return on Equity*5	5.00%	10.00%

<sup>\*1 –</sup> Current Assets / Current Liabilities

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

Material Changes in the Year 2020 Financial Statements (Increase/decrease of 5% or more versus December 31, 2019)

### **Statements of Financial Position**

73.85% increase in cash and cash equivalents Proceeds from issuance of dollar bonds

7.19% decrease in financial assets at fair value through other comprehensive income Due to changes in the fair value of shares

6.49% decrease in prepayments and other non-current assets – net Due to lower other current assets

<sup>\*2 –</sup> Total Debt / Equity (Total debt includes interest bearing loans and borrowings and bonds payable)

<sup>\*3 –</sup> Net Debt / Equity (Net debt is total debt less cash and cash equivalents)

<sup>\*4 –</sup> Net Profit / Average Total Assets

<sup>\*5 –</sup> Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

6.44% increase in advances to landowners and joint ventures Primarily due additional advances made to joint venture partner 10.06% increase in deferred tax assets Due to higher deferred tax assets on taxable temporary differences

19.71% increase in trade and other payables

Due to higher payables to suppliers and contractors and cash dividends payable

11.08% decrease in interest-bearing loans and borrowings - net Due to principal payments

63.59% increase in bonds payable

Due to issuance of bonds during the year

12.09% increase in contract liabilities - net Represents excess of collection over the progress of work

33.84% decrease in income tax payable Mainly due to lower taxable income

6.44% increase in customers' deposits - net

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

33.33% decrease in redeemable preferred shares – current and non-current Due to redemption of preferred shares

7.77% increase in deferred tax liabilities – net Pertains to tax effects of taxable and deductible temporary differences

34.40% decrease in retirement benefit obligation Due to changes in actuarial assumptions

22.19% increase in other liabilities – net Mainly contributed by sales commission payable

(Increase/decrease of 5% or more versus December 31, 2019)

#### Statements of Income

41.65% decrease in sales

Mainly due to lower sales bookings resulting from temporary suspension of project construction activities during enhanced community quarantine period (ECQ)

23.08% decrease in rental income

Decrease in rental was due to lower revenue from mall rentals because of slowdown in foot traffic resulting from pandemic related concerns

41.73% decrease in hotel operations

Due to lower check-ins of hotels due to government implementation of travel restrictions and pandemic related concerns

18.78% increase in equity share in net earnings of associates Mainly due to incurred losses of an associate

21.12% decrease in interest and other income - net

Mainly due to lower interest and other income recognized in the current year and non-recurring gain recognized in prior year

#### 41.02% decrease in cost of sales

Due to lower sales bookings and lower project completion resulting from temporary suspension of construction activities

#### 30.27% decrease in cost of hotel operations

Represents direct costs attributable to hotel operations

#### 14.82% decrease in operating expenses

Decrease in operating and administrative expenses resulting from pandemic related concerns

#### 10.15% decrease in interest and other charges- net

Due to higher day-one loss and loss on cancellation recognized in prior year

#### 44.95% decrease in income tax expense

Due to lower taxable income and tax effects of deductible temporary differences

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements as at the third quarter of 2020.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the current year consolidated financial statements as at the third quarter of 2020.

There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

## **Results of Operations**

# (Based on Financial Statements adopted in accordance with the Philippine Financial Reporting Standards)

## Review of December 31, 2019 versus December 31, 2018

Megaworld, the country's largest developer of integrated urban townships, registered a net income of Php19.30 billion in 2019, up 21.87% compared to Php15.83 billion the previous year. Excluding non-recurring gains of Php691.03 million, net income grew 17.51% to a new record high of Php18.61 billion during the year. Net income attributable to parent company stood at Php17.93 billion in 2019 up 17.91% from Php15.21 billion the year before.

Consolidated revenues grew at a robust pace of 17.21% to Php67.31 billion in 2019 from Php57.43 billion in 2018. The healthy growth was underpinned by the strong performances of all of its key businesses.

	For the years ended December 31		Change year-on-year	
	2019	2018 (As Restated)	In Pesos	In %
REVENUES AND INCOME				
Real estate sales	P 42,603,984,572	P38,035,548,060	P 4,568,436,512	12.01%
Rental income	16,814,091,846	14,264,916,931	2,549,174,915	17.87%
Hotel operations	2,543,769,508	1,519,423,405	1,024,346,103	67.42%
Equity share in net income	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,,	1,0= 1,0 10,100	***********
(losses) of associates	(58,832,233)	92,307,592	(151,139,825)	(163.73%)
Interest and other income	5,409,726,260	3,515,014,728	1,894,711,532	` 53.90%
	67,312,739,953	57,427,210,716	9,885,529,237	17.21%
COSTS AND EXPENSES				
Cost of real estate sales	23,379,819,000	20,521,249,555	2,858,569,445	13.93%
Cost of hotel operations	1,381,156,765	820,752,636	560,404,129	68.28%
Operating expenses	13,912,479,751	11,244,991,807	2,667,487,944	23.72%
Interest and other charges-	-,- , -, -	, ,,	, , - ,-	
net	3,261,597,997	3,296,326,497	(34,728,500)	(1.05%)
Tax expense	6,081,657,290	5,544,362,408	537,294,882	9.69%
	48,016,710,803	41,427,682,903	6,589,027,900	15.90%
PROFIT FOR THE YEAR BEFORE PRE-				
ACQUISITION LOSS	19,296,029,150	15,999,527,813	3,296,501,337	20.60%
PRE-ACQUISITION LOSS OF SUBSIDIARIES	_	(166,475,960)	166,475,960	(100.00%)
NET PROFIT FOR THE		(100,473,300)	100,470,300	(100.0070)
YEAR	19,296,029,150	15,833,051,853	3,462,977,297	21.87%
Net profit (loss)				
attributable to:				
Parent company's	B 4= 004 44= ===	D	Do	
shareholders	P 17,931,417,072	P15,208,138,139	P2,723,278,933	17.91%
Non-controlling interest	1,364,612,078	624,913,714	739,698,364	118.37%
EPS – Basic	0.546	0.469	0.077	16.42%
EPS – Diluted	0.543	0.467	0.076	16.27%

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and residential lots, comprising 63.29% of total revenues. Real estate sales remained steady with a 12.01% increase, amounting to Php42.60 billion and Php38.04 billion for the years 2019 and 2018, respectively. The Group's registered sales mostly came from the following projects: Maple Grove Commercial District, San Antonio Residence, Uptown Parksuites Tower 1 & 2, Gentry Manor, The Florence, One Pacific Residence, Bayshore Residential Resort 1&2, One Manchester Place, Uptown Ritz Residence, Greenbelt Hamilton Tower 2, Grand Westside Hotel, Eight Newtown Boulevard, Salcedo Sky Suites, One Eastwood Avenue Tower 2, Kingsford Hotel Bayshore, St. Moritz Private Estate, Eighty One Newport Boulevard and Manhattan Plaza Tower 1.

**Leasing.** The company's rental businesses, comprising of office and lifestyle mall leasing, strongly contributed to the topline, soaring 17.87% to Php16.81 billion in 2019 from the previous year's Php14.26 billion. This contributed 24.98% of the total consolidated revenues during the year.

*Hotel Operations.* The Group's revenues attributable to hotel operations posted an amount of Php2.54 billion in 2019 with an increase of 67.42% from Php1.52 billion for the same period last year.

Total costs and expenses amounted to Php48.02 billion, an increase by 15.90% from Php41.43 billion last year. Interest and other charges – net decreased by 1.05%, amounting to Php3.26 billion this year from Php3.30 billion in 2018. Tax expense in 2019 amounting to Php6.08 billion resulted to an increase of 9.69% from 2018 reported amount of Php5.54 billion due to higher taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

## **Financial Condition**

	As of December		Change year-o	n-year
Selected Balance Sheet Data	2019	2018	In Pesos	ln %
		As Restated		
Cash and cash equivalents	P23,104,875,672	P17,543,095,320	P5,561,780,352	31.70%
Trade and other receivables - net <sup>1</sup>	44,809,339,363	34,913,808,884	9,895,530,479	28.34%
Contract assets <sup>1</sup>	18,643,004,687	22,227,279,687	(3,584,275,000)	(16.13%)
Advances to contractors and suppliers	15,313,827,444	11,771,269,114	3,542,558,330	30.09%
Investments in associates - net	3,511,501,836	1,996,876,322	1,514,625,514	75.85%
Investment properties – net	110,890,939,193	103,122,073,532	7,768,865,661	7.53%
Property and equipment - net	6,702,251,003	6,170,052,573	532,198,430	8.63%
Deferred tax assets – net	308,797,093	284,888,412	23,908,681	8.39%
Total Assets	349,633,074,745	322,290,666,914	27,342,407,831	8.48%
Trade and other payables	19,344,258,721	15,027,120,371	4,317,138,350	28.73%
Customers' deposits <sup>1</sup>	13,799,868,238	11,809,286,375	1,990,581,863	16.86%
Redeemable preferred shares <sup>1</sup>	754,792,740	1,006,390,320	(251,597,580)	(25.00%)
Income tax payable	257,776,843	207,162,344	50,614,499	24.43%
Retirement benefit obligation	1,249,574,818	828,488,892	421,085,926	50.83%
Deferred tax liabilities - net	10,729,268,825	8,951,152,565	1,778,116,260	19.86%
Other liabilities	14,623,214,531	11,723,860,986	2,899,353,545	24.73%
Total Liabilities	144,767,552,239	133,550,246,381	11,217,305,858	8.40%
Total equity attributable to the Company's shareholders	178,464,085,322	163,854,891,426	14,609,193,896	8.92%
Non-controlling interests	26,401,437,184	24,885,529,107	1,515,908,077	6.09%

The Group maintains a prudent financial policy as it engages in a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at December 31, 2019 amounted to Php349.63 billion, posting an increase of 8.48% compared to Php322.29 billion as at December 31, 2018.

The Group shows steady liquid position as at December 31, 2019 by having its current assets at Php190.51 billion as against its current obligations at Php57.54 billion. Current assets posted an increase of 8.77% from December 31, 2018 balance of Php175.15 billion. Current obligations reflected an increase of 21.39% from December 31, 2018 balance of Php47.40 billion.

Cash and cash equivalents increased by 31.70% from Php17.54 billion in 2018 to Php23.10 billion in 2019. Current and non-current trade and other receivables – net increased by 28.34%, amounting to Php44.81 billion as at December 31, 2019 compared to Php34.91 billion as at December 31, 2018. Contract assets decreased by 16.13%, amounting to Php18.64 billion as at December 31, 2019 compared to Php22.23 billion as at December 31, 2018. Inventories increased by 2.17% from Php100.66 billion in 2018 to Php102.85 billion in 2019. This includes raw land for residential development and property development cost reclassified due to adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 7.53% amounting to Php110.89 billion in December 31, 2019 from Php103.12 billion in December 31, 2018. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12. Property and equipment – net amounted to Php6.70 billion, 8.63% higher from year-end 2018 balance of Php6.17 billion.

Trade and other payables amounted to Php19.34 billion and Php15.03 billion as at December 31, 2019 and 2018, respectively, reflecting a 28.73% increase. Contract liabilities decreased by 2.89%, amounting to Php5.21 billion as at December 31, 2019 compared to Php5.37 billion as at December 31, 2018. Total current and non-current customers' deposits as at December 31, 2019 amounted to Php13.80 billion compared Php11.81 billion as at December 31, 2018 with 16.86% increase.

The interest-bearing loans and borrowings current and non-current amounted to Php51.26 and Php50.64 billion for December 31, 2019 and 2018, respectively, reflecting a 1.22% increase. Bonds payable decreased by 1.90%, amounting to Php24.62 billion as at December 31, 2019 compared to Php25.10 billion as at December 31, 2018. Total other liabilities amounted to Php14.62 billion from Php11.72 billion as at December 31, 2019 and 2018, respectively, translating to a 24.73% increase.

Total Equity (including non-controlling interests) increased by 8.54% from Php188.74 billion as at December 31, 2018 to Php204.87 billion as at December 31, 2019 due to the Group's continuous profitability.

The top five (5) key performance indicators of the company and its majority-owned subsidiaries are shown below:

	December 31, 2019	December 31, 2018
Current Ratio *1	3.31:1.00	3.69:1.00
Debt to Equity Ratio *2	0.37:1.00	0.40:1.00
Net debt to equity *3	0.26:1.00	0.31:1.00
	December 31, 2019	December 31, 2018
Return on Assets *4	5.74%	5.22%
Return on Equity *5	10.48%	9.97%

- \*1 Current Assets / Current Liabilities
- \*2 Interest Bearing Loans and Borrowings and Bonds Payable / Equity
- \*3 Net Debt / Equity (Net debt is total debt less cash and cash equivalents)
- \*4 Net Profit / Average Total Assets
- \*5 Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

# Material Changes in the Year 2019 Financial Statements (Increase/decrease of 5% or more versus December 31, 2018)

#### Statement of Financial Position

31.70% increase in cash and cash equivalents

Mainly pertains to higher cash that is generated internally and net proceeds from debt issuance during the year

28.34% increase in trade and other receivables – net Primarily due to additional sales for the period

16.13% decrease in contract assets

Represents excess of progress of work over the right to an amount of consideration

30.09% increase in advances to contractors and suppliers Represents advance payments to contractors and suppliers

75.85%increase in investment in associates - net Due to additional subscription made during the year

7.53% increase in investment properties – net

Mainly includes completed properties for lease and raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12

8.63% increase in property and equipment – net Represents additional costs incurred for hotel buildings

8.39% increase in deferred tax assets – net

Due to higher deferred tax assets on taxable temporary differences

28.73% increase in trade and other payables

Due to higher payables to suppliers and contractors

16.86% increase in customers' deposits - current and non-current

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

25.00% decrease in redeemable preferred shares – current and non-current Due to redemption of preferred shares

24.43%increase in income tax payable Mainly due to higher taxable income

19.86% increase in deferred tax liabilities – net Pertains to tax effects of taxable and deductible temporary differences 50.83% increase in retirement benefit obligation Additional accrual of retirement plan of employees

24.73% increase in other liabilities - current and non-current

Mainly contributed by subscription payable to an associate, additional security deposits and advance rent from new tenants

8.54% increase in equity

Due to the Group's continuous profitability

(Increase/decrease of 5% or more versus December 31, 2018)

#### Statements of Income

12.01% increase in real estate sales

Due to higher sales recognized for the period

17.87% increase in rental income

Due to aggressive expansion of the Group's leasing portfolio, escalation of rental rates and high demand for office space from BPO Companies

67.42% increase in hotel operations

Due to increase in hotel occupancy rates and opening of new hotels

163.73% decrease in equity share in net earnings (losses) of associates

Mainly due to losses incurred by associates

53.90% increase in interest and other income - net

Primarily due to higher interest and other income recognized for the current period

13.93% increase in cost of real estate sales

Due to increase in real estate sales

68.28% increase in cost of hotel operations

Represents direct costs attributable to hotel operations

23.72% increase in operating expenses

Due to increase in other administrative and corporate overhead expenses

9.69% increase in tax expense

Due to higher taxable income and tax effects of deductible temporary differences

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements for the year 2019.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the current year consolidated financial statements as at 2019. There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

# CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

The Company complied with SRC Rule 68, as prescribed by the Code of Ethics for Professional Accountants as adopted by the Board of Accountancy and the Professional Regulation Commission, and the Company's Manual on Corporate Governance, which requires that the Company's external auditor be rotated or the engagement partner changed after seven (7) years of engagement. A five-year cooling-off period shall be observed in the re-engagement of the same engagement partner. In this regard, starting the year ending 31 December 2016, Mr. Renan A. Piamonte, one of the Audit and Assurance Partners of Punongbayan and Araullo (P&A), was designated as the engagement partner for the audit of the Company's financial statements. Mr. Nelson Dinio, also one of the Audit and Assurance Partners of P&A, handled the audit of the Company's financial statements for the past five years from 2011 to 2015.

There are no disagreements with the auditors on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which, if not resolved to their satisfaction, would have caused the auditors to make reference thereto in their reports on the financial statements of the Company and its subsidiaries.

#### Section 49 of the Revised Corporation Code

In compliance with Section 49 of the Revised Corporation Code, the list of Disclosure Requirements is attached herein as "Annex B" and a copy of the Minutes of the previous annual stockholders' meeting is attached herein as Annex "C".

The attendance of the directors at the meetings of the Board of Directors for the year 2021 is as follows:

Name	No. of Meetings Held During the Year	No. of Meetings Attended	Percentage of Attendance
Andrew L. Tan	20	20	100%
Katherine L. Tan	20	20	100%
Kingson U. Sian	20	20	100%

Enrique Santos L. Sy	20	20	100%
Jesus B. Varela	20	20	100%
Cresencio P. Aquino	20	20	100%
Roberto S, Guevara	20	20	100%

The Company adopts a policy of full disclosure with regard to related party transactions. All terms and conditions of related party transactions are reported to the Board of Directors. The Company ensures that the transactions are entered on terms comparable to those available from unrelated third parties. Disclosure of relationship or association is required to be made before entering into transaction. No participation in the approval of the transaction. None of the Corporation's directors and officers have entered into self-dealing and related party transactions with or involving the Corporation in 2021.

The Company undertakes shall provide, without charge, to each stockholder a copy of its annual report on SEC Form 17-A, upon written request addressed to Megaworld Corporation, Attention: The Corporate Secretary, 10th Floor, Two World Square, 24 Upper McKinley Rd, McKinley Hill, Taguig City 1634

#### **MEGAWORLD CORPORATION**

# Procedures and Requirements for Voting and Participation in the 2022 Annual Stockholders' Meeting

Pursuant to Article 1, Sections 4 and 6 of the Company's Amended By-Laws, Sections 23 and 57 of the Revised Corporation Code, and SEC Memorandum Circular No. 06, Series of 2020 allowing voting through remote communication or in absentia, and to conform with the government's regulations on social distancing and prohibition on mass gatherings and to protect the safety of its stockholders during the COVID-19 pandemic crisis, Megaworld Corporation (the "Company") will dispense with the physical attendance of its stockholders for the 2022 Annual Stockholders' Meeting ("Annual Meeting"). Instead, the Company will conduct the Annual Meeting scheduled on 17 June 2022 at 9:00 AM by remote communication and will conduct electronic voting *in absentia*.

Only stockholders of record as of 20 May 2022 are entitled to participate and vote in the Annual Meeting.

The Company has adopted the following procedures and requirements to enable its stockholders to participate and vote in the Annual Meeting.

### I. ONLINE REGISTRATION STEPS AND REQUIREMENTS

- A. Stockholders may register from 9:00 AM of 27 May 2022 until 5:00 PM of 10 June 2022 to signify his/her/its intention to participate in the Annual Meeting by remote communication. The registration steps and requirements are available the Company's website: <a href="https://www.megaworldcorp.com/asm2022">https://www.megaworldcorp.com/asm2022</a>.
- B. To register, stockholders shall submit the following requirements to the Office of the Corporate Secretary via email at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>:

## B.1 For Individual Stockholders -

- (i) Scanned copy of stock certificate issued in the name of the individual stockholder;
- (ii) Valid email address and active contact number;
- (iii) Scanned copy of valid government-issued identification card; and
- (iv) Recent photo of stockholder.

# B.2 For Stockholders with Joint Accounts -

- (i) Authorization letter signed by all stockholders indicating the name of the person authorized to cast the votes;
- (ii) Scanned copy of stock certificate issued in the name of the joint stockholders:
- (iii) Valid email address and active contact number of the authorized stockholder;
- (iv) Scanned copy of valid government-issued identification card of the authorized stockholder; and
- (v) Recent photo of the authorized stockholder.

## B.3 For Stockholders under PCD Participant/Brokers Account or holding 'Scripless Shares'-

- (i) Stockholders should coordinate with their broker and request for the full account name and reference number or account number they provided the Company:
- (ii) Broker's Certification on the stockholder's number of shareholdings;
- (iii) Valid email address and active contact number of the stockholder;

- (iv) Scanned copy of valid government-issued identification card of stockholder; and
- (v) Recent photo of stockholder.

#### B.4 For Corporate Stockholders -

- (i) Secretary's Certificate attesting to the authority of the representative to vote the shares on behalf of the corporate stockholder;
- (ii) Scanned copy of stock certificate issued in the name of the corporate stockholder;
- (iii) Valid email address and active contact number of authorized representative;
- (iv) Valid government-issued identification card of authorized representative; and
- (v) Recent photo of stockholder.
- C. The documents submitted will then be verified by the Office of the Corporate Secretary. The validation process will be completed by the Company no later than three (3) business days from the stockholder's receipt of an email from the Company acknowledging receipt of the stockholder's registration documents. Once validated, the stockholder will receive an email that his/her/its account has been verified and shall provide instructions for the stockholder's access to the Company's electronic voting and to access the Annual Meeting livestreaming link.

#### II. ELECTRONIC VOTING IN ABSENTIA

- A. Duly registered stockholders have the option to vote for the matters contained in the agenda for the Annual Meeting through electronic voting *in absentia*. The deadline for registration is 5:00 PM of 10 June 2022. Beyond this date, stockholders may no longer avail of the option to electronically vote *in absentia*.
- B. After verification, the Company shall send a ballot to the registered stockholder through his/her/its e-mail address which shall contain all the agenda items for approval as indicated in the Notice of Meeting and the registered stockholder may vote as follows:
- (1) For items other than Election of Directors, the registered stockholder has the option to vote: In Favor of, Against, or Abstain. The vote is considered cast for all the registered stockholder's shares.
- (2) For the Election of Directors, the registered stockholder may vote for all nominees, not vote for any of the nominees, or vote for some nominees only, in such number of shares as preferred by the stockholder, provided that the total number of votes cast shall not exceed the number of shares owned, multiplied by the number of directors to be elected. The total number of votes the stockholder is allowed to cast shall be based on the number of shares he/she or it owns.
- (3) Once voting on the agenda items is finished, the stockholder can proceed to submit the accomplished ballot via email to corporatesecretary@megaworldcorp.com.
- (4) After the ballot has been submitted, the stockholder may no longer change his/her vote. The stockholder will receive a confirmation email that his/her/its vote has been recorded.
- C. Thereafter, the Office of the Corporate Secretary, through election inspectors appointed for the meeting, shall tabulate all valid and confirmed votes cast through electronic voting, together with the votes through proxies, subject to validation by representatives of the Company's external auditors.
- D. Registered stockholders shall have until 5:00 PM of 10 June 2022 to cast their votes in absentia. Stockholders will not be allowed to cast votes during the livestream of the Annual Meeting.

#### III. VOTING BY PROXY

- A. For <u>individual stockholders</u> holding certificated shares of the Company Download the proxy form that is available at <a href="https://megaworldcorp.com/asm2022">https://megaworldcorp.com/asm2022</a>.
- B. For stockholders holding 'scripless' shares, or shares held under a PCD Participant/Broker Download the proxy form that is available at https://www.megaworldcorp.com/asm2021. Stockholders are advised to coordinate with their brokers first for the execution of this type of proxy.
- C. For <u>corporate stockholders</u> Download the proxy form that is available at <a href="https://megaworldcorp.com/asm2022">https://megaworldcorp.com/asm2022</a>. A copy of the duly signed and notarized Secretary's Certificate must be submitted together with the proxy form. For reference, a sample Secretary's Certificate is also available at <a href="https://megaworldcorp.com/asm2022">https://megaworldcorp.com/asm2022</a>.
- D. General Instructions on Voting by Proxy:
- (1) Download and fill up the appropriate proxy form. Follow the instructions on how to cumulate or allocate votes in the election of directors.
  - Send the scanned copy of the duly executed proxy form via email to <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a> or submit the original proxy form to the Office of the Corporate Secretary at 10th Floor, Two World Square, 24 Upper McKinley Rd, McKinley Hill, Taguig City 1634
- (2) Deadline for the submission of proxies is at 5:00 PM of 10 June 2022.
- (3) Validation of proxies will be on 15 June 2022.
- (4) If a stockholder avails of the option to cast his/her vote electronically *in absentia* and also issues proxy votes with differing instructions, the duly accomplished ballots sent through email shall replace the proxy votes issued by the stockholder.

#### IV. PARTICIPATION BY REMOTE COMMUNICATION

- A. Only duly registered stockholders will be included in determining the existence of a quorum.
- B. Duly registered stockholders may send their questions and/or comments prior to the Annual Meeting through email at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>. The deadline for submitting questions shall be at 5:00 PM of 16 June 2022.
- C. The proceedings during the Annual Meeting will be recorded.

For any clarifications, please contact the Office of the Corporate Secretary via email at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>.

# <u>Disclosure Requirements Under Section 49 of the Revised Corporation Code</u>

List of Required Information	Reference Material
a) The minutes of the most recent regular meeting which shall include, among others:	
(1) A description of the voting and vote tabulation procedures used in the previous meeting	Please refer to the Minutes of the Annual Meeting of the Stockholders held on 18 June 2021 which may be viewed and/or downloaded at the website of the Corporation at https://www.megaworldcorp.com/
(2) A description of the opportunity given to stockholders or members to ask questions and a record of the questions asked and answers given;	Please refer to the Minutes of the Annual Meeting of the Stockholders held on 18 June 2021 which may be viewed and/or downloaded at the website of the Corporation at https://www.megaworldcorp.com/
(3) The matters discussed and resolutions reached;	Please refer to the Minutes of the Annual Meeting of the Stockholders held on 18 June 2021 which may be viewed and/or downloaded at the website of the Corporation at https://www.megaworldcorp.com/
(4) A record of the voting results for each agenda item;	Please refer to the Minutes of the Annual Meeting of the Stockholders held on 18 June 2021 which may be viewed and/or downloaded at the website of the Corporation at https://www.megaworldcorp.com/
(5) A list of the directors or trustees, officers and stockholders or members who attended the meeting;	Please refer to the Minutes of the Annual Meeting of the Stockholders held on 18 June 2021 which may be viewed and/or downloaded at the website of the Corporation at https://www.megaworldcorp.com/.
b) A members' list for stock corporations, material information on the current stockholders, and their voting rights;	Please refer to Page 31 of this Definitive Information Statement.
c) A detailed, descriptive, balanced and comprehensible assessment of the corporation's performance, which shall include information on any material change in the corporation's business, strategy, and other affairs;	Please refer to Page 26 of this Definitive Information Statement.
d) A financial report for the preceding year, which shall include financial statements duly signed and certified in accordance with this Code and the rules the Commission may prescribe, a statement on the adequacy of the corporation's internal controls or risk management systems, and a statement of all external audit and non-audit fees;	Please refer to the attached Audited Financial Statements for the fiscal year ended 31 December 2021 which can be accessed at the website of the Corporation at https://www.megaworldcorp.com/.
e) An explanation of the dividend policy and the fact of payment of dividends or the reasons for nonpayment thereof;	Please refer to Page 32 of this Definitive Information Statement.
f) Director or trustee profiles which shall include, among others, their qualifications and relevant experience, length of service in the corporation, trainings and continuing	Please refer to Page 34 of this Definitive Information Statement.

education attended, and their board representations in other corporations;	
g) A director or trustee attendance report, indicating the attendance of each director or trustee at each of the meetings of the board and its committees and in regular or special stockholder meetings;	Please refer to Page 62 of this Definitive Information Statement.
h) Appraisals and performance reports for the board and the criteria and procedure for assessment;	Please refer to the Corporate Governance Manual at the website of the Corporation at https://www.megaworldcorp.com/.
i) A director or trustee compensation report prepared in accordance with the Revised Corporation Code and the rules the Commission may prescribe;	Please refer to Page 13 of this Definitive Information Statement.
j) Director disclosures on self-dealings and related party transactions;	Please refer to Page 12 of this Definitive Information Statement.
k) The profiles of directors nominated or seeking election or reelection.	Please refer to Page 34 of this Definitive Information Statement.

# MEGAWORLD CORPORATION MINUTES OF THE ANNUAL MEETING OF STOCKHOLDERS

18 June 2021 / 9:00 a.m.

Conducted virtually via https://megaworldcorp.com/asm2021

#### Present:

Andrew L. Tan - Chairman and President

Katherine L. Tan - Director Kingson U. Sian - Director Enrique Santos L. Sy - Director

Jesus B. Varela - Independent Director Cresencio P. Aquino - Independent Director Roberto S. Guevara - Independent Director

Also Present:

Anna Michelle T. Llovido - Corporate Secretary

#### I. CALL TO ORDER

The Presiding Officer, Mr. Kingson U. Sian called the meeting to order at 9:00 a.m. and presided thereat. The Corporate Secretary, Atty. Anna Michelle T. Llovido, recorded the proceedings of the meeting.

#### II. PROOF OF NOTICE AND DETERMINATION OF QUORUM

The Presiding Officer stated that the Corporation decided to hold this year's Annual Stockholders' Meeting (the "Meeting") via remote communication pursuant to the Corporation's Amended By-Laws and the Revised Corporation Code, and to conform to the government's regulations on physical distancing and restrictions on mass gatherings. He added that the Corporation adopted measures to afford the stockholders the opportunity to participate in the Meeting as effectively as a physical meeting.

The Corporate Secretary certified that all stockholders of record as of **21 May 2021** have been duly notified of the Meeting pursuant to the Corporation's By-Laws and applicable Securities and Exchange Commission ("SEC") Circulars, with copies of the Notice of the Annual Meeting, the Agenda, and the Definitive Information Statement made available through:

- (1) The Corporation's website;
- (2) The Philippine Stock Exchange ("PSE") Electronic Disclosure Generation Technology or PSE EDGE;
- (3) The Philippine Star on 27 May 2021;
- (4) The Manila Bulletin on 27 May 2021;
- (5) The Manila Standard on 28 May 2021; and
- (6) Business World on 28 May 2021.

The Corporate Secretary also certified that there existed a quorum to transact the business in the agenda for the Meeting, there being present in person or represented by proxy stockholders holding **82.60%** of the entire subscribed and outstanding capital stock of the Corporation.

The Corporate Secretary certified that only stockholders who have successfully registered may participate in the Meeting. Moreover, the Corporate Secretary explained the Procedures for Registration, Voting and Participation in the Meeting contained in the Definitive Information Statement which were implemented as follows:

- (i) Stockholders who signified their intention to participate by remote communication have registered by submitting the requirements by email to the Corporate Secretary at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>;
- (ii) Stockholders who have registered sent their questions and/or comments until 5:00pm of 17 June 2021 through email at <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>;
- (iii) The resolutions proposed to be adopted at the meeting will be shown on the screen;
- (iv) Stockholders who have duly registered to participate by remote communication have casted their votes by proxy or in absentia by sending their accomplished ballots by email to the Corporate Secretary until 5:00pm of 11 June 2021; and,

(v) The Office of the Corporate Secretary has tabulated all valid and confirmed votes cast through electronic voting, together with the votes through proxies, with the voting results to be announced during the Meeting and reflected in the minutes of the Meeting.

#### III. APPROVAL OF MINUTES OF THE PREVIOUS ANNUAL MEETING

The Presiding Officer then proceeded with the approval of the minutes of the annual stockholders' meeting held on **24 August 2020**, and informed the stockholders that the copy of the minutes of the 2020 Annual Meeting have been made available through the Corporation's website.

The Corporate Secretary then announced that **100**% of the voting shares represented in the Meeting have voted in favor of the approval of the minutes of the annual stockholders' meeting held on **24 August 2020**. Therefore, the Presiding Officer declared that the following resolution has been approved:

"RESOLVED, that the Corporation approve the Minutes of the Annual Stockholders' Meeting held on 24 August 2020."

#### IV. CHAIRMAN'S MESSAGE

The Presiding Officer then turned the floor over to the Chairman, Dr. Andrew L. Tan, who delivered the Chairman's Message as follows:

#### **RISING TO THE CHALLENGE**

Dear stakeholders.

Megaworld has shown resilience and stability as an organization amid the most serious global crisis in the 21st century. We steadily faced the difficulties of 2020, banking on our experiences overcoming past crises. Despite the challenging year where we saw our revenues drop, we remained profitable, and registered a net income of PhP10.6 billion. Our balance sheet remained healthy—we were in a position where we were able to minimize the impacts of the COVID-19 pandemic.

We practiced financial prudence by managing our balance sheet and minimizing our costs. We reduced our capital spending by deferring some projects and streamlining our operations. In addition, we took advantage of favorable rates in the offshore bond market. We were able to secure a seven-year US\$350 million-worth bond offering which put us in a good position to weather the current business environment, as well as support our future land banking and project expansion plans. Furthermore, our business segments evolved and innovated swiftly in line with changing consumer requirements and preferences. This allowed us to generate positive cash flows throughout the year.

With its track record of success, the Company geared up to start 2020 strong. However, the year took an unexpected turn, starting with the Taal eruption in January, followed by the onset of the pandemic shortly after. We saw the potential adverse impact of the pandemic, and we decided to move quickly to prioritize our employees' well-being. We focused on preserving jobs, immediately shifting our non-essential staff to a work-from-home arrangement, and assigning essential personnel to work in locations near their homes.

During a time when health and safety became critically significant, our real estate developments, particularly our pioneering townships, once again demonstrated their sustainability. Strict health protocols in our townships allowed us to prevent any major outbreaks. And, because our townships are self-contained, we were able to cater to the essential needs of our residents, tenant partners, and visitors. The Company's efforts and initiatives were received positively by our communities, who experienced firsthand the sustained—if not improved—quality of life in a Megaworld township.

The year continued to affirm our strength as the country's biggest office landlord, with Megaworld Premier Offices proving to be a source of stability in a time of heightened uncertainty. In addition, our Megaworld Lifestyle Malls continued to be a focal point in our communities. The largest branches of Mary Grace, Wildflour and McDonald's were opened in our various townships, showcasing the confidence of our retail partners not only in our malls, but also in the Company's continued role as a catalyst for economic activity in the years to come.

The Company saw several development opportunities in 2020. We launched PhP7.8 billion worth of residential projects outside Metro Manila to capture the strong demand for quality projects in the provinces. We also supported the expansion activities of our tenant partners outside Metro Manila, as the attractiveness of the hub-and-spoke model for offices came to the fore. Meanwhile, our in-city hotels continued to operate even during the height of the pandemic as we provided quarantine and "work from

hotel" services.

Megaworld's vision of a digital future was highlighted by the establishment of its newest subsidiary in 2020--, Agile Digital Ventures. This subsidiary expands the scope and scale of our digital strategy. By spearheading investments in digital innovation and technology, we will be able to further bolster our key businesses as well as support the food and beverage, retail and hospitality industries.

Despite the challenging year, there were uplifting wins for Megaworld. We received a total of 76 awards from several award-giving bodies that recognized not only our developments and cultural promotion campaigns, but also our COVID-19 response programs. We were also cited for being the leading real estate development group in the country, as well as one of the dream companies to work for in the real estate sector.

Notwithstanding the pandemic, we continue to actualize our sustainability commitments. The "Zero Waste Lifestyle" movement was launched this January 2021, aiming to educate our communities on the importance of proper waste segregation and management across all our townships. Job security remains crucial during these unprecedented times. We focused on job preservation to assure that our employees retain their positions with no pay cuts. We also provided much-needed support for our tenants and retail partners through rent condonation and financial assistance programs.

Megaworld looks forward to a better 2021. With the start of the country's vaccination program, we believe that it is only a matter of time before consumer confidence rebounds. Additionally, the fundamental demand for decent housing remains high. We have numerous opportunities to explore in our growth pipeline, and we are prepared to take them on. We foresee continued robust demand for horizontal developments and leisure and tourism estates, as people look for havens for rest and rejuvenation. Demand for warehouses and logistics hubs should also increase, and we believe that our townships can easily cater to this need given their strategic locations.

We are grateful for the support of our customers, tenant partners, investors, directors, employees, and partner communities—they have always been vital to the Company's success over the years.

Our strong partnerships, complemented by our sound fundamentals, put us at an advantage in capitalizing on opportunities that will arise once the country recovers. Megaworld is optimistic about the future, and we look forward to continuing our work on upholding our vision to make a meaningful and transformative impact for all our stakeholders.

After the Chairman's Message, the Chief Strategy Officer, Mr. Kevin L. Tan, presented his report on the Corporation's performance in 2020, outlook and strategy moving forward.

#### V. OPEN FORUM

The Presiding Officer requested the Head of Investor Relations, Mr. Dave Valeriano, to read the questions that were sent through <a href="mailto:corporatesecretary@megaworldcorp.com">corporatesecretary@megaworldcorp.com</a>. Below is a summary of the questions and the answers that were given:

Question: What is your outlook for 2021, particularly for office?

Answer:

We continue to be optimistic about Megaworld's prime office business. Last year, despite the challenges, we hit a total of 280,000 square meters in lease transactions: half of which were new leases and the other half were renewals. This year, our target is to surpass this with a total of 315,000 square meters. As of the first quarter, we have already completed 78,000 square meters of lease transactions which is about 25% of our total target this year. This result, aside from the fact that the entire BPO sector grew last year and is projected to continue expanding this year, gives us a lot of confidence that the office sector is indeed quite resilient and that we can definitely reach – or even surpass – our targets this year.

Question: I understand that the retail and hospitality businesses have been hit hard by the pandemic, when do you think will these businesses recover?

Answer:

We are happy at how our Lifestyle Malls and hospitality businesses have adjusted to the ever-changing situation quickly, and how agile our teams and operations have become. Because of this, there have been significant quarter-on-quarter improvements in revenues since the second quarter of 2020. We are very encouraged by the constant improvement in performance and by the fact that these segments have remained profitable businesses for us despite the obvious challenges. However, we believe that the full recovery of these segments will depend a lot on the reopening of the economy and return of consumer confidence. It appears to be just a matter of time as the momentum of the

vaccination program continues to improve and the projection is that the country will hit herd immunity by the end of this year.

Question: Where do you think would be the next locations to look out for in terms of your new

residential projects?

Answer: Right now, we are very bullish on lloilo where we continue to see our properties appreciate

in value and where we continue to sell-out despite the pandemic. Aside from this, we see strong sales take-ups on our offerings in Cavite, Pampanga, and Bacolod hence, our new launches will be focused on these key areas. Again, we sold out some of these projects even at the height of the pandemic. This is also in line with the prevailing demand for property offerings outside Metro Manila, particularly for leisure developments, homes and

horizontal lots.

Question: What is the status of the company's ongoing buyback program?

Answer: The buyback program has a term of 24 months starting February 28, 2020. The program is

still active and we have already used up 23% of our P5 billion budget to date.

Question: How will the MREIT Offering benefit Megaworld?

Answer: The MREIT Offering will enable Megaworld to unlock the value of its prime property

investments. The money we will raise will help fund 21 projects which form part of our growth pipeline. Our ultimate goal is to make MREIT not only the largest office REIT in the

Philippines but to eventually be one of the largest in Southeast Asia.

#### VI. APPOINTMENT OF EXTERNAL AUDITORS

The Presiding Officer informed the stockholders that the Audit Committee of the Board of Directors has recommended to the Board the engagement of **Punongbayan & Araullo** as independent auditors of the Corporation for the audit of the Corporation's financial statements for the year ending **31 December 2021**, and that the Board has approved such engagement.

Upon motion made and duly seconded, the stockholders approved the engagement of **Punongbayan & Araullo** as external auditors of the Corporation for the audit of the Corporation's financial statements for the year ending **31 December 2021**.

## VIII. RATIFICATION OF ACTS AND RESOLUTIONS OF THE BOARD OF DIRECTORS, BOARD COMMITTEES AND MANAGEMENT

The Presiding Officer informed the stockholders that the next item on the agenda is the ratification of all acts and resolutions of the Board of Directors, Board Committees and Officers of the Corporation since the date of last year's annual stockholders' meeting held on **24 August 2020** until **17 June 2021**. He informed the stockholders that a list of such acts was provided in the Definitive Information Statement which was made available through the Corporation's website and PSE EDGE.

The Corporate Secretary certified that that **99.95%** of the voting shares represented in the Meeting have voted in favor of the ratification all acts and resolutions of the Board of Directors, Board Committees and Officers of the Corporation which were duly adopted in the ordinary course of business since the date of last year's annual stockholders' meeting held on **24 August 2020** until **17 June 2021**. Therefore, the Presiding Officer declared that the resolution has been approved.

#### IX. ELECTION OF DIRECTORS

The Presiding Officer informed the stockholders that, for the current year 2021, the Corporation shall be electing seven (7) Directors, at least two of whom shall be Independent Directors pursuant to the Securities and Regulation Code and the Corporation's Revised Manual of Corporate Governance. He requested Mr. Rafael Antonio Perez, on behalf of the Corporate Governance Committee, to present the Final List of Nominees for members of the Board of Directors.

Mr. Perez presented the final list of nominees to the Board of Directors, as follows: Mr. Andrew L. Tan, Mrs. Katherine L. Tan, Mr. Kingson U. Sian, and Mr. Enrique Santos L. Sy as Regular Directors; and Mr. Jesus B. Varela, Mr. Cresencio P. Aquino, and Mr. Roberto S. Guevara as Independent Directors.

Mr. Perez likewise reported that the Final List of Nominees for election as directors of the Corporation possess all the qualifications and none of the disqualifications to hold office as directors of the Corporation.

The Corporate Secretary then informed the Presiding Officer that no further nominations shall be allowed pursuant to the Corporation's By-Laws, as amended.

The Corporate Secretary certified that each of the nominees have obtained the required number of votes to be elected as members of the Board. Therefore, the Presiding Officer declared that the following resolution electing the members of the Board has been approved:

"RESOLVED, that the Corporation elect the following as directors of the Corporation to serve as such beginning today until their successors are elected and qualified:

- 1. Andrew L. Tan
- 2. Katherine L. Tan
- 3. Kingson U. Sian
- 4. Enrique Santos L. Sy
- 5. Jesus B. Varela Independent Director
- 6. Cresencio P. Aquino Independent Director
- 7. Roberto S. Guevara Independent Director"

#### X. ADJOURNMENT

The Presiding Officer inquired if there are other matters in the agenda. The Corporate Secretary replied there were none. There being no other matters to be discussed, the Meeting was adjourned at 9:51 a.m.

**CERTIFIED CORRECT:** 

(SGD.) ANNA MICHELLE T. LLOVIDO

Corporate Secretary

ATTESTED BY:

(SGD.) KINGSON U. SIAN Presiding Officer

(SGD.) ANDREW L. TAN Chairman

# AUDITED FINANCIAL STATEMENTS OF MEGAWORLD CORPORATION AND SUBSIDIARIES

FOR THE YEARS ENDED DECEMBER 31, 2021 and 2020



30th Floor, Alliance Global Tower, 36th Street Corner 11th Avenue, Uptown Bonifacio, Fort Bonifacio, Taguig City, NCR, Fourth District Philippines 1630 Tels (632) 8946300 / 9052800 • www.megaworldcorp.com • Email customerservice@megaworldcorp.com

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Megaworld Corporation and Subsidiaries is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years ended December 31, 2021, 2020 and 2019 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, have audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

ANDREW L. TAN

Chairman and Chief Executive Officer

FRANCISCO C. CANUTO

SVP and Treasurer (Chief Financial Officer)



MAR 0 8 2022

MAKATI CITY

SUBSCRIBED AND SWORN to before me on this \_\_\_\_ day of \_\_\_\_ Philippines affiants exhibiting to me their Tax Identification Nos. as follows:

Andrew L. Tan Francisco C. Canuto 125-960-003-000 102-956-483-000

Doc. No. \_ Page No. \_ Book No. \_

Series of 2022

Appl. No. M-048, Makati City IBP #152106 for 2022 - RSM 8 C Roll No. 59597 PTP Description 03, 2022-Makati v. L. Dompsence No. VII-0003434 Isonot un 00-24-2021, Valid until 04-14-2025 Unit 301 3rd Flr. Campos Rueda Bldg, 101 Urban Ave., Brgy. Pio del Pilar, Makati City



### FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Megaworld Corporation and Subsidiaries

December 31, 2021, 2020 and 2019



#### Report of Independent Auditors

Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

#### **Opinion**

We have audited the consolidated financial statements of Megaworld Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2021 and 2020, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2021 and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2021 and 2020, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2021 in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) and described in Note 2 to the consolidated financial statements.

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Emphasis of Matter

We draw attention to Note 1 to the consolidated financial statements, which describes management's assessment of the continuing impact on the Group's consolidated financial statements of the business disruption brought by the COVID-19 pandemic.

We draw attention to Note 2 to the consolidated financial statements, which indicates that the consolidated financial statements have been prepared in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC. The qualitative impact of the financial reporting reliefs on the consolidated financial statements are disclosed in Note 2 to the consolidated financial statements.

Our opinion is not modified in respect of these matters.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### (a) Revenue Recognition on Real Estate Sales and Determination of Related Costs

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales are significant to our audit because these involve the application of significant judgment and estimation. In addition, real estate sales and costs of real estate sales amounted to P31.1 billion or 61.3% of consolidated Revenues and Income and P16.9 billion or 46.4% of consolidated Cost and Expenses, respectively, for the year ended December 31, 2021. The areas affected by revenue recognition, which requires significant judgments and estimates, include determining when a contract will qualify for revenue recognition, measuring the progress of the development of real estate projects which defines the amount of revenue to be recognized and determining the amount of actual costs incurred as cost of real estate sales. These areas were significant to our audit as an error in application of judgments and estimates could cause a material misstatement in the consolidated financial statements.

The Group's policy for revenue recognition on real estate sales are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied and estimates used by management related to revenue recognition are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Notes 20 and 21, respectively, to the consolidated financial statements.

#### How the Matter was Addressed in the Audit

We obtained an understanding of the revenue recognition policy regarding real estate sales transactions and the related significant business processes of the Group.



Our procedures in testing the appropriateness and proper application of the Group's revenue recognition policy and process include test of design and operating effectiveness of relevant controls over revenue generation and recognition, as well as tests of information technology general controls (ITGC). We also performed tests of mathematical accuracy and completeness of supporting contract summary, examination of supporting documents of a sample of agreements, and performed overall analytical review of actual results.

In addressing the risks of material misstatements in revenue recognition, we have performed inspection of sample agreements for compliance with a set of criteria for revenue recognition and test of controls over contract approval. We have also tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behavior.

Relative to the Group's measurement of progress towards complete satisfaction of performance obligation using the input method, we have tested the progress reported for the year in reference to the actual costs incurred relative to the total budgeted project development costs. Our procedures include test of controls over recognition and allocation of costs per project and direct examination of supporting documents. We have also performed physical inspection of selected projects under development to assess if the completion based on costs is not inconsistent with the physical completion of the project. In testing the reasonableness of budgetary estimates, we have ascertained the qualification of projects engineers who prepared the budgets and reviewed the actual performance of completed projects with reference of their budgeted costs.

In relation to cost of real estate sales, we obtained an understanding of the Group's cost accumulation process and performed tests of the relevant controls, including IT application controls. On a sampling basis, we traced costs accumulated to supporting documents such as invoices and accomplishment reports from the contractors and official receipts.

#### (b) Consolidation Process

#### Description of the Matter

The Group's consolidated financial statements comprise the financial statements of Megaworld Corporation and its subsidiaries, as enumerated in Note 1 to the consolidated financial statements, after the elimination of material intercompany transactions. The Group's consolidation process is significant to our audit because of the complexity of the process. It involves identifying and eliminating voluminous intercompany transactions to properly reflect realization of profits and measurement of controlling and non-controlling interests.

The Group's policy on consolidation process is more fully described in Note 2 to the consolidated financial statements.

#### How the Matter was Addressed in the Audit

We obtained understanding of the Group structure and its consolidation process including the procedures for identifying intercompany transactions and reconciling intercompany balances. We tested significant consolidation adjustments which include elimination of intercompany revenues, expenses, receivables, payables and investments, reversal of unrealized fair value adjustments on intercompany investments, and recognition of equity transactions to measure non-controlling interest.



#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2021, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2021 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audits resulting in this independent auditors' report is Renan A. Piamonte.

PUNONGBAYAN & ARAULLO

By: Renan A. Piamonte

Partner<sup>4</sup>

CPA Reg. No. 0107805
TIN 221-843-037
PTR No. 8852342, January 3, 2022, Makati City
SEC Group A Accreditation
Partner - No. 107805-SEC (until Dec. 31, 2023)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-037-2019 (until Sept. 4, 2022)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 28, 2022

#### (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF FINANCIAL POSITION **DECEMBER 31, 2021 AND 2020**

(Amounts in Philippine Pesos)

	Notes		2021		2020
<u>ASSETS</u>					
CURRENT ASSETS					
Cash and cash equivalents	5	P	43,794,605,919	P	40,166,755,908
Trade and other receivables - net	6		34,482,656,507		31,576,137,172
Contract assets	20		11,970,852,843		13,265,242,603
Inventories	7		115,741,508,821		106,134,963,211
Advances to contractors and suppliers	2		12,233,167,915		11,659,294,719
Prepayments and other current assets	8	-	9,611,978,356		7,871,213,242
Total Current Assets			227,834,770,361		210,673,606,855
NON-CURRENT ASSETS					
Trade and other receivables - net	6		12,489,998,575		12,261,216,378
Contract assets	20		7,951,394,519		6,115,483,710
Advances to contractors and suppliers	2		2,783,551,177		3,871,630,205
Advances to landowners and joint operators	10		7,158,576,223		7,513,380,172
Financial assets at fair value through					
other comprehensive income	9		5,760,368,447		4,174,886,430
Investments in associates - net	11		3,287,474,516		3,443,096,702
Investment properties - net	12		119,222,248,947		114,982,489,429
Property and equipment - net	13		6,530,887,796		6,719,600,005
Deferred tax assets	26		377,447,575		339,876,737
Other non-current assets - net	14		4,580,532,972		5,595,153,322
Total Non-current Assets			170,142,480,747		165,016,813,090
TOTAL ASSETS		P	397,977,251,108	P	375,690,419,945

	Notes		2021		2020
LIABILITIES AND EQUITY					
CURRENT LIABILITIES					
Interest-bearing loans and borrowings	15	P	12,685,534,491	P	21,037,756,478
Trade and other payables	17		22,875,967,140		23,331,957,972
Contract liabilities	20		2,447,089,883		2,647,780,045
Customers' deposits	2		10,872,699,457		11,719,861,211
Redeemable preferred shares	18		251,597,580		251,597,580
Advances from associates and					
other related parties	27		3,243,336,539		2,683,950,114
Income tax payable			55,404,855		170,556,697
Other current liabilities	19	-	9,476,396,474		10,876,689,502
Total Current Liabilities			61,908,026,419		72,720,149,599
NON-CURRENT LIABILITIES					
Interest-bearing loans and borrowings	15		38,964,170,107		24,540,409,939
Bonds and notes payable	16		41,982,042,246		40,282,855,986
Contract liabilities	20		4,956,605,925		3,195,849,258
Customers' deposits	2		1,281,160,572		2,968,470,263
Deferred tax liabilities - net	26		11,541,788,887		11,563,425,960
Retirement benefit obligation	25		546,802,701		819,755,696
Redeemable preferred shares	18		-		251,597,580
Other non-current liabilities	19		7,092,663,304		6,817,425,467
Total Non-current Liabilities			106,365,233,742		90,439,790,149
Total Liabilities			168,273,260,161		163,159,939,748
EQUITY	28				
Total equity attributable to					
the Company's shareholders			198,838,867,474		185,464,231,260
Non-controlling interests			30,865,123,473		27,066,248,937
Total Equity			229,703,990,947		212,530,480,197
TOTAL LIABILITIES AND EQUITY		<u>P</u>	397,977,251,108	Р	375,690,419,945

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019 (Amounts in Philippine Pesos)

	Notes		2021		2020		2019
REVENUES AND INCOME							
Real estate sales	20	P	31,129,417,724	P	24,858,537,303	P	42,603,984,572
Rental income	12		13,319,580,244		12,932,770,278		16,814,091,846
Hotel operations	20		1,928,863,081		1,482,160,976		2,543,769,508
Interest and other income - net	23		4,376,429,682		4,267,409,295		5,409,726,260
			50,754,290,731		43,540,877,852		67,371,572,186
COSTS AND EXPENSES							
Cost of real estate sales	21		16,874,283,279		13,790,525,832		23,379,819,000
Cost of hotel operations	21		1,086,978,559		963,104,532		1,381,156,765
Operating expenses	22		12,864,632,841		11,850,258,972		13,912,479,751
Equity share in net losses of associates	11		176,548,383		69,879,672		58,832,233
Interest and other charges - net	24		4,808,537,325		2,930,637,292		3,261,597,997
Tax expense	26		564,917,329		3,347,906,258		6,081,657,290
			36,375,897,716		32,952,312,558	-	48,075,543,036
NET PROFIT FOR THE YEAR		P	14,378,393,015	P	10,588,565,294	P	19,296,029,150
Net profit attributable to:							
Company's shareholders		P	13,434,466,763	P	9,885,989,490	P	17,931,417,072
Non-controlling interests			943,926,252		702,575,804	-	1,364,612,078
		P	14,378,393,015	Р	10,588,565,294	Р	19,296,029,150
Earnings Per Share:	29						
Basic		P	0.422	P	0.295	P	0.546
Diluted		P	0.421	Р	0.294	Р	0.543

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019 (Amounts in Philippine Pesos)

	Notes		2021	_	2020		2019
NET PROFIT FOR THE YEAR		<u>P</u>	14,378,393,015	<u>P</u>	10,588,565,294	<u>P</u>	19,296,029,150
OTHER COMPREHENSIVE INCOME (LOSS)  Items that will not be reclassified  subsequently to consolidated profit or loss:  Fair value gains (losses) on financial assets							
at fair value through other comprehesive income	9		1,347,392,142	(	323,225,082)		23,271,788
Actuarial gains (losses) on retirement benefit obligation Share in other comprehensive income (loss)	25		325,125,100		354,133,354	(	350,479,591)
of associates Tax income (expense)	11 25, 26	(	- 62,880,238)	(	1,474,538 106,240,006)	(	11,417,059) 105,143,877
			1,609,637,004	(	73,857,196)	(	233,480,985)
Items that will be reclassified subsequently to consolidated profit or loss: Unrealized gains (losses) on cash flow hedge	30		199,713,502	(	144,749,961)	(	293,369,328)
Exchange difference on translating foreign operations	2		47,027,439	(	14,884,569)	(	3,326,261)
Share in other comprehensive income (loss) of associates Tax income (expense)	11 26	(	20,926,197 11,756,858)		- 4,465,371		934,833
			255,910,280	(	155,169,159)	(	295,760,756)
Total Other Comprehensive Income (Loss)			1,865,547,284	(	229,026,355)	(	529,241,741)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		P	16,243,940,299	<u>P</u>	10,359,538,939	<u>P</u>	18,766,787,409
Total comprehensive income attributable to: Company's shareholders Non-controlling interests			15,276,423,950 967,516,349	P	9,684,718,799 674,820,140	Р	17,422,846,318 1,343,941,091
		P	16,243,940,299	P	10,359,538,939	P	18,766,787,409

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019

(Amounts in Philippine Pesos)

			Attributah	ole to the Company's Share	holders				
	Capital Stock (See Note 28)	Additional Paid-in Capital (See Note 28)	Treasury Shares - At Cost (See Note 28)	Revaluation Reserves (See Notes 9, 11 and 25)	Perpetual Securities (See Note 28)	Retained Earnings (See Note 28)	Total	Non-controlling Interests (See Note 2)	Total Equity
Balance at January 1, 2021	P 32,430,865,872	P 16,660,844,347	( P 1,627,041,094)	( P 3,702,510,630)	P 10,237,898,577	P 131,464,174,188 P	185,464,231,260	P 27,066,248,937 P	212,530,480,197
Changes in percentage of ownership	=	-	-	9,488,420,708	-	-	9,488,420,708	3,227,048,107	12,715,468,815
Redemption of perpetual securities	-	-	-	- (	10,237,898,577)	484,257,436 (	9,753,641,141)	- (	9,753,641,141)
Cash dividends	-	-	-	-	-	( 1,337,820,837) (	1,337,820,837)	( 263,692,340 ) (	1,601,513,177)
Acquisition of treasury shares	-	-	( 156,987,360)	-	-	- (	156,987,360)	- (	156,987,360)
Distribution to holders of perpetual securities	-	-	-	-	-	( 151,963,438) (	151,963,438)	- (	151,963,438 )
Reduction in capital of a subsidiary	-	-	-	-	-	-	-	( 141,998,580 ) (	141,998,580)
Share-based employee compensation	-	-	-	-	-	10,204,332	10,204,332	-	10,204,332
Acquisition of a new subsidiary with									
non-controlling interest	-	-	-	-	-	-	-	10,001,000	10,001,000
Total comprehensive income for the year		<del></del>	-	1,841,957,187		13,434,466,763	15,276,423,950	967,516,349	16,243,940,299
Balance at December 31, 2021	P 32,430,865,872	P 16,660,844,347	( <u>P</u> 1,784,028,454)	P 7,627,867,265		P 143,903,318,444 P	198,838,867,474	P 30,865,123,473 P	229,703,990,947
Balance at January 1, 2020	P 32,430,865,872	P 16,658,941,725	( P 633,270,575)	( P 3,501,239,939)	P 10,237,898,577	P 123,270,889,661 P	178,464,085,321	P 26,401,437,184 P	204,865,522,505
Cash dividends	-	-	_	-	-	( 1,177,796,572) (	1,177,796,572)	( 10,008,387) (	1,187,804,959)
Acquisition of treasury shares	-	-	( 994,672,630 )	-	-	- (	994,672,630)	- (	994,672,630)
Distribution to holders of perpetual securities	-	-	-	-	-	( 535,258,625) (	535,258,625)	- (	535,258,625 )
Share-based employee compensation	-	-	-	-	-	21,381,914	21,381,914	-	21,381,914
Exercise of stock options	-	1,902,622	902,111	-	-	( 1,031,680)	1,773,053	-	1,773,053
Total comprehensive income for the year				()		9,885,989,490	9,684,718,799	674,820,140	10,359,538,939
Balance at December 31, 2020	P 32,430,865,872	P 16,660,844,347	( P 1,627,041,094 )	( P 3,702,510,630)	P 10,237,898,577	P 131,464,174,188 P	185,464,231,260	P 27,066,248,937 P	212,530,480,197

	Attributable to the Company's Shareholders																
	_	Capital Stock (See Note 28)	P	Additional aid-in Capital See Note 28)		easury Shares - At Cost See Note 28)	(See	Revaluation Reserves Notes 9, 11 and 25)		Perpetual Securities (See Note 28)	R	etained Earnings (See Note 28)	Total		Non-controlling Interests (See Note 2)		Total Equity
Balance at January 1, 2019	P	32,430,865,872	P	16,657,990,413	( P	633,721,630)	( P	3,085,712,274)	P	10,237,898,577	P	108,252,842,723 P	163,860,163,681	P	24,892,898,397	P	188,753,062,078
Cash dividends		-		-		-		-		-	(	2,379,182,809) (	2,379,182,809)	(	68,013,915) (	(	2,447,196,724)
Distribution to holders of perpetual securities		-		-		-		-		-	(	562,913,000) (	562,913,000)		- (		562,913,000)
Share-based employee compensation		-		-		-		-		-		17,824,456	17,824,456		892,953		18,717,409
Exercise of stock options		-		951,312		451,055		-		-	(	515,840)	886,527		-		886,527
Recycling due to disposal and dilution		-		-		-		-		-		11,417,059	11,417,059		-		11,417,059
Other reserves arising from consolidation		-		-		-		93,043,089		-		-	93,043,089		-		93,043,089
Total comprehensive income for the year		-		-		-	(	508,570,754)	_			17,931,417,072	17,422,846,318		1,343,941,091		18,766,787,409
Balance at December 31, 2019	P	32,430,865,872	P	16.658.941.725	( P	633,270,575)	( P	3,501,239,939)	Р	10.237.898.577	Р	123.270.889.661 P	178,464,085,321	Р	26,169,718,526	P	204.633.803.847

# MEGAWORLD CORPORATION AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2021, 2020 AND 2019 (Amounts in Philippine Pesos)

Adjustments for   Depreciation and amortization   12,13,14   3,467,925,032   3,104,661,233   2,718,633,77     Interest expense   24		Notes		2021		2020		2019
Adjustments for: Depreciation and amortization 12, 13, 14 1,94,60,981 1,041,304,100 1,151,205,58 Unrecibred foreign currency losses (gains) - net Unrelized foreign currency losses (gains) - net Uniform foreign current losses (gains) - net Unifo	CASH FLOWS FROM OPERATING ACTIVITIES							
Adjustments for   Depreciation and amortization   12,13,14   3,467,925,032   3,104,661,233   2,718,633,77     Interest expense   24	Profit before tax		P	14,943,310,344	P	13,936,471,552	P	25,377,686,440
Interest expense	Adjustments for:							
Unrealized foreign currency losses (gains) - net	Depreciation and amortization	12, 13, 14		3,467,925,032		3,104,661,233		2,718,633,789
Interest income	Interest expense	24		1,941,630,481		1,641,304,190		1,512,905,580
Equity share: in ent losses (carnings) of associates	Unrealized foreign currency losses (gains) - net			1,625,333,145	(	1,086,060,295)	(	493,907,863)
Cain on sale of investment property   12			(		(		(	1,631,604,213)
Loss on derecognition of property and equipment   13						69,879,672		58,832,233
Dividend income proposes   23,27   ( 24.456,757)   ( 8,193,611)   ( 8.464.8)	Gain on sale of investment property		(			-	(	45,781,949)
Employee share options				43,603,084		-		-
Loss (gain) on sale of property and equipment   13		-	(		(		(	8,464,814)
Gain on finance lease Gain on sile and dilution of investment in an associate Operating profit before working capital changes  1,835,285,029) 0,3064,093,048 0,730,073,34  Decrease (increase) in tode and other receivables Operation in working the contractors and suppliers Operation in working the contractors and suppliers Operation operators Operation operators Operation operators Operation operators Operators Operation operators Operation operators Operation operators Operators Operation opera	1 7 1							18,717,409
Gain on sale and dilution of investment in an associate 23 Operating profit before working capital changes (1,835,285,029) 3,064,093,048 (2,73,007,35,324) Decrease (increase) in touthed and other receivables (1,835,285,029) 3,064,093,048 (7,70,007,35,324) Decrease (increase) in contract assets (5,14,251,049) (737,721,626) 3,584,275,001 Increase in inventories (8,951,566,293) (2,510,261,657) (1,335,055,73) Increase in advances to contractors and suppliers (1,395,055,73) Decrease (increase) in advances to and suppliers (1,395,055,73) Decrease (increase) in advances to landowners (1,395,055,73) Decrease (increase) in advances to landowners and other current assets (1,740,765,114) (69,913,070) (244,675,558,52) Decrease (increase) in advances to landowners and joint operators (146,217,428) (887,201,302) (202,050,671) Increase in trade and other payables (146,217,428) (887,201,302) (202,050,671) Increase in trade and other payables (146,217,428) (887,201,302) (202,050,671) Increase (decrease) in contract liabilities (1,500,666,505 (30,074,260) (155,112,221) Increase (decrease) in contract liabilities (1,500,666,505 (30,074,260) (155,112,221) Increase (decrease) in other liabilities (1,527,724,229) (2,766,117,805 (2,682,6710,582,634,71,445) (888,434,734,745) (1,500,666,505) (30,074,260) (155,112,221) Increase (decrease) in other liabilities (1,527,724,229) (2,766,117,805 (2,682,6710,582,774,745) (1,500,666,505) (30,074,260) (1,531,643,464,545) (1,500,666,505) (1,500,66			(	1,225,627)	(	592,954)		279,902
Operating profit before working capital changes   20,479,736,324   16,233,404,382   26,816,268,7     Decrease (increase) in taide and other receivables   (1,835,285,029)   3,064,093,048   (7,300,973,35)     Decrease (increase) in contract assets   (541,521,049)   (737,721,026)   3,584,273,025     Increase in inventories   (8,951,566,293)   (2,510,261,657)   (1,395,055,725)     Increase in advances to contract assets   (1,740,765,114)   (699,913,970   (244,67,55)     Decrease (increase) in advances to landowners   (1,740,765,114)   (699,913,970   (244,67,55)     Decrease (increase) in advances to landowners   (1,740,765,114)   (699,913,970   (244,67,55)     Decrease (increase) in advances to landowners   (1,740,765,114)   (699,913,970   (244,67,55)     Decrease (increase) in advances to landowners   (1,740,765,114)   (1,740,765				-		-	(	350,218,385)
Decrease (increase) in trade and other receivables	Gain on sale and dilution of investment in an associate	23		-		-	(	340,809,382)
Decrease (increase) in contract assets						16,233,404,382		26,816,268,747
Increase in inventories	· · ·		(				(	7,300,973,342)
Increase in advances to contractors and suppliers   514,205,832   217,097,481   ( 3,542,558,32   Decrease (increase) in prepayments and other current assets   1,740,765,114   699,913,970   ( 244,367,56   Decrease (increase) in prepayments and other current assets   354,803,949   454,495,711   ( 148,706,55   Increase in other non-current assets   ( 146,217,428   887,201,362 ) ( 20,2306,65   Increase in trade and other payables   666,265,488   2,510,777,198   5,373,481,00   Increase (decrease) in contract liabilities   1,560,066,505   630,074,260   ( 155,112,25   Increase (decrease) in customers' deposits   ( 2,534,471,445 )   888,463,236   1,990,581,80   Increase (decrease) in other liabilities   ( 1,327,724,229 )   2,766,117,805   2,261,184,300   ( 2,651,184,322)   ( 2,766,117,805   2,261,184,300   ( 3,647,117,005   ( 3,647,11	· · ·		(		(			3,584,275,000
Decrease (increase) in prepayments and other current assets   1,740,765,114   699,913,970   244,367,50			(		(		(	1,395,055,726)
Decrease (increase) in advances to landowners and joint operators  and joint operators  (146,217,428) (887,291,362) (202,306,667)  Increase in trade and other payables (606,265,488 2,510,777,198 5,373,481,077)  Increase (decrease) in contract liabilities (1,560,066,505 630,074,260 (155,112,217)  Increase (decrease) in customers' deposits (2,2534,714,445) 888,463,236 (1,909,581,818)  Increase (decrease) in other liabilities (2,133,7724,229) 2,766,117,805 2,051,184,371  Cash generated from operations (4,375,275,511 21,985,976,062 26,826,710,517)  Cash paid for income taxes (4,375,275,511 21,985,976,062 26,826,710,517)  Net Cash From Operating Activities (813,914,179) (2,886,445,031) (3,647,117,077)  Net Cash From Operating Activities (12,53,5426,460) (6,731,614,968) (10,390,591,447)  Investment properties (12,70,55,426,460) (6,731,614,968) (10,390,591,447)  Investment properties (13,50,500,606,505 (1,000,400,400,400,400,400,400,400,400,40	**				(		(	3,542,558,329)
and joint operators Increase in other non-current assets Increase (decrease) in contract liabilities Increase (decrease) in contract liabilities Increase (decrease) in customers' deposits Increase (decrease) in cust			(	1,740,765,114)		699,913,970	(	244,367,564)
Increase in other non-current assets	· · · · · · · · · · · · · · · · · · ·							
Increase in trade and other payables   606,265,488   2,510,777,198   5,373,481,07     Increase (decrease) in contract liabilities   1,560,666,505   630,074,260   155,112,25     Increase (decrease) in customers' deposits   (2,534,471,445)   888,463,236   1,990,581,86     Increase (decrease) in other liabilities   (1,327,724,229)   2,766,117,805   2,051,184,37     Cash generated from operations   (8,437,527,511   21,985,976,062   26,826,710,58     Cash paid for income taxes   (813,914,179)   2,886,445,031   3,647,117,07     Net Cash From Operating Activities   5,623,613,332   19,099,531,031   23,179,593,51	, 1				(		(	148,706,559)
Increase (decrease) in contract liabilities			(		(		(	202,306,675)
Increase (decrease) in customers' deposits	- · ·						,	
Increase (decrease) in other liabilities			,				(	155,112,252)
Cash generated from operations         6,437,527,511         21,985,976,062         26,826,710,51           Cash paid for income taxes         (813,914,179)         2,886,445,031         (3,647,117,07)           Net Cash From Operating Activities         5,623,613,332         19,099,531,031         23,179,593,51           CASH FLOWS FROM INVESTING ACTIVITIES           Additions to:         Investment properties         12         (7,055,426,460)         (6,731,614,968)         (10,390,591,446)           Property and equipment         13         (519,098,962)         (430,709,071)         (350,116,846)           Interest received         2,052,061,538         1,039,449,706         1,296,340,306           Acquisition and subscription of shares of stock of subsidiaries and associates         (1,001,843,366)         -         (1,350,050,000)           Advances to associates and other related parties:         27         (413,989,152)         (260,769,847)         1,500,167,42           Collected         89,575,462         35,608,643         129,918,44           Additions to financial assets at fair value through other comprehensive income         9         (238,089,875)         -         -           Proceeds from sale of investment property         12         136,607,144         -         223,562,56           Dividends			(					
Cash paid for income taxes         (         813,914,179)         (         2,886,445,031)         (         3,647,117,073,073,073,073,073,073,073,073,073,07	,		(		-		-	
Net Cash From Operating Activities   5,623,613,332   19,099,531,031   23,179,593,522								
CASH FLOWS FROM INVESTING ACTIVITIES  Additions to:  Investment properties 12 ( 7,055,426,460 ) ( 6,731,614,968 ) ( 10,390,591,44   Property and equipment 13 ( 519,098,962 ) ( 430,709,071 ) ( 350,116,84   Interest received 2,052,061,538 1,039,449,706 1,296,340,36   Acquisition and subscription of shares of stock of subsidiaries and associates and other related parties: 27  Granted ( 413,989,152 ) ( 260,769,847 ) ( 1,500,167,42   Collected 89,575,462 35,608,643 129,918,44   Additions to financial assets at fair value through other comprehensive income 9 ( 238,089,875 )	Cash paid for income taxes		(	813,914,179)	(	2,886,445,031	(	3,647,117,078)
Additions to:  Investment properties 12 ( 7,055,426,460) ( 6,731,614,968) ( 10,390,591,44   Property and equipment 13 ( 519,098,962) ( 430,709,071) ( 350,116,84   Interest received 2,052,061,538 1,039,449,706 1,296,340,36   Acquisition and subscription of shares of stock of subsidiaries and associates and other related parties: 27  Granted ( 413,989,152) ( 260,769,847) ( 1,500,167,42   Collected 89,575,462 35,608,643 129,918,44   Additions to financial assets at fair value through other comprehensive income 9 ( 238,089,875) Proceeds from sale of investment property 12 136,607,144 - 23,562,50   Dividends received 24,456,757 8,193,611 8,464,81   Proceeds from sale of investments in an associate 13 4,739,942 6,385,095 1,245,11   Proceeds from sale of investments in an associate 14    **Collected 15	Net Cash From Operating Activities		-	5,623,613,332		19,099,531,031	-	23,179,593,510
Investment properties	CASH FLOWS FROM INVESTING ACTIVITIES							
Property and equipment 13 ( 519,098,962) ( 430,709,071) ( 355,116,82	Additions to:							
Interest received  Acquisition and subscription of shares of stock of subsidiaries and associates  Advances to associates and other related parties:  Granted Collected Additions to financial assets at fair value through other comprehensive income Proceeds from sale of investment property Proceeds from sale of property and equipment Proceeds from sale of investments in an associate  2,052,061,538 1,039,449,706 1,296,340,36 1,296,34	1 1		(		(	,	(	10,390,591,440)
Acquisition and subscription of shares of stock of subsidiaries and associates  Advances to associates and other related parties:  Granted Collected Substidiaries and assets at fair value through other comprehensive income Proceeds from sale of investment property Proceeds from sale of property and equipment Proceeds from sale of investments in an associate  ( 1,001,843,366)	Property and equipment	13	(	519,098,962)	(	430,709,071)	(	350,116,842)
subsidiaries and associates         (         1,001,843,366)         -         (         1,350,050,00           Advances to associates and other related parties:         27           Granted         (         413,989,152)         (         260,769,847)         (         1,500,167,42           Collected         89,575,462         35,608,643         129,918,48           Additions to financial assets at fair value through other comprehensive income         9         (         238,089,875)         -         -         -           Proceeds from sale of investment property         12         136,607,144         -         23,562,50           Dividends received         24,456,757         8,193,611         8,464,80           Proceeds from sale of property and equipment         13         4,739,942         6,385,095         1,245,10           Proceeds from sale of investments in an associate         1,245,10         1,245,10         1,245,10				2,052,061,538		1,039,449,706		1,296,340,364
Advances to associates and other related parties:  Granted Collected Resp. 75,462  Additions to financial assets at fair value through other comprehensive income Proceeds from sale of investment property Dividends received Proceeds from sale of property and equipment Proceeds from sale of investments in an associate  27  413,989,152  ( 413,989,152) ( 260,769,847) ( 1,500,167,42   35,608,643  129,918,48  129,918,48  120,918,48  121,500,167,42  121,500,167,42  122,3562,50  133,607,144  132,4739,942  134,739,942  135,8193,611  136,867,144  137,739,942  136,885,095  1,245,11  137,124,11  147,739,942	*							
Granted ( 413,989,152) ( 260,769,847) ( 1,500,167,42			(	1,001,843,366)		-	(	1,350,050,000)
Collected     89,575,462     35,608,643     129,918,48       Additions to financial assets at fair value through other comprehensive income     9     ( 238,089,875 )     -     -       Proceeds from sale of investment property     12     136,607,144     -     23,562,50       Dividends received     24,456,757     8,193,611     8,464,80       Proceeds from sale of property and equipment     13     4,739,942     6,385,095     1,245,10       Proceeds from sale of investments in an associate	*	27						
Additions to financial assets at fair value through other comprehensive income 9 ( 238,089,875) -  Proceeds from sale of investment property 12 136,607,144 -  Dividends received 24,456,757 8,193,611 8,464,8  Proceeds from sale of property and equipment 13 4,739,942 6,385,095 1,245,11  Proceeds from sale of investments in an associate			(		(	,	(	1,500,167,429)
other comprehensive income         9         ( 238,089,875 )         -         -           Proceeds from sale of investment property         12         136,607,144         -         23,562,50           Dividends received         24,456,757         8,193,611         8,464,80           Proceeds from sale of property and equipment         13         4,739,942         6,385,095         1,245,100           Proceeds from sale of investments in an associate         10,750,400         10,750,400         10,750,400				89,575,462		35,608,643		129,918,481
Proceeds from sale of investment property         12         136,607,144         -         23,562,50           Dividends received         24,456,757         8,193,611         8,464,80           Proceeds from sale of property and equipment         13         4,739,942         6,385,095         1,245,100           Proceeds from sale of investments in an associate         10,750,100         10,750,100         10,750,100         10,750,100	Additions to financial assets at fair value through							
Dividends received 24,456,757 8,193,611 8,464,81  Proceeds from sale of property and equipment 13 4,739,942 6,385,095 1,245,11  Proceeds from sale of investments in an associate	other comprehensive income	9	(	238,089,875)		-		=
Proceeds from sale of property and equipment 13 4,739,942 6,385,095 1,245,12  Proceeds from sale of investments in an associate	Proceeds from sale of investment property	12		136,607,144		-		23,562,500
Proceeds from sale of investments in an associate	Dividends received			24,456,757		8,193,611		8,464,814
	Proceeds from sale of property and equipment	13		4,739,942		6,385,095		1,245,112
and subsidiaries 11 - 1,017,844,90	Proceeds from sale of investments in an associate							
	and subsidiaries	11	-			-		1,017,844,908
Net Cash Used in Investing Activities ( 6,921,006,972) ( 6,333,456,831) ( 11,113,549,53	Net Cash Used in Investing Activities		(	6,921,006,972)	(	6,333,456,831)	(	11,113,549,532)
Balance carried forward (P 1,297,393,640) P 12,766,074,200 P 12,066,043,97	Balance carried forward		( <u>P</u>	1,297,393,640)	P	12,766,074,200	P	12,066,043,978

	Notes		2021		2020		2019
Balance brought forward		( <u>P</u>	1,297,393,640_)	P	12,766,074,200	Р	12,066,043,978
CASH FLOWS FROM FINANCING ACTIVITIES							
Proceeds from availments of long and short-term liabilities	15, 36		26,643,083,897		7,800,000,000		12,500,000,000
Repayments of long and short-term liabilities	36	(	20,982,065,248)	(	13,107,450,229)	(	11,537,252,522)
Proceeds from secondary offering of subsidiary's shares	28	,	14,717,312,432	•	=	,	-
Payments for redemption of perpetual capital securities		(	8,552,741,141)	(	1,200,900,000)		=
Interest paid		(	3,977,876,007)	(	3,843,166,540)	(	4,209,271,308)
Cash dividends paid	28	(	2,515,617,409)	•	=	(	2,379,182,809)
Advances from associates and other related parties:	27, 36					`	, , ,
Obtained			608,170,119		24,157,233		32,361,651
Paid		(	48,783,694)	(	255,089,920)	(	2,941,968)
Cash dividends declared and paid to non-controlling interest		(	263,692,340)	(	10,008,387)	(	68,013,915)
Redemption of preferred shares	18	(	251,597,580)	(	251,597,580)	(	251,597,580)
Acquisition of treasury shares	28	(	156,987,360)	(	994,672,630)		-
Distribution to holders of perpetual securities	28	(	151,963,438)	(	535,258,625)	(	562,913,000)
Payments for return of capital to non-controlling interest		(	141,998,580)		=		-
Issuance of bonds and notes payable	16, 36		-		16,692,935,192		-
Repayments of lease liabilities	19, 36		_	(	24,915,531)	(	26,338,703)
Proceeds from exercise of stock rights	28		-		1,773,053		886,528
Net Cash From (Used in) Financing Activities			4,925,243,651		4,295,806,036	(	6,504,263,626)
NET INCREASE IN CASH AND CASH EQUIVALENTS			3,627,850,011		17,061,880,236		5,561,780,352
CASH AND CASH EQUIVALENTS							
AT BEGINNING OF YEAR			40,166,755,908		23,104,875,672		17,543,095,320
CASH AND CASH EQUIVALENTS							
AT END OF YEAR		P	43,794,605,919	P	40,166,755,908	P	23,104,875,672

#### Supplemental Information on Non-cash Investing and Financing Activities:

<sup>1)</sup> In the normal course of business, the Group enters into non-cash transactions such as exchanges or purchases on account of real estate and other assets. Other non-cash transactions include transfers of property between Inventories, Property and Equipment, and Investment Properties. These non-cash activities are not reflected in the consolidated statements of cash flows (see Notes 7, 12 and 13).

<sup>2)</sup> In 2021 and 2020, the Group recognized right-of-use assets amounting to P3.6 million and P35.6 million, respectively, and lease liabilities amounting to P3.6 million and P36.8 million, respectively (see Notes 13 and 19).

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021, 2020 AND 2019
(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

#### 1.1 Composition of the Group

As at December 31, the Parent Company holds ownership interests in the following subsidiaries and associates:

	Effective Percentage of Ownership					
Subsidiaries	2021	2020	2019			
Prestige Hotels and Resorts, Inc. (PHRI)	100%	100%	100%			
Richmonde Hotel Group International Ltd. (RHGI)	100%	100%	100%			
Eastwood Cyber One Corporation (ECOC)	100%	100%	100%			
Megaworld Cebu Properties, Inc. (MCP)	100%	100%	100%			
Megaworld Newport Property						
Holdings, Inc. (MNPHI)	100%	100%	100%			
Oceantown Properties, Inc. (OPI)	100%	100%	100%			
Luxury Global Hotels and Leisure, Inc. (LGHLI)	100%	100%	100%			
Arcovia Properties, Inc. (API)	100%	100%	100%			

Notes	2021	Percentage of C	2019
(a)	100%	100%	100%
(a)	100%	100%	100%
(a)	100%	100%	100%
(a)	100%	100%	100%
(a)	100%	100%	100%
	100%	100%	100%
	100%	100%	100%
	100%	100%	100%
	100%	100%	100%
	100%	100%	100%
(a)	100%	100%	100%
	100%	100%	100%
· /	100%	100%	100%
		100%	100%
			100%
(i)			_
			_
` '		-	_
` '		-	_
` '		_	_
()		91.55%	91.55%
(b)			76.55%
(~)			76.28%
			75%
			66.67%
(1)			60%
**			60%
			52.14%
, ,			68.03%
( )			50%
			50%
(a)			50%
( )			100%
(e)			100%
( )			
(e)	100%	100%	100%
(-)			
(e)	100%	100%	100%
(-)			
(e)	100%	100%	100%
, ,			100%
(-)			
(e)	100%	100%	100%
, ,			100%
(-)	//	/-	-0070
(e)	100%	100%	100%
			100%
	(a) (a)	(a) 100% (a) 100% (a) 100% (b) 100% (a) 100% (a) 100% (a) 100% (a) 100% (a) 100% (b) 100% (c) 100% (d) 100% (d) 100% (e) 100% (e) 100% (e) 100% (e) 100% (c) 100%	(a) 100% 100% 100% (a) 100% 100% 100% 100% 100% 100% 100% 100

	Explanatory	Effective	Percentage of C	Ownership		
Subsidiaries	Notes	2021	2020	2019		
Suntrust Properties, Inc. (SPI)		100%	100%	100%		
Suntrust Ecotown Developers, Inc. (SEDI)		100%	100%	100%		
Governor's Hills Science School, Inc. (GHSSI)		100%	100%	100%		
Sunrays Property Management, Inc. (SPMI)		100%	100%	100%		
Suntrust One Shanata, Inc. (SOSI)	(a)	100%	100%	100%		
Suntrust Two Shanata, Inc. (STSI)	(a)	100%	100%	100%		
Stateland, Inc. (STLI)	(k)	98.31%	96.87%	96.87%		
Global-Estate Resorts, Inc. (GERI)	(f)	82.32%	82.32%	82.32%		
Elite Communities Property Services, Inc. (ECPSI)		82.32%	82.32%	82.32%		
Southwoods Mall, Inc. (SMI)		91.09%	91.09%	91.09%		
Megaworld Global-Estate, Inc. (MGEI)	(f)	89.39%	89.39%	89.39%		
Twin Lakes Corporation (TLC)	(f)	90.99%	90.99%	90.99%		
Twin Lakes Hotel, Inc. (TLHI)		90.99%	90.99%	90.99%		
Fil-Estate Properties, Inc. (FEPI)		82.32%	82.32%	82.32%		
Aklan Holdings, Inc. (AHI)	(a)	82.32%	82.32%	82.32%		
Blu Sky Airways, Inc. (BSAI)	(a)	82.32%	82.32%	82.32%		
Fil-Estate Subic Development Corp. (FESDC)	(a)	82.32%	82.32%	82.32%		
Fil-Power Construction Equipment						
Leasing Corp. (FPCELC)	(a)	82.32%	82.32%	82.32%		
Golden Sun Airways, Inc. (GSAI)	(a)	82.32%	82.32%	82.32%		
La Compaña De Sta. Barbara, Inc. (LCSBI)		82.32%	82.32%	82.32%		
MCX Corporation (MCX)	(a)	82.32%	82.32%	82.32%		
Pioneer L-5 Realty Corp. (PLRC)	(a)	82.32%	82.32%	82.32%		
Prime Airways, Inc. (PAI)	(a)	82.32%	82.32%	82.32%		
Sto. Domingo Place Development						
Corp. (SDPDC)		82.32%	82.32%	82.32%		
Fil-Power Concrete Blocks Corp. (FPCBC)	(a)	82.32%	82.32%	82.32%		
Fil-Estate Industrial Park, Inc. (FEIPI)	(a)	65.03%	65.03%	65.03%		
Sherwood Hills Development, Inc. (SHD)		45.28%	45.28%	45.28%		
Fil-Estate Golf and Development, Inc. (FEGDI)		82.32%	82.32%	82.32%		
Golforce, Inc. (Golforce)		82.32%	82.32%	82.32%		
Southwoods Ecocentrum Corp. (SWEC)		49.39%	49.39%	49.39%		
Philippine Aquatic Leisure Corp. (PALC)	(a)	49.39%	49.39%	49.39%		
Fil-Estate Urban Development Corp. (FEUDC)		82.32%	82.32%	82.32%		
Novo Sierra Holdings Corp. (NSHC)	(a)	82.32%	82.32%	82.32%		
Global Homes and Communities, Inc. (GHCI)	(a)	82.32%	82.32%	82.32%		
Savoy Hotel Boracay, Inc. (SHBI)	(f)	82.32%	82.32%	82.32%		
Belmont Hotel Boracay, Inc. (BHBI)	(f)	82.32%	82.32%	82.32%		
Oceanfront Properties, Inc. (OFPI)	.,	41.13%	41.13%	41.13%		
Empire East Land Holdings, Inc. (EELHI)		81.73%	81.73%	81.73%		
Eastwood Property Holdings, Inc. (EPHI)		81.73%	81.73%	81.73%		
Valle Verde Properties, Inc. (VVPI)	(a)	81.73%	81.73%	81.73%		
Sherman Oak Holdings, Inc. (SOHI)	(a)	81.73%	81.73%	81.73%		
Empire East Communities, Inc. (EECI)	(a)	81.73%	81.73%	81.73%		
20th Century Nylon Shirt, Inc. (CNSI)	(a)	81.73%	81.73%	81.73%		
Laguna BelAir School, Inc. (LBASI)	\	59.67%	59.67%	59.67%		
Sonoma Premier Land, Inc. (SPLI)	(a)	49.04%	49.04%	49.04%		
Pacific Coast Mega City, Inc. (PCMI)	(m)	58.53%	32.69%	32.69%		
Megaworld Resort Estates, Inc. (MREI)	(b, c)	51%	51%	51%		
Townsquare Development, Inc. (TDI)	(-, <del>-</del> )	30.60%	30.60%	30.60%		
Golden Panda-ATI Realty				44,4		
Corporation (GPARC)		30.60%	30.60%	30.60%		
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	Explanatory	Effective Percentage of Ownership						
Associates	Notes	2021	2020	2019				
Bonifacio West Development Corporation (BWDC)		46.11%	46.11%	46.11%				
Palm Tree Holdings and Development								
Corporation (PTHDC)	(a)	40%	40%	40%				
Suntrust Home Developers, Inc. (SHDI)	(g)	34%	34%	34%				
SWC Project Management Limited (SPML)	(o)	34%	34%	-				
WC Project Management Limited (WPML)	(o)	34%	34%	-				
First Oceanic Property Management, Inc. (FOPMI)	(i)	-	8.16%	8.16%				
Citylink Coach Services, Inc. (CCSI)	(i)	-	8.16%	8.16%				
GERI								
Fil-Estate Network, Inc. (FENI)	(a)	16.46%	16.46%	16.46%				
Fil-Estate Sales, Inc. (FESI)	(a)	16.46%	16.46%	16.46%				
Fil-Estate Realty and Sales Associates, Inc.								
(FERSAI)	(a)	16.46%	16.46%	16.46%				
Fil-Estate Realty Corp. (FERC)	(a)	16.46%	16.46%	16.46%				
Nasugbu Properties, Inc. (NPI)		11.52%	11.52%	11.52%				

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations or are non-operating entities as at December 31, 2021.
- (b) As at December 31, 2021, the Parent Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at December 31, 2021, the Parent Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at December 31, 2021, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Parent Company through MLI, their immediate parent company.
- (f) As a result of the additional investments in GERI in 2016, the Parent Company's indirect ownership interest over these subsidiaries increased in proportion to the increase in effective interest over GERI. Effective ownership interest over MGEI and TLC increased to 89.39% and 83.37%, respectively. In 2018, the Parent Company acquired shares of TLC increasing its effective ownership to 90.99%, which consists of 49% direct ownership and 41.99% indirect ownership from GERI. In 2019, SHBI and BHBI were incorporated to operate and manage resort hotels.
- (g) In 2019, the Parent Company and TDI disposed certain number of shares over SHDI. In addition, the Parent Company and a third-party investor subscribed to the increase in capitalization over SHDI, with the third party investor becoming the controlling shareholder. The foregoing transactions decreased the Parent Company's effective ownership over SHDI to 34%.
- (b) MFMI, MPMI and MREIT are newly incorporated subsidiaries. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of an REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws.
- (i) In 2021, SHDI disposed its investments in FOPMI and SHDI.
- (j) KHMI was incorporated in 2020 and also engaged in hotel operations.
- (k) In 2021, the Parent Company acquired additional common shares of STLI from previous stockholders representing 1.44% direct ownership. As at December 31, 2021, the effective ownership of Parent Company over STLI is 98.31%, consisting of 18.84% direct ownership and 79.47% indirect ownership through SPI.
- (I) In 2021, the SEC approved the application of MDC for the decrease of its authorized capital stock. As a result, MDC paid a total of P355.0 million to its current stockholders for the return of capital. The Parent Company's ownership interest over MDC remains at 60%.

- (m) EELHI obtained de facto control over PCMI in 2018 by aligning their Boards of Directors (BOD) and key executives (see Note 1.2). In 2019, EELHI acquired additional shares of PCMI, increasing the effective ownership of EELHI to 40%. Further, in 2021, certain number of shares owned by the Ultimate Parent Company were transferred to the Parent Company, increasing the effective ownership of the Parent Company to 58.53%, which consists of 25.83% direct ownership and 32.69% indirect ownership from EELHI.
- (n) ADVI is a newly-incorporated subsidiary in 2020 engaged in e-commerce business.
- (a) SPML and WPML are newly incorporated subsidiaries of SHDI in 2020. These companies are engaged in project management and consultancy services.

Except for MCII and RHGI, all the subsidiaries and associates were incorporated and have their principal place of business in the Philippines. MCII was incorporated and has principal place of business in the Cayman Islands while RHGI was incorporated and has principal place of business in the British Virgin Islands.

The Parent Company and its subsidiaries, except for entities which have not yet started commercial operations as at December 31, 2021, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, marketing services and e-commerce.

There are no significant restrictions on the Parent Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, SHDI and MREIT are publicly-listed companies in the Philippines.

#### 1.2 Subsidiaries with Material Non-controlling Interest

The subsidiaries with material non-controlling interest (NCI) are shown below (in thousands).

	Ιπ	oortion of Owner nterest and Votir ights Held by N	ng Î	Subsidiary's Consolidated Profit (Loss) Allocated to NCI			
Name	2021	2020	2019	2021	2020	2019	
GERI	17.68%	17.68%	17.68% <b>P</b>	<b>273,591</b> P	216,179 P	117,431	
EELHI	18.27%	18.27%	18.27%	131,173	102,361	114,360	
MCTI	23.72%	23.72%	23.72%	42,215	38,765	34,743	
MREIT	37.91%	-	-	218,295	-	-	
MBPHI	31.97%	31.97%	31.97%	134,394	283,219	547,545	
LFI	33.33%	33.33%	33.33%	103,742	46,099	66,592	
NWPI	40.00%	40.00%	40.00% (	1,040) (	505)(	534 )	

		Accumulated Equity of NCI				
Name	2021	2020	2019			
GERI	5,924,064	5,659,306	P 6,580,032			
EELHI	10,947,572	11,721,428	11,367,843			
MCTI	1,478,957	1,436,742	1,397,977			
MREIT	4,193,831	-	-			
MBPHI	3,380,091	3,245,697	2,967,678			
LFI	1,331,477	1,261,066	1,224,967			
NWPI	2,304,126	2,305,165	2,305,671			

The summarized balance sheet of GERI, EELHI, MCTI, MREI, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

	Current Assets	Non-current Assets	Current Liabilities	Non-current Liabilities	Equity
December 31, 2021					
GERI	P 38,139,719,431	P 15,820,703,376	P 9,221,560,921	P 8,611,153,304	P 36,127,708,582
EELHI	40,955,740,994	5,428,674,577	13,225,879,295	3,166,385,834	29,992,150,442
MCTI	5,205,827,670	454,925,454	415,870,367	60,923,341	5,183,959,416
MREIT	1,549,745,634	57,299,106,443	509,654,981	8,084,070,157	50,255,126,939
MBPHI	14,987,068,437	3,005,053,314	7,454,946,818	1,823,770,796	8,173,404,137
LFI	744,011,168	943,227,515	391,720,546	235,982,910	1,059,535,227
NWPI	958,312,019	884,391,370	7,648,473	-	1,835,054,916
December 31, 2020					
GERI	P 33,405,848,054	P 17,247,688,882	P 8,562,378,583	P 7,624,345,421	P 34,466,812,932
EELHI	40,208,988,327	4,893,254,709	13,190,508,283	2,855,338,043	29,056,396,704
MCTI	4,156,317,084	410,719,490	584,035,366	28,119,381	3,954,881,827
MBPHI	15,888,336,884	1,959,846,881	8,321,924,815	1,233,220,629	8,293,038,321
LFI	558,260,312	992,549,809	493,788,273	211,120,988	845,900,860
NWPI	924,382,240	881,734,300	328,694	-	1,805,787,846

The summarized comprehensive income of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

						Other
						omprehensive
		Revenues	Ne	et Profit (Loss)	<u> I</u> 1	ncome (Loss)
2021						
GERI	P	5,112,502,154	P	1,635,535,937	P	175,090,394
EELHI		4,495,217,729		760,663,345		23,619,795
MCTI		456,354,032		177,972,817		-
MREIT		1,806,625,310		423,248,654		-
MBPHI		2,431,858,083		420,365,816		-
LFI		554,170,309		311,257,955		2,376,412
NWPI		8,202	(	2,599,043)		-
2020						
GERI	P	5,341,807,071	Р	1,222,729,982	(P	1,617,931)
EELHI		5,205,581,572		560,267,510	(	107,716,731)
MCTI		440,765,150		163,426,923	`	-
MBPHI		4,698,569,950		869,571,261		-
LFI		419,400,696		138,311,203	(	2,891,031)
NWPI		1,428	(	1,262,879)		-
2019						
GERI	P	8,794,368,103	Р	2,155,883,113	(P	34,972,164)
EELHI		5,217,399,507		615,684,185	`	39,793,736
MCTI		195,725,080		146,469,987		-
MBPHI		9,655,915,233		1,620,868,233		-
LFI		536,611,068		200,651,846	(	2,483,182)
NWPI		-	(	1,335,395)	•	=

The summarized cash flows of GERI, EELHI, MCTI, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

	Net Cash from (Used in)					
	Operating		Investing		Financing	
		Activities	Activities		Activities	
2021						
GERI	P	296,711,694 (P	23,628,604)	P	1,434,041,992	
EELHI		1,295,015,628	5,622,495	(	40,942,556)	
MCTI	(	147,010,156) (	22,025,041)		1,051,104,773	
MREIT		1,552,973,207 (	9,116,000,000)		6,587,915,869	
MBPHI		1,425,208,741 (	, , ,	(	94,039,779)	
LFI		149,327,127	23,562,500	(	103,912,836)	
NWPI	(	28,229,018)	-		31,866,113	
2020						
GERI	(P	155,538,806) (P	358,228,252)	P	131,398,685	
EELHI		1,131,309,023 (	2,721,264)	(	144,199,581)	
MCTI	(	70,435,493)	47,671,293		-	
MBPHI		1,489,075,211 (	56,992,141)		-	
LFI		271,532,158	171,938	(	158,972,586)	
NWPI	(	103,343)	-		-	
2019						
GERI	Р	657,521,604 (P	344,933,491)	Р	537,583,173	
EELHI	(	447,213,978)	2,378,163	(	580,455,232)	
МСТІ	`	23,924,863	114,429,182	`	1,051,104,773	
MBPHI	(	545,095,966)	42,174,405		871,674,056	
LFI	•	212,520,618	46,309,192	(	138,160,779)	
NWPI	(	2,765,150)	= ' '		2,628,052	

In 2021, only MREIT and LFI have declared and paid dividends amounting to P607.7 million and P100.0 million, respectively. In 2020, only LFI has declared and paid dividends amounting to P30.0 million.

#### 1.3 Continuing Impact of COVID-19 Pandemic on the Group's Business

The COVID-19 pandemic started to become widespread in the Philippines in early March 2020. The measures taken by the government to contain the virus have affected economic conditions and the Group's business operations.

In response to this matter, the Group has taken the following actions:

- maximized digital platforms to sell real estate projects in order to limit face to face engagements;
- assisted tenants in implementing social distancing measures;
- continues to work closely with tenants to determine and address their needs;
- incorporated ADVI, a subsidiary focused on e-commerce and caters to the Parent Company's commercial spaces tenants and retail partners;
- launched E-Concierge, a mobile application that allows contactless interaction between guests and hotel staff from check-in to check-out, including virtual ordering of food from various food and beverage outlets inside the hotels;

- reduced its overall capital expenditures spending for the year 2021;
- obtained lower cost funding through the debt market to support its business operations, such as financing capital expenditures, land banking and refinancing of loans, and maintain its cash preservation objective;
- undertook an intensive vaccination program to protect the employees and eligible dependents against COVID-19. By end of 2021, all employees have already been fully vaccinated and have received booster shots;
- provided "care kits" and financial loan assistance to employees who have contracted COVID-19 and have undergone quarantine; and,
- provided supplies of disinfectant alcohol, face masks, face shields, vitamins and other high-level hygiene kits to employees.

The following are the results of the actions taken by the management:

- Real estate sales in 2021 closed at 25.2% higher as compared to that of 2020 as a result of resumption of construction activities.
- Rental income posted an increase of 3.0% in 2021. This is the net effect of an increase in occupancy rate and lease concessions offered in 2021.
- Revenue from hotel operations increased by 30.1% as a result of lifting of travel restrictions.
- In recognition for its program related to the pandemic, the Group received 25 local and international awards during the year.

Although the Group posted higher revenue in 2021, it is still to reach pre-pandemic level of operations. Management will continue to take actions to continually improve the operations as the need arises. Based on the foregoing improvements, management projects that the Group would continue to report positive results of operations and would remain liquid to meet current obligations as they fall due. Accordingly, management has not determined a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern due to the effects of the pandemic.

#### 1.4 Approval of the Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended December 31, 2021 (including the comparative consolidated financial statements as at December 31, 2020 and for the years ended December 31, 2020 and 2019) were authorized for issue by the Group's BOD on February 28, 2022.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized in the succeeding pages. The policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of Preparation of Consolidated Financial Statements

#### (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic. The financial reporting reliefs availed of by the Group are disclosed in details below and in the succeeding pages. PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy (BOA).

The consolidated financial statements have been prepared using the measurement bases specified by PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic, for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) SEC Financial Reporting Reliefs Availed by the Group

In 2020, the Group has availed of several financial reporting reliefs granted by the SEC under Memorandum Circular (MC) No. 14-2018, Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry, MC No. 3-2019, PIC Q&A Nos. 2018-12-H and 2018-14, MC No. 4-2020, Deferment of the Implementation of IFRS Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Costs) for Real Estate Industry, and MC 34-2020, Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry for Another Period of Three Years or Until 2023, relating to several implementation issues of PFRS 15, Revenue from Contracts with Customers, affecting the real estate industry.

In 2021, MC No. 2021-08, Amendment to SEC MC No. 2018-14, MC No. 2019-03, MC No. 2020-04, and MC No. 2020-34 to Clarify Transitory Provision, provides real estate companies the accounting policy option of applying either the full retrospective approach or the modified retrospective approach when they apply the provisions of the PIC and IFRIC pronouncement.

Discussed in the succeeding pages are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their qualitative impacts to the financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

Relief	Description and Implication	Deferral Period
IFRIC Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry	The IFRIC concluded that any inventory (work-in-progress) for unsold units under construction that the entity recognizes is not a qualifying asset, as the asset is ready for its intended sale in its current condition (i.e., the developer intends to sell the partially constructed units as soon as it finds suitable customers and, on signing a contract with a customer, will transfer control of any work-in-progress relating to that unit to the customer). Accordingly, no borrowing costs can be capitalized on such unsold real estate inventories.	Until end of 2023
	<ul> <li>Had the Group elected not to defer the IFRIC Agenda Decision, it would have the following impact in the consolidated financial statements:</li> <li>interest expense would have been higher;</li> <li>cost of real estate inventories would have been lower;</li> <li>total comprehensive income would have been lower;</li> <li>retained earnings would have been lower; and,</li> <li>the carrying amount of real estate inventories would have been lower.</li> </ul>	
PIC Q&A No. 2018-12-D, Concept of the Significant Financing Component in the Contract to Sell and PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch Between the Percentage of Completion and Schedule of Payments	PFRS 15 requires that in determining the transaction price, an entity shall adjust the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component.  There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of the project, are expected within one year and significant financing component is not expected to be significant.	Until end of 2023

Had the Group elected not to defer this provision of the standard, it would have an impact in the consolidated financial statements as there would have been a significant financing component when there is a difference between the POC of the real estate project and the right to the consideration based on the payment schedule stated in the contract. The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and an interest expense when lesser. Both interest income and expense will be calculated using the effective interest rate method. This will impact the retained earnings, real estate sales, and profit or loss in 2021 and prior years.

#### (c) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents a consolidated statement of comprehensive income separate from the consolidated statement of income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

#### (d) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine Peso, the Group's presentation and functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Group's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

#### 2.2 Adoption of New and Amended PFRS

#### (a) Effective in 2021 that are Relevant to the Group

The Group adopted for the first time the following amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2021:

PFRS 7, PFRS 9 and

PFRS 16 (Amendments) : Financial Instruments: Disclosures,

Financial Instruments and

Leases – Interest Rate Benchmark

Reform Phase 2

PFRS 16 (Amendments) : Leases – COVID-19-Related Rent Concessions

beyond June 30, 2021

Discussed below are the relevant information about these pronouncements.

(i) PFRS 7 (Amendments), Financial Instruments: Disclosures, PFRS 9 (Amendments), Financial Instruments, and PFRS 16 (Amendments), Leases - Interest Rate Benchmark Reform Phase 2. The amendments address issues that may affect financial reporting during the interest rate benchmark reform, including the effect of changes to contractual cash flows or hedging relationships resulting from the replacement of the London Interbank Offered Rate (LIBOR) with alternative benchmark rates.

When changes are made to the hedging instruments, hedged item and hedged risk as a result of the interest rate benchmark reform, the Group updates the hedge documentation without discontinuing the hedging relationship and, in the case of a cash flow hedge, the amount accumulated in the cash flow hedge reserve is deemed to be based on the alternative reference rate.

The Phase 2 amendments are relevant to the Group because it is exposed to the effects of the LIBOR reform on its interest-bearing loan and the designated hedging instruments that use LIBOR as interest benchmark rates [see Notes 15.1(a), 15.1(j) and 30]. Management assessed that the exposure is minimal as the benchmark rate of the hedging instruments will likely follow the benchmark rate of the interest-bearing loans.

(ii) PFRS 16, Leases – COVID-19-Related Rent Concessions beyond June 30, 2021 (effective from April 1, 2021). The amendment extends for one year the use of practical expedient of not assessing whether rent concessions reducing payments up until June 30, 2022 occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications. The application of these amendments had no significant impact to the Group's consolidated financial statements as the Group did not receive any rent concession from its lessors in 2021.

#### (b) Effective Subsequent to 2021 but not Adopted Early

There are pronouncements effective for annual periods subsequent to 2021, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PFRS 3 (Amendments), Business Combination Reference to the Conceptual Framework (effective from January 1, 2022)
- (ii) PAS 16 (Amendments), Property, Plant and Equipment Proceeds Before Intended Use (effective from January 1, 2022)
- (iii) PAS 37 (Amendments), Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract (effective from January 1, 2022)

- (iv) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments, which are effective from January 1, 2022, are relevant to the Group:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 percent' Test for Derecognition of Liabilities
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives
- (v) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023)
- (vi) PAS 1 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective January from 1, 2023)
- (vii) PAS 1 (Amendments), Presentation of Financial Statements Definition of Accounting Estimates (effective from January 1, 2023)
- (viii) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023)
- (ix) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely).
- (c) PIC Q&As Relevant to the Real Estate Industry Applicable in 2021

Discussed below and in the succeeding page are the PIC Q&As effective January 1, 2021 that are applicable to the Group, including the description of their impact to the Group's consolidated financial statements.

(i) PIC Q&A No. 2018-12-E, Treatment of uninstalled materials in the determination of POC and PIC Q&A No. 2020-02, Conclusion on PIC Q&A No. 2018-12-E: On the Treatment of Materials Delivered on Site But Not Yet Installed in Measuring the Progress of the Performance Obligation

PIC Q&A No. 2018-12-E specifies, in recognizing revenue using a cost-based input method, the cost incurred for customized materials not yet installed are to be included in the measurement of progress to properly capture the efforts expended by the Group in completing its performance obligation. In the case of uninstalled materials delivered on-site that are not customized, such as steels and rebars, elevators and escalators, which are yet to be installed or attached to the main structure are excluded in the assessment of progress. Control over the uninstalled materials is not transferred to the customer upon delivery to the site but only when these are installed or when they are used in the construction. The application of the PIC Q&A had no significant financial impact to Group's consolidated financial statements since the Group does not include uninstalled materials that are not customized in determining measure of progress for revenue recognition.

(ii) PIC Q&A No. 2020-03, Conclusion on PIC Q&A No. 2018-12-D: On the Accounting Treatment for the Difference When the POC is Ahead of the Buyer's Payment

PIC Q&A No. 2020-03 concludes that the difference when the POC is ahead of the buyer's payment can be accounted for either as a contract asset or receivable. The PIC has concluded that both views are acceptable as long as this is consistently applied in transactions of the same nature. The Group assessed to continue its current treatment of accounting for the difference when the POC is ahead of the buyer's payment as part of the Contract Assets account, hence, the adoption did not have a significant impact on the 2021 consolidated financial statements.

(iii) PIC Q&A No. 2020-05, Accounting for Cancellation of Real Estate Sales (PIC Q&A No. 2020-05 Will Supersede PIC Q&A No. 2018-14)

This PIC Q&A superseded PIC Q&A No. 2018-14. The interpretation provides three acceptable approaches in accounting for sales cancellation and repossession of the property as follows:

- a. repossessed property is recognized at fair value less cost to repossess;
- b. repossessed property is recognized at fair value plus repossession cost; or,
- c. cancellation is accounted for as a modification of the contract.

The Group assessed to continue to account for cancellations of sales contracts and repossession of property as a modification of contract; hence, the adoption of this PIC Q&A did not have a significant impact on the Group's consolidated financial statements.

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company, and its subsidiaries as enumerated in Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. In addition, the shares of the Parent Company held by the subsidiaries are recognized as treasury shares and these are presented as deduction in the consolidated statement of changes in equity. Any changes in the market values of such shares as recognized separately by the subsidiaries are likewise eliminated in full.

The financial statements of subsidiaries are prepared for the same reporting period as the Parent Company's, using consistent accounting principles. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Parent Company accounts for its investments in subsidiaries, associates, interests in jointly-controlled operations, and non-controlling interests as follows:

#### (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Parent Company has control. The Parent Company controls an entity when: it has the power over the entity; it is exposed, or has rights to, variable returns from its involvement with the entity; and, has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of the identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss (see Note 2.13).

## (b) Investments in Associates

Associates are those entities over which the Group is able to exert significant influence but not control and which are neither subsidiaries nor interests in a joint venture. Investments in associates are initially recognized at cost and subsequently accounted for in the consolidated financial statements using the equity method.

Acquired investment in associate is subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the Group's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the Group's share in the associate is included in the amount recognized as investment in an associate.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the Group's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity Share in Net Earnings of Associates account in the consolidated statement of income.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Note 2.18).

Changes resulting from other comprehensive income of the associates or items recognized directly in the associates' equity are recognized in other comprehensive income or equity of the Group, as applicable. However, when the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profit, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment.

Unrealized gains on transactions between the Parent Company and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the assets transferred. Accounting policies of associates are changed when necessary to ensure consistency with the policies adopted by the Group.

### (c) Interests in Jointly-controlled Operations

For interests in jointly-controlled operations, the Group recognizes in its consolidated financial statements the assets that it controls, the liabilities and the expenses that it incurs and its share in the income from the sale of goods or services by the joint venture. The amounts of these related accounts are presented as part of the regular asset and liability accounts and income and expense accounts of the Group.

No adjustment or other consolidation procedures are required for the assets, liabilities, income and expenses of the joint operation that are recognized in the separate financial statements of the joint operators.

### (d) Transactions with Non-controlling Interests

The Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transaction with the owners of the Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized in equity. Disposals of equity investments to non-controlling interests result in gains and losses for the Group that are recognized in equity.

When the Parent Company ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amount previously recognized in other comprehensive income in respect of that entity are accounted for as if the Parent Company had directly disposed of the related assets or liabilities. This means that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

The Parent Company holds interests in various subsidiaries and associates as presented in Notes 1.1 and 11.

## 2.4 Foreign Currency Transactions and Translation

### (a) Transactions and Balances

Except for MCII and RHGI which use the United States (U.S.) dollar as their functional currency, the accounting records of the Parent Company and its subsidiaries are maintained in Philippine Peso. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized under Interest and Other Income or Charges – net in the consolidated statement of income.

# (b) Translation of Financial Statements of Foreign Subsidiaries

The operating results and financial position of MCII and RHGI, which are measured using the U.S. dollar, their functional currency, are translated to Philippine Peso, the Parent Company's functional currency, as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end reporting period;
- (ii) Income and expenses for each profit or loss account are translated at the annual average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in MCII and RHGI are recognized under Exchange Difference on Translating Foreign Operations account in the consolidated statement of comprehensive income. As these entities are wholly owned subsidiaries, the translation adjustments are fully allocated to the Parent Company's shareholders. When a foreign operation is partially disposed of or sold, such exchange differences are recognized in the consolidated statement of comprehensive income as part of gains or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

The translation of the consolidated financial statements into Philippine Peso should not be construed as a representation that the U.S. dollar amounts could be converted into Philippine Peso amounts at the translation rates or at any other rates of exchange.

#### 2.5 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instruments. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, Financial Instruments: Presentation. All other non-derivative financial instruments are treated as debt instruments.

### (a) Classification, Measurement and Reclassification of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are categorized into the following categories: financial assets at amortized cost, financial assets at fair value through profit or loss and financial assets at FVOCI.

## (i) Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows
  that are solely payments of principal and interest (SPPI) on the principal amount
  outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables, and Guarantee and other deposits (presented as part of Other Noncurrent Assets).

Financial assets measured at amortized cost are included in current assets, except for those with maturities greater than 12 months after the end of reporting period, which are classified as non-current assets.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statements of income as part of Interest and Other Income – net.

## (ii) Financial Assets at Fair Value Through Other Comprehensive Income

The Group accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell ("hold to collect and sell"); and,
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as FVTPL or if it is a contingent consideration recognized arising from a business combination. Accordingly, the Group has designated equity instruments as at FVOCI.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation Reserves account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Retained Earnings account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statements of income as part of Interest and Other Income – net.

Any dividends earned on holding equity instruments are recognized in the consolidated statements of income as part of Interest and Other Income – net, when the Group's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

# (iii) Financial Assets at Fair Value Through Profit or Loss

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVTPL include derivatives with positive fair value and are presented in the consolidated statement of financial position as part of Prepayments and Other Current Assets.

Financial assets at FVTPL are initially measured at fair value. Subsequently, they are measured at fair value with gains or losses recognized in profit or loss as part of Interest and Other Income – net in the consolidated statements of income unless the Group has elected to apply hedge accounting by designating the derivative as hedging instrument in an eligible hedging relationship in which some or all gains and losses may be recognized in other comprehensive income and included under Revaluation Reserves in the statements of changes in equity.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

# (b) Impairment of Financial Assets

The Group assesses its expected credit losses (ECL) on a forward-looking basis associated with its financial assets carried at amortized cost and debt instruments measured at FVOCI. The measurement of ECL involves consideration of broader range of information that is available without undue cost or effort at the reporting date about past events, current conditions, and reasonable and supportable forecasts of future economic conditions (i.e., forward-looking information) that may affect the collectability of the future cash flows of the financial assets. Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instruments evaluated based on a range of possible outcome.

The Group applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade and other receivables and contract assets including those which contain significant financing component. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due [see Note 32.3(b)].

The Group applies a general approach specifically, in relation to advances to related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

For other financial assets at amortized cost, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The key elements used in the calculation of ECL are as follows:

- (i) Probability of default It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.
- (ii) Loss given default It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Group would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- (iii) Exposure at default It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Group recognizes an impairment loss in profit or loss for all impaired financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for debt instruments measured at FVOCI, for which the loss allowance is recognizes in other comprehensive income and accumulated in Revaluation Reserves account, and does not reduce the carrying amount of the financial asset in the statement of financial position.

### (c) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# 2.6 Derivative Financial Instruments and Hedge Accounting

The Group occasionally uses derivative financial instruments to manage its risks associated with foreign currency and interest rates. Derivatives are recognized initially at fair value and are subsequently remeasured at fair value. Such derivatives are carried as assets when the net fair value is positive and as liabilities when the net fair value is negative.

The Group uses hedge accounting when it assigns hedging relationships between a hedging instrument, usually a derivative financial instrument, and a hedged item. The hedging relationship must meet several strict conditions with respect to documentation, probability of occurrence of the hedged transaction and hedge effectiveness to qualify for hedge accounting. The hedging relationship must be expected to be highly effective over the period for which it is designated as cash flow hedge.

Changes in fair value of derivatives designated as hedging instruments in cash flow hedges are recognized in other comprehensive income and included under Revaluation Reserves in equity to the extent that the hedge is effective. Any ineffectiveness in the hedge relationship is recognized immediately in profit or loss.

If the hedged future cash flows are no longer expected, the amount that has been accumulated in Revaluation Reserves shall be immediately reclassified to profit or loss.

### 2.7 Inventories

Cost of inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; related property development costs; and borrowing costs on certain loans incurred during the development of the real estate properties are also capitalized by the Group (see Note 2.21). All costs relating to the real estate property sold are recognized as expense as the work to which they relate is performed.

Costs of inventories are assigned using specific identification of their individual costs. These properties and projects are valued at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs to complete and the estimated costs necessary to make the sale.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate project is charged to operations during the period in which the loss is determined.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or contract asset to be derecognized plus any amount to be refunded to customers and the cost of the repossessed property is recognized in the consolidated statement of income.

## 2.8 Prepayments and Other Assets

Prepayments and other assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Advances to contractors and suppliers pertain to advance payments made by the Group, which are subsequently amortized as the performance obligation is performed.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

# 2.9 Property and Equipment

Property and equipment, including land, are carried at acquisition or construction cost less subsequent depreciation and/or amortization for property and equipment, and any impairment losses. As no finite useful life for land can be determined, related carrying amounts are not depreciated.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expenses as incurred.

Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets. Amortization of office improvements is recognized over the estimated useful lives of improvements or the term of the lease, whichever is shorter.

The depreciation and amortization periods for other property and equipment, based on the above policies, are as follows:

Buildings and improvements	5-25 years
Office improvements	5-20 years
Transportation equipment	5 years
Office furniture, fixtures and equipment	3-5 years

The measurement for right-of-use assets is disclosed in Note 2.17(a).

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of these assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.18).

The residual values, estimated useful lives and method of depreciation and amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and any impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated profit or loss in the year the item is derecognized.

## 2.10 Investment Properties

Investment properties include properties held for lease under operating lease agreements, properties intended to be held for lease, and properties held for currently undetermined use. These properties are carried at cost, net of accumulated depreciation and any impairment in value, except for land which is not subject to depreciation. The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Depreciation of investment properties, excluding land, is computed using the straight-line method over the estimated useful lives of the assets ranging from 5 to 40 years.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its recoverable amount (see Note 2.18).

The residual values, estimated useful lives and method of depreciation of investment properties, except for land, are reviewed and adjusted, if appropriate, at the end of each reporting period.

Transfers to, or from, investment properties shall be made when and only when there is a change in use or purpose for such property.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of investment properties are recognized in the consolidated statement of income in the year of retirement or disposal.

### 2.11 Financial Liabilities

Financial liabilities of the Group, which include interest-bearing loans and borrowings, bonds and notes payable, trade and other payables (except tax-related liabilities), derivative liabilities, redeemable preferred shares, advances from associates and other related parties, commission payable and subscription payable (presented as part of Other Current Liabilities and Other Non-current Liabilities in the consolidated statement of financial position), are recognized when the Group becomes a party to the contractual terms of the instrument. Financial liabilities (except derivative liabilities) are initially recognized at their fair values and subsequently measured at amortized cost using effective interest method for maturities beyond one year, less settlement payments. Derivative liabilities are initially recognized and subsequently measured at fair value. Changes in fair value are recognized in profit or loss unless designated as hedging instrument in a cash flow hedge (see Note 2.6).

All interest-related charges, except for capitalized borrowing costs, are recognized as expense in profit or loss under the caption Interest and Other Charges in the consolidated statement of income.

Interest-bearing loans and borrowings, bonds payable and redeemable preferred shares are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss, except for capitalized borrowing cost, on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Preferred shares, which carry a mandatory coupon or are redeemable on specific date or at the option of the shareholder, are classified as financial liabilities and presented as a separate line item in the consolidated statement of financial position as Redeemable Preferred Shares. These shares are also issued for support of long-term funding.

Dividend distributions to shareholders, if any, are recognized as financial liabilities when the dividends are approved by the BOD. The dividends on the redeemable preferred shares are recognized in the consolidated statement of income as interest expense on an amortized cost basis using the effective interest method.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in consolidated statement of income.

## 2.12 Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

### 2.13 Business Combination

## (a) Accounting for Business Combination Using the Acquisition Method

Business acquisitions of entities not under common control of a principal stockholder are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Parent Company's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.18).

Negative goodwill, which is the excess of the Parent Company's interest in the fair value of net identifiable assets acquired over acquisition cost, is charged directly to profit or loss.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the Parent Company is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in the consolidated profit or loss or other comprehensive income, as appropriate.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Parent Company is required to report in its financial statements provisional amounts for the items for which accounting is incomplete. The recognized provisional amounts may be adjusted during the measurement period as if the accounting for the business combination had been completed at the acquisition date. The measurement period ends as soon as the Parent Company receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

Any contingent consideration to be transferred by the Parent Company is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

## (b) Accounting of Business Combination Using the Pooling-of-interests Method

Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of interests method. Transfers of assets between commonly-controlled entities are accounted for under historical cost accounting; hence, the assets and liabilities are reflected in the consolidated financial statements at carrying values and no adjustments are made to reflect fair values or recognize any new assets or liabilities, at the date of the combination that otherwise would have been done under the acquisition method. No restatements are made to the financial information in the consolidated financial statements for periods prior to the business combination as allowed under PIC Q&A No. 2012-01, PFRS 3.2; Application of the Pooling of Interests Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements, (Amended by PIC O&A No. 2015-01 and PIC O&A No. 2018-13); hence, the profit and loss of the acquiree is included in the consolidated financial statements for the full year, irrespective of when the combination took place. Also, no goodwill is recognized as a result of the business combination and any excess between the net assets of the acquiree and the consideration paid is accounted for as "equity reserves", which will eventually be closed to additional paid-in capital. Also, any pre-acquisition income and expenses of a subsidiary are no longer included in the consolidated financial statements.

# 2.14 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Strategic Steering Committee (SSC), its chief operating decision-maker. The SSC is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these products and service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- interest cost from post-employment benefit obligation;
- equity in net earnings of associates, fair value gains, dividend income and foreign currency gains/losses; and,
- gain on sale of investments in associate.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

### 2.15 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, probable inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

## 2.16 Revenue and Expense Recognition

Revenue comprises revenue from sale of real properties, property management fees and hotel operations.

To determine whether to recognize revenue from sale of real properties and hotel operations, the Group follows a five-step process:

- 1. Identifying the contract with a customer;
- 2. Identifying the performance obligation;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and,
- 5. Recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- each party's rights regarding the goods or services to be transferred or performed can be identified;
- the payment terms for the goods or services to be transferred or performed can be identified;
- the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied.

The Group develops real properties such as developed land, house and lot, and condominium units. The Group often enters into contracts to sell real properties as they are being developed. The Group also enters into transactions involving hotel accommodations, food and beverage operations, and other incidental activities. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(b). Sales cancellations are accounted for as contract modification on the year of forfeiture. Cumulative revenue and costs recognized on cancelled contracts are reversed, any gain or loss is charged to profit or loss.

- (a) Real estate sales on pre-completed real estate properties Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income.
- (b) Real estate sales on completed real estate properties Revenue from real estate sales is recognized at point in time when the control over the real estate property is transferred to the buyer. Revenue recognized from real estate sales is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income.
  - For tax reporting purposes, a modified basis of computing the taxable income for the year based on collections from sales is used by the Parent Company, GERI, EELHI, SPI, ECOC, MBPHI, SEDI, LFI, OPI, MGAI, MCTI and STLI.
- (c) Sale of undeveloped land and golf and resort shares for sale Revenues on sale of undeveloped land and golf and resort shares for sale are recognized at a point in time when the control over the undeveloped land and golf and resort shares have passed to the buyer and the amount of revenue can be measured reliably.
- (d) Hotel accommodation Revenues are recognized over time during the occupancy of hotel guest and ends when the scheduled hotel room accommodation has lapsed (i.e., the related room services have been rendered). As applicable, invoices for hotel accommodations are due upon receipt by the customer.
- (e) Food, beverage and others Revenues are recognized at point in time upon delivery to and receipt of consumer goods by the customer. Invoice for consumer goods transferred are due upon receipt by the customer.

(f) Rendering of services – Revenues are recognized over time (i.e., time-and-materials basis as the services are provided or based on the actual work done) until the performance of contractually agreed tasks has been substantially rendered. Revenue from rendering of services include property management, commission and construction income.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized.

Cost of real estate sales include the acquisition cost of the land, development costs incurred to date, applicable borrowings costs (see Note 2.21) and estimated costs to complete the project, determined based on estimates made by the project engineers.

Operating expenses and other costs are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred.

Finance costs are reported on an accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset (see Note 2.21).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as how the Group assesses impairment of its financial assets [see Note 2.5(b)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sale, consideration received from buyers are presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

### 2.17 Leases

The Group accounts for its leases as follows:

## (a) Group as Lessee

For any new contracts entered into, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration.

To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- (a) the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- (b) the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- (c) the Group has the right to direct the use of the identified asset throughout the period of use. The Group assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Group amortizes the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.18).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented as part of property and equipment and other liabilities, respectively.

### (b) Group as Lessor

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

Leases wherein the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease.

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

### 2.18 Impairment of Non-financial Assets

The Group's Investments in Associates, Goodwill and Leasehold rights (included as part of Other Non-current Assets), Investment Properties, Property and Equipment, and other non-financial assets are subject to impairment testing. Goodwill and intangible assets with an indefinite useful life or those not yet available for use are tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of its fair value less costs-to-sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for goodwill and intangible assets with indefinite life, all assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

# 2.19 Share-based Employee Remuneration

The Group grants share options to qualified employees of the Group eligible under a share option plan. The services received in exchange for the grant, and the corresponding share options, are valued by reference to the fair value of the equity instruments granted at grant date. This fair value excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions), if any. The share-based remuneration is recognized as an expense in the consolidated profit or loss with a corresponding credit to retained earnings.

The expense is recognized during the vesting period based on the best available estimate of the number of share options expected to vest. The estimate is subsequently revised, if necessary, such that it equals the number that ultimately vests on vesting date. No subsequent adjustment is made to expense after vesting date, even if share options are ultimately not exercised.

Share options issued by a subsidiary is accounted for as non-controlling interests at fair value at the date of grant in the consolidated statement of changes in equity. However, during the period the option is outstanding, the non-controlling interest related to the option holder should not be attributed any profit or loss of the subsidiary until the option is exercised. Meanwhile, the related share option expense is recognized in full in profit or loss.

Upon exercise of share option, the proceeds received net of any directly attributable transaction costs up to the nominal value of the shares issued are allocated to capital stock with any excess being recorded as additional paid in capital (APIC).

## 2.20 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined benefit contribution plans, and other employee benefits which are recognized as follows:

### (a) Short-term Employee Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before twelve months after the end of the annual reporting period during which an employee services are rendered but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in the profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Trade and Other Payables account in the consolidated statement of financial position.

### (b) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's post-employment defined benefit pension plans covers all regular full-time employees. The pension plans are tax-qualified, noncontributory and administered by trustees.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of plan assets. The DBO is calculated annually by independent actuaries using the projected unit credit method.

The present value of the DBO is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero-coupon government bonds, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. The interest rates are based from the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL). BVAL provide evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Interest and Other Charges – net or Interest and Other Income – net in the consolidated statement of income.

Past-service costs are recognized immediately in consolidated profit or loss in the period of a plan amendment and curtailment.

### (c) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

### (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

## (e) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included in the Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

## 2.21 Borrowing Costs

For financial reporting purposes, borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

For income tax purposes, interest and other borrowing costs are charged to expense when incurred.

## 2.22 Income Taxes

Tax expense recognized in consolidated profit or loss comprises the sum of current tax and deferred tax not recognized in consolidated other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in consolidated profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carry forward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred income tax asset can be utilized.

Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in consolidated profit or loss, except to the extent that it relates to items recognized in consolidated other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

## 2.23 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the entities in the Group and their related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded post-employment plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

Based on the requirement of SEC Memorandum Circular 2019-10, Rules of Material Related Party Transactions of Publicly-listed Companies, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Parent Company's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

# 2.24 Equity

Capital stock is determined using the nominal value of shares that have been issued.

APIC includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from APIC, net of any related income tax benefits.

Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Parent Company's equity holders until the shares are cancelled, reissued or disposed of. Also, this includes shares of the Parent Company held by certain subsidiaries (see Note 2.3).

### Revaluation reserves consist of:

- (a) Net fair value gains or losses recognized due to changes in fair values of financial assets recognized through other comprehensive income;
- (b) Accumulated actuarial gains and losses arising from remeasurements of retirement benefit obligation, net of tax;
- (c) Cumulative share in other comprehensive income of associates attributable to the Group;
- (d) Translation adjustments resulting from the translation of foreign-currency denominated financial statements of certain foreign subsidiaries into the Group's functional and presentation currency;
- (e) The effective portion of gains and losses on hedging instruments in a cash flow hedge; and,
- (f) Changes in ownership interest in subsidiaries that do not result in a loss of control.

Retained earnings represent all current and prior period results of operations and share-based employee remuneration as reported in the consolidated statement of income, reduced by the amounts of dividends declared.

## 2.25 Earnings Per Share

Basic earnings per share (EPS) is computed by dividing consolidated net profit attributable to equity holders of the Parent Company by the weighted average number of shares issued and outstanding, adjusted retroactively for any share dividend, share split and reverse share split during the current year, if any.

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive common shares (see Note 29).

## 2.26 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

## 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

## (a) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

The Group determines whether any non-cancellable period or notice period in a lease would meet the definition of a contract and thus, would be included as part of the lease term. A contract would be considered to exist only when it creates rights and obligations that are enforceable.

In assessing the enforceability of a contract, the Group considers whether the lessor can refuse to agree to a request from the Group to extend the lease. In contrast, a lessor's right to terminate a lease is ignored when determining the lease term because, in that case, the lessee has an unconditional obligation to pay for the right to use the asset for the period of the lease, unless and until the lessor decides to terminate the lease.

# (b) Evaluation of Timing of Satisfaction of Performance Obligations

#### (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determines that its performance obligation for pre-completed real estate properties is satisfied over time, while completed real estate properties is satisfied at a point in time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.

### (ii) Hotel Operations

The Group determines that its revenue from hotel accommodations shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other entities. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of hotel services as it performs.

### (iii) Food and Beverages, and Others

In determining the appropriate method to use in recognizing the Group's revenues from food, beverage and other consumer goods, management assesses that revenue is recognized at a point in time when the control of the goods has passed to the customer, i.e. generally when the customer acknowledged delivery of goods. The service component of the restaurant operations is deemed as an insignificant cause on the timing of satisfaction of performance obligation since it is only passage of time until the customer receives and consumes all the benefits after delivery of the food and beverage items.

### (iv) Forfeited Collections and Deposits

The Group determines that its revenue from forfeited collections and deposits shall be recognized at point in time in the year the contract was cancelled.

## (v) Property Management Services

The Group determines that its revenue from property management services shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group applies the practical expedient to recognize revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity's performance completed to date i.e., generally when the customer has acknowledged the Group's right to invoice.

### (c) Estimation of Collection Threshold for Revenue Recognition

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured.

## (d) Determination of ECL on Trade and Other Receivables

The Group uses a provision matrix to calculate ECL for trade and other receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). The Group has considered the continuing impact of COVID-19 pandemic and revised its assumptions in determining the macroeconomic variables and loss rates in the computation of ECL. Details about the ECL on the Group's trade and other receivables are disclosed in Notes 2.5(b) and 32.3(b).

## (e) Distinction Among Investment Properties and Owner-occupied Properties

The Group determines whether a property should be classified as investment property or owner-occupied property. The Group applies judgment upon initial recognition of the asset based on intention and also when there is a change in use. In making its judgment, the Group considers whether the property generates cash flows largely independently of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the Group's main line of business or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the Group's main line of business or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

### (f) Distinction Between Inventories and Investment Properties

Inventories comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's intention over these assets in making its judgment.

## (g) Distinction Between Investments in Financial Instruments and Inventories

Being a real estate developer, the Group determines how golf and resort shares shall be accounted for. In determining whether these shares shall be accounted for as either inventories or investments in financial instruments, the Group considers its role in the development of the club and its intent for holding these shares. The Group classifies such shares as inventories when the Group acts as the developer and its intent is to sell a developed property together with the club share.

## (h) Presentation of Perpetual Debt Securities

The Group exercises judgment in classifying its perpetual debt securities as financial liabilities or equity instruments. In making its judgment, the Group considers the terms of the securities including any restrictions on the Group's ability to defer interest payments. Based on management's assessment, the perpetual debt securities are classified as equity securities as the Group has the ability to defer payments of principal and interest indefinitely (see Note 28.7).

### (i) Distinction Between Asset Acquisition and Business Combinations

The Parent Company acquires subsidiaries that own real estate properties. At the time of acquisition, the Parent Company considers whether the acquisition represents acquisition of a business or asset. The Parent Company accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made with regard to the extent to which significant processes are acquired and, in particular, the extent of ancillary services provided by the Group (e.g., maintenance, cleaning, security, bookkeeping, hotel services, etc.). The significance of any process is judged with reference to the guidance in PAS 40, *Investment Property*, on ancillary services.

## (j) Distinction Between Operating and Finance Leases (as a Lessor)

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Based on management assessment, the Group's lease agreements, as lessor, are classified either operating or finance leases.

### (k) Consolidation of Entities in which the Group Holds 50% or Less of Voting Rights

Management considers that the Group has de facto control over investees even though it effectively holds less than 50% of the ordinary shares and voting rights in those companies when it has the ability to exercise control over these entities through voting rights held by its subsidiaries or through interlocking directors (see Note 1.1).

## (1) Significant Influence on Investees Even if the Group Holds Less than 20% of Voting Rights

The Group considers that it has significant influence over investees when it has board representation which allows them to participate in the financial and operating policy decisions but has no control or joint control of those policies (see Notes 1.1 and 11).

### (m) Determination on whether Lease Concessions Granted constitute a Lease Modification

In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Group waived its right to collect rent and other charges as part of various lease concessions it granted to lessees such as lease payment holidays or lease payment reductions.

In making this judgment, the Group determines whether the rent concessions granted has changed the scope of the lease, or the consideration thereof, that was not part of the original terms and conditions of the lease. The Group assessed that the lease concessions it granted to lessees do not qualify as lease modifications since the terms and conditions under the corresponding lease contracts have not been modified by the waiver and therefore, is not a lease modification under PFRS 16.

The rent concessions granted by the Group amounted to P2.3 billion and P2.2 billion in 2021 and 2020, respectively.

## (n) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Accounting policies on recognition and disclosure of provision are discussed in Note 2.15 and disclosures on relevant provisions and contingencies are presented in Note 31.

## 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

## (a) Revenue Recognition for Performance Obligation Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated total development costs would result in a significant change in the amount of revenue recognized in the year of change.

### (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 2.5(b).

## (c) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of real estate inventory is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation uncertainty and may cause significant adjustments to the inventories within the next reporting period. In evaluating net realizable value of inventories, recent market conditions and current market prices have been considered. The carrying value of Inventories is disclosed in Note 7.

### (d) Fair Value of Share Options

The Group estimates the fair value of the share option by applying an option valuation model, taking into account the terms and conditions on which the share options were granted. The estimates and assumptions used are presented in Note 28.6 which include, among other things, the option's time of expiration, applicable risk-free interest rate, expected dividend yield, volatility of the Group's share price and fair value of the Group's common shares. Changes in these factors can affect the fair value of share options at grant date.

The fair value of share options recognized as part of Salaries and employee benefits in 2021, 2020 and 2019 is presented in Note 25.2.

# (e) Fair Value Measurement of Investment Properties

Investment properties are measured using the cost model. The Group determines the fair value of properties earning rental income through discounted cash flows valuation technique. The Group uses assumptions that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market-based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

A significant change in these elements may affect prices and the value of the assets. The fair value of investment properties is disclosed in Notes 12 and 34.4.

# (f) Estimation of Useful Lives of Investment Properties, Property and Equipment, and Leasehold Rights

The Group estimates the useful lives of investment properties, property and equipment, and leasehold rights based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation of the useful lives of investment properties and property and equipment are based on collective assessment of industry practice, internal technical evaluation and experience with similar assets.

An analysis of the movements in the carrying amount of Investment Properties, Property and Equipment, and Leasehold Rights is presented in Notes 12, 13 and 14, respectively.

## (g) Valuation of Financial Assets at Fair Value through Other Comprehensive Income

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the fair value of a comparable instrument adjusted for inputs internally developed by management to consider the differences in corporate profile and historical performance of the investee. The amount of changes in fair value would differ had the Group utilized different valuation methods and assumptions. Any change in fair value of these financial assets would affect consolidated profit and loss and equity. Valuation methods used in determining the fair value of these financial assets are disclosed in Note 34.2(a).

The carrying amounts of financial asset at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Note 9.

## (h) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

## (i) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the balance of deferred tax assets recognized as at December 31, 2021 and 2020 will be utilized in the succeeding years.

The carrying amount of the net deferred tax assets as at December 31, 2021 and 2020 is disclosed in Note 26.

### (j) Impairment of Goodwill and Other Non-financial Assets

Goodwill is reviewed annually for impairment while other non-financial assets are tested whenever certain impairment indicators become evident. In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainties relates to assumptions about future operating results and the determination of suitable discount rate. Also, the Group's policy on estimating the impairment of goodwill and other non-financial assets is discussed in detail in Note 2.18. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

There were no impairment losses on the Group's goodwill and other non-financial assets required to be recognized in 2021, 2020 and 2019 based on management's assessment.

## (k) Valuation of Retirement Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by independent actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

The amounts of retirement benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 25.3.

### (1) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their acquisition date fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment.

## 4. SEGMENT INFORMATION

### 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations. The Corporate and Others segment includes business process outsourcing, educational facilities provider, maintenance and property management operations, marketing services, e-commerce, general and corporate income and expense items. Segment accounting policies are the same as the policies described in Note 2.14. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

## 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and segment liabilities do not include deferred taxes.

### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

## 4.4 Analysis of Segment Information

The tables presented below and in the succeeding page present revenue and profit information regarding industry segments for the years ended December 31, 2021, 2020 and 2019 and certain asset and liability information regarding segments as at December 31, 2021 and 2020.

	2021						
	Real Estate	Rental	Hotel Operations	Corporate and Others	Elimination	Consolidated	
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 31,129,417,724 1,595,744,496	P13,319,580,244 505,566,953 501,620,089	2,009,599	P 2,110,869,982 F 1,575,2212,643,674,522 (_	- - 3,145,294,611	P 48,488,812,401 2,104,896,269	
Total revenues	32,725,162,220	14,326,767,286	1,930,954,050	4,756,119,725 (	3,145,294,611	50,593,708,670	
RESULTS Cost of sales and operating expenses excluding depreciation							
and amortization Interest expense Depreciation and amortization	22,143,407,538 1,784,594,833 305,468,041	1,718,745,957 587,334,964 2,815,266,472	1,654,286,432 - 148,945,316	4,431,168,282 ( 28,965,294 198,245,202	2,589,557,191) - -	27,358,051,018 2,400,895,091 3,467,925,031	
	24,233,470,413	5,121,347,393	1,803,231,748	4,658,378,778 (	2,589,557,191	33,226,871,140	
Segment results	P 8,491,691,807	<u>P 9,205,419,894</u>	P 127,722,302	P 97,740,947 (I	555,737,420	P 17,366,837,530	
Unallocated other income Unallocated other expenses Equity in net earnings of associates Tax expense						160,663,430 ( 2,407,642,233) ( 176,548,383) ( 564,917,329)	
Net profit						P 14,378,393,015	
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 246,748,867,643	P127,778,100,601	P 4,800,909,509	P10,810,311,371 F	_	P 390,138,189,125	
related parties - net				7,839,061,983	_	7,839,061,983	
Total assets	P246,748,867,643	P127,778,100,601	P 4,800,909,509	P18,649,373,355 I	<u> </u>	P397,977,251,108	
Segment liabilities	<u>P 110,574,147,992</u>	P47,869,814,875	P 1,185,567,816	<u>P 8,643,729,477</u> <u>I</u>	<u>.</u>	<u>P 168,273,260,161</u>	
OTHER SEGMENT INFOR Project and capital expenditure						P 38,150,906,263	

				020			
	Real Estate	Rental	Hotel Operations	Corporate and Others		Elimination	Consolidated
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 24,858,537,303 1,400,701,643	P12,932,770,278 599,253,561 467,049,014	P 1,482,160,976 2,646,996	P 1,466,834,056 1,184,963 2,294,445,202		- - 2,761,494,216)	P 40,740,302,613 2,003,787,163
Total revenues	26,259,238,946	13,999,072,853	1,484,807,972	3,762,464,221	(	2,761,494,216)	42,744,089,776
RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization	19,252,024,183 1,401,027,748 306,863,866	1,745,331,616 451,200,603 2,485,169,230	1,438,867,811 - 133,495,376	3,669,211,000 58,857,029 179,132,761	(	2,606,206,509) - -	23,499,228,101 1,911,085,380 3,104,661,233
1	20,959,915,797		1,572,363,187	3,907,200,790	(	2,606,206,509)	28,514,974,714
Segment results	P 5,299,323,149			(P 144,736,569)		155,287,707)	
Unallocated other income Unallocated other expenses Equity in net earnings of associates							796,788,076 ( 1,019,551,914
Tax expense							( 69,879,672 ( 3,347,906,258
Net profit							P 10,588,565,294
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 235,599,151,575	P114,390,474,604	P 5,117,468,238	P12,913,055,054	P	=	P 368,020,149,471
related parties - net	<del>-</del>	<del></del>	-	7,670,270,474		-	7,670,270,474
Total assets	P 235,599,151,575	P114,390,474,604	P 5,117,468,238		P	<del>-</del>	P375,690,419,945
	D 444 40 0 0 4 4 0 4 0	D	75 4 4 4 4 4 4 6 6 4 4 6				P 163.159.939.748
Segment liabilities OTHER SEGMENT INFORM.		P41,276,479,486	<u>P 1,114,130,648</u>	P /,161,384,/65	<u>P</u>		
	ATION	<u>P41,276,479,486</u>	20	019	<u>P</u>	-	P 27,907,230,441
OTHER SEGMENT INFORM	ATION	P41,276,479,486  Rental		019 Corporate		Elimination	
OTHER SEGMENT INFORM	ATION s	Rental	Hotel Operations	O19  Corporate  and Others	P	- Elimination - - 3,270,692,915)	P 27,907,230,441
OTHER SEGMENT INFORM. Project and capital expenditure:  TOTAL REVENUES Sales to external customers Interest income	Real Estate  P 42,603,984,572 1,789,992,697	Rental P16,814,091,846 532,557,186	Hotel Operations  P 2,543,769,508 4,213,073	D19  Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898	P (	- - - 3,270,692,915).	P 27,907,230,441  _Consolidated  P 63,850,879,769
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales	Real Estate  P 42,603,984,572 1,789,992,697	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049 1,952,200,282 420,528,292	Hotel Operations  P 2,543,769,508 4,213,073	Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421	P (	- - - 3,270,692,915).	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense	ATION  Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294	Hotel Operations  P 2,543,769,508 4,213,073 2,547,982,581  1,905,111,557	Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845	P (	- - 3,270,692,915) 3,270,692,915)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  - 66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense	ATION  Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868	Hotel Operations  P 2,543,769,508 4,213,073  2,547,982,581  1,905,111,557 106,992,256 2,012,103,813	D19  Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789 40,681,290,117
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization	Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394 32,460,431,679	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868	Hotel Operations  P 2,543,769,508 4,213,073  2,547,982,581  1,905,111,557 106,992,256 2,012,103,813	D19  Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789 40,681,290,117
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization  Segment results  Unallocated other income Unallocated other expenses Equity in net earnings of associates	Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394 32,460,431,679	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868	Hotel Operations  P 2,543,769,508 4,213,073  2,547,982,581  1,905,111,557 106,992,256 2,012,103,813	D19  Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789 40,681,290,117  P 25,498,403,352 1,191,878,718 ( 1,253,763,397 ( 58,832,233
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization  Segment results  Unallocated other income Unallocated other expenses Equity in net earnings of associates Tax expense	Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394 32,460,431,679	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868 P13,234,243,181	Hotel Operations  P 2,543,769,508 4,213,073 2,547,982,581  1,905,111,557 106,992,256 2,012,103,813  P 535,878,768	Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453  (P 48,900,968)	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789  40,681,290,117  P 25,498,403,352 1,191,878,718 ( 1,253,763,397 ( 58,832,233 ( 6,081,657,290
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization  Segment results  Unallocated other income Unallocated other expenses Equity in net earnings of associates Tax expense  Net profit  ASSETS AND LIABILITIES Segment assets Investments in and advances	Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394 32,460,431,679 P 11,933,545,590  P 226,831,920,357	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868 P13,234,243,181  P102,878,993,500	Hotel Operations  P 2,543,769,508 4,213,073  - 2,547,982,581  1,905,111,557 106,992,256 2,012,103,813  P 5,385,458,355  P 5,385,458,355	Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453 (P 48,900,968)  P 7,023,188,130 7,513,514,402	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789 40,681,290,117  P 25,498,403,352 1,191,878,718 1,253,763,397 ( 58,832,233 ( 6,081,657,290 P 19,296,029,150
OTHER SEGMENT INFORM. Project and capital expenditures  TOTAL REVENUES Sales to external customers Interest income Intersegment sales  Total revenues  RESULTS Cost of sales and operating expenses excluding depreciation and amortization Interest expense Depreciation and amortization  Segment results Unallocated other income Unallocated other expenses Equity in net earnings of associates Tax expense Net profit  ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	ATION  Real Estate  P 42,603,984,572 1,789,992,697 44,393,977,269  30,747,680,397 1,524,194,888 188,556,394 32,460,431,679  P 11,933,545,590	Rental P16,814,091,846 532,557,186 497,191,017 17,843,840,049  1,952,200,282 420,528,292 2,236,868,294 4,609,596,868 P13,234,243,181  P102,878,993,500 P102,878,993,500	P 2,543,769,508 4,213,073 2,547,982,581  1,905,111,557 106,992,256 2,012,103,813  P 5,385,458,355  P 5,385,458,355	Corporate and Others  P 1,889,033,843 2,050,744 2,773,501,898 4,664,586,485  4,464,159,187 63,111,421 186,216,845 4,713,487,453 (P 48,900,968)  P 7,023,188,130 7,513,514,402 P14,536,702,532	P (	3,270,692,915) 3,270,692,915) 3,114,329,696)	P 27,907,230,441  Consolidated  P 63,850,879,769 2,328,813,700  66,179,693,469  35,954,821,727 2,007,834,601 2,718,633,789 40,681,290,117  P 25,498,403,352 1,191,878,718 ( 1,253,763,397 ( 58,832,233 ( 6,081,657,290 P 19,296,029,150  P 342,119,560,342

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

	2021	2020
Cash on hand and in banks Short-term placements	P 10,751,423,572 33,043,182,347	P 7,042,548,724 33,124,207,184
	P 43,794,605,919	P 40,166,755,908

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods between 30 to 60 days and earn effective interest ranging from 0.05% to 4.50% in 2021, 0.10% to 4.00% in 2020, and 1.00% to 4.88% in 2019 (see Note 23).

## 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

-	Notes	2021	2020
Current:			
Trade	15.3(g),		
	27.1	P25,298,080,162	P 23,502,944,474
Allowance for impairment		$(\underline{761,550,836})$	(839,881,663)
		24,536,529,326	22,663,062,811
Advances to associates			
and other related parties	27.2	4,551,587,462	4,227,173,772
Others	27.4	<u>5,394,539,719</u>	4,685,900,589
		34,482,656,507	31,576,137,172
Non-current:			
Trade	15.3(g)	7,878,577,198	7,777,378,604
Allowance for impairment	<b>(C)</b>	( 12,224,936)	( 12,224,936)
-		7,866,352,262	7,765,153,668
Others	27.1	4,623,646,313	4,496,062,710
		12,489,998,575	12,261,216,378
		P46,972,655,082	<u>P 43,837,353,550</u>

Trade receivables mainly pertain to receivables from real estate sales and rental transactions.

The installment period of sales contracts averages one to five years. Noninterest-bearing trade receivables from real estate sales with maturity of more than one year after the end of the reporting period are remeasured at amortized cost using the effective interest rate of similar financial instruments. Interest income recognized amounted to P641.6 million, P408.3 million and P697.2 million in 2021, 2020 and 2019, respectively. These amounts are presented as part of Interest income from trade receivables under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

In 2020, the Group provided reliefs under R.A. No. 11469, *Bayanihan to Heal as One Act* (Bayanihan 1 Act) and R.A. 11494, *Bayanihan to Recover as One Act* (Bayanihan 2 Act), which offered financial reliefs to its customers and counterparties as a response to the effect of the COVID-19 pandemic. These relief measures included the extension of payment terms without incurring interest on interests, penalties, fees, or other charges.

Based on the management's assessment, the modifications in the timing of contractual cash flows as a result of the above reliefs are not substantial and, therefore, do not result in the impairment of trade and other receivables and contract assets.

Other current receivables also include accrued interest.

Others include finance lease receivables arising from sublease transaction entered by the Group [see Note 31.1(b)]. As of December 31, 2021 and 2020, the current portion of the finance lease receivables amounted to P49.7 million and P52.6 million, respectively, while non-current portion amounted to P523.3 million and P540.6 million, respectively.

Other current receivables also include accrued interest.

All trade receivables are subject to credit risk exposure. However, the Group does not identify specific concentrations of credit risk with regard to trade receivables from real estate sales as the amounts recognized consist of a large number of receivables from various customers. The Group considers the market value of properties sold held as collateral in assessing the expected credit loss on trade receivables and contract assets from real estate sales [see Note 32.3(b)].

A reconciliation of the allowance for impairment losses on trade receivables at the beginning and end of 2021 and 2020 is shown below.

		Current	_N	on-current		Total
December 31, 2021:						
Balance at beginning						
of year	Р	839,881,663	Р	12,224,936	Р	852,106,599
Reversal of impairment	(	77,349,260)		-	(	77,349,260)
Write off	(	981,567)			(	981,567)
Balance at end of year	<u>P</u>	761,550,836	<u>P</u>	12,224,936	<u>P</u>	773,775,772
December 31, 2020:						
Balance at beginning						
of year	P	718,476,454	Р	12,224,936	Р	730,701,390
Impairment losses		121,405,209				121,405,209
Balance at end of year	<u>P</u>	839,881,663	<u>P</u>	12,224,936	<u>P</u>	852,106,599

Certain past due rent receivables presented as part of Trade receivables were found to be impaired using the provisional matrix as determined by management; hence, credit loss of P121.4 million was recognized in 2020 (see Note 24). In 2021, based on management's reassessment, the Group reversed a portion of allowance for impairment amounting to P77.1 million. The resulting gain on reversal is presented as part of Miscellaneous – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

#### 7. INVENTORIES

The composition of this account as at December 31 is shown below.

	2021	2020
Residential and		
condominium units	P 87,357,060,915	P 82,285,326,268
Property development costs	12,770,169,977	8,746,972,339
Raw land inventory	12,718,498,816	12,151,377,975
Golf and resort shares	<u>2,895,779,113</u>	<u>2,951,286,629</u>
	<u>P115,741,508,821</u>	P106,134,963,211

Residential and condominium units mainly pertain to the accumulated costs incurred in developing the Group's horizontal and condominium projects and certain integrated-tourism projects.

Property development costs pertain to accumulated costs incurred for properties undergoing development. The relative cost of a unit sold under development is charged to cost of sales in the same manner as revenue is recognized. The relative costs of units completed prior to sale are reclassified to Residential and condominium units.

Raw land inventory pertains to properties which the Group intends to develop into residential properties to be held for sale.

Golf and resort shares pertain to proprietary or membership shares (landowner resort shares and founders shares) that are of various types and costs. The cost of the landowner resort shares is based on the acquisition and development costs of the land and the project. The cost of the founders shares is based on the par value of the resort shares which is P100 per share.

Borrowing costs capitalized as part of inventories amounted to P655.0 million and P793.7 million in 2021 and 2020, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund its construction projects (see Notes 15 and 16).

None of the Group's inventories are used as collateral for its interest-bearing loans and borrowings.

Based on management's assessment, no allowance for inventory write-down is required to be recognized in 2021, 2020 and 2019; hence, inventories are recorded at cost as at December 31, 2021 and 2020.

#### 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The composition of this account is shown below.

	Note	2021	2020
Input VAT Creditable withholding		P 3,472,235,583	P 3,548,681,253
taxes		2,654,752,614	1,150,713,335
Deferred commission	20.3	1,552,396,393	1,805,210,470
Prepaid rent and other			
prepayments		1,371,970,679	1,056,369,780
Deposits		175,938,357	57,285,237
Others		384,684,730	252,953,167
		P 9,611,978,356	P 7,871,213,242

Others include supplies and food and beverage inventories.

# 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As of December 31, financial assets at FVOCI is composed of the following:

	<u>Note</u>	2021	2020
Equity securities: Quoted Unquoted		P 3,098,501,606 2,661,866,841	P 1,902,709,257 2,272,177,173
	27.4	P 5,760,368,447	<u>P 4,174,886,430</u>

The Group's securities are investments from local entities.

The reconciliation of the carrying amount of financial assets at FVOCI is as follows:

	2021	2020		
Balance at beginning of year	P 4,174,886,430	P 4,498,219,487		
Additions	238,089,875	-		
Fair value gains (losses)	1,281,339,596	( 323,225,082)		
Foreign currency gains (losses)	66,052,546	(107,975)		
Balance at end of year	P 5,760,368,447	P 4,174,886,430		

The quoted equity securities pertain to investments in publicly-listed holding and service companies with fair values determined directly by reference to published prices in the PSE.

Other information about the fair value measurement and disclosures related to the investments in financial assets are presented in Note 34.2.

In 2021, 2020 and 2019, the Group received cash dividends amounting to P24.5 million, P8.2 million and P8.5 million, respectively. The amount of dividends received is presented as Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

# 10. ADVANCES TO/FROM LANDOWNERS AND JOINT OPERATORS

## 10.1 Advances to Landowners and Joint Operators

The Group enters into numerous joint arrangements for the joint development of various projects. These are treated as jointly-controlled operations. The joint arrangements stipulate that the Group's co-operator shall contribute parcels of land while the Group shall be responsible for the planning, conceptualization, design, demolition of existing improvements, construction, financing and marketing of residential and condominium units to be constructed on the properties. In addition, there were no separate entities created by these joint arrangements. Costs incurred by the Group on these projects are recorded under the Inventories account in the consolidated statements of financial position (see Note 2.7).

The Group also grants noninterest-bearing, secured cash advances to a number of landowners and joint ventures under agreements they entered into with the landowners covering the development of certain parcels of land. Under the terms of the arrangements, the Group, in addition to providing specified portion of total project development costs, also commits to advance mutually agreed-upon amounts to the landowners to be used for pre-development expenses such as the relocation of existing occupants.

The total amount of advances made by the Group less repayments, is presented as part of the Advances to Landowners and Joint Operators account in the consolidated statements of financial position.

As at December 31, 2021 and 2020, management has assessed that the advances to joint ventures are fully recoverable. Further, there has been no outstanding commitment for cash advances under the joint agreements.

The net commitment for construction expenditures amounts to:

	2021	2020		
Total commitment for				
construction expenditures	P43,260,563,281	P 34,237,388,185		
Total expenditures incurred	$(\underline{28,723,107,507})$	( <u>24,563,557,032</u> )		
Net commitment	<u>P14,537,455,774</u>	<u>P 9,673,831,153</u>		

The Group's interests in jointly-controlled operations and projects range from 57% to 90% in both 2021 and 2020. The listing of the Group's jointly-controlled projects are as follows:

#### Parent Company:

- McKinley Hill
- McKinley West
- Newport City
- Manhattan Garden City

## Parent Company (continued):

- Noble Place
- Uptown Bonifacio
- Northill Gateway
- The Maple Grove
- Vion Tower

#### **GERI:**

- Alabang West
- Caliraya Spring
- Forest Hills
- Kingsborough
- Monte Cielo de Peñafrancia
- Mountain Meadows
- Pahara at Southwoods
- Sta. Barbara Heights Phase 2 & 3
- Holland Park
- Sta. Barbara Heights Shophouse District

#### EELHI:

- Pioneer Woodlands
- San Lorenzo Place
- Various Metro Manila and Calabarzon Projects

#### SPI:

- Capitol Plaza
- Governor's Hills
- Mandara
- Sta. Rosa Heights
- Sta. Rosa Hills
- Sentosa
- Asmara
- 88 Gibraltar
- One Lakeshore
- Two Lakeshore
- Riva Bella
- Solana
- Gentri Heights
- Fountain Grove
- Palm City
- The Mist Residence

The aggregate amounts of the current assets, long-term assets, current liabilities, long-term liabilities as at December 31, 2021 and 2020, and income and expenses for each of the three years in the period ended December 31, 2021 related to the Group's interests in joint arrangements are not presented or disclosed in the consolidated financial statements as the joint arrangements in which the Group is involved are not joint ventures (see Note 2.3).

As at December 31, 2021 and 2020, the Group either has no other contingent liabilities with regard to these joint operations or has assessed that the probability of loss that may arise from contingent liabilities is remote.

## 10.2 Advances from Joint Operators

This account represents the share of joint venture partners in the proceeds from the sale of certain projects in accordance with various joint arrangements entered into by the Group.

The advances from golf share partners and lot owners recognized in 2021 and 2020 amounted to P333.2 million and P277.2 million is presented as part of Advances from Associates and Other Related Parties account in the consolidated statements of financial position (see Note 27.3).

#### 11. INVESTMENTS IN ASSOCIATES

## 11.1 Breakdown of Carrying Values

The details of investments in associates, accounted for using the equity method, are as follows:

	2021		2020
Acquisition costs: SHDI NPI BWDC PTHDC	P 2,619,800,008 734,396,528 199,212,026 64,665,000 3,618,073,562	8 6 <u>)</u>	2,619,800,008 734,396,528 199,212,026 64,665,000 3,618,073,562
Accumulated equity in net losses:			
Balance at beginning of year	( 223,171,574	<b>!)</b> (	153,291,902)
Equity share in net losses of associates for the year	(176,548,383	<u>B</u> ) (	69,879,672)
Balance at end of year	(399,719,957	<u>7</u> ) (	223,171,574)
Accumulated equity in			
other comprehensive income: Balance at beginning of year Share in other comprehensive	48,194,714	ļ	46,720,176
income of associates	20,926,197	<u> </u>	1,474,538
Balance at end of year	69,120,91	<u>l</u>	48,194,714
	P 3,287,474,510	<u> P</u>	3,443,096,702

The shares of stock of SHDI are listed in the PSE. The fair values of all other investments in associates are not available as at December 31, 2021 and 2020. The related book values of the Group's holdings in all of the associates exceed or approximate their carrying values; hence, management deemed that the recognition of impairment loss is not necessary.

#### a. Investment in SHDI

In October 2019, the Parent Company acquired additional 115.0 million shares of SHDI at market price, totaling P100.1 million. Subsequently, the Group disposed of a certain number of shares. In December 2019, the Company subscribed to additional 2,177 million shares from SHDI at P1.00 par value. The Company paid P1.25 billion out of the P2.20 billion additional subscribed capital, the unpaid portion is presented as Subscription payable under Other Current Liabilities account in the consolidated statements of financial position (see Note 19). However, another investor subscribed to more new shares and, as a result, the Company's effective ownership was diluted to 34% and dilution gain amounting to P152.3 million was recognized and presented under Interest and Other Income – Net in the 2019 consolidated statement of income (see Note 23). There was no similar transaction in 2021 and 2020.

#### b. Investment in BNHGI

In 2019, FEPI sold 15% ownership interest over BNHGI for P297.5 million. Gain on sale of investment in an associate amounting to P188.5 million was recognized in 2019 and is presented under Interest and Other Income – net account in the 2019 consolidated statement of income (see Note 23). There was no similar transaction in 2021 and 2020.

#### 11.2 Summarized Financial Information

The aggregated amounts of assets, liabilities, equity, revenues, net profit (loss), other comprehensive income (loss) of the associates are as follows:

	Current Assets	Non-current Assets	Current Liabilities	Non-current Liabilities	Equity
December 31, 2021					
SHDI	P 6,828,835,591	P 23,851,491,561	P 7,459,884,544	P 15,336,700,444	P 7,883,742,164
NPI	255,482,161	5,411,008,680	1,317,011,624	-	4,349,479,217
BWDC	941,814,221	1,664,189,610	882,306,335	31,659,593	1,723,697,496
PTHDC	1,134,958,743	146,281	1,010,048,029		125,056,995
	P 9,161,090,716	P 30,926,836,132	P 10,669,250,532	P 15,368,360,037	P 14,081,975,872
December 31, 2020					
SHDI	P 5,934,435,559	P 16,559,530,064	P 350,878,800	P 13,816,020,878	P 8,327,065,945
NPI	255,482,161	5,411,008,680	1,317,011,624	-	4,349,479,217
BWDC	941,814,221	1,664,189,610	882,306,335	31,659,593	1,692,037,903
PTHDC	1,134,958,743	146,281	1,010,048,029		125,056,995
	<u>P 8,069,689,964</u>	<u>P 23,849,455,865</u>	<u>P 3,551,540,850</u>	<u>P 13,857,818,140</u>	<u>P 14,493,640,060</u>

		Revenues		Net Loss	Other Comprehensive Income
2021					
SHDI	P	358,988	(P	504,878,084)	61,547,638
NPI		-	,	-	-
BWDC		75,876,205	(	10,380,773)	-
PTHDC		1,354	(	258,146)	
	<u>P</u>	76,236,547	( <u>P</u>	515,517,003)	<u>P 61,547,638</u>

		Revenues		Net Profit (Loss)		Other Comprehensive Income (Loss)	
2020							
SHDI	P	15,197,042	(P	211,545,268)	Р	4,336,876	
NPI BWDC		- 66,586,695		- 5,048,071		-	
PTHDC		4,633	(	704,866)			
	<u>P</u>	81,788,370	( <u>P</u>	207,202,063)	<u>P</u>	4,336,876	
2019							
SHDI	P	582,956,270	(P	314,779,735)	(P	9,235,871)	
NPI		8,725	(	726,177)		-	
BWDC		165,496,452		104,863,479		-	
PTHDC		12,790	(	461,651)		-	
	P	748,474,237	( <u>P</u>	211,104,084)	( <u>P</u>	9,235,871)	

# 12. INVESTMENT PROPERTIES

The gross carrying amounts and accumulated depreciation of investment properties at the beginning and end of 2021 and 2020 are shown below.

	Land	Buildings	Total
December 31, 2021 Cost Accumulated depreciation	P 27,587,597,724	P 109,340,437,817 ( <u>17,705,786,594</u> )	P 136,928,035,541 ( <u>17,705,786,594</u> )
Net carrying amount	<u>P 27,587,597,724</u>	P 91,634,651,223	<u>P 119,222,248,947</u>
December 31, 2020 Cost Accumulated depreciation	P 27,000,062,823	P 102,872,946,728 ( <u>14,890,520,122</u> )	P 129,873,009,551 ( <u>14,890,520,122</u> )
Net carrying amount	<u>P 27,000,062,823</u>	<u>P 87,982,426,606</u>	<u>P 114,982,489,429</u>
January 1, 2020 Cost Accumulated depreciation	P 26,838,600,559		P 123,296,290,085 ( <u>12,405,350,892</u> )
Net carrying amount	P 26,838,600,559	P 84,052,338,634	<u>P 110,890,939,193</u>

A reconciliation of the carrying amounts at the beginning and end of 2021, 2020 and 2019 of investment properties is shown below.

		Land		Buildings	Total
Balance at January 1, 2021, net of accumulated depreciation Additions Disposal Depreciation charges for the year	P (	27,000,062,823 587,935,371 400,470)	P (	87,982,426,606 6,467,491,089 - 2,815,266,472)	P114,982,489,429 7,055,426,460 ( 400,470) ( 2,815,266,472)
Balance at December 31, 2021, net of accumulated depreciation	P	27,587,597,724	P	91,634,651,223	P 119,222,248,947

	_	Land		Buildings	Total
Balance at January 1, 2020, net of accumulated depreciation Transfer to property	Р	26,838,600,559	Р	84,052,338,634	P110,890,939,193
and equipment		-	(	169,332,500)	( 169,332,500)
Transfer from inventories		34,421		14,402,577	14,436,998
Additions		161,427,843		6,570,187,125	6,731,614,968
Depreciation charges for the year			(	2,485,169,230)	( <u>2,485,169,230</u> )
Balance at December 31, 2020, net of accumulated depreciation	<u>P</u>	27,000,062,823	<u>P</u>	87,982,426,606	<u>P 114,982,489,429</u>
Balance at January 1, 2019, net of	_		_		
accumulated depreciation	Р	26,538,840,239	Р	76,583,233,293	P103,122,073,532
Transfer to property and equipment Additions		- 300,047,161	(	400,488,452) 10,090,544,279	( 400,488,452) 10,390,591,440
Disposals	(	286,841)	(	1,056,210)	
Depreciation charges for the year	_		(	2,219,894,276)	( 2,219,894,276)
Balance at December 31, 2019, net of accumulated depreciation	Р	26,838,600,559	Р	84,052,338,634	P110,890,939,193

Rental income earned from these properties amounted to P13.3 billion, P12.9 billion and P16.8 billion in 2021, 2020 and 2019, respectively, and is shown as Rental Income in the consolidated statements of income. The direct operating costs, exclusive of depreciation incurred by the Group relating to these investment properties amounted to P802.7. million in 2021, P882.7 million in 2020 and P737.2 million in 2019. On the other hand, the direct operating costs, which mostly pertain to real property taxes, of investment properties that did not generate rental income in 2021, 2020 and 2019 amounted to P29.6 million, P37.2 million and P34.7 million, respectively. The operating lease commitments of the Group as a lessor are fully disclosed in Note 31.1.

In 2019, changes were made on use of certain properties from being held for lease to being used for hotel operations. As a result, the Group occupied the property and the carrying amount of P400.5 million were reclassified from Investment Properties to Property and Equipment (see Note 13). In 2020, the Group reclassified investment properties with a carrying amount of P169.3 million to property and equipment as such properties are used for operations (see Note 13). The Group has also reclassified inventories with a carrying amount of P14.4 million to investment properties as such properties are held to earn rentals (see Note 7).

In 2021, the Group sold certain parcels of land with a total carrying value of P0.4 million for a total consideration of P136.6 million to a related party under common ownership (see Note 27.9). The related gain on disposal amounting to P136.2 million is presented as Gain on sale of properties under Interest and Other Income – net in the 2021 consolidated statement of income (see Note 23).

In 2019, the Group sold certain land and building and improvements with a total carrying value of P1.3 million for a total consideration of P47.1 million. The related gain on disposal amounting to P45.8 million is presented as Gain on sale of properties under Interest and Other Income – net in the 2019 consolidated statement of income (see Note 23).

Borrowing costs that are capitalized as part of investment properties amounted to P1,607.2 million and P1,846.7 million in 2021 and 2020, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund their construction projects (see Notes 15 and 16).

Depreciation of investment properties is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The fair market values of the properties that generated rental income in 2021 and 2020 are P464.5 billion and P437.9 billion as at December 31, 2021 and 2020, respectively, while the fair market value of idle land as of December 31, 2021 and 2020 is P55.5 billion and P53.8 billion, respectively. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 34.4.

As of December 31, 2021 and 2020, the Group does not have any contractual commitments for acquisition of investment properties.

None of the Group's investment properties are used as collateral for its interest-bearing loans and borrowings.

## 13. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2021 and 2020 are shown below.

	Buildings & Improvements	Office Furniture, Fixtures and Equipment	Office Improvements	Transportation Equipment	Land	Right-of-use Assets	Total
December 31, 2021 Cost Accumulated	P7,382,669,895	P 1,772,495,392	P 465,326,962	P 576,330,596	P 245,672,573	P 286,374,169	P 10,728,869,587
depreciation and amortization	(_1,830,502,734)	(1,404,967,191)	(358,856,827)	(529,501,166)		(74,153,873)	(4,197,981,791)
Net carrying amount	P 5,552,167,161	P 367,528,201	P 106,470,135	P 46,829,430	P 245,672,573	P 212,220,296	P 6,530,887,796
December 31, 2020 Cost Accumulated	P7,071,037,859	P 1,700,048,652	P 432,875,962	P 562,606,119	P 245,672,573	P 310,518,800	P 10,322,759,965
depreciation and amortization	(_1,509,924,901)	(1,238,333,340)	(310,435,212)	(485,892,991)		(58,573,516)	(3,603,159,960)
Net carrying amount	P5,561,112,958	P 461,715,312	P 122,440,750	<u>P 76,713,128</u>	P 245,672,573	P 251,945,284	P 6,719,600,005
January 1, 2020 Cost Accumulated	P6,687,643,357	P 1,571,660,277	P 390,225,553	P 522,789,975	P 245,672,573	P 274,892,443	P 9,692,884,178
depreciation and amortization	(_1,234,320,268)	(1,049,205,240)	(267,383,440)	(422,750,209)		(16,974,018)	(_2,990,633,175)
Net carrying amount	P5,453,323,089	P 522,455,037	<u>P 122,842,113</u>	P 100,039,766	P 245,672,573	P 257,918,425	P 6,702,251,003

A reconciliation of the carrying amounts at the beginning and end of 2021, 2020 and 2019, of property and equipment is shown below and in the succeeding page.

	Buildings & Improvements	F	fice Furniture, Extures and Equipment	In	Office nprovements		ansportation Equipment		Land	R	ight-of-use Assets	-	Total
Balance at January 1, 2021, net of accumulated depreciation and amortization	P 5,561,112,958	P	461,715,312	P	122,440,750	P	76,713,128	P	245,672,573	P	251,945,284	P	6,719,600,005
Additions	311,632,036		153,516,424		32,451,000		21,499,502		-		3,560,977		522,659,939
Derecognition	-	(	47,388,166)		-		-		-	(	14,776,324)	(	62,164,490)
Disposals	-	(	2,551,136)		-	(	963,179)		-		-	(	3,514,315)
Depreciation charges													
for the year	(320,577,833)	(	197,764,233)	(	48,421,615)	(	50,420,021)	_	-	(	28,509,641)	(	645,693,343)
Balance at December 31, 2021 net of accumulated	,												
depreciation	P 5,552,167,161	P	367,528,201	P	106,470,135	P	46,829,430	P	245,672,573	P	212,220,296	P	6,530,887,796

	Buildings & Improvements	F	ice Furniture, ixtures and aipment	_In	Office nprovements		ransportation Equipment		Land	F	Light-of-use Assets		Total
Balance at January 1, 2020, net of accumulated depreciation and amortization Additions Transfer from investment	P5,453,323,089 214,062,002	P	522,455,037 133,827,341	Р	122,842,113 42,650,409	Р	100,039,766 40,169,319	Р	245,672,573	P	257,918,425 35,626,357	Р	6,702,251,003 466,335,428
properties	169,332,500	,	-		-	,	-		-		-	,	169,332,500
Disposals Depreciation charges	-	(	5,438,966 )		-	(	353,175)		-		-	(	5,792,141)
for the year	(275,604,633)	(	189,128,100)	(	43,051,772)	(	63,142,782)	_		(	41,599,498)	(	612,526,785)
Balance at December 31, 2020, net of accumulated depreciation	<u>P5,561,112,958</u>	<u>P</u>	461,715,312	<u>P</u>	122,440,750	<u>P</u>	76,713,128	<u>P</u>	245,672,573	<u>P</u>	251,945,284	<u>P</u>	6,719,600,005
Balance at January 1, 2019, net of accumulated depreciation and amortization	5,167,324,452		537,596,155		118,314,647		101,144,746		245,672,573		399,145,961		6,569,198,534
Transfer from	3,107,324,432		337,370,133		110,514,047		101,144,740		245,072,575		377,143,701		0,505,170,554
investment properties Additions Derecognition Disposals	400,488,452 51,483,517	(	- 163,734,664 - 733,402 )		- 46,805,568 -	(	- 88,093,093 - 791,609)		- - -	(	194,882,491 319,136,009	) (	400,488,452 544,999,333 319,136,009) 1,525,011)
Depreciation charges		(	733,402 )			(	771,007)					(	1,323,011)
for the year	(165,973,332)	(	178,142,380)	(	42,278,102)	(	88,406,464)			(	16,974,018)	(	491,774,296)
Balance at December 31, 2019, net of accumulated depreciation	P5,453,323,089	<u>P</u>	522,455,037	<u>P</u>	122,842,113	<u>P</u>	100,039,766	<u>P</u>	245,672,573	<u>P</u>	257,918,425	<u>P</u>	6,702,251,003

Depreciation and amortization of property and equipment is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the statement of financial position.

	Number of right-of-use assets leased	Range of remaining term	Average remaining lease term	Number of leases with extension options	Number of leases with termination options
2021					
Offices	4	1-12 years	7 years	2	1
Commercial lot	3	1-26 years	14 years	2	1
2020					
Offices	5	2-13 years	7 years	3	1
Commercial lot	3	1-27 years	14 years	2	1

The breakdown of the Group's right-of-use assets as at December 31, 2021 and 2020 and the movements during the years are shown below.

			Commercial		
		Offices	Lot		<u>Total</u>
Balance at January 1, 2021 Additions	Р	28,163,734 3,560,977	P 223,781,55	60 P	251,945,284 3,560,977
Derecognition Depreciation and	(	14,776,324)	-	(	14,776,324)
amortization	(	5,447,040) (	23,062,60	<u>1</u> ) (	28,509,641)
Balance at December 31, 2021	<u>P</u>	11,501,347	P 200,718,94	<u>9</u> <u>P</u>	212,220,296

		Offices	_	Commercial Lot		Total
Balance at						
January 1, 2020	P	11,074,273	P	246,844,152	P	257,918,425
Additions		35,626,357		-		35,626,357
Depreciation and						
amortization	(	18,536,896)	(	23,062,602)	(	41,599,498)
Balance at						
December 31, 2020	<u>P</u>	28,163,734	<u>P</u>	223,781,550	<u>P</u>	251,945,284

As of December 31, 2021 and 2020, the Group does not have any contractual commitments for acquisition of property and equipment.

None of the Group's property and equipment are used as collateral for its interest-bearing loans and borrowings.

#### 14. OTHER NON-CURRENT ASSETS

This account consists of:

-	Note	2021	2020
Deferred commission	20.3	P 2,022,525,348	P1,554,862,853
Goodwill		1,385,124,597	1,385,124,597
Guarantee and other deposits		877,329,410	1,186,605,535
Leasehold rights – net		90,547,817	97,513,034
Deposit for cancellation			
of perpetual securities		=	1,200,900,000
Miscellaneous		205,005,800	170,147,303
		<u>P 4,580,532,972</u>	<u>P5,595,153,322</u>

Goodwill primarily relates to growth expectations arising from operational efficiencies that will be achieved by combining the resources, skills and expertise of the Company and its subsidiaries. Significant portion of the total goodwill is allocated to GERI, MLI, and STLI amounting to P947.1 million, P255.1 million and P94.9 million respectively. The remaining P88.0 million is allocated to other subsidiaries.

The recoverable amounts of the cash generating units assigned to GERI, MLI and STLI are P57.2 billion, P473.2 million and P4.6 billion, respectively, at end of 2021 and P46.5 billion, P349.4 million and P2.6 billion, respectively, at end of 2020. These were computed using cash flows projections covering a five-year period and extrapolating cash flows using a conservative steady growth rate for both GERI, MLI and STLI of 3.6%. The aggregate recoverable amounts of the cash generating units assigned to other subsidiaries is P93.3 million and P122.0 million in 2021 and 2020, respectively, while the average growth rate used in extrapolating cash flows covering five-year projections is 5%. The average discount rates applied in determining the present value of future cash flows is 7.3% in 2021 and 7.1% in 2020.

The discount rates and growth rates are the key assumptions used by management in determining the recoverable amount of the cash generating units. Based on management's analysis, no impairment is required to be recognized on goodwill. Management has also determined that a reasonably possible change in these key assumptions would not cause the carrying value of the cash generating units to exceed their respective value in use.

Goodwill is subject to annual impairment testing while leasehold rights is subject to testing whenever there is an indication of impairment. No impairment losses were recognized in 2021, 2020 and 2019 as the recoverable amounts of the intangible assets determined by management are higher than their carrying values.

On December 23, 2020, a wholly-owned subsidiary advanced an amount of P1,200.9 million for the purchase of the Parent Company's perpetual securities. As the securities are under the trusteeship of a third party, the amount was presented as Deposit for cancellation of perpetual securities. In 2021, the perpetual securities were redeemed in full (see Note 28.7).

Leasehold rights represent separately identifiable asset recognized from the acquisition of GPARC and is amortized over a period of 20 years. Leasehold rights amortization amounted to P7.0 million each in 2021, 2020 and 2019, and is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

Guarantee deposits mainly pertain to payments made for compliance with construction requirements in relation to the Group's real estate projects.

## 15. INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing Loans and Borrowings account represents the following loans of the Group as at December 31:

	2021	2020
Parent Company:	D 20 000 550 455	D 07 7/0 050 240
Php-denominated	P 28,909,550,457	
U.S. Dollar-denominated	4,580,587,013	
	33,490,137,470	34,422,961,201
Subsidiaries –	40.450.575.400	44.455.005.047
Php-denominated	<u>18,159,567,128</u>	11,155,205,216
	P 51,649,704,598	<u>P 45,578,166,417</u>

The current and non-current classification of the Group's Interest-bearing Loans and Borrowings is shown below.

	2021	2020
Current Non-current	P 12,685,534,491 38,964,170,107	P 21,037,756,478 24,540,409,939
	<u>P 51,649,704,598</u>	<u>P 45,578,166,417</u>

The Group has complied with applicable loan covenants, including maintaining certain financial ratios, at the end of the reporting periods.

Finance costs arising from interest-bearing loans that are mainly and directly attributable to construction of the Group's projects are capitalized as part of Inventories and Investment Properties accounts. The remaining interest costs are expensed outright.

The total finance costs attributable to all the loans of the Group amounted to P2,251.7 million, P2,726.2 million and P2,967.8 million in 2021, 2020 and 2019, respectively. Of these amounts, portion charged as expense amounted to P788.9 million, P666.9 million and P709.7 million in 2021, 2020 and 2019, respectively, and are presented as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24). Interest capitalized in 2021, 2020 and 2019 amounted to P1,462.8 million, P2,059.3 million and P2,258.1 million, respectively. The outstanding interest payable as of December 31, 2021 and 2020 is presented as part of Accrued Interests under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Capitalization rate used in determining the amount of interest charges qualified for capitalization is 3.01%, 4.25% and 4.48% in 2021, 2020 and 2019, respectively.

The reconciliation of the unamortized loans issue costs is presented below.

		2021	-	2020		2019
Balance at beginning of year Additions Amortization	P (	104,739,347 102,375,000 61,848,866)	P (	134,084,993 37,500,000 66,845,646)	P (	103,429,007 75,000,000 44,344,014)
Balance at end of year	<u>P</u>	145,265,481	<u>P</u>	104,739,347	<u>P</u>	134,084,993

The amortization of loans issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

## 15.1 Parent Company

#### (a) U.S. Dollar, five-year loan due 2022

In December 2017, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$98.87 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2019 and a floating interest is paid quarterly based on a three-month London interbank offered rate (LIBOR) plus a certain spread. The Company entered into a cross-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 30).

#### (b) Philippine Peso, seven-year loan due 2022

In November 2015, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable semi-annually for a term of seven years. The principal repayments on this loan commenced in November 2016 and interest is paid semi-annually based on a fixed 5.25% annual interest rate.

## (c) Philippine Peso, seven-year loan due 2022

In March 2015, the Parent Company signed a financing deal with a local bank in which the latter may avail of a P10.0 billion unsecured loan, divided equally into two tranches which the Parent Company fully availed in 2015. The proceeds of the loan were used to fund the development of the Parent Company's various real estate projects and retire currently maturing obligations. The loan is payable quarterly for a term of seven years. The principal repayments on this loan commenced in June 2016 and interest is paid quarterly based on a fixed 5.63% annual interest rate, which was further negotiated to 4.00% effective July 1, 2021.

## (d) Philippine Peso, five-year loan due 2021

In November 2016, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in February 2018 and interest is paid quarterly based on a fixed 6.43% annual interest rate. In 2021, the Parent Company has paid in full its outstanding loan balance.

## (e) Philippine Peso, five-year loan due 2021

In August 2016, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P2.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan commenced in November 2018 and interest is paid quarterly based on a fixed 5.26% annual interest rate. In 2021, the Parent Company has paid in full its outstanding loan balance.

#### (f) Philippine Peso, seven-year loan due 2021

In August 2014, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable semi-annually for a term of seven years. The principal repayments on this loan commenced in August 2015 and interest is paid semi-annually based on a fixed 5.38% annual interest rate. In 2021, the Parent Company has paid in full its outstanding loan balance.

#### (g) Philippine Peso, five-year loan due 2023

In December 2018, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment of the loan commenced in March 2021 and interest is paid quarterly based on a fixed 7.85% annual interest rate which was further negotiated to 6.30% effective September 2, 2020.

#### (h) Philippine Peso, three-year loan due 2021

In July 2018, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The principal of the loan is payable upon maturity and floating interest is payable quarterly commencing in October 2018, based on a 5-day average reference rate plus a certain spread. In 2021, the Parent Company has paid in full its outstanding loan balance.

## (i) Philippine Peso, three-year loan due 2021

In December 2018, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of three years with a grace period of six months upon availment. The principal repayment on the loan commenced in September 2019 and interest is paid quarterly based on a floating rate plus certain spread. In 2021, the Parent Company has paid in full its outstanding loan balance.

## (j) U.S. Dollar, five-year loan due 2024

In September 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$95.62 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and a floating interest is paid quarterly based on a three-month LIBOR plus a certain spread. The Parent Company entered into a cross-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 30).

# (k) Philippine Peso, five-year loan due 2024

In December 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and interest is paid quarterly based on the higher of 4.75% fixed rate and floating rate plus certain spread.

#### (1) Philippine Peso, five-year loan due 2025

In March 2020, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan shall commence in June 2022 and a floating interest is paid quarterly based on a five-day average reference rate plus a certain spread.

## (m) Philippine Peso, five-year loan due 2026

In March 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2022. Interest on the loan is fixed at 4.00% payable quarterly.

#### (n) Philippine Peso, five-year loan due 2026

In August 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with the first principal payment due in November 2022. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

## (o) Philippine Peso, five-year loan due 2026

In May 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P6.0 billion. The loan is payable quarterly beginning August 2022. The interest is payable quarterly at a floating rate.

## 15.2 EELHI

## (a) Philippine Peso, seven-year loan due 2022

In 2015, EELHI obtained a P2.0 billion unsecured loan from a local bank. The loan was released in three tranches from 2015 to 2016 and bears fixed interest of 5.4% for the first and second tranches, and floating rate ranging from 3.2% to 3.5% subject to quarterly re-pricing for the third tranche. The proceeds of the loan were used to fund the development of EELHI's various real estate projects.

# (b) Philippine Peso, three-year loan due in 2021

In 2018, EELHI obtained a bridge financing from a local bank. The loan was released in February 2018 and subject to floating rate of 4.5%. The proceeds of the loan were used to fund the development of EELHI's various real estate projects. The principal of the loan is payable upon maturity and interest is payable monthly in arrears. In 2021, EELHI has paid in full its outstanding loan balance.

## (c) Philippine Peso, 90-day loan due in 2021

In 2020, EELHI obtained unsecured loans from local banks. The loans bear fixed interest rates at 3.12%. The proceeds of the loan were used to fund the development of EELHI's various real estate projects. The principal of the loan is payable upon maturity and interest is payable monthly. In 2021, the EELHI has paid in full its outstanding loan balance.

#### (d) Philippine Peso, seven-year loan due in 2028

In 2021, EELHI obtained an unsecured interest-bearing, seven-year, P1.0 billion loan from a local bank. The loan was released in full in February 2021 and bears a floating interest rate of 3.5% per annum. The proceeds of the loan were used to fund the development of its various real estate projects. The principal of the loan is payable in 20 equal quarterly payments starting in May 2023 with a two-year grace period and interest is payable quarterly in arrears.

## 15.3 SPI

## (a) Philippine Peso, five-year loan due in 2025

In 2018, SPI obtained an unsecured long-term loan from a local bank amounting to P2.2 billion. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loan bears 4.50% floating interest subject to repricing every 30 to 180 days and will mature in 2025. The proceeds of the loan were used to fund the acquisition of STLI in 2018.

## (b) Philippine peso, seven-year loan due in 2027

In 2020, SPI obtained an unsecured long-term loan from a local bank amounting to P300.0 million. The loan bears fixed interest of 4.50%. The principal amount is payable on a monthly basis after a grace period of two years from the date of availment.

## (c) Philippine peso, six-month loan

In 2021, SPI obtained an unsecured loan from a local bank amounting to P500.0 million. The loan bears fixed interest of 4.0%. The principal amount is payable at maturity date.

## (d) Philippine Peso, various six-year loans due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P400.0 million and P200.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bear fixed interest rates of 4.38% and 4.50%, respectively.

## (e) Philippine Peso, six-year loan due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P100.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bears floating interest rate of 4.38% subject to quarterly repricing.

## (f) Philippine Peso, various short-term loans

In prior years, SPI obtained various unsecured short-term loans from different local banks. The loans bear fixed and floating interest ranging from 5.25% to 5.75%. The outstanding balances of the loans as of December 31, 2021 and 2020 amount to P500.0 million and P314.0 million, respectively.

## (g) Philippine Peso, liability on assigned receivables

In 2021 and prior years, SPI obtained various loans from a local bank through assignment of trade receivables (see Note 6). The loans bear floating interests ranging from 5.50% to 15.00%. The loans and interests are being paid as the receivables are collected. The outstanding balance pertaining to these loans as of December 31, 2021 and 2020 amounted to P0.9 billion and P1.4 billion, respectively. The carrying value of assigned receivables is equal to the outstanding balance of the loan as of December 31, 2021 and 2020.

## 15.4 GERI

## (a) Philippine Peso, five-year loan due 2024

In 2019, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion, payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

## (b) Philippine Peso, five-year loan due 2022

In December 2017, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion. The loan is payable quarterly for a term of five years commencing on the beginning of the fifth quarter from the initial drawdown date. The loan bears a floating interest rate and is payable quarterly in arrears.

## (c) Philippine Peso, five-year loan due 2021

In 2016, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion. The loan has a term of five years from the date of initial drawdown inclusive of a grace period of two years on principal repayment. The loan is payable in quarterly installments of P125.0 million commenced on the 9<sup>th</sup> quarter from the date of initial drawdown and balloon payment at the end of five years and bears fixed interest rate plus a certain spread subject to a floor rate of 3%. In 2021, GERI has paid in full its outstanding loan balance.

## (d) Philippine Peso, five-year loan due 2024

In August and November 2019, TLC obtained an unsecured and interest-bearing loans from a local commercial bank amounting to P300.0 million and P200.0 million, respectively, for funding requirements of the construction of a project. The loans bear floating interest rates and are payable in quarterly installments commencing in November 2020 until the loans are fully-settled. In March 2020, TLC obtained additional interest-bearing loan amounting to P500.0 million. The loans bear floating interest rates ranging from 5.0% to 5.3% subject to 30 to 180 days repricing. Quarterly installments beginning in November 2020 are due until the loan is fully settled in 2024 for all interest-bearing loans.

## (e) Philippine Peso, five-year loan due 2025

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan shall commence in December 2022. The loan bears a fixed interest rate of 5.26% and is payable quarterly in arrears.

## (f) Philippine Peso, seven-year loan due 2027

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2022. The loan bears a floating interest rate and is payable quarterly in arrears.

## (g) Philippine Peso, seven-year loan due 2027

In March 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of two years upon availment. The loan bears a floating interest rate and is payable quarterly in arrears.

## (h) Philippine Peso, four-year loan due 2025

In July 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of four years commencing on the beginning of the fifth quarter from the date of availment. The loan bears a fixed interest rate of 5.37% and is payable quarterly in arrears.

#### 15.5 MREIT

Philippine Peso, ten-year loan due 2031

In December 2021, MREIT obtained an unsecured, 10-year, P7.25 billion term loan from a local bank to finance the acquisition of investment properties from the Parent Company. The principal is payable quarterly in installment beginning in the last quarter of the fifth year with a balloon payment at the end of the term. Interest is payable quarterly at 3.64% per annum subject to repricing in December 2024.

#### 16. BONDS AND NOTES PAYABLE

This account is composed of the following:

	2021	2020
Philippine peso U.S. Dollar	P 11,981,932,912 30,000,109,334	P 11,973,903,096 28,308,952,890
	<u>P 41,982,042,246</u>	<u>P 40,282,855,986</u>

# (a) U.S. Dollar, seven-year senior unsecured notes due 2027

On July 30, 2020, the Parent Company issued seven-year senior unsecured notes totaling to U.S. \$350 million. The notes carry a coupon rate of 4.125% per annum and interest is payable semi-annually in arrears on January 30 and July 30. The notes shall mature on July 30, 2027. The notes are listed in the Singapore Exchange Securities Trading Limited (SGX-ST).

## (b) Philippine Peso, seven-year bonds due 2024

On March 28, 2017, the Parent Company issued seven-year term bonds totaling P12.0 billion. The bond carries a coupon rate of 5.35% payable semi-annually in arrears every March 28 and September 28. The bonds shall mature on March 28, 2024. The bonds are listed Philippine Dealing & Exchange Corp. (PDEx).

# (c) U.S. Dollar, ten-year bonds due 2023

On April 17, 2013, the Parent Company issued ten-year term bonds totaling U.S. \$250 million. The bond carries a coupon rate of 4.25% per annum and interest is payable semi-annually in arrears every April 17 and October 17. The proceeds of the bond issuance are being used by the Parent Company for general corporate purposes. The bonds are listed in the SGX-ST.

The Parent Company has complied with bond covenants including maintaining certain financial ratios at the end of the reporting periods.

Total interest incurred on these bonds amounted to P1,983.9 million, P1,496.5 million and P1,201.8 million in 2021, 2020 and 2019, respectively. Of these amounts, portion charged as expense amounted to P1,103.1 million, P872.2 million and P717.4 million in 2021, 2020 and 2019, respectively, and are presented as part of Interest expense under Interest and Other Charges account in the consolidated statements of income (see Note 24). The outstanding interest payable as at December 31, 2021 and 2020 is presented as part of Accrued interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Unrealized foreign currency gains in relation to these foreign bonds are presented as part of Foreign currency gains – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Interest capitalized amounted to P799.4 million and P581.2 million in 2021 and 2020, respectively. Capitalization rate used in determining the amount of interest charges qualified for capitalization is 3.87% in 2021 and 2.89% in 2020.

The reconciliation of the unamortized bonds issue costs is presented below.

		2021		2020		2019
Balance at beginning of year	P	538,744,014	Р	48,903,571	P	64,652,759
Additions		-		533,014,807		-
Amortization	(	<b>81,423,244</b> ) (		43,174,364)	(	15,749,188)
Balance at end of year	<u>P</u>	457,320,770	Р	538,744,014	P	48,903,571

The amortization of bonds issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

## 17. TRADE AND OTHER PAYABLES

This account consists of:

	Notes	2021	2020
Trade payables		P 14,438,713,317	P 13,965,119,893
Retention payable		5,092,856,605	5,143,997,192
Refund liability		1,598,037,403	1,042,344,049
Accrued interest	15, 16	673,948,706	789,488,958
Cash dividends payable	28.4	-	1,128,400,869
Miscellaneous		<u>1,072,411,109</u>	<u>1,262,607,011</u>
		P 22,875,967,140	P 23,331,957,972

Trade payables mainly represent obligations to subcontractors and suppliers of construction materials for the Group's projects.

Retention payable pertains to amounts withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are returned to the contractors. The non-current portion of Retention payable is presented as under Other Non-Current Liabilities in the statements of financial position (see Note 19).

Refund liability pertains to amounts payable to customers due to sales cancellation in respect of installment sales contracts as covered by the R.A. No. 6552, Realty Installment Buyer Protection Act, otherwise known as the Maceda Law.

Miscellaneous payables include withholding taxes payable and accrual of salaries, wages and utilities.

#### 18. REDEEMABLE PREFERRED SHARES

On September 4, 2012, TLC's BOD approved the additional subscriptions to 1,258.0 million preferred shares out of TLC's authorized capital stock as partial payment for certain parcels of land with total fair value of P1,338.2 million. The SEC approved the issuance through the exchange of certain parcels of land on April 17, 2013.

Generally non-voting, these preferred shares earn dividends at a fixed annual rate of 2.5% subject to the existence of TLC's unrestricted retained earnings. The accrued dividends on these preferred shares amounting to P0.5 million and P0.9 million as at December 31, 2021 and 2020, respectively, are presented as part of Other payables under Other Non-current Liabilities account in the consolidated statements of financial position (see Note 19). The related interest expense recognized amounting to P11.1 million, P16.9 million, and P22.7 million in 2021, 2020 and 2019, respectively, is presented as part of Interest expense under the Interest and Other Charges – Net account in the consolidated statements of income (see Note 24). The preferred shares have a maturity of 10 years and shall be redeemed on every anniversary date beginning on the sixth anniversary date until expiration of the ten-year period. Only 1/5 of the aggregate face value of preferred shares may be redeemed per year during such redemption period, with all remaining shares to be redeemed on the 10th anniversary date.

The preferred shares are considered as financial liabilities. Accordingly, the redeemable preferred shares are recognized at fair value on the date of issuance. The par value of the redeemable preferred shares on the date of issuance approximate their fair value.

#### 19. OTHER LIABILITIES

This account consists of:

	Notes	2021	2020
Current:			
Unearned income		P 2,928,397,465	P 3,668,867,976
Commission payable		2,632,525,561	3,164,723,364
Advances from customers		1,558,113,579	1,993,994,411
Subscription payable	11.1(a),		
	27	1,114,665,008	1,114,665,008
Derivative liability	30	147,793,407	758,026,441
Lease liabilities		72,195,557	55,716,783
Other payables		1,022,705,897	120,695,519
		P 9,476,396,474	<u>P10,876,689,502</u>
Non-current:			
Deferred rent - net		P 3,950,438,046	
Retention payable	17	2,144,942,479	2,168,836,637
Lease liabilities		517,377,243	531,900,188
Other payables	18	479,905,536	119,442,993
		7,092,663,304	6,817,425,467
		<u>P 16,569,059,778</u>	<u>P17,694,114,969</u>

Unearned income includes the current portion of deferred rent and advance payment for other services.

Deferred rental income refers to the rental payments advanced by the lessee at the inception of the lease which will be applied to the remaining payments at the end of the lease term.

Other current payables as of December 31, 2021 mainly pertain to the outstanding balance on the purchase of PCMI shares (see Note 27.6).

The total cash outflows relating to lease liabilities for the years ended December 31, 2021 and 2020 are as follows:

	<u>Note</u>	Note 2			2020
Principal of lease liability Interest on lease liability	24	P	- 29,570,421	P	24,915,531 15,899,599
		P	29,570,421	P	40,815,130

The maturity analysis of lease liabilities as at December 31 is presented as follows:

	<u>_L</u>	ease Payment	<u>Fin</u>	ance Charges	P <sub>1</sub>	Net resent Value
2021						
Within one year	P	110,776,861	(P	38,581,304)	P	72,195,557
After one year but not more than two years After two years but not		59,622,870	(	37,208,976)		22,413,894
more than three years		60,085,188	(	35,567,044)		24,518,144
After three years but not		, ,	`	, , ,		, ,
more than four years		59,560,155	(	33,951,583)		25,608,572
After four years but not						
more than five years		60,370,357	(	32,294,017)		28,076,340
More than five years		810,937,480	(	394,177,187)		416,760,293
	<u>P</u>	1,161,352,911	( <u>P</u>	571,780,111)	<u>P</u>	589,572,800
2020						
Within one year	P	95,493,072	(P	39,776,289)	P	55,716,783
After one year but not			`	,		
more than two years		62,013,611	(	37,803,334)		24,210,277
After two years but not						
more than three years		57,576,405	(	36,399,767)		21,176,638
After three years but not		59 653 060	(	21 071 712)		22 779 256
more than four years After four years but not		58,653,069	(	34,874,713)		23,778,356
more than five years		57,306,048	(	33,398,616)		23,907,432
More than five years		864,682,102	(	425,854,617)		438,827,485
			\	.20,00 .,017)		.50,027,105
	P	1,195,724,307	( <u>P</u>	608,107,336)	P	587,616,971

The Group has elected not to recognize a lease liability for short-term leases. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short term leases amounting to P77.0 million, P181.1 million and P241.0 million in 2021, 2020 and 2019, respectively, presented as Rent under Operating Expenses under Cost and Expenses in the statements of income (see Note 22).

## 20. REVENUES

## 20.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and hotel operations.

An analysis of the Group's major sources of revenues is presented in the succeeding page.

	Segments				
	Real Estate	<u>Operations</u>	Total		
2021					
Types of products or services					
Residential units	P 27,349,657,783	Р -	P 27,349,657,783		
Commercial lot	1,989,948,174	-	1,989,948,174		
Residential lot	1,555,674,397	-	1,555,674,397		
Industrial lot	234,137,370	-	234,137,370		
Room accommodation	-	1,427,615,363	1,733,188,767		
Food and beverages	-	471,620,410	166,047,006		
Other hotel services		29,627,308	29,627,308		
	<u>P 31,129,417,724</u>	<u>P 1,928,863,081</u>	P33,058,280,805		
2020					
Types of products or services					
Residential units	P 21,667,844,909	Р -	P 21,667,844,909		
Commercial lot	1,114,034,859	-	1,114,034,859		
Residential lot	1,974,800,043	-	1,974,800,043		
Industrial lot	101,857,492	-	101,857,492		
Room accommodation	-	1,129,655,569	1,129,655,569		
Food and beverages	-	327,418,219	327,418,219		
Other hotel services		25,087,188	25,087,188		
	<u>P 24,858,537,303</u>	<u>P 1,482,160,976</u>	<u>P 26,340,698,279</u>		
2019					
Types of products or services					
Residential units	P 37,676,733,245	P -	P 37,676,733,245		
Commercial lot	1,135,140,901	-	1,135,140,901		
Residential lot	3,438,496,828	-	3,438,496,828		
Industrial lot	353,613,598	-	353,613,598		
Room accommodation	-	1,820,667,836	1,820,667,836		
Food and beverages	-	671,443,538	671,443,538		
Other hotel services	<del></del>	51,658,134	51,658,134		
	<u>P 42,603,984,572</u>	<u>P 2,543,769,508</u>	<u>P 45,147,754,080</u>		

## 20.2 Contract Accounts

The significant changes in the contract assets and contract liabilities balances as of December 31 are as follows:

	20	)21	2020			
	Contract Contrac		Contract	Contract		
	Assets	Liabilities	Assets	Liabilities		
Balance at beginning of year Transfers from contract assets	P19,380,726,313	P5,843,629,303	P18,643,004,687	P 5,213,555,043		
recognized at the beginning of year to trade receivables Increase due to satisfaction of	( 6,331,845,183)	-	( 4,684,255,962)	-		
performance obligation over time, net of cash collections	6,873,366,232	-	5,421,977,588	-		
Revenue recognized that was included in contract liability at the beginning of year	-	( 1,704,149,276)	-	( 1,195,609,872)		
Increase due to cash received in excess of performance to date	<del></del>	3,264,215,781		1,825,684,132		
Balance at end of year	P19,922,247,362	P7,403,695,808	P19,380,726,313	P 5,843,629,303		

The current and non-current classification of the Group's Contract Assets account as presented in the statements of financial position is shown below.

	2021	2020
Current Non-current	P 11,970,852,843 7,951,394,519	P 13,265,242,603 6,115,483,710
	<u>P 19,922,247,362</u>	<u>P 19,380,726,313</u>

The current and non-current classification of the Group's Contract Liabilities account as presented in the statements of financial position is shown below.

	_	2021	2020
Current Non-current	P		P 2,647,780,045 3,195,849,258
	<u>P</u>	7,403,695,808	P 5,843,629,303

The outstanding balance of trade receivables arising from real estate sales and hotel operations presented as part of Trade Receivables under Trade and Other Receivables account in the consolidated statements of financial position, amounted to P27.5 billion and P25.7 billion as of December 31, 2021 and 2020, respectively (see Note 6).

#### 20.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. Incremental costs of commission incurred to obtain contracts are capitalized and presented as Deferred commission under Prepayments and Other Current Assets, and Other Non-current Asset accounts in the consolidated statements of financial position (see Notes 8 and 14). These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization is presented as part of Commission under Operating Expenses (see Note 22).

The movements in the balances of deferred commission in 2021 and 2020 is presented below.

	<b>2021</b> 2020
Balance at beginning of year	<b>P 3,360,073,323</b> P 2,113,414,716
Additional capitalized costs	<b>1,049,897,401</b> 1,898,751,533
Reversal due to back out	<b>( 14,187,040)</b> ( 12,545,654)
Amortization for the year	( <u>820,861,943</u> ) ( <u>639,547,272</u> )
Balance at end of year	<u>P 3,574,921,741</u> <u>P 3,360,073,323</u>

# 20.4 Transaction Price Allocated to Unsatisfied Performance Obligations

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts amounted to P47.1 billion and P41.8 billion as of December 31, 2021 and 2020, respectively, which the Group expects to recognize as follows:

	2021	2020
Within a year	P21,139,283,515	P17,112,265,610
More than one year to three years	19,761,215,172	19,283,075,464
More than three to five years	6,225,643,643	5,426,500,143
	P 47,126,142,330	P41,821,841,217

## 21. DIRECT COSTS

## 21.1 Cost of Real Estate Sales

The nature of the cost of real estate sales for the years ended December 31 are as follows:

	2021	2020	2019
Contracted services	P 13,921,991,148	P 11,219,299,981	P 17,531,181,959
Land cost	1,870,060,652	1,884,946,036	4,927,689,375
Borrowing cost	792,405,811	462,338,695	549,543,413
Other costs	289,825,668	223,941,120	371,404,253
	P16,874,283,279	P 13,790,525,832	P 23,379,819,000

# 21.2 Cost of Hotel Operations

The nature of the cost of hotel operations for the years ended December 31 are as follows:

	Note		2021		2020	_	2019
Salaries and							
employee benefits	25.1	P	272,425,884	Р	294,423,195	Р	313,010,398
Rent			251,186,534		174,698,043		223,425,060
Utilities			246,934,596		145,490,772		256,609,404
Food and beverage			191,503,125		113,744,576		267,202,449
Outside services			7,071,957		143,269,354		177,371,037
Hotel operating supplie	es		74,716,451		46,365,836		74,877,359
Miscellaneous			43,140,012		45,112,756		68,661,058
		<u>P</u>	1,086,978,559	P	963,104,532	Р	1,381,156,765

# 22. OPERATING EXPENSES

Presented below are the details of this account.

	Notes		2021		2020		2019
Depreciation and							
amortization	12, 13, 14	P	3,467,925,032	P	3,104,661,233	P	2,718,633,789
Salaries and							
employee benefits	25.1		2,878,758,053		2,774,714,292		3,125,673,095
Commission	20.3		1,220,192,387		1,211,294,878		2,330,502,280
Taxes and licenses			1,192,439,947		1,058,641,173		1,010,811,356
Outside services			826,990,607		553,576,807		617,984,919
Utilities and supplies			494,027,066		470,914,537		735,437,981
Advertising and							
promotions			764,372,156		551,242,571		1,202,536,624
Professional fees			594,801,585		511,233,774		530,988,612
Association dues			365,873,255		435,179,281		373,994,646
Donation			149,743,170		252,789,709		43,880,408
Transportation			194,751,215		154,786,603		338,320,212
Rent	19		76,988,707		181,081,217		240,973,409
Miscellaneous	11.2		637,769,661		590,142,897		642,742,420
		P	12,864,632,841	P	11,850,258,972	P	13,912,479,751

Miscellaneous operating expenses include repairs and maintenance, insurance expense, and training and development expense.

# 23. INTEREST AND OTHER INCOME

Presented below are the details of this account.

	Notes		2021		2020		2019
Interest income	5, 6, 27.1	P	2,104,896,268	P	2,003,787,163	Р	2,328,813,700
Property management,							
commission and							
construction income			1,617,611,176		1,269,150,213		1,679,042,730
Gain on sale of property	12		136,206,674		-		45,781,949
Dividend income	9, 27.4		24,456,757		8,193,611		8,464,814
Foreign currency gains - net	5, 15, 16		-		788,594,465		492,386,136
Gain on finance lease	31.1(b)		-		-		350,218,385
Gain on sale and dilution of							
investment in associates	11		-		-		340,809,382
Miscellaneous – net	6		493,258,807		197,683,843		164,209,164
		<u>P</u>	4,376,429,682	P	4,267,409,295	P	5,409,726,260

#### 24. INTEREST AND OTHER CHARGES

Presented below are the details of this account.

	Notes		2021		2020		2019
Interest expense	10.2 15, 16 18, 25.3	P	1,941,630,481	P	1,641,304,190	P	1,512,905,580
Other charges:	ŕ						
Foreign currency							
losses – net	15, 16		1,265,498,741		-		-
Impairment							
and other losses	6		682,473,797		659,918,645		943,762,442
Day one loss	6		483,265,727		269,781,190		494,929,021
Miscellaneous – net			435,668,579		359,633,267		310,000,954
		P	4,808,537,325	P	2,930,637,292	P	3,261,597,997

Impairment and other losses include net losses from backout sales and impairment losses from trade receivables.

Miscellaneous charges pertain to amortization of discounts on security deposits, bank charges and other related fees.

#### 25. EMPLOYEE BENEFITS

## 25.1 Salaries and Employee Benefits

Expenses recognized for salaries and employee benefits are presented below.

	Notes		2021		2020		2019
Short-term benefits Employee share		P	3,010,286,233	P	2,975,240,661	P	3,322,484,310
option benefit Post-employment	25.2, 28.6		10,204,332		21,381,914		18,717,409
benefits	25.3		130,693,372		72,514,912		97,481,774
	21, 22	P	3,151,183,937	P	3,069,137,487	Р	3,438,683,493

## 25.2 Employee Share Option Plan (ESOP)

The Group's share option benefit expense includes the amounts recognized by the Parent Company and GERI over the vesting period granted by them. As at December 31, 2021 and 2020, all 400.0 million shares of GERI's options were fully vested, but none of these have been exercised by any of the option holders.

As at December 31, 2021, 2020, and 2019, 50.0 million, 40.0 million, and 35.0 million, respectively, of the Parent Company's shares options were fully vested.

Employee option benefits expense, included as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income, amounted to P10.2 million, P21.4 million and P18.7 million in 2021, 2020 and 2019, respectively (see Note 25.1).

## 25.3 Post-employment Defined Benefit Plan

## (a) Characteristics of Defined Benefit Plan

The Group maintains a funded, tax-qualified, non-contributory post-employment benefit plan that is being administered by trustee banks. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The post-employment defined benefit plan provides for retirement ranging from 60% to 200% of plan salary for every year of credited service, but shall not be less than the regulatory benefit under R.A. 7641, *The Retirement Pay Law*, or the applicable retirement law at the time of the member's retirement.

# (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation reports obtained from independent actuaries in 2021 and 2020.

The amounts of retirement benefit obligation, presented as non-current liability in the consolidated statements of financial position, are as follows:

	2021	2020
Present value of the obligation Fair value of plan assets	P 1,121,810,503 ( <u>575,007,802</u> )	P1,345,331,303 ( <u>525,575,607</u> )
Net defined benefit liability	P 546,802,701	P 819,755,696

The movements in the present value of the retirement benefit obligation recognized in the books are as follows:

	2021	2020
Balance at beginning of year	P 1,345,331,303	P1,636,406,311
Current service costs	130,693,372	72,514,912
Interest costs	49,827,794	82,498,054
Remeasurements –		
Actuarial gains		
arising from changes in:		
Financial assumptions	( 134,104,864)	( 267,188,298)
Experience adjustments	( 202,235,817)	( 100,470,130)
Benefits paid	(67,701,285)	(78,429,546)
Balance at end of year	P 1,121,810,503	P1,345,331,303

The movements in the fair value of plan assets are presented below.

		2021		2020
Balance at beginning of year	P	525,575,607	P	386,831,493
Contributions received		82,108,139		168,250,000
Interest income		20,862,500		23,461,025
Benefits paid	(	42,322,863)	(	39,441,837)
Loss on plan assets				
(excluding amount included				
in net interest cost)	(	<u>11,215,581</u> )	(	13,525,074)
Balance at end of year	<u>P</u>	575,007,802	P	525,575,607

The plan assets are composed of cash and cash equivalents of P184.4 million and P319.8 million in 2021 and 2020, respectively, investment in equity securities of P242.5 million and P1.10 million in 2021 and 2020, respectively, and investment in debt securities of P148.1 million and P204.7 million in 2021 and 2020, respectively. Debt securities pertain to corporate and government securities while equity securities consist of investments in private corporations. The contributions to the retirement plan are made annually by the Group. The amount of contributions to the retirement plan is determined based on the expected benefit payments that the Group will incur within five years.

Actual return on plan assets were P9.6 million, P23.7 million and P22.1 million in 2021, 2020 and 2019, respectively.

The components of amounts recognized in the consolidated statements of income and consolidated statements other comprehensive income in respect of the post-employment defined benefit plan are as follows:

	Notes	2021	2020	2019
Reported in consolidated statements of income: Current service				
costs	25.1	P130,693,372	P 72,514,912	P 97,481,774
Net interest costs	24	28,965,294	59,037,029	63,111,421
		P159,658,666	<u>P131,551,941</u>	<u>P 160,593,195</u>
Reported in consolidated statements of comprehensive income: Actuarial gains (losses) arising from changes in: Experience adjustment Financial assumptions Loss on plan assets (excluding amounts included in net interest	s	P202,235,817 134,104,864	267,188,298	( 362,928,641)
expense)		( <u>11,215,581</u> ) 325,125,100	354,133,354	( 1,161,220) ( 350,479,591)
Tax expense (benefit)	26	( <u>62,880,238</u> )	(_106,240,006)	105,143,877
		P262,244,862	P247,893,348	( <u>P_245,335,714</u> )

Current service costs are presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.1). The net interest costs are included as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24).

Amounts recognized in consolidated other comprehensive income were included within items that will not be reclassified subsequently to consolidated profit or loss.

In determining the amounts of the retirement benefit obligation, the following significant actuarial assumptions were used:

	2021	2020	2019
Discount rates	3.58% - 5.20%	3.70% - 5.09%	5.09% - 6.08%
Expected rate of salary increases	3.00% - 7.00%	3.00% - 10.00%	5.00% - 10.00%

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 25 years for both males and females. These assumptions were developed by management with the assistance of independent actuaries. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bonds with terms to maturity approximating to the terms of the retirement benefit obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

## (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

## (i) Investment and Interest Rate Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents and debt securities. Due to the long-term nature of the plan obligation, a level of continuing debt investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

#### (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

# (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategies, and the timing and uncertainty of future cash flows related to the retirement plan are described below and in the succeeding page.

## (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the DBO as at December 31, 2021 and 2020:

	Change in	Impact on Retirement Benefit Change in Increase in Assumption Assumption		
<u>December 31, 2021</u>	*			*
Discount rate Salary increase rate	0.50% 1.00%	(P	134,872,845) P 192,679,302 (	154,277,589 147,803,409)
<u>December 31, 2020</u>				
Discount rate Salary increase rate	0.50% 1.00%	(P	97,067,007) P 102,156,149 (	148,243,875 123,167,728)

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

# (ii) Asset-liability Matching Strategies

The Group, through its BOD, envisions that the investment positions shall be managed in accordance with its asset-liability matching strategies to achieve that long-term investments are in line with the obligations under the retirement scheme. This aims to match the plan assets to the retirement obligations by investing in debt securities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency.

There has been no change in the Group's strategies to manage its risks from previous periods.

## (iii) Funding Arrangements and Expected Contributions

The Group's objective is to maintain a level of funding sufficient to cover the projected retirement benefit obligation. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 25 years' time when a significant number of employees is expected to retire.

The Group expects to make contributions of P111.6 million to the plan during the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan follows:

		2021		2020
Within one year	P	183,023,171	P	131,296,356
More than one year to 5 years		169,124,514		427,118,652
More than 5 years to 10 years		426,063,067		443,099,489
More than 10 years to 15 years		375,319,675		386,693,838
More than 15 years to 20 years		642,769,942		698,110,905
	<u>P</u>	<u>1,796,300,369</u>	<u>P 2</u>	<u>2,086,319,240</u>

The weighted average duration of the DBO at the end of the reporting period range from 8 to 23 years.

#### 26. TAXES

On March 26, 2021, Republic Act (R.A.) No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- regular corporate income tax (RCIT) rate was reduced from 30% to 20% or 25% starting July 1, 2020;
- minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,
- the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

As a result of the application of the lower RCIT rate of 20% to 25% starting July 1, 2020, the current income tax expense and income tax payable, as presented in the 2020 annual income tax return (ITR) of the Group, would be lower by P188.1 million than the amount presented in the 2020 financial statements and such amount was charged to 2021 profit or loss.

In 2021, the recognized net deferred tax liabilities as of December 31, 2020 was remeasured to the effective tax rates that applies to the components. This resulted in a decline in the recognized deferred tax liability in 2020 by P1,911.5 million and such was recognized in the 2021 profit or loss (P1,893.1 million) and in other comprehensive income (P18.4 million).

The components of tax expense as reported in the consolidated statements of income and consolidated statements of comprehensive income are as follows:

		2021	2020	2019
Reported in consolidated statements of income:  Current tax expense:  Regular corporate income tax  (RCIT) at 25%, 20% and  10% in 2021, and 30% and  10% in 2020 and 2019	P	847,820,456	P 2,707,466,693	P 3,541,256,471
Adjustment in 2020 income taxes due to change in income tax rate Final tax at 15% and 7.5% Minimum corporate income tax (MCIT) at 1% in 2021 and,	(	188,097,109) 38,763,811	- 58,700,066	- 136,799,818
2% in 2020 and 2019 Preferential tax at 5%		275,179	33,058,126	3,139,384 16,535,903
1 referential tax at 3/0	_	698,762,337	2,799,224,885	3,697,731,576
Deferred tax expense relating to:  Effect of the change in  income tax rate  Origination and reversal of  temporary differences	`	1,893,077,651) 1,759,232,643 564,917,329	548,681,373 P 3,347,906,258	- 2,383,925,714 P 6,081,657,290
Reported in consolidated statements of  comprehensive income —  Deferred tax expense (income)  relating to:  Effect of the change in  income tax rate  Origination and reversal	(P	18,401,038)		Р -
of temporary differences	_	93,038,135	101,774,635	(106,078,710)
	P	74,637,097	<u>P 101,774,635</u>	( <u>P 106,078,710)</u>

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

	<b>2021</b> 2020 2019
Tax on pretax profit at 25% in 2021, and 30% in 2020 and 2019 Effect of change in income tax rate	<b>P3,735,827,587</b> P 4,180,941,466 P 7,613,305,932 ( <b>2,081,174,760</b> ) -
Adjustment for income subjected to lower income tax rates  Tax effects of:	( <b>185,194,162</b> ) ( 135,250,737) ( 156,046,868)
Non-taxable income Non-deductible expenses Unrecognized deferred tax assets	( 1,156,058,029) ( 1,062,695,429) ( 1,713,474,896) 203,836,087 229,869,981 376,780,416
on temporary differences Miscellaneous	<b>64,569,571</b> 31,518,283 12,498,461 ( 16,888,965) 103,522,694 ( 51,405,755)
	<u><b>P</b> 564,917,329</u> <u>P 3,347,906,258</u> <u>P 6,081,657,290</u>

The deferred tax assets and liabilities relate to the following as of December 31:

	2021			2020
Deferred tax assets – net:				
Difference between the fair value				
and carrying value of				
net assets acquired	P	141,225,062	Р	141,225,062
Retirement benefit obligation		48,881,410		48,209,554
Allowance for impairment of receivables		92,800,723		9,254,356
Allowance for property development costs		7,689,776		9,227,732
NOLCO		51,712,686		75,292,529
MCIT		43,703,007		26,392,264
Others	(	<u>8,565,089</u> )	_	30,275,240
	<u>P</u>	377,447,575	<u>P</u>	339,876,737
Deferred tax liabilities – net:				
Uncollected gross profit	P	7,095,801,281	P	6,623,820,829
Capitalized interest		3,873,011,389		4,161,467,864
Difference between the tax				
reporting base and financial				
reporting base of rental				
income		1,037,372,316		1,071,596,877
Unrealized foreign currency losses – net	(	715,939,540)	(	382,023,042)
Retirement benefit obligation	(	155,553,920)	(	219,106,014)
Bond issuance costs		140,644,041		197,548,382
Share options	(	122,086,372)	(	129,256,812)
Uncollected rental income		65,973,836		37,264,192
Others		322,565,856	_	202,113,684
	<u>P</u>	11,541,788,887	<u>P</u>	11,563,425,960

No deferred tax liability has been recognized on the accumulated equity in net earnings of associates. The Group has no liability for tax should the amounts be declared as dividends since dividend income received from domestic corporation is not subject to income tax.

Some of the entities within the Group are subject to MCIT which is computed at 1% of gross income, net of allowable deductions as defined under the tax regulations.

Pursuant to Section 4(bbbb) of Bayanihan 1 Act for taxable years 2020 and 2021 NOLCO can be claimed as deduction within five consecutive years immediately following the year of such loss.

The details of the Group's MCIT that are valid and deductible from future taxable income are as follows:

<u>Year</u>		Original Amount	Valid <u>Until</u>				
2021 2020 2019	P	17,464,096 26,458,789 177,937	2026 2023 2022				
	<u>p</u>	44,100,822					

The details of the Group's NOLCO that are valid and deductible from future taxable income are as follows:

<u>Year</u>		Original Amount	Valid <u>Until</u>			
2021 2020 2019	P	156,313,788 80,505,896 5,906,383	2026 2025 2022			
	<u>P</u>	242,726,067				

Certain subsidiaries within the Group did not recognize the deferred tax assets on their MCIT and NOLCO as realization of such amounts is uncertain.

Except for certain subsidiaries, management has assessed that the net losses incurred, as well as the related NOLCO, can be recovered through future operations and are not significant to the overall financial condition and financial performance of the Group.

In 2021, 2020 and 2019, the Group opted to continue claiming itemized deductions, except for MDC and MREIT which opted to use OSD in computing for income tax dues.

MREIT is registered as a real estate investment trust entity under R.A. 9846 which enjoys certain income tax-free incentives, including deductibility of dividend distribution (subject to certain conditions) and exemption from MCIT.

ECOC and SEDI are registered with the Philippine Economic Zone Authority (PEZA) pursuant to Presidential Proclamation No. 191 dated October 6, 1999. As PEZA-registered entities, ECOC and SEDI are entitled to a preferential tax rate of 5% on gross income earned from registered activities, in lieu of all local and national taxes, and to other tax privileges.

SPI's The Regal Homes project has qualified in the definition of socialized housing under Section 3(r) of R.A. 7279, *Urban Development and Housing Act of 1992*. Under Section 20 of R.A. 7279, private sector participating in socialized housing shall be exempted from the payment of project-related income taxes, capital gains tax on raw lands use for the project, VAT for the project concerned, transfer tax for both raw and completed projects, and donor's tax for both lands certified by the local government units to have been donated for socialized housing purposes.

#### 27. RELATED PARTY TRANSACTIONS

The Group's related parties include the Ultimate Parent Company, associates, the Group's key management and other related parties under common ownership as described in the succeeding pages.

The summary of the Group's transactions with its related parties as of December 31, 2021 and 2020, and for the years ended December 31, 2021, 2020 and 2019 are as follows:

									Outstanding Investment/			
Related Party			Amount of Transactions					_	Receivable (Payable)			
Category	Notes		2021	_	2020	_	2019	_	2021	_	2020	
Ultimate Parent												
Company:												
Dividends paid Investments in	27.5	(P	609,361,023)	(P	535,472,192)	(P	1,115,364,612)	P	-	(P	535,472,192)	
equity securities	27.4	(	563,303,640)	(	129,956,000)	(	29,424,000)		1,862,863,640		1,299,560,000	
Dividend income	27.4		10,127,290		6,130,000		-		10,127,290		6,130,000	
Advances granted	27.2		-		-		930,000,000		930,000,000		930,000,000	
Acquisition of PCMI												
shares	27.6	2	2,000,000,250		-		-	(	1,000,000,250)		-	
Associates:												
Advances granted												
(collected)	27.2	(	89,575,460)		2,252,794	(	34,488,474)		1,009,737,833		1,099,313,294	
Subscription payable	19	•	-		-	`	1,114,665,008	(	1,114,655,008)		1,114,665,008	
Related Parties Under												
Common Ownership:												
Reimbursement of												
construction costs	27.1		-		-		-		3,056,180,769		3,056,180,769	
Advances availed (paid)	27.3		739,639,479	(	230,932,687)	(	148,172,551)	(	3,243,336,539)	(	2,503,697,060)	
Rendering of services	27.1		137,222,809	`	111,141,371	`	256,588,091	•	150,993,738	`	73,872,419	
Advances granted	27.2		413,989,151		222,908,412		474,737,422		2,611,849,629		2,197,860,478	
Dividend income	27.4		13,538,826		2,061,115		8,291,304		-		-	
Investments in			, ,		, ,		, ,					
equity securities	27.4		992,357,068	(	163,041,128)		682,407,513		3,859,308,095		2,866,951,027	
Sale of investment			,,,,,,,,,,	(	,,		00_, 101,010		-,,,		_,,	
properties	27.9		136,607,414		-		47,125,000		-		-	
Key Management												
Personnel –												
Compensation	27.7		316,686,607		307,865,292		325,018,986		-		-	

None of the companies within the Group is a joint venture. The Group is not subject to joint control and none of its related parties exercise significant influence over it.

# 27.1 Real Estate Sales and Rendering of Services to Related Parties

The Group renders services to its related parties on a cost-plus basis, allowing a certain margin agreed upon by the parties at arm's length.

The Group leases some of its investment properties to its associates and other related parties under common ownership with rental payments mutually agreed generally before the commencement of the lease. Most of the leases have terms ranging from one to 25 years, with renewal options, and include annual escalation rates of 3% to 10%, except for contingent rent. The revenues earned from these related parties are included as part of Rental Income in the consolidated statements of income (see Note 12). The related outstanding receivables from these transactions, which are collectible on demand, unsecured and noninterest-bearing, are presented as part of Trade under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

The Parent Company and a related party under common ownership are parties to a management agreement whereby the former provides management services for the overall administration of the latter's leasing operations for a fee, which is based on certain rates of collections plus commission. Further, there are other management services provided to related parties under common ownership related to management of construction and development activities.

Occasionally, the Parent Company sells real properties to its related parties in the normal course of business.

Unless otherwise indicated, the Group's outstanding receivables from related parties arising from the above transactions are unsecured, noninterest-bearing, and collectible in cash under normal credit terms or through offsetting arrangements.

There were no impairment losses recognized on the Group's receivables from related parties in 2021, 2020 and 2019.

In 2018, the Parent Company agreed with a related party under common ownership to turn over a certain property under terms that the related party will reimburse the construction cost incurred by the Parent Company amounting to P4.0 billion (see Note 12). The outstanding balance, which is collectible on demand, interest-bearing and unsecured, amounted to P3.1 billion as of both December 31, 2021 and 2020, and is presented under non-current Other Trade Receivables in the consolidated statements of financial position (see Note 6).

#### 27.2 Advances to Associates and Other Related Parties

Associates and other related parties under common ownership are granted noninterest-bearing, unsecured and collectible on demand advances by the Parent Company and other entities within the Group with no definite repayment terms for working capital purposes. These are generally collectible in cash or through offsetting arrangements with the related parties.

The outstanding balances of Advances to associates and other related parties shown as part of Trade and Other Receivables account under Current Assets section in the consolidated statements of financial position are below (see Note 6).

	2021	2020
Advances to associates Advances to other related parties	P1,009,737,832 3,541,849,630	P1,099,313,294 3,127,860,478
	P4,551,587,462	P4,227,173,772

The movements in advances to associates and other related parties are as follows:

	2021	2020
Balance at beginning of year Advances granted Advances collected	P4,227,173,772 413,989,152 ( <u>89,575,462</u> )	P4,002,012,566 260,769,849 ( <u>35,608,643</u> )
Balance at end of year	P4,551,587,462	<u>P4,227,173,772</u>

Advances to other related parties pertain to advances granted to entities under common ownership of the Parent Company. No impairment losses on the advances to associates and other related parties were recognized in 2021, 2020 and 2019 based on management's assessment.

#### 27.3 Advances from Associates and Other Related Parties

Certain expenses of the entities within the Group are paid by other related parties on behalf of the former. The Group also received cash advances from a certain related party under common ownership, for the development of a certain entertainment site which is an integrated tourism project planned by the Philippine Amusement and Gaming Corporation. The advances are noninterest-bearing, unsecured and with no repayment terms and are generally payable in cash upon demand or through offsetting arrangements with the related parties.

The outstanding balances from these transactions, which are payable on demand, unsecured and noninterest-bearing, are presented as Advances from Associates and Other Related Parties under Current Liabilities Section account in the consolidated statements of financial position and are broken down below:

	2021	2020
Advances from associates Advances from other related parties	P - <u>3,243,336,539</u>	P 180,253,054 _2,503,697,060
	P3,243,336,539	P2,683,950,114

The movements in advances from associates and other related parties are as follows:

	2021	2020
Balance at beginning of year	P2,683,950,114	P2,914,882,801
Advances availed Advances paid	608,170,119 ( <u>48,783,694</u> )	24,157,233 ( <u>255,089,920</u> )
Balance at end of year	<u>P3,243,336,539</u>	<u>P2,683,950,114</u>

#### 27.4 Investments in Equity Securities

The Group's equity securities include investment in shares of the Ultimate Parent Company and related parties under common ownership. The fair values of these securities have been determined directly by reference to published prices in an active market, except for the investment in shares of a related party under common ownership which was delisted in the stock exchange in 2019 and was subsequently measured using the discounted cash flows valuation technique [see Note 34.2(a)]. Movements and the related fair value gains or losses on these investments are shown and discussed in Note 9. Also, the Group received dividend income from these investments, presented as part of Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23). Outstanding receivable from this transaction is presented as part of Others under the current portion of Trade and Other Receivables account in the 2021 statement of financial position (see Note 6).

#### 27.5 Dividends Paid to the Ultimate Parent Company

The Ultimate Parent Company received dividends from the Parent Company amounting to P0.6 billion, P0.5 billion and P1.1 billion in 2021, 2020 and 2019, respectively. Outstanding liability from these transactions amounted to P0.5 billion as of December 31, 2020 (nil in 2021), and is presented as part of Cash dividends payable under Trade and Other Payables account in the 2020 statement of financial position (see Notes 17 and 28.4).

#### 27.6 Acquisition of PCMI shares

In 2021, the Parent Company acquired 968,932,750 shares of PCMI from AGI for a total price of P2.0 billion. The Parent Company paid P1.0 billion of the total consideration upon execution of the deed of sale. The unpaid portion is payable in the succeeding year, and is presented as part of Other Current Liabilities in the 2021 statement of financial position (see Note 19).

#### 27.7 Key Management Personnel Compensation

The Group's key management personnel compensation includes the following:

		2021		2020		2019
Short-term benefits	P	258,281,464	P	222,375,207	P	266,299,232
Post-employment benefits		48,200,811		64,108,171		40,002,345
Employee share option benefit		10,204,332		21,381,914		18,717,409
	P	316,686,607	<u>P</u>	307,865,292	P	325,018,986

#### 27.8 Post-employment Plan

The Group has a formal retirement plan established separately for the Parent Company and each of the significant subsidiaries, particularly GERI, EELHI and PHRI. The Group's retirement fund for its post-employment defined benefit plan is administered and managed by trustee banks. The fair value and the composition of the plan assets as of December 31, 2021 and 2020 are presented in Note 25.3.

The Group's transactions with the fund mainly pertain to contribution, benefit payments and interest income.

The retirement fund neither provides any guarantee or surety for any obligation of the Group nor its investments covered by any restrictions or liens.

#### 27.9 Sale of Investment Properties

In 2021, the Group sold certain parcels of land classified as investment properties for a total consideration of P136.6 million to a related party under common ownership. In 2019, the Group sold land and building classified as investment properties at an aggregate amount of P47.1 million to a related party under common ownership (see Note 12). There are no outstanding balances arising from these transactions in the consolidated statements of financial position. No similar transaction occurred in 2020.

#### 28. EQUITY

Capital stock of the Parent Company consists of:

_		Shares			Amount	
-	2021	2020	2019	2021	2020	2019
Preferred shares Series "A"- P0.01 par value						
Authorized	6,000,000,000	6,000,000,000	6,000,000,000	P 60,000,000	P 60,000,000	P 60,000,000
Issued and outstanding	6,000,000,000	6,000,000,000	6,000,000,000	P 60,000,000	<u>P 60,000,000</u>	<u>P 60,000,000</u>
Common shares - P1 par value						
Authorized	40,140,000,000	40,140,000,000	40,140,000,000	P 40,140,000,000	P 40,140,000,000	P 40,140,000,000
Issued Treasury shares:	32,370,865,872	32,370,865,872	32,370,865,872	<u>P 32,370,865,872</u>	P 32,370,865,872	P 32,370,865,872
Balance at beginning of year (	471,552,000)	( 130,920,000)	( 131,420,000)	( 1,111,874,917)	( 118,104,398)	( 118,555,453)
Acquisitions during the year (	42,243,000)	( 341,632,000)	-	( 156,987,360)	( 994,672,630)	-
Issuances during the year		1,000,000	500,000		902,111	451,055
Balance at end of year (	513,795,000)	(471,552,000)	( 130,920,000)	(1,268,862,277)	(1,111,874,917)	(118,104,398)
Issued and outstanding	31,857,070,872	31,899,313,872	32,239,945,872	P 31,102,003,595	P 31,258,990,955	P 32,252,761,474
Total issued and outstanding shares				P 31,162,003,595	P 31,318,990,955	P 32,312,761,474

On June 15, 1994, the SEC approved the listing of the Parent Company's common shares totaling 140,333,333. The shares were initially issued at an offer price of P4.80 per common share. As of December 31, 2021, there are 2,419 holders of the listed shares, which closed at P3.15 per share as of that date.

The following also illustrates the additional listings made by the Parent Company (in shares): May 23, 1996 – 1.6 billion; January 8, 1997 – 2.1 billion; November 23, 1998 – 2.0 billion; August 19, 1999 – 3.0 billion; October 12, 2005 – 5.5 billion; November 21, 2006 – 10.0 billion and July 17, 2007 – 3.9 billion and 2012 – 3.1 billion. The Parent Company also listed 700.0 million shares in 2013, 300.0 million shares in 2014, and 8.0 million shares in 2015. There were no additional issuance of shares in the succeeding years.

As of December 31, 2021, 2020 and 2019, RHGI holds certain number of common shares with costs of P515.2 million, which are treated as treasury shares on the Group's consolidated financial statements (see Note 28.5).

#### 28.1 Preferred Shares Series "A"

The preferred shares are voting, cumulative, non-participating, non-convertible and non-redeemable with a par value of P0.01 per share. The shares earn dividends at 1% of par value per annum cumulative from date of issue. Dividends paid on cumulative preferred shares amounted to P0.6 million in 2021, 2020 and 2019 (see Note 28.4).

#### 28.2 Common Shares

On May 23, 2013, the Parent Company's BOD approved a P10.0 billion increase in authorized capital stock (ACS) consisting of 10.0 billion shares with par value of P1.00 per share. On November 20, 2013, the SEC approved the P10.0 billion increase in ACS, of which 2.5 billion shares were subscribed and paid by the Parent Company at a price of P4.29 per share for a total subscription price of P10.7 billion.

In 2009, 5,127,556,725 common shares were subscribed and issued through pre-emptive share rights offering. Moreover, shareholders were given four additional share warrants for every five share rights subscribed. For every share warrant, shareholders can avail of one common share at P1.00 per share.

Relative to the share subscription, 4,102,045,364 share warrants were issued of which 4,101,662,246 warrants were exercised while the remaining 383,118 have expired.

## 28.3 Additional Paid-in Capital

The APIC pertains to the excess of the total proceeds received from the Parent Company's shareholders over the total par value of the common shares. There were no movements in the Parent Company's APIC accounts in 2021. In 2020 and 2019, APIC amounting to P1.9 million and P1.0 million, respectively, was recognized by the Parent Company from the exercise of 1,000,000 and 500,000 stock options, respectively.

#### 28.4 Cash Dividends

The details of the Group's cash dividend declarations, both for preferred and common shares, are as follows:

	2021	2020	2019		
Declaration date/date of approval by BOD Date of record Date of payment	November 10, 2021	December 4, 2020	June 21, 2019		
	November 24, 2021	December 18, 2020	July 5, 2019		
	December 10, 2021	January 8, 2021	July 31, 2019		
Amounts declared	P 1,355,083,689	P 1,177,196,572	P 2,378,582,809		
Common	600,000	600,000	600,000		
Preferred	P 1,355,683,689	P 1,177,796,572	P 2,379,182,809		
Dividends per share: Common Preferred	P 0.04	P 0.04 P 0.01	P 0.07 P 0.01		

#### 28.5 Treasury Shares

This account also includes the Parent Company's common shares held and acquired by RHGI. The amount of treasury common shares aggregated to P1,784.0 million as at December 31, 2021.

The changes in market values of these shares held by RHGI, recognized as fair value gains or losses by the subsidiary, were eliminated in full and not recognized in the consolidated financial statements.

In 2019, the Parent Company has reissued 500,000 treasury shares as a result of exercise of the same number of stock options.

A portion of the Parent Company's retained earnings is restricted for dividend declaration up to the cost of treasury shares as of the end of the reporting period.

#### 28.6 ESOP

A total of P10.2 million, P21.4 million and P18.7 million share option benefits expense in 2021, 2020 and 2019, respectively, is recognized and presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.2).

## (a) Parent Company

In 2012, the Parent Company's BOD approved and the shareholders adopted an ESOP for the Parent Company's key executive officers.

The options shall generally vest on the 60<sup>th</sup> birthday of the option holder and may be exercised until the date of his/her retirement from the Parent Company. The exercise price shall be at a 15% discount from the volume weighted average closing price of the Parent Company's shares for nine months immediately preceding the date of grant.

Pursuant to this ESOP, on November 6, 2012, the Parent Company granted share options to certain key executives to subscribe to 235.0 million common shares of the Parent Company, at an exercise price of P1.77 per share.

In 2013, additional share options were granted to certain key executives to subscribe to 20.0 million common shares of the Parent Company at an exercise price of P2.33 per share. Additional 40.0 million share options were granted in 2014 at an average exercise price of P3.00 per share. In 2019, additional 10.0 million share options were granted at an exercise price of P1.77. There were no additional share options granted in 2018, and 2017.

In 2021 and 2019, 15.0 million and 10.0 million share options, respectively, were forfeited due to resignation of certain key executive officers. There was no forfeiture due to resignation in 2020.

A total of 10.0 million, 5.0 million and 10.0 million share options have vested in 2021, 2020 and 2019, respectively.

A total of 1.0 million and 0.5 million share options were exercised at a price of P1.77 per share in 2020 and 2019, respectively. There was no similar transaction in 2021.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

Option life	6.08 to 30.17 years
Share price at grant date	P 2.54 to P 4.52
Exercise price at grant date	P 1.77 to P 3.23
Fair value at grant date	P 0.98 to P 2.15
Average standard deviation of	
share price return	10.98 %
Average dividend yield	0.82 %
Average risk-free investment rate	3.93 %

The underlying expected volatility was determined by reference to historical date of the Parent Company's shares over a period of time consistent with the option life.

The Parent Company recognized a total of P10.2 million, P21.4 million and P18.7 million share-based executive compensation in 2021, 2020 and 2019, respectively, as part of Salaries and employee benefits and a corresponding credit in Retained Earnings (see Note 25.2).

## (b) GERI

In 2011, the BOD of GERI approved and the stockholders adopted an ESOP for its key executive officers.

Under the ESOP, GERI shall initially reserve for exercise of share options up to 500.0 million common shares of the GERI's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares. Share options may be granted within 10 years from the adoption of the ESOP and may be exercised within seven years from date of grant.

The options shall vest within three years from date of grant and the holder of an option may exercise only a third of the option at the end of each year of the three-year period. The exercise price shall be at a 15% discount from the volume weighted average closing price of the GERI's shares for twelve months immediately preceding the date of grant.

As of December 31, 2021, pursuant to this ESOP, GERI has granted the option to its key company executives to subscribe to 400.0 million shares of GERI. An option holder may exercise in whole or in part his vested option provided, that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. All 400.0 million options were fully vested as of December 31, 2019. However, none of these have been exercised yet by any of the option holders as of December 31, 2021.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

Average option life	7 years
Share price at grant date	P1.02 to P2.10
Exercise price at grant date	P1.0 to P1.93
Fair value at grant date	P0.24 to P2.27
Standard deviation of	
share price return	12.16% to 57.10%
Risk-free investment rate	2.14% to 2.59%

The underlying expected volatility was determined by reference to historical date of the GERI's shares over a period of time consistent with the option life.

GERI recognized a total of P0.9 million and P3.3 million share-based compensation in 2019, as part of Salaries and employee benefits and a corresponding credit in Non-controlling Interest, respectively, (see Note 25.2). There was no share-based compensation in 2021 and 2020 since all the options fully vested as of December 31, 2019.

#### 28.7 Perpetual Capital Securities

On April 11, 2018, the Group issued bonds amounting \$200.0 million. The bonds were issued with a nominal interest of 5.375% per annum and interest is payable semi-annually in arrears every April 11 and October 11. The bonds are currently listed in the SGX-ST. The financial instruments are treated as equity securities. These bonds may be voluntarily redeemed by the Parent Company on April 11, 2023 or on any distribution date thereafter [see Note 3.1(h)].

In 2021, the Group fully redeemed its perpetual capital securities for P9.8 billion resulting in a gain on redemption amounting to P484.3 million. The gain was directly credited to the consolidated retained earnings as presented in the 2021 consolidated statement of changes in equity.

#### 28.8 Revaluation Reserves

The components and reconciliation of items of other comprehensive income presented in the consolidated statement of changes in equity at their aggregate amount under Revaluation Reserves account, are shown below and in the succeeding page.

	Financial Assets at FVOCI (Note 9)	Retirement Benefit Obligation (Note 25.3)	Translation Reserves (Note 2)	Cross Currency Swaps (Note 30)	Equity Reserves (Note 1)	Total
Balance as of January 1, 2021	( <u>P 2,466,854,141</u> )	P 272,676,077	( <u>P 393,248,156</u> )	( <u>P 253,255,979</u> )	( <u>P 861,828,431</u> )	( <u>P 3,702,510,630</u> )
Remeasurements of retirement benefit post-employment obligation Fair value losses on financial assets	-	325,125,100	-	-	-	325,125,100
at FVOCI	1,347,392,142	-	_	-	-	1,347,392,142
Fair value losses on cash flow hedge	-	-	-	199,713,502	-	199,713,502
Share of non-controlling interest	( 24,690,393)	1,100,297	-	-	-	( 23,590,096)
Share in OCI of associates	=	-	20,926,197	-	=	20,926,197
Exchange difference on translating foreign operations Effect of change in percentage	=		47,027,439	-	-	47,027,439
of ownership	-	_	-	_	9,488,420,708	9,488,420,708
Other comprehensive income (loss) before tax	1,322,701,749	326,225,397	67,953,636	199,713,502	9,488,420,708	11,405,014,992
Tax income (expense)		(62,880,238)	(11,756,859)			(74,637,097)
Other comprehensive income (loss) after tax	1,332,701,749	263,345,159	56,196,777	199,713,502	9,488,420,708	11,330,377,895
Balance as of December 31, 2021	( <u>P 1,144,152,392</u> )	P 536,021,236	( <u>P 337,051,379</u> )	( <u>P 53,542,477</u> )	P8,626,592,277	( <u>P7,627,867,265</u> )
Balance as of January 1, 2020	( <u>P 2,165,438,907</u> )	P 17,362,375	( <u>P 382,828,958</u> )	( <u>P 108,506,018</u> )	( <u>P 861,828,431</u> )	( <u>P 3,501,239,939</u> )
Remeasurements of retirement benefit post-employment obligation	-	354,133,354	-	-	-	354,133,354
Fair value losses on financial assets at FVOCI	( 222 225 002)					( 222 225 002)
Fair value losses on cash flow hedge	( 323,225,082)	-	-	( 144,749,961)	-	( 323,225,082) ( 144,749,961)
Share of non-controlling interest	21,809,848	5,945,816	_	-	-	27,755,664
Share in OCI of associates	-	1,474,538	_	-	-	1,474,538
Exchange difference on translating						
foreign operations			(14,884,569)			(14,884,569)
Other comprehensive income (loss) before tax	( 301,415,234)	361,553,708	( 14,884,569)	( 144,749,961)	=	( 99,496,056)
Tax income (expense)	<u> </u>	(106,240,006)	4,465,371			(101,774,635)
Other comprehensive income (loss) after tax	(301,415,234)	255,313,702	(10,419,198)	(144,749,961)		(201,270,691)
Balance as of December 31, 2020	(P 2,466,854,141)	P 272,676,077	(P 393,248,156)	(P 253,255,979)	(P 861,828,431)	(P.3,702,510,630)

	Financial Assets at FVOCI (Note 9)		Retirement Benefit Obligation (Note 25.3)	_	Translation Reserves (Note 2)	_	Cross Currency Swaps (Note 30)		Equity Reserves (Note 1)		Total
Balance as of January 1, 2019	( <u>P 2,193,648,774</u> )	P	258,382,240	( <u>P</u>	380,437,530)	P	184,863,310	( <u>P</u>	954,871,520)	( <u>P</u>	3,085,712,274)
Remeasurements of retirement benefit post-employment obligation Fair value gains on financial assets	-	(	350,479,591)		-		-		-	(	350,479,591)
at FVOCI	23,271,788		=		-		-		-		23,271,788
Fair value losses on cash flow hedge Effect of change in percentage	=		-		-	(	293,369,328)		-	(	293,369,328)
of ownership	_		-		_		_		93,043,089		93,043,089
Share of non-controlling interest	4,938,079		15,732,908		-		-		-		20,670,987
Share in OCI of associates	-	(	11,417,059)		-		-		-	(	11,417,059)
Exchange difference on translating											
foreign operations		_		(_	3,326,261)	_		_		(	326,261)
Other comprehensive income (loss) before tax Tax income	28,209,867	(	346,163,742) 105,143,877	(	3,326,261) 934,833	(	293,369,328)		93,043,089	(	521,606,375) 106,078,710
Other comprehensive income (loss)		_	100,110,011	_	75 1,055	_		_		_	100,010,110
after tax	28,209,867	(	241,019,865)	(	2,391,428)	(	293,369,328)		93,043,089	(	415,527,665)
Balance as of December 31, 2019	( <u>P 2,165,438,907</u> )	P	17,362,375	( <u>P</u>	382,828,958)	( <u>P</u>	108,506,018)	( <u>P</u>	861,828,431)	( <u>P</u>	3,501,239,939)

In 2021, MREIT offered and sold 949,837,500 shares or 37.51% ownership interest held by the Parent Company, through an initial public offering for P16.10 per share or P14.7 billion. The sale of shares did not result in Parent Company's loss of control over MREIT. The difference between the proportionate net book value and the consideration received amounting to P10.5 billion is credited to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

Also in 2021, the Parent Company acquired additional shares of PCMI and STLI for P2.0 billion and P1.8 million, respectively. The difference between the proportionate net book value and the consideration received of PCMI and STLI resulted in P1.1 billion debit and P29.6 million credit, respectively, to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

#### 29. EARNINGS PER SHARE

EPS amounts were computed as follows:

	2021	2020	2019		
Net profit attributable to the Parent Company's shareholders Dividends on cumulative	P13,434,466,763	P 9,885,989,490	P 17,931,417,072		
preferred shares Series "A"	( 600,000)	( 600,000)	( 600,000)		
Distribution to holders of perpetual securities	(151,963,438)	( 535,258,625)	(562,913,000)		
Profit available to the Parent Company common shareholders	7's <b>P13,281,903,325</b>	P 9,350,130,865	<u>P 17,367,904,072</u>		
Divided by weighted average number of outstanding common shares	_31,447,978,960	31,662,256,883	31,819,612,539		
Basic EPS	P 0.422	<u>P 0.295</u>	<u>P 0.546</u>		
Divided by weighted average number of outstanding common shares and potential dilutive shares	31,544,782,959	31,762,511,001	31,977,656,102		
Diluted EPS	<u>P 0.421</u>	<u>P 0.294</u>	P 0.543		

Unexercised share warrants have already expired; hence, were no longer included in the computation. In addition, the potentially dilutive outstanding share options totaling 233.5 million in 2021, 248.5 million in 2020, and 249.5 million in 2019 were also considered in the computations (see Note 28.6).

#### 30. CROSS CURRENCY SWAPS

In 2017, the Parent Company entered into a cross currency swap agreement with a local bank. Under the agreement, the Parent Company will receive a total of \$98.87 million to be paid on a quarterly basis beginning March 2019 up to December 2022 plus interest based on three-month LIBOR plus a certain spread. In exchange, the Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.91%.

In 2019, another cross currency swap was also agreed upon with the same bank. The Parent Company will receive \$95.62 million to be paid on a quarterly basis beginning December 2020 up to September 2024 plus interest based on three-month LIBOR plus a certain spread. The Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.82%.

The Parent Company has designated the cross currency swaps as hedging instruments to hedge the risk in changes in cash flows of its loan denominated in U.S. dollar as an effect of changes in foreign currency exchange rates and interest rates [see Notes 15.1(a) and 15.1(k)].

The table below sets out information about the Group's hedging instruments and the related carrying amounts as of December 31:

	USD Notional <u>Amount</u>	Derivative Liabilities
2021 Cash flow hedge – Cross currency swaps	<u>\$ 90,457,359</u>	P 147,793,407
2020 Cash flow hedge – Cross currency swaps	\$ 139,080,716	P 758,026,441

The hedging instruments have a negative fair value of P147.8 million in 2021 and P758.0 million in 2020. These are presented as Derivative liabilities under Other Current Liabilities in the consolidated statements of financial position (see Note 19). The Parent Company recognized a total of P199.7 million unrealized gain on cash flow hedges in 2021, and P144.7 million and P293.4 million unrealized loss on cash flow hedges in 2020 and 2019, respectively. These are presented as part of other comprehensive income in the consolidated statements of comprehensive income.

As of December 31, 2021, the Parent Company has assessed that the cross currency swaps designated as cash flow hedges will continue to be highly effective over the term of the agreement; hence, the Parent Company expects to continuously use hedge accounting on the hedging relationship of its cross currency swaps and on its interest-bearing loans.

#### 31. COMMITMENTS AND CONTINGENCIES

#### 31.1 Lease Commitments – Group as Lessor

The Group is subject to risk incidental to the operation of its office and commercial properties, which include, among others, changes in market rental rates, inability to renew leases upon lease expiration, and inability to collect rent from tenants due to bankruptcy or insolvency of tenants. Majority of the Group's revenue from rental properties are derived from commercial and BPO-based tenants. If the expected growth, particularly from BPO-based tenants, does not meet management's expectations, or in the case of commercial tenants more stringent health measures are imposed resulting to further temporary or permanent closures of commercial establishments, the Group may not be able to lease their properties in a timely manner or collect rent at profitable rates.

To mitigate these risks, tenants pay security deposits and advance rent equal to three to six months' rent, which are forfeited in case a tenant pre-terminates without prior notice or before the expiry of lease term without cause. In addition, tenants are usually required to pay the monthly rent in advance on a monthly basis, without need of further demand. Security deposits and advance rent are presented as part of Unearned income under Other Current Liabilities and Deferred rent under Other Non-current Liabilities in the consolidated statements of financial position (see Note 19).

#### (a) Operating Leases

The Group is a lessor under several non-cancellable operating leases covering office, commercial and properties for a period of two to ten years with annual escalation rates of 5% to 10% (see Note 12).

Future minimum lease receivables under these agreements are as follows:

	2021	2020	2019
Within one year	P 15,346,826,374	P 12,632,761,053	P 16,115,991,723
After one year but not more than two years	19,794,874,132	20,521,928,927	18,650,355,567
After two years but not more than three years	20,409,706,265	21,458,334,550	20,985,308,875
After three years but not more than four years	22,140,397,894	23,144,750,760	21,954,423,486
After four years but not more than five years	22,902,976,810	25,236,915,271	23,504,678,022
More than five years	28,951,568,529	29,407,145,172	27,249,075,851
	P129,546,350,004	P 132,401,835,733	P128,459,833,524

#### (b) Finance Lease

In 2019, the Group, through GERI, subleased its development rights over the undivided portions of a land co-terminus with the term of its head lease. As a result, the Group recognized finance lease receivable amounting to P669.3 million, and gain on finance lease amounting to P350.2 million which is presented as Gain on finance lease under Interest and Other Income account (see Note 23). Accordingly, the right-of-use asset amounting to P319.1 million was derecognized (see Note 13). Finance lease receivable arising from the transaction is presented as part Trade and Other Receivables account in the consolidated statements of financial position (see Note 6). Interest income on the finance lease amounted to P42.1 million, P45.5 million and P44.3 million in 2021, 2020 and 2019, respectively, and is presented as part of Interest and Other Income account in the consolidated statements of income.

The maturity analysis of finance lease receivable at December 31 is as follows:

	Le	ease Collection	<u>In</u>	terest Income	<u>P1</u>	Net esent Value
2021						
Within one year	P	88,070,235	(P	38,419,379)	P	49,650,856
After one year but not more than two years After two years but not		88,699,119	(	34,355,507)		54,343,612
more than three years		89,346,871	(	29,909,018)		59,437,853
After three years but not more than four years After four years but not		90,014,054	(	25,047,216)		64,966,838
more than five years		58,545,847	(	24,407,402)		34,138,445
More than five years		679,150,148	(	368,782,763)		310,367,385
	<u>P</u>	1,093,826,274	( <u>P</u>	520,921,285)	<u>P</u>	572,904,989
2020						
Within one year	P	94,764,348	(P	42,130,838)	P	52,633,510
After one year but not more than two years After two years but not		88,070,235	(	38,419,379)		49,650,856
more than three years		88,699,119	(	34,355,507)		54,343,612
After three years but not more than four years After four years but not		89,346,871	(	29,909,018)		59,437,853
more than five years		90,014,054	(	25,047,216)		64,966,838
More than five years		705,431,648	(	<u>393,190,165</u> )		312,241,483
	<u>P</u>	1,156,326,275	( <u>P</u>	563,052,123)	P	593,274,152

#### 31.2 Others

As at December 31, 2021 and 2020, the Group has unused long-term credit facilities amounting to P16.8 billion and P11.9 billion, respectively. In addition, the Group is committed to certain project and capital expenditures as disclosed in Note 4.4. There are other commitments and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the consolidated financial statements. The management of the Group is of the opinion that losses, if any, from these items will not have any material effect on its consolidated financial statements.

#### 32. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at FVOCI, interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures. The Group does not actively engage in the trading of financial assets for speculative purposes.

#### 32.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable, which have been used to fund new projects and to refinance certain indebtedness for general corporate purposes.

As of December 31, 2021 and 2020, net foreign currency-denominated financial liabilities in U.S. dollar, translated into Philippine Peso at the closing rate, amounted to P29.1 billion and P20.3 billion, respectively.

Management assessed that the reasonably possible change in exchange rates of Philippine Peso to U.S. dollar, based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at 68% confidence level is 4.11% and 2.69% in 2021 and 2020, respectively. If the exchange rate increased or decreased by such percentages, the profit before tax in 2021 and 2020 would have changed by P1006.7 million and P547.2 million, respectively.

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### 32.2 Interest Rate Sensitivity

The Group interest risk management policy is to minimize interest rate cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets subject to variable interest rates.

The Group's ratio of fixed to floating rate debt stood at 1.68:1.00 and 1.99:1.00 as of December 31, 2021 and 2020, respectively.

The sensitivity of the consolidated net results in 2021 and 2020 to a reasonably possible change of 1.0% in floating rates is P303.1 million and P286.9 million, respectively. The sensitivity of the consolidated equity in 2021 and 2020 to a reasonably possible change of 1.0% in floating rates is P227.3 million and P200.8 million, respectively. The calculations are based on the Group's financial instruments held at each reporting date. All other variables are held constant.

#### 32.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of rentals, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets and contract assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to consolidated financial statements), as summarized below.

-	Notes	2021	2020
Cash and cash equivalents	5	P43,794,605,919	P 40,166,755,908
Trade receivables	6	25,554,518,598	26,015,811,682
Rent receivables	6	6,848,362,991	4,412,404,797
Other receivables	6	10,018,186,031	9,181,963,292
Advances to associates			
and other related parties	6	4,551,587,462	4,227,173,772
Contract assets	20.2	19,922,247,362	19,380,726,313
Guarantee and other deposits	14	877,329,410	1,186,605,535
-		P111,566,837,773	P104,571,441,299

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

#### (b) Trade and Other Receivables

The Parent Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than trade receivables and have substantially the same risk characteristics as the trade receivables. The Parent Company has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other assets.

The expected loss rates are based on the payment profiles of sales over a period of 36 months before December 31, 2021, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group identifies headline inflation rate and bank lending rate to be the most relevant factors and accordingly adjusts the historical loss rates based on expected changes in these factors. The total loss allowance based on the provision matrix is P773.8 million and P852.1 million as of December 31, 2021 and 2020, respectively.

The Group considers credit enhancements in determining the expected credit loss. Trade receivables from real estate sales are collateralized by the real properties sold while rental receivables are secured to the extent of advanced rental and security deposits received from lessees. Further, customers are typically required to issue post-dated checks, which provide additional credit enhancement. The estimated fair value of collateral and other security enhancements held against trade receivables are presented below.

	Gross Maximum	Fair Value of	Net
	Exposure	<u>Collaterals</u>	<u>Exposure</u>
2021 Real estate sales			
receivables	P24,648,043,135	P47,366,699,973	P -
Contract assets	19,922,247,362	39,245,568,476	-
Rental receivables	6,848,362,991	6,868,267,197	
	<u>P 51,418,653,488</u>	P93,480,535,646	<u>P</u> -
2020 Real estate sales			
receivables	P 25,161,593,375	P 51,002,905,196	Р -
Contract assets	19,380,726,313	36,253,449,145	-
Rental receivables	4,412,404,797	7,685,122,965	
	<u>P 48,954,724,485</u>	<u>P 94,941,477,306</u>	<u>P</u> -

Some of the unimpaired trade receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period and are presented below.

	2021	2020
Current (not past due)	P 43,932,107,669	P 41,196,951,543
Past due but not impaired:		
More than one month		
but not more than 3 months	974,190,192	1,064,885,684
More than 3 months but		
not more than 6 months	548,006,308	537,113,120
More than 6 months but		
not more than one year	819,948,803	681,867,418
More than one year	698,402,110	356,535,785
	P 46,972,655,082	P 43,837,353,550

#### (c) Advances to Associates and Other Related Parties

ECL for advances to associates, and other related parties, and other trade receivables from related parties, are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Parent Company does not consider any significant risks in the advances to related parties as these are entities whose credit risks for liquid funds are considered negligible, have committed to financially support these related parties as part of AGI's long-term corporate strategy. As of December 31, 2021 and 2020, impairment allowance is not material.

#### (d) Guarantee and Other Deposits

The credit risk for guarantee and other deposits is considered negligible as the Group has ongoing transactions with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

#### 32.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2021 and 2020, the Group's financial liabilities have contractual maturities which are presented below.

	Notes		Within 1 Year		1 to 5 Years		More than 5 Years
		_					
2021:							
Interest-bearing loans and borrowings*	15	P	13,774,904,323	P	32,538,000,744	P	10,235,411,126
Trade and other payables	17		22,593,431,337		-		-
Bonds and notes payable*	16		1,846,322,250		28,001,900,250		17,506,119,750
Redeemable preferred shares*	18		251,597,580		-		-
Advances from associates and other related parties	27.3		3,243,336,539		-		-
Subscription payable	19		1,114,665,008		-		-
Other liabilities	19	_	2,632,525,561	_	2,144,942,479	_	
		P	45,456,782,590	P	62,684,843,473	P	27,741,530,876
***							
2020:							
Interest-bearing loans and borrowings*	15	Р	21,278,938,909	Р	22,801,992,603	Р	195,629,735
Trade and other payables	17		22,701,125,783		-		-
Bonds and notes payable*	16		1,846,322,250		29,154,792,750		18,199,639,500
Redeemable preferred shares*	18		257,384,324		251,597,580		-
Advances from associates and other related parties	27.3		2,683,950,114		-		-
Subscription payable	19		1,114,665,008		-		-
Other liabilities	19		3,164,723,364	_	2,168,836,637	_	-
		Р	53,047,109,752	Р	54,377,219,570	Р	18,395,269,235

<sup>\*</sup>Inclusive of future interest costs

The contractual maturities in the above reflect the gross cash flows, which may differ from the carrying values of the liabilities at the reporting dates.

## 32.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

For equity securities listed in the Philippines, the observed volatility rates of the fair values of the Group's investments held at fair value is determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. Their impact on the Group's consolidated net profit and consolidated equity as at December 31, 2021 and 2020 are summarized below.

	Observed		Impact on Equity			
	Volatility Rates		Increase	Decrease		
<u>2021</u>						
Investment in equity securities:						
Holding company	+/-5.98%	P	64,836,746 (P	64,836,746)		
Manufacturing	+/-6.96%		63,977,136 (	63,977,136)		
<u>2020</u>						
Investment in equity securities:						
Holding company	+/-9.00%	P	81,828,814 (P	81,828,814)		
Manufacturing	+/-6.47%		26,931,746 (	26,931,746)		

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

The Group is also exposed to other price risk in respect of its derivative financial assets and liabilities arising from foreign exchange margins trading spot and forward, and interest rate changes. These financial instruments will continue to be measured at fair value based on net present value computation.

# 33. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### 33.1 Carrying Amounts and Fair Values by Category

The carrying values and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below and in the succeeding page.

		2021	2021		0
	Notes	Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Assets					
At amortized costs:					
Cash and cash equivalents	5	P 43,794,605,919 P	43,794,605,919	P 40,166,755,908 P	40,166,755,908
Trade and other receivables - net	6, 27.2	46,972,655,082	47,357,915,588	43,837,353,550	44,051,691,412
Guarantee and other deposits	14	877,329,410	877,329,410	1,186,605,535	1,186,605,535
		P 91,644,590,411 P	92 029 850 917	P 85.190.714.993 P	85,405,052,855
Financial assets at FVOCI –		1 71,011,070,111	72,027,030,717	1 00,170,711,770	05,105,052,055
Equity securities	9	P 5,760,368,447 P	5,760,368,447	<u>P 4,174,886,430</u> <u>P</u>	4,176,886,430

		2021		2020	)
	Notes	Carrying Values	Fair Values	Carrying Values	Fair Values
Financial Liabilities					
At amortized costs:					
Interest-bearing					
loans and borrowings	15	P 51,649,704,598 P	51,056,234,787	P 45,578,166,417 P	48,094,617,843
Bonds and notes payable	16	41,982,042,246	42,567,948,736	40,282,855,986	43,032,299,663
Redeemable preferred shares	18	251,597,580	251,597,580	503,195,160	503,195,160
Trade and other payables	17	22,593,431,337	22,593,431,337	22,701,125,783	22,701,125,783
Advances from associates and					
other related parties	27.3	3,243,336,539	3,243,336,539	2,683,950,114	2,683,950,114
Subscription payable	19	1,114,665,008	1,114,665,008	1,114,665,008	1,114,665,008
Other liabilities	19	4,777,468,040	4,777,468,040	5,333,560,001	5,333,560,001
		<u>P 125,612,245,348</u> <u>P</u>	125,604,682,027	<u>P 118,197,518,469</u> <u>I</u>	2123,463,413,572
Financial liabilities at FVTPL –					
Derivative liabilities	19, 30	P 147,793,407 P	147,793,407	P 758,026,441 I	758,026,441

See Notes 2.5, 2.6 and 2.11 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 32.

#### 33.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2021 and 2020 and does not have relevant offsetting arrangements, except as disclosed in Notes 27.2, 27.3 and 15.3(g). Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and shareholders. As such, the Group's outstanding receivables from and payables to the same related parties can be potentially offset to the extent of their corresponding outstanding balances. Further, certain trade receivables that were assigned on a with-recourse basis may be offset against the related outstanding borrowings from local banks (see Notes 15.2 and 15.4).

#### 34. FAIR VALUE MEASUREMENT AND DISCLOSURES

#### 34.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and.
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

#### 34.2 Financial Instruments Measurement at Fair Value

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at December 31, 2021 and 2020 (see Notes 9 and 30).

2021	Level 1	Level 2	Level 3	Total
Financial assets – Equity securities	<u>P 3,098,501,606</u>	<u>P -                                   </u>	P2,661,866,841	<u>P5,760,368,447</u>
Financial liability – Derivatives	<u>P -                                   </u>	P 147,793,407	<u>P -                                   </u>	<u>P 147,793,407</u>
2020 Financial assets – Equity securities	<u>P 1,902,709,257</u>	<u>p</u> _	<u>P2,272,177,173</u>	<u>P 4,174,886,430</u>
Financial liability — Derivatives	<u>P - </u>	P 758,026,441	<u>P - </u>	P 758,226,041

Described below and in the succeeding page are the information about how the fair values of the Group's classes of financial assets are determined.

#### (a) Equity Securities

As at December 31, 2021 and 2020, instruments included in Level 1 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their market prices quoted in the PSE at the end of each reporting period.

In 2021 and 2020, the fair value of these equity securities is determined using discounted cash flows valuation technique with discount rate of 6.9% and 8.1% in 2021 and 2020, respectively, and growth rate of 3.6% and 2.6% in 2021 and 2020, respectively. The forecasted annual net cash flows were also derived by taking into consideration the market conditions, economic factors, and historical performance and future projects of the investee company.

A reconciliation of the carrying amounts of Level 3 FVOCI equity securities at the beginning and end of 2021 and 2020 is shown below.

	2021	2020
Balance at beginning of year Fair value gains (losses)		P 2,632,232,316 ( <u>360,055,143</u> )
Balance at end of year	P 2,661,866,841	P 2,272,177,173

The Group recognized P957.7 million fair value gains and P36.7 million fair value gains in 2021 and 2020, respectively, on the Level 1 equity securities. For the Level 3 equity securities, the Group recognized P389.7 million fair value gains and P360.1 million fair value losses in 2021 and 2020, respectively (see Notes 9 and 28.8).

#### (b) Derivatives

The fair value of derivative financial instruments, related to the cross currency swaps, is measured at inputs other than quoted prices that are indirectly observable for the financial instruments and are categorized within Level 2 (see Note 30). The fair value is determined through valuation techniques using the net present value computation. The future principal and interest receipts and payments are discounted using readily observable reference rates at the date of valuation. The resulting net present value is translated into Philippine peso using the U.S. dollar exchange rate at the date of valuation to arrive at the fair value of the derivative financial instruments.

# 34.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and trade and other receivables – net, and guarantee and other deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain bonds payable, which are categorized as Level 1, and interest-bearing loans and borrowings, redeemable preferred shares, trade and other payables and advances from associates and other related parties which are categorized as Level 3.

The fair value of the Group's debt securities which consist of corporate bonds is estimated by reference to quoted bid price in active market at the end of the reporting period and is categorized within Level 1.

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short-term duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data. Further, management considers that the carrying amounts of these financial instruments approximate their fair values as the effect of discounting is insignificant.

## 34.4 Fair Value of Investment Properties Measured at Cost for which Fair Value is Disclosed

The fair value of the Group's investment properties earning rental income was determined through discounted cash flows valuation technique. The Group uses assumption that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market – based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

As at December 31, 2021 and 2020, the fair value of the Group's investment properties is classified within Level 3 of the fair value hierarchy. The Level 3 fair value of the investment properties was determined using the income approach which is performed with values derived using a discounted cash flow model. The income approach uses future free cash flow projections and discounts them to arrive at a present value. The discount rate is based on the level of risk of the business opportunity and costs of capital. The most significant inputs into this valuation approach are the estimated expected future annual cash inflow and outgoing expenses, anticipated increase in market rental, discount rate and terminal capitalization rate.

Also, there were no transfers into or out of Level 3 fair value hierarchy in 2021 and 2020.

#### 35. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objective is to ensure its ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using the debt-to-equity ratio using amounts of contracted borrowings versus total equity. Capital for the reporting periods under review is summarized as follows:

\_ \_ \_ .

	2021	2020
Interest-bearing loans and borrowings Bonds and notes payable	P 51,649,704,598 41,982,042,246	P 45,578,166,417 40,282,855,986
	P 93,631,746,844	<u>P 85,861,022,403</u>
Total equity	P 229,703,990,947	P212,530,480,197
Debt-to-equity ratio	0.41:1.00	0.40:1.00

The Group has complied with its covenant obligations, including maintaining the required debt-to-equity ratio for the years presented above.

# 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

	Interest-bearing Loans and Borrowings (See Note 15)	Bonds and Notes Payable (See Note 16)		Lease Liabilities see Note 19)	Advances from Associates and Other Related Parties (See Note 27)	Total
Balance as of January 1, 2021	P45,578,166,417	P40,282,855,986	P	587,616,971	P 2,683,950,114	P89,132,589,488
Net cash flows:						
Proceeds	26,643,083,897	-		-	608,170,119	27,251,254,016
Repayments	( 20,982,065,248 )	-	(	29,570,421 )	( 48,783,694)	( 21,060,419,363)
Non-cash financing activities:						
Foreign currency exchange	410,519,532	1,617,763,016		7,570,126	-	2,035,852,674
Amortization of bond issue cost	-	81,423,244		-	-	81,423,244
Additional lease liabilities		=		3,560,977	=	3,560,977
Interest amortization on lease liabilities				20.057.552		20.057.552
Derecognition	-	-	,	38,956,553 18,561,406)	-	38,956,553 (18,561,406 )
Derecognition			(	16,301,400		(
Balance as of December 31, 2021	P51,649,704,598	P41,982,042,246	<u>P</u>	589,572,800	<u>P 3,243,336,539</u>	P97,464,656,183
Balance as of January 1, 2020	P51,256,475,989	P24,623,883,690	P	653,588,108	P 2,914,882,801	P79,448,830,588
Net cash flows:						
Proceeds	7,800,000,000	16,692,935,192		-	24,157,233	24,517,092,425
Repayments Non-cash financing activities:	( 13,107,450,229 )	=	(	40,815,130 )	( 255,089,920 )	( 13,403,355,279 )
Foreign currency exchange	( 370,859,343 )	( 1,077,137,260	) (	8,923,035 )	=	( 1,456,919,638 )
Amortization of bond issue cost	-	43,174,364		-	-	43,174,364
Offset from finance lease receivables	=	-	(	93,931,898 )		( 93,931,898 )
Additional lease liabilities	=	=		36,791,892	-	36,791,892
Interest amortization on				40.007.004		40.00=.024
lease liabilities	<del></del>			40,907,034		40,907,034
Balance as of December 31, 2020	P45,578,166,417	P40,282,855,986	<u>P</u>	587,616,971	P 2,683,950,114	P89,132,589,488
Balance as of January 1, 2019	50,640,611,750	25,102,042,365		467,901,950	2,885,463,118	79,096,019,183
Net cash flows: Proceeds	12,500,000,000				32,361,651	12,532,361,651
Repayments	( 11,537,252,522 )	-	,	35,429,332 )		( 11,575,623,822 )
Non-cash financing activities:	(11,337,232,322)	=	(	33,429,332 )	2,941,900)	( 11,575,025,022 )
Foreign currency exchange	( 346,883,239 )	( 493,907,863	) (	5,718,846)	_	( 846,509,948 )
Amortization of bond issue cost	-	15,749,188	, (	-	-	15,749,188
Additional lease liabilities	=	-,,		194,882,491	=	194,882,491
Interest amortization on				, , , , , ,		,,
lease liabilities				31,951,845		31,951,845
Balance as of December 31, 2019	P51,256,475,989	P24,623,883,690	P	653,588,108	P 2,914,882,801	P79,448,830,588

#### 37. OTHER MATTER

The Parent Company was awarded a certificate of registration under ISO 9001:1994 on November 26, 1999 by Certification International Philippines, Inc. which was upgraded to ISO 9001:2000 and ISO 9001:2008 series on November 21, 2002 and November 25, 2011, respectively.

Effective December 18, 2017, the Parent Company has upgraded its Certification to ISO 9001:2015 for its quality management system. The scope of the certification covers all areas of the Parent Company's real estate development and marketing. Among others, the Parent Company is required to undergo surveillance audits every six months.



Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Consolidated Financial Statements

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

#### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Megaworld Corporation and Subsidiaries (the Group) for the year ended December 31, 2021, on which we have rendered our report dated February 28, 2022. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of the Revised Securities Regulation Code Rule 68 and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of the Group's management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

PUNONGBAYAN & ARAULLO

By: Renan A. Piamonte

Partner<sup>4</sup>

CPA Reg. No. 0107805
TIN 221-843-037
PTR No. 8852342, January 3, 2022, Makati City
SEC Group A Accreditation
Partner - No. 107805-SEC (until Dec. 31, 2023)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-037-2019 (until Sept. 4, 2022)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 28, 2022

## MEGAWORLD CORPORATION AND SUBSIDIARIES

#### List of Supplementary Information December 31, 2021

Schedule	Content	Page No.
Schedules Requ	uired under Annex 68-J of the Revised Securities Regulation Code Rule 68	
A	Financial Assets	1
В	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	2
С	Amounts Receivable/Payable from/to Related Parties which are Eliminated during the Consolidation of Financial Statements	3
D	Long-term Debt	4
E	Indebtedness to Related Parties (Long-term Loans from Related Companies)	N/A
F	Guarantees of Securities of Other Issuers	N/A
G	Capital Stock	5

## Other Required Information

Reconciliation of Retained Earnings Available for Dividend Declaration

Map Showing the Relationship Between the Company and its Related Entities

#### Megaworld Corporation and Subsidiaries Schedule A - Financial Assets Financial Assets at Fair Value through Other Comprehensive Income December 31, 2021

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds or notes	Amount shown on		mari	ed based on the ket quotation at ance sheet date		ome received ad accrued
Alliance Global Group, Inc. Emperador, Inc. Various quoted equity securities Various unquoted equity securities	157,869,800 58,889,000 190,923 510,088,162	P	1,862,863,640 1,224,891,152 10,746,814 2,661,866,841	P	1,862,863,640 1,224,891,152 10,746,814 2,661,866,841	P	10,127,290 13,538,826 790,641
		P	5,760,368,447	Р	5,760,368,447	P	24,456,757

## Megaworld Corporation and Subsidiaries

# Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties) December 31, 2021

		Ending .	Balance				
Name	Beginning Balance	Additions	Deductions	Current	Not current	Total	
Accounts Receivable	P 2,805,220	P 525,640	( P 1,676,425)	P 1,654,435	Р -	P 1,654,435	

# Megaworld Corporation and Subsidiaries Schedule C- Amounts Receivable/ Payable from/ to Related Parties which are Eliminated During the Consolidation of Financial Statements December 31, 2021

Due to Related Parties:         Richmonde Hotel Group International, Ltd. (RHGI)       -       4,439,294,452       -       -       4,439,294,452       4,439,294,452       4,439,294,452       4,439,294,452       240,579,082       240,579,082       240,579,082       240,579,082       240,579,082       201,724,876				Deductions				
Due from Relaced Parties   Surries   Propriet   Surries   Surries   Propriet   Surries								
Summer Pengries Inc. [SPI]	Name and designation of debtor		Additions	Amounts collected	Amounts written off	Current	Non current	Balance at the end of the period
Summer Pengries Inc. [SPI]	Due from Related Parties:							
Empire Fast Fast Fast Fast Fast Fast Fast Fast		3 873 455 352	478 871 243	_	_	4 352 326 595		4 352 326 595
San Vicence Coast. Inc. (SVCI)	÷ ' '		, ,	_	_	, , ,		, , ,
Megnord Cebu Properies, Inc. (MCP)				_	_			
Twin Lakes Cooperation (TLC)   139,042,06   1,301,16,56   1,201,154,28   1,201,								
Sibabi Estate Resors, Inc. (CERI)				_	_			
Landmark, Seaside Properties, Inc. (LSPI) 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,864,531 1,997,964,531 1,	1 ,							
Manis Bayshore Property Holdings, Inc. (MIPHI)				-	-	, , ,		
Maple Grove Land, Inc. (MCL)				_	_			
Southwoods Malls, Inc (SMI)			*	-	-			
Agic Digital Ventures, Inc. (ADVI)         86,48,81         18,8811,975         -         225,460,806         225,400,806           Megusardd Dewoo Corponation (MDC)         -         153,224,657         -         153,224,657		, ,		E0 000 000	-			, ,
Megsword Daewso Corporation (MDC)         153,224,657         153,224,657         153,224,657           Accom's Properties, Inc. (APIP)         86,79,114         3,44,540         -         9,017,2733         90,172,733           Megsword Daevold Properties Inc. (MBPI)         63,724,123         5,923,413         -         0,647,536         0,647,536           Kingsford Hoted Manila, Inc. (KHIMI)         24,922,739         26,704,026         -         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,872,957         35,722,957				30,000,000	-			
Accovia Properties, Inc. (APP)   86,729,114   3,443,619   9,1172,733   99,172,733   69,000				-				
Megawordh Bacolod Properties Inc. (MBH)         63,724,123         5,923,413         -         0,047,536         60,47,536           Kingsford Hotel Manila, Inc. (KHM)         33,572,957         33,572,957         5,5572,957         53,	• • • •			-	-			
Kingsford Horel Manila, Inc. (KHMI)	1 , , ,			-	-			
Townsquer Development, Inc. (TDI)	1 , ,			-				
Saroy Hotel Macran, Inc. (SHM)   29,769/722   19,166,058   -   48,935,780   48,93				-				
Megaword Newport Property Holdings, Inc. (MNPHII)         48,365,410         46,348,261         46,348,261         46,348,261         46,348,261         46,348,261         Hotel Lucky Chinatown, Inc. (III.C)         16,085,253         -         392,263         2 15,022,900         15,002,90				-				
Hotel Lucky Chinatown, Inc. (HLC)		, ,						, ,
Oceantown Properties, Inc. (OPI)         10,843,654         4,074,498         -         1,4918,152         14,918,152           Eastwood Property Holdings, Inc. (EPHII)         11,945,881         3,939,720         -         14,435,601         14,435,601           Saxoy Hord Mania, Inc. (SHMI)         37,252,182         -         24,108,964         -         13,143,218         13,143,218           Saxoy Hord Mania, Inc. (SHMI)         2,574,210         9,554,795         -         12,129,005         12,129,005           Bellmont Newport Luxury Holds Inc. (BNLII)         4,762,174         -         211,019         3,854,000         3,854,000           Global One Hotel Group, Inc. (GOHGI)         4,065,019         -         211,019         3,854,000         3,854,000           Global One Integrated Business Services, Inc. (GOHBS)         3,485,400         21,300         -         3,506,790         3,506,790           Streamwood Property, Inc. (SP)         1,465,022         25,908         -         1,492,130         1,492,130           Luxury Global Malls Inc (LGMI)         840,667         546,025         -         1,492,130         1,492,130           Luxury Global Malls Inc (LGMI)         535,625,421         -         -         1,492,130           Luxury Global Malls Inc (LGMI)								
Eastwood Property Holdings, Inc. (EPHII)         10,495,881         3,93,720         -         14,435,601         14,435,601           Savoy Hotel Manila, Inc. (EHIII)         37,252,182         2         24,108,964         -         13,143,218         13,143,218           Sobo Caff and Restaurant Group, Inc. (SCRGI)         2,574,210         9,554,795         -         -         12,129,005         12,129,005           Belmont Newport Luxury Hotels Inc. (BNLHI)         -         4,762,174         -         -         4,762,174         4,762,174           Global One Hotel Group, Inc. (GOHGI)         4,065,019         -         211,019         -         3,854,000         3,854,000           Global One Integrated Business Services, Inc. (GOHBSI)         3,485,490         21,300         -         -         3,506,790         3,506,790         3,506,790         1,656,391         1,656,391         1,656,391         1,656,391         1,656,391         1,656,391         1,656,391         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130         1,292,130				392,263	-			
Savoy Hotel Mania, Inc. (SHMI)   37,252,182   - 24,108,964   13,143,218   13,143,218   20,506   22,742,10   2,574,210   2,574,210   2,554,795   - 12,129,005   12,129,005	* ' ' '			-	-			
Soho Café and Restaurant Group, Inc. (SCRGI)   2,574,210   9,554,795   - 12,129,005   12,129,0	1 , 0 , ,				-			
Belmont Newport Luxury Hotels Inc. (BNLHI)								, ,
Global One Hotel Group, Inc. (GOHGI)	* ' ' '				-			
Streamwood Property, Inc. (GOIBSI)   3,485,490   21,300   -   3,506,790   3,506,790	1 , , , ,				-			
Luxury Global Hotels and Leisure, Inc. (LGHLI) 1,656,691 5,790 - 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,656,391 1,492,130 1	* ,			211,019	-			
Streamwood Property, Inc. (SP)				-	-			
Luxury Global Malls Inc (LGMI)         840,667         546,025         -         1,386,692         1,386,692           Richmonde Hotel Group International Ltd. (RHGI)         535,625,421         -         535,625,421         -         -         -           Eastwood Cyber One Corporation (ECOC)         66,516,918         -         66,516,918         -         -         -         -           Integrated Town Management Corporation (TIMC,formerly PIPI)         6,745,112         -         6,745,112         - <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td>				-	-			
Richmonde Hotel Group International Ltd. (RHGI) 535,625,421 - 535,625,42	1 , , , ,			-	-			
Eastwood Cyber One Corporation (ECOC) 66,516,918 - 66,516,918 - 66,516,918 - 67,45,112 - 67,44,112 - 67,45,112 - 6	* /		546,025	-	-	1,386,692		1,386,692
Integrated Town Management Corporation (ITMC,formerly PIPI)	1 ,		-		-	-		-
Due to Related Parties:         B59,093         226,395         -         -         1,085,488         1,085,488           Due to Related Parties:         Richmorde Hotel Group International, Ltd. (RHGI)         -         4,439,294,452         -         -         4,439,294,452<	* * * * * * * * * * * * * * * * * * * *		-		-	-		-
Due to Related Parties:         Richmonde Hotel Group International, Ltd. (RHGI)       -       4,439,294,452       -       -       4,439,294,452       4,439,294,452       4,439,294,452       4,439,294,452       240,579,082       240,579,082       240,579,082       240,579,082       240,579,082       201,724,876				6,745,112	-			-
Richmonde Hotel Group International, Ltd. (RHGI)       -       4,439,294,452       -       -       4,439,294,452       4,439,294,452         Megaworld Globus Asia, Inc. (MGAI)       240,579,082       -       -       -       240,579,082       240,579,082         Megaworld Central Properties, Inc. (MCPI)       198,384,084       3,340,793       -       -       201,724,876       201,724,876         Davao Park District Holdings, Inc. (DPDHI)       159,983,843       3,411,671       -       -       163,395,514       163,395,514         Prestige Hotels and Resorts, Inc. (PHRI)       52,167,687       24,483,713       -       -       76,651,401       76,651,401         Integrated Town Management Corporation (ITMC,formerly PIPI)       -       3,314,086       -       -       3,314,086         Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       -       3,125,100       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -       -       -       -       -	Various subsidiaries	859,093	226,395	-	-	1,085,488		1,085,488
Megaworld Globus Asia, Inc. (MGAI)       240,579,082       -       -       -       240,579,082       240,579,082         Megaworld Central Properties, Inc. (MCPI)       198,384,084       3,340,793       -       -       201,724,876       201,724,876         Davao Park District Holdings, Inc. (DPDHI)       159,983,843       3,411,671       -       -       163,395,514       163,395,514         Prestige Hotels and Resorts, Inc. (PHRI)       52,167,687       24,483,713       -       -       76,651,401       76,651,401         Integrated Town Management Corporation (ITMC,formerly PIPI)       -       3,314,086       -       -       3,314,086         Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       3,125,100       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -       <	Due to Related Parties:							
Megaworld Central Properties, Inc. (MCPI)       198,384,084       3,340,793       -       -       201,724,876       201,724,876         Davao Park District Holdings, Inc. (DPDHI)       159,983,843       3,411,671       -       -       163,395,514       163,395,514         Prestige Hotels and Resorts, Inc. (PHRI)       52,167,687       24,483,713       -       -       76,651,401       76,651,401         Integrated Town Management Corporation (ITMC,formerly PIPI)       -       3,314,086       -       -       3,314,086         Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       -       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -       -       -       -	* * * * *		4,439,294,452	-	-			
Davao Park District Holdings, Inc. (DPDHI)       159,983,843       3,411,671       -       -       163,395,514       163,395,514         Prestige Hotels and Resorts, Inc. (PHRI)       52,167,687       24,483,713       -       -       76,651,401       76,651,401         Integrated Town Management Corporation (ITMC,formerly PIPI)       -       3,314,086       -       -       3,314,086         Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       -       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -       -       -	, , ,	, ,	-	-	-			
Prestige Hotels and Resorts, Inc. (PHRI)       52,167,687       24,483,713       -       -       76,651,401       76,651,401       76,651,401         Integrated Town Management Corporation (ITMC, formerly PIPI)       -       3,314,086       -       -       3,314,086       3,314,086         Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       -       3,125,100       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -       -       -       -       -       -	Megaworld Central Properties, Inc. (MCPI)			-	-			
Integrated Town Management Corporation (ITMC, formerly PIPI)         -         3,314,086         -         -         3,314,086         3,314,086         3,314,086         3,314,086         3,314,086         3,125,100 <t< td=""><td>Davao Park District Holdings, Inc. (DPDHI)</td><td></td><td></td><td>-</td><td>-</td><td></td><td></td><td>· · ·</td></t<>	Davao Park District Holdings, Inc. (DPDHI)			-	-			· · ·
Gilmore Property Marketing Associates Inc. (GPMAI)       3,125,100       -       -       -       3,125,100       3,125,100         Megaworld-Daewoo Corporation (MDC)       59,776,763       -       59,776,763       -<	Prestige Hotels and Resorts, Inc. (PHRI)	52,167,687		-	-			, ,
Megaworld-Daewoo Corporation (MDC) 59,776,763 - 59,776,763	Integrated Town Management Corporation (ITMC,formerly PIPI)		3,314,086	-	-			
	Gilmore Property Marketing Associates Inc. (GPMAI)	3,125,100	-	-	-	3,125,100		3,125,100
Belmont Newport Luxury Hotels, Inc. (BNLHI) 1,381,242 - 1,381,242	Megaworld-Daewoo Corporation (MDC)	59,776,763	-	59,776,763	=	-		-
	Belmont Newport Luxury Hotels, Inc. (BNLHI)	1,381,242	-	1,381,242	-	-		-

-3-

## Megaworld Corporation and Subsidiaries Schedule D - Long-Term Debt December 31, 2021

Title of issue and type of obligation		nount authorized by indenture	Amount shown under caption"Current portion of long-term debt" in related balance sheet		Amount shown under caption"Long-Term Debt" in related balanc sheet	
Long -term loan (Domestic) Foreign borrowings	P \$	95,930,507,289 600,000,000	P P	12,685,534,491 - 12,685,534,491	P P P	50,946,103,019 30,000,109,334 80,946,212,353

#### Megaworld Corporation and Subsidiaries Schedule G - Capital Stock December 31, 2021

				Nı	ımber of shares held i	by
Title of Issue	Number of shares authorized	Number of shares issued and outstanding as shown under the related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Related parties	Directors, officers and employees	Others
	40,140,000,000	31,857,070,872	233,500,000	21,495,386,882	4,295,193	10,357,388,797
Common shares - P1 par value  Preferred shares - P.01 par value	6,000,000,000	6,000,000,000	233,300,000	6,000,000,000	4,295,195	10,357,366,797

MEGAWORLD CORPORATION
(A Subsidiary of Alliance Global Tower, Inc.)
30th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City

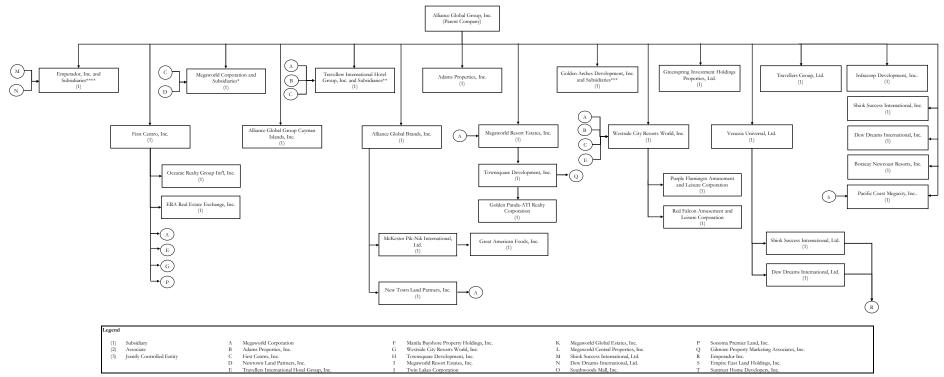
## Reconciliation of Retained Earnings Available for Dividend Declaration For the Year Ended December 31, 2021

Unappropriated Retained Earnings at Beginning of Year			P	106,762,084,835
Prior Years Outstanding Reconciling Items:  Adjustment for rental income under PFRS 16  Deferred tax income  Day-one gain from security deposits at amortized cost  Day-one loss on intial measurement of trade receivables at amortized cost  Adjustments to commission expense due to change in accounting policy  Recognition of expected credit loss on financial assets	( ( (	1,377,369,961) 577,837,553) 638,143,671) 214,337,863 204,805,498) 256,312,383	(	2,327,506,437)
Unappropriated Retained Earnings Available for Dividend Declaration at Beginning of Period, as Adjusted				104,434,578,398
Net Profit Realized during the period  Net profit per audited financial statements				52,844,166,409
Non-actual/unrealized income Deferred tax expense	(	230,381,015)		
Adjustments to commission expense due to change in	(	250,501,015 )		
accounting policy	(	22,555,974)		
Amortization of day-one gain from security deposits at amortized cost		321,624,147		
Recognition of day-one gain on initial measurement				
of security deposits at amortized cost	(	144,072,633 )		
Amortization of interest from trade receivables	(	247,698,970)		
Recognition of expected credit loss on financial assets	(	78,433,499)		
Recognition of day-one loss on intial measurement				
of trade receivables at amortized cost		418,621,609		
Rental income from straight-line amortization	,			
in excess of rental collections	(	11,857,683)		5,245,982
Dividends declared during the year			(	1,355,683,689)
Retained Earnings Restricted for Treasury Shares			(	1,268,862,277)
Unappropriated Retained Earnings Available for				
Dividend Declaration at End of Year			P	154,659,444,823

#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

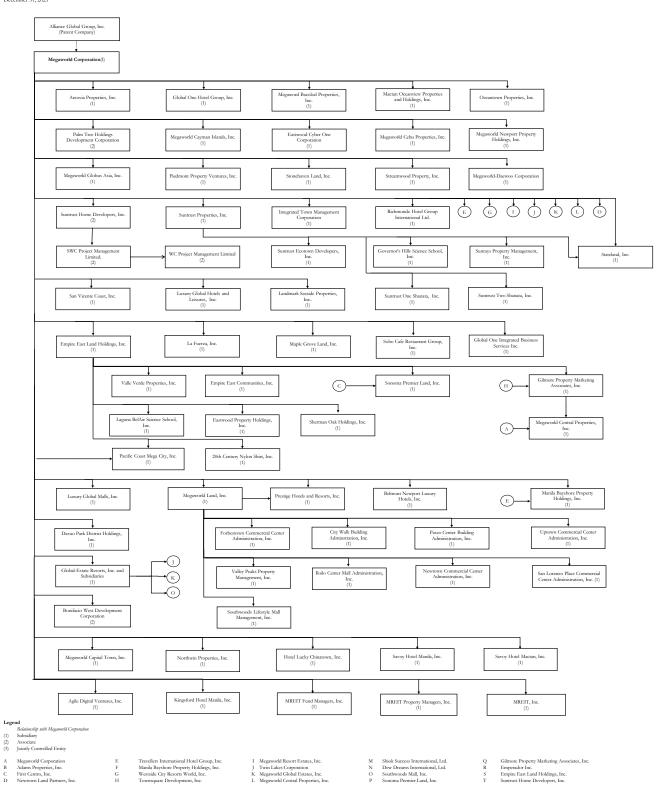
Map Showing the Relationship Between Alliance Global Group, Inc. and its Related Parties

December 31, 2021

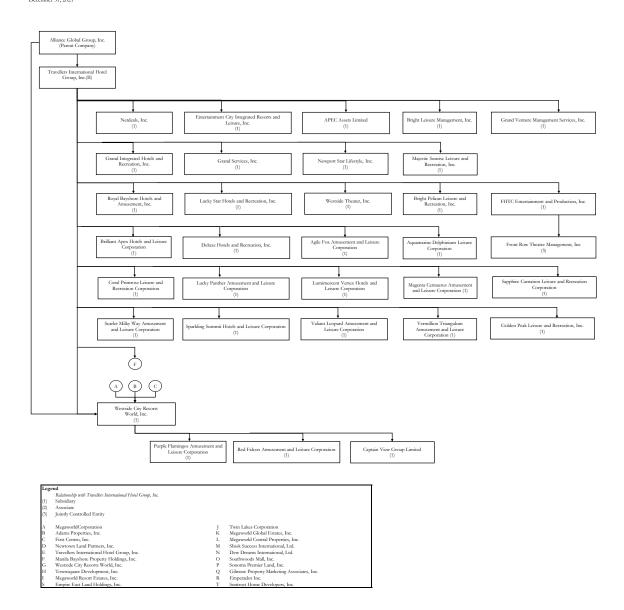


#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

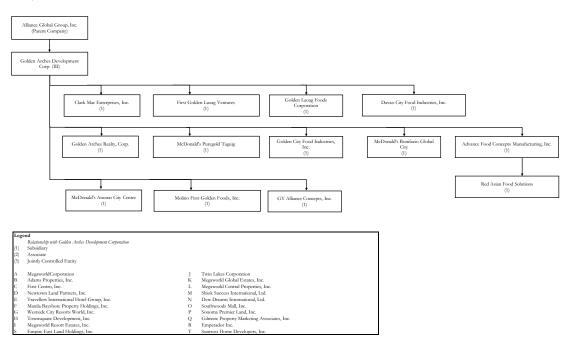
Map Showing the Relationship Between Alliance Global Group, Inc and Megaworld Corporation Group December 31, 2021



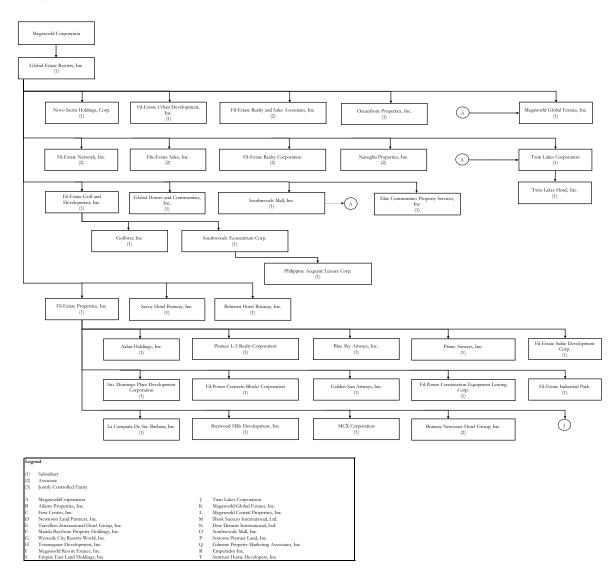
ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES Map Showing the Relationship Between Alliance Global Group, Inc. and Travellers Group December 31, 2021



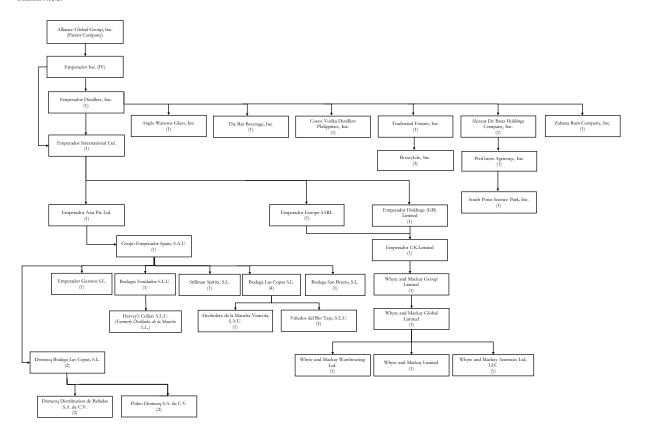
ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES
Map Showing the Relationship Between Alliance Global Group, Inc.
and Golden Arches Development Corporation Group
December 31, 2021



ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES
Map Showing the Relationship Between and
Among Megaworld and Global Estate Resorts Inc. Group
December 31, 2021



ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES Map Showing the Relationship Between Alliance Global Group, Inc. and Empendor Group December 31, 2021





# Report of Independent Auditors on Components of Financial Soundness Indicator

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.)

30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

#### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 8988 2288

We have audited, in accordance with Philippine Standards on Auditing, the financial statements of Megaworld Corporation and Subsidiaries (the Group) as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021, and have issued our report thereon dated February 28, 2022. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's financial statements as at December 31, 2021 and 2020 and for each of the three years in the period ended December 31, 2021 and no material exceptions were noted.

PUNONGBAYAN & ARAULLO

By: Renan A. Piamonte

Partnei

CPA Reg. No. 0107805
TIN 221-843-037
PTR No. 8852342, January 3, 2022, Makati City
SEC Group A Accreditation
Partner - No. 107805-SEC (until Dec. 31, 2023)
Firm - No. 0002 (until Dec. 31, 2024)
BIR AN 08-002511-037-2019 (until Sept. 4, 2022)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 28, 2022

### MEGAWORLD CORPORATION AND SUBSIDIARIES ANNEX 68-E - SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

December 31, 2021 and 2020

Ratio	Formula	Current Year	Prior Year
Current ratio	Current assets / Current liabilities	3.68	2.90
Acid test ratio	Quick assets / Current liabilities (Quick assets include current assets less inventories)	1.81	1.44
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings and bonds and notes payable )	0.22	0.22
Debt-to-equity ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings and bonds and notes payable )	0.41	0.40
Asset-to-equity ratio	Total assets / Total stockholders' equity	1.73	1.77
Interest rate coverage ratio	EBIT / Total Interest (Total interest includes interest expense and capitalized interest)	4.02	3.64
Return on equity	Net profit attributable to Company's shareholders / Average total equity attributable to the Company's shareholders	0.07	0.05
Return on assets	Net profit/ Average total assets	0.04	0.03
Net profit margin	Net profit / Total revenues	0.28	0.24

# MEGAWORLD CORPORATION INTERIM FINANCIAL STATEMENTS AS OF 31 MARCH 2022

#### **SECURITIES AND EXCHANGE COMMISSION**

#### **SEC FORM 17-Q**

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended 31 March 2022
- 2. Commission Identification Number: 167423 3. BIR Tax Identification No.: 000-477-103
- 4. MEGAWORLD CORPORATION

Exact name of issuer as specified in its charter

5. Metro Manila

Province, Country or other jurisdiction of incorporation or organization

6. (SEC Use Only)
Industry Classification Code

30<sup>th</sup> Floor, Alliance Global Tower
 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue
 Uptown Bonifacio, Taguig City 1634
 Address of issuer's principal office

8. (632) 8894-6300/6400

Issuer's telephone number, including area code

Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class Number of Shares of Stock Outstanding

 Common
 31,831,631,872

 Preferred
 6,000,000,000

 Total
 37,831,631,872

10. Are any or all of the securities listed on a Stock Exchange?

Yes [X] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

#### Philippine Stock Exchange - Common and Preferred Shares

- 11. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

Yes [X] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No[]

#### **PART I - FINANCIAL INFORMATION**

Item 1. Financial Statements

Interim financial statements are attached as Exhibits 1 to 5 hereof and incorporated herein by reference:

- Exhibit 1 Consolidated Statements of Financial Position as of December 31, 2021 and March 31, 2022
- Exhibit 2 Consolidated Statements of Income for the periods ended March 31, 2022 and March 31, 2021
- Exhibit 3 Consolidated Statements of Changes in Equity as of March 31, 2022 and March 31, 2021
- Exhibit 4 Consolidated Statements of Cash Flow as of March 31, 2022 and March 31, 2021
- Exhibit 5 Notes to Interim Financial Information
- Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

Please refer to Exhibit 6 hereof.

Item 3. Aging of Accounts Receivables

Please refer to Exhibit 7 hereof.

Item 4. Schedule of Financial Soundness Indicators

Please refer to Exhibit 8 hereof.

#### **PART II – OTHER INFORMATION**

The Company is not in possession of information which has not been previously reported in a report on SEC Form 17-C and with respect to which a report on SEC Form 17-C is required to be filed.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MEGAWORLD CORPORATION

Issuer

By:

FRANCISCO C. CANUTO

Treasurer (Principal Financial Officer) and Duly Authorized Officer May 16, 2022

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (In thousand pesos)

	J	Jnaudited		Audited
	Ma	arch 31, 2022	Dece	mber 31, 2021
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	P	41,069,483	P	43,794,606
Trade and other receivables - net		33,832,665		34,482,656
Contract assets		12,827,006		11,970,853
Inventories		117,136,473		115,741,509
Advances to contractors and suppliers		12,459,475		12,233,168
Prepayments and other current assets		9,560,032		9,611,978
Total Current Assets		226,885,134		227,834,770
NON-CURRENT ASSETS				
Trade and other receivables - net		13,123,372		12,489,999
Contract assets		7,725,059		7,951,395
Advances to contractors and suppliers		2,312,535		2,783,551
Advances to landowners and joint operators		7,395,846		7,158,576
Financial assets at fair value through other				
comprehensive income		5,475,018		5,760,368
Investments in associates -net		3,221,431		3,287,474
Investment properties - net		120,815,488		119,222,249
Property and equipment - net		6,430,294		6,530,888
Deferred tax assets		406,429		377,448
Other non-current assets - net		4,505,060		4,580,533
Total Non-current Assets		171,410,532		170,142,481
TOTAL ASSETS	<u>P</u>	398,295,666	P	397,977,251

		Unaudited March 31, 2022	Audited December 31, 2021		
LIABILITIES AND EQUITY		- , -		- , -	
CURRENT LIABILITIES					
Interest-bearing loans and borrowings	P	11,925,437	P	12,685,534	
Trade and other payables		24,009,622		22,875,967	
Contract liabilities		2,915,398		2,447,090	
Customers' deposits		9,240,260		10,872,699	
Redeemable preferred shares		251,598		251,598	
Advances from associates and other related parties		2,939,395		3,243,337	
Income tax payable		69,436		55,405	
Other current liabilities		9,725,819		9,476,396	
Total Current Liabilities		61,076,965		61,908,026	
NON-CURRENT LIABILITIES					
Interest-bearing loans and borrowings		37,163,581		38,964,170	
Bonds and notes payable		42,315,197		41,982,042	
Contract liabilities		5,400,753		4,956,606	
Customers' deposits		1,024,564		1,281,161	
Deferred tax liabilities - net		11,634,939		11,541,789	
Retirement benefit obligation		552,418		546,803	
Other non-current liabilities		6,430,000		7,092,663	
Total Non-current Liabilities		104,521,452		106,365,234	
Total Liabilities		165,598,417		168,273,260	
EQUITY					
Total equity attributable to the Company's shareholders		201,619,505		198,838,868	
Non-controlling interests		31,077,744		30,865,123	
Total Equity		232,697,249		229,703,991	
TOTAL LIABILITIES AND EQUITY	<u>P</u>	398,295,666	<u>P</u>	397,977,251	

## MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF INCOME

(In thousand pesos, except earnings per share)

	202	2 Unaudited	2021	2021 Unaudited		
	Jar	n 1 - Mar 31	Jan	1 - Mar 31		
REVENUES AND INCOME						
Real estate sales	P	8,050,556	P	5,902,108		
Rental income		3,703,155		3,092,151		
Hotel operations		502,905		335,644		
Interest and other income - net		874,830		845,606		
		13,131,446		10,175,509		
COSTS AND EXPENSES						
Cost of real estate sales		4,116,850		3,119,372		
Cost of hotel operations		309,488		214,201		
Operating expenses		3,110,381		2,907,963		
Equity share in net losses of associates		66,043		66,338		
Interest and other charges - net		1,134,443		751,210		
Tax expense		886,434		625,630		
		9,623,639		7,684,714		
NET PROFIT FOR THE PERIOD	<u>P</u>	3,507,807	P	2,490,795		
Net profit attributable to:						
Company's shareholders	P	3,068,533	P	2,362,436		
Non-controlling interests		439,274		128,359		
	<u>P</u>	3,507,807	P	2,490,795		
Earnings Per Share:						
Basic	P	0.098	P	0.070		
Diluted	P	0.097	Р	0.070		

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousand pesos)

2022 Unaudited Jan 1 - Mar 31		2021 Unaudited Jan 1 - Mar 31	
P	3,507,807	Р	2,490,795
(	307,818)		169,625
	38,440 19,060 57,500		111,481 14,337 125,818
(	250,318)		295,443
<u>P</u>	3,257,489	p	2,786,238
P	2,803,404 454,085 3,257,489	P	2,657,056 129,182 2,786,238
	Р Р	P 3,507,807  ( 307,818)  38,440 19,060 57,500  ( 250,318)  P 3,257,489  2,803,404 454,085	Jan 1 - Mar 31       Jan         P       3,507,807       P         (       307,818)         38,440       19,060         57,500       (         250,318)       P         2,803,404       454,085

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (In thousand pesos)

		Unaudited arch 31, 2022	Unaudited March 31, 2021		
CAPITAL STOCK	P	<b>32,430,866</b> P	32,430,866		
ADDITIONAL PAID-IN CAPITAL		16,662,747	16,660,844		
TREASURY SHARES - AT COST	(	<b>1,811,870</b> ) (	1,733,034)		
REVALUATION RESERVES		7,362,738 (	3,407,891)		
RETAINED EARNINGS		146,975,024	134,160,093		
NON-CONTROLLING INTERESTS		31,077,744	27,220,816		
TOTAL EQUITY	<u>P</u>	232,697,249 P	205,331,694		

		naudited rch 31, 2022	Unaudited March 31, 2021	
CASH FLOWS FROM OPERATING ACTIVITIES	_			
Profit before tax	P	4,394,241	Р	3,116,425
Adjustments for:		074.040		050.070
Depreciation and amortization		871,869		858,869
Interest and other charges		841,993	,	672,674
Interest and other income	(	432,028)	(	378,735)
Employee share options		4,204 66,043		1,188
Equity share in net losses of associates		<u> </u>		66,338
Operating profit before working capital changes Net Changes in Operating Assets and Liabilities		5,746,322		4,336,759
Increase in current and non-current assets	(	1,632,238)	(	806,162)
Increase (decrease) in current and non-current liabilities		230,947	(	852,798)
Cash generated from operations		4,345,031	\	2,677,799
Cash paid for income taxes	(	611,271)	(	520,880)
NET CASH FROM OPERATING ACTIVITIES		3,733,760		2,156,919
CASH FLOWS USED IN INVESTING ACTIVITIES	(	2,012,981)	(	725,805)
CASH FLOWS USED IN FINANCING ACTIVITIES	(	4,445,902)	(	8,991,388)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(	2,725,123)	(	7,560,274)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		43,794,606		40,166,756
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	<u>P</u>	41,069,483	P	32,606,482

#### MEGAWORLD CORPORATION AND SUBSIDIARIES

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021
(UNAUDITED)

(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

The Company holds ownership interests in the following subsidiaries and associates:

	Explanatory	Effective Perce	ntage of Ownership
Subsidiaries	Notes	March 2022	December 2021
Subsidiaries:			
Prestige Hotels and Resorts, Inc. (PHRI)		100%	100%
Richmonde Hotel Group International Ltd. (RHGI)		100%	100%
Eastwood Cyber One Corporation (ECOC)		100%	100%
Megaworld Cebu Properties, Inc. (MCP)		100%	100%
Megaworld Newport Property			
Holdings, Inc. (MNPHI)		100%	100%
Oceantown Properties, Inc. (OPI)		100%	100%
Luxury Global Hotels and Leisure, Inc. (LGHLI)		100%	100%

	Explanatory	Effective Percenta	ntage of Ownership		
Subsidiaries	Notes	_March 2022	December 2021		
Subsidiaries:					
Arcovia Properties, Inc. (API)		100%	100%		
Mactan Oceanview Properties					
and Holdings, Inc. (MOPHI)	(a)	100%	100%		
Megaworld Cayman Islands, Inc. (MCII)	(a)	100%	100%		
Piedmont Property Ventures, Inc. (PPVI)	(a)	100%	100%		
Stonehaven Land, Inc. (SLI)	(a)	100%	100%		
Streamwood Property, Inc. (SP)	(a)	100%	100%		
Global One Integrated Business Services, Inc. (GOIBSI)		100%	100%		
Luxury Global Malls, Inc. (LGMI)		100%	100%		
Davao Park District Holdings, Inc. (DPDHI)		100%	100%		
Belmont Newport Luxury Hotels, Inc. (BNLHI)		100%	100%		
Global One Hotel Group, Inc. (GOHGI)		100%	100%		
Landmark Seaside Properties, Inc. (LSPI)	(a)	100%	100%		
San Vicente Coast, Inc. (SVCI)	(a)	100%	100%		
Hotel Lucky Chinatown, Inc. (HLCI)		100%	100%		
Savoy Hotel Manila, Inc. (SHMI)		100%	100%		
Savoy Hotel Mactan, Inc. (SHM)		<b>100</b> %	100%		
Kingsford Hotel Manila, Inc. (KHMI)	(j)	100%	100%		
Agile Digital Ventures, Inc. (ADVI)	(n)	100%	100%		
MREIT Fund Managers, Inc. (MFMI)	(h)	100%	100%		
MREIT Property Managers, Inc. (MPMI)	(h)	100%	100%		
MREIT Inc. formerly Megaworld Holdings, Inc. (MREI'	T) (h)	62.09%	62.09%		
Megaworld Bacolod Properties, Inc. (MBPI)		91.55%	91.55%		
Megaworld Central Properties, Inc. (MCPI)	(b)	76.55%	76.55%		
Megaworld Capital Town, Inc. (MCTI)		76.28%	76.28%		
Soho Café and Restaurant Group, Inc. (SCRGI)		75%	75%		
La Fuerza, Inc. (LFI)		66.67%	66.67%		
Megaworld-Daewoo Corporation (MDC)	(1)	60%	60%		
Northwin Properties, Inc. (NWPI)	(a)	60%	60%		
Gilmore Property Marketing Associates, Inc. (GPMAI)	(a, c)	52.14%	52.14%		
Manila Bayshore Property Holdings, Inc. (MBPHI)	(d)	68.03%	68.03%		
Megaworld Globus Asia, Inc. (MGAI)		50%	50%		
Integrated Town Management Corporation (ITMC)		50%	50%		
Maple Grove Land, Inc. (MGLI)	(a)	50%	50%		
Megaworld Land, Inc. (MLI)		100%	100%		
City Walk Building Administration, Inc. (CBAI)	(e)	100%	100%		
Forbestown Commercial Center					
Administration, Inc. (FCCAI)	(e)	100%	100%		
Paseo Center Building					
Administration, Inc. (PCBAI)	(e)	100%	100%		
Uptown Commercial Center					
Administration, Inc. (UCCAI)	(e)	100%	100%		
Iloilo Center Mall Administration, Inc. (ICMAI)	(e)	100%	100%		
Newtown Commercial Center					
Administration, Inc. (NCCAI)	(e)	100%	100%		
Valley Peaks Property Management, Inc. (VPPMI)	(e)	100%	100%		
San Lorenzo Place Commercial Center					
Administration, Inc. (SLPCCAI)	(e)	100%	100%		
Southwoods Lifestyle Mall Management, Inc. (SLMM	I) (e)	100%	100%		
Suntrust Properties, Inc. (SPI)		100%	100%		
Suntrust Ecotown Developers, Inc. (SEDI)		100%	100%		
Governor's Hills Science School, Inc. (GHSSI)		100%	100%		
Sunrays Property Management, Inc. (SPMI)		100%	100%		
Suntrust One Shanata, Inc. (SOSI)	(a)	100%	100%		

	Explanatory	Effective Percentage of Ownership		
Subsidiaries	Notes	March 2022	December 2021	
Subsidiaries:				
Suntrust Two Shanata, Inc. (STSI)	(a)	100%	100%	
Stateland, Inc. (STLI)	(k)	98.31%	98.31%	
Global-Estate Resorts, Inc. (GERI)	(f)	82.32%	82.32%	
Elite Communities Property Services, Inc. (ECPSI)		82.32%	82.32%	
Southwoods Mall, Inc. (SMI)		91.09%	91.09%	
Megaworld Global-Estate, Inc. (MGEI)	(f)	89.39%	89.39%	
Twin Lakes Corporation (TLC)	(f)	90.99%	90.99%	
Twin Lakes Hotel, Inc. (TLHI)		90.99%	90.99%	
Fil-Estate Properties, Inc. (FEPI)		82.32%	82.32%	
Aklan Holdings, Inc. (AHI)	(a)	82.32%	82.32%	
Blu Sky Airways, Inc. (BSAI)	(a)	82.32%	82.32%	
Fil-Estate Subic Development Corp. (FESDC)	(a)	82.32%	82.32%	
Fil-Power Construction Equipment	.,			
Leasing Corp. (FPCELC)	(a)	82.32%	82.32%	
Golden Sun Airways, Inc. (GSAI)	(a)	82.32%	82.32%	
La Compaña De Sta. Barbara, Inc. (LCSBI)	(4)	82.32%	82.32%	
MCX Corporation (MCX)	(a)	82.32%	82.32%	
Pioneer L-5 Realty Corp. (PLRC)	(a)	82.32%	82.32%	
Prime Airways, Inc. (PAI)	(a)	82.32%	82.32%	
Sto. Domingo Place Development	(a)	02.32/0	02.3270	
•		82.32%	92 3 <b>2</b> 0/-	
Corp. (SDPDC)	(-)	82.32%	82.32%	
Fil-Power Concrete Blocks Corp. (FPCBC)	(a)		82.32%	
Fil-Estate Industrial Park, Inc. (FEIPI)	(a)	65.03%	65.03%	
Sherwood Hills Development, Inc. (SHD)		45.28%	45.28%	
Fil-Estate Golf and Development, Inc. (FEGDI)		82.32%	82.32%	
Golforce, Inc. (Golforce)		82.32%	82.32%	
Southwoods Ecocentrum Corp. (SWEC)		49.39%	49.39%	
Philippine Aquatic Leisure Corp. (PALC)	(a)	49.39%	49.39%	
Fil-Estate Urban Development Corp. (FEUDC)		82.32%	82.32%	
Novo Sierra Holdings Corp. (NSHC)	(a)	82.32%	82.32%	
Global Homes and Communities, Inc. (GHCI)	(a)	82.32%	82.32%	
Savoy Hotel Boracay, Inc. (SHBI)	(f)	82.32%	82.32%	
Belmont Hotel Boracay, Inc. (BHBI)	(f)	82.32%	82.32%	
Oceanfront Properties, Inc. (OFPI)		41.13%	41.13%	
Empire East Land Holdings, Inc. (EELHI)		81.73%	81.73%	
Eastwood Property Holdings, Inc. (EPHI)		81.73%	81.73%	
Valle Verde Properties, Inc. (VVPI)	(a)	81.73%	81.73%	
Sherman Oak Holdings, Inc. (SOHI)	(a)	81.73%	81.73%	
Empire East Communities, Inc. (EECI)	(a)	81.73%	81.73%	
20th Century Nylon Shirt, Inc. (CNSI)	(a)	81.73%	81.73%	
Laguna BelAir School, Inc. (LBASI)		59.67%	59.67%	
Sonoma Premier Land, Inc. (SPLI)	(a)	49.04%	49.04%	
Pacific Coast Mega City, Inc. (PCMI)	(m)	58.53%	58.53%	
Megaworld Resort Estates, Inc. (MREI)	(b, c)	51%	51%	
Townsquare Development, Inc. (TDI)		30.60%	30.60%	
Golden Panda-ATI Realty				
Corporation (GPARC)		30.60%	30.60%	
tes:				
Bonifacio West Development Corporation (BWDC)		46.11%	46.11%	
Bollifacio West Developinent Corporation (BWDC)				
Palm Tree Holdings and Development				

	Explanatory	Effective Percent	tage of Ownership
Associates	Notes	March 2022	December 2021
Associates:			
Suntrust Home Developers, Inc. (SHDI)	(g)	34%	34%
SWC Project Management Limited (SPML)	(o)	34%	34%
WC Project Management Limited (WPML)	(0)	34%	34%
GERI			
Fil-Estate Network, Inc. (FENI)	(a)	16.46%	16.46%
Fil-Estate Sales, Inc. (FESI)	(a)	16.46%	16.46%
Fil-Estate Realty and Sales Associates, Inc. (FERSA	I) (a)	16.46%	16.46%
Fil-Estate Realty Corp. (FERC)	(a)	16.46%	16.46%
Nasugbu Properties, Inc. (NPI)		11.52%	11.52%

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations as at March 31, 2022.
- (b) As at March 31, 2022, the Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at March 31, 2022, the Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at March 31, 2022, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Company through MLI, their immediate parent company.
- (f) As a result of the additional investments in GERI in 2016, the Company's indirect ownership interest over these subsidiaries increased in proportion to the increase in effective interest over GERI. Effective ownership interest over MGEI and TLC increased to 89.39% and 83.37%, respectively. In 2018, the Parent Company acquired shares of TLC increasing its effective ownership to 90.99%, which consists of 49% direct ownership and 41.99% indirect ownership from GERI. In 2019, SHBI and BHBI were incorporated to operate and manage resort hotels.
- (g) In 2020, the Company and TDI disposed certain number of shares over SHDI. In addition, the Company and a third-party investor subscribed to the increase in capitalization of SHDI, with the third party investor becoming the controlling shareholder. The foregoing transactions decreased the Parent Company's effective ownership over SHDI to 34%.
- (b) MFMI, MPMI and MREIT were incorporated in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of a REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws.
- (i) In 2021, SHDI disposed its investments in FOPMI and CCSI.
- (j) KHMI was incorporated in 2020 and engaged in hotel operations.
- (k) In 2021, the Company acquired additional common shares of STLI from previous stockholders representing 1.44% direct ownership. As at December 31, 2021, the effective ownership of the Company over STLI is 98.31%, consisting of 18.84% direct ownership and 79.47% indirect ownership through SPI.
- (l) In 2021, the application of MDC for the decrease of its authorized capital stock was approved. The Company's ownership interest over MDC remains at 60%.
- (m) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Parent Company were transferred to the Company, increasing the effective ownership of the Company to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (n) ADVI was incorporated in 2020 engaged in e-commerce business.
- (a) SPML and WPML, a subsidiaries of SHDI were incorporated in 2020. These companies are engaged in project management and consultancy services.

Except for MCII and RHGI, all the subsidiaries and associates were incorporated and have their principal place of business in the Philippines. MCII was incorporated and has principal place of business in the Cayman Islands while RHGI was incorporated and has principal place of business in the British Virgin Islands.

The Company and its subsidiaries, except for entities which have not yet started commercial operations as at March 31, 2022, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, marketing services and e-commerce.

There are no significant restrictions on the Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, MREIT and SHDI are publicly-listed companies in the Philippines.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim condensed consolidated financial statements are consistent with those applied in the audited consolidated financial statements as of and for the year ended December 31, 2021 except for the application of amendments to standards that became effective on January 1, 2022 (see Note 2.2)

#### 2.1 Basis of Preparation of Interim Condensed Consolidated Financial Statements

These interim condensed consolidated financial statements for the three months ended March 31, 2022 and 2021 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended December 31, 2021.

The preparation of interim condensed consolidated financial statements in accordance with Philippine Financial Reporting Standards (PFRS) requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

These interim condensed consolidated financial statements are presented in Philippine peso, the functional and presentation currency of the Group, and all values represent absolute amounts except when otherwise indicated.

#### 2.2 Adoption of New and Amended PFRS

#### (a) Effective 2022 that is Relevant to the Company

The Group adopted for the first time PFRS 9 (Amendments), Financial Instruments, PAS 39 (Amendments), Financial Instruments: Recognition and Measurement, PFRS 7 (Amendments), Financial Instruments: Disclosures, PFRS 4 (Amendments), Insurance Contracts, and PFRS 16 (Amendments), Leases – Interest Rate Benchmark Reform – Phase 2 which are mandatorily effective for annual periods beginning on or after January 1, 2021. The amendments provide practical expedients for changes in the

basis for determining the contractual cash flows and reliefs from certain hedge accounting requirements due to alteration of interest rate benchmark as a result of interest rate benchmark reform. Moreover, it requires an entity to disclose information that enable users to understand the nature and extent of risks resulting from interest rate benchmark reform, the management of such risks, the progress of transition to alternative benchmark rates and the management of such transition. The application of these amendments had no significant impact on the Group's interim condensed consolidated financial statements.

#### (b) Effective Subsequent to 2022 but not Adopted Early

There are pronouncements effective for annual periods subsequent to 2022, which are adopted by the FRSC. Management will adopt the relevant pronouncements in the succeeding pages in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's interim condensed consolidated financial statements.

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective January 1, 2023). The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective January from 1, 2023)
- (iii) PAS 1 (Amendments), Presentation of Financial Statements Definition of Accounting Estimates (effective from January 1, 2023)
- (iv) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023)
- (v) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing the interim condensed consolidated financial statements, management undertakes a number of judgments, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgments, estimates and assumptions made by management, and will seldom equal the

estimated results. The judgments, estimates and assumptions applied in the interim condensed consolidated financial statements, including the key sources of estimation uncertainty, were the same as those applied in the Group's last annual financial statements as at and for the year ended December 31, 2021.

The Group performed its annual impairment test of goodwill and other intangible assets with indefinite useful life at year end and when circumstances indicate the carrying value may be impaired. The Group's impairment test for goodwill arising from business combination and other intangible assets is based on value-in-use calculations. The Group considers the relationship between the market capitalization of the subsidiaries and its net book value, among other factors, when reviewing for indicators of impairment. The Group's management assessed that for the three months ended March 31, 2022 and as at December 31, 2021, goodwill arising from business combination and other intangible assets with indefinite useful life are not impaired.

#### 4. SEGMENT INFORMATION

#### 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations.

The Corporate and Others segment includes business process outsourcing, educational, facilities provider, maintenance and property management operations, marketing services, general and corporate income and expense items. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

#### 4.4 Analysis of Segment Information

The following tables present revenue and profit information regarding industry segments for the nine months ended March 31, 2022 and 2021 and certain asset and liability information regarding segments as at March 31, 2022 and 2021.

			March	31, 2022		
	Real Estate	Rental	Hotel	Corporate and Others	Elimination	Consolidated
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 8,050,556,012 423,873,278	P 3,703,155,251 157,452,593 122,828,485	P 502,904,628 489,950	P 290,452,492 92,981 642,026,814	-	P 12,547,068,383 581,908,802
Total revenues	8,474,429,290	3,983,436,329	503,394,578	932,572,287	(764,855,299)	13,128,977,185
RESULTS Cost of sales and operating expense excluding depreciation and amortization	5,535,529,137	452,012,098	441,623,171	869,420,334	( 633,734,866)	6,664,849,874
Interest expense Depreciation and amortization	345,367,531 81,263,928	222,762,253 721,394,343	34,790,705	3,746,261 34,419,608	<u>-</u>	571,876,045 871,868,584
	5,962,160,596	1,396,168,694	476,413,876	907,586,203	(633,734,866)	8,108,594,503
Segment results	P 2,512,268,694	<u>P 2,587,267,635</u>	P 26,980,702	P 24,986,084	( <u>P 131,120,433</u> )	P 5,020,382,682
Unallocated other income Unallocated other expenses Equity share in net losses of associates Tax expense						2,468,886 ( 562,567,268) ( 66,043,356) ( 886,434,339)
Net profit						P 3,507,806,605
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 245,403,454,964	P 130,576,003,384	P 5,205,010,187	P 9,067,962,490	Р -	P 390,252,431,025
related parties - net				8,043,234,435		8,043,234,435
Total assets	P 245,403,454,964	P 130,576,003,38	4 5,205,010,187	P17,111,196,925	<u>P - </u>	P 398,295,665,460
Segment liabilities	P 109,239,078,548	P 47,057,102,753	<u>P1,759,554,197</u>	<u>P 7,542,681,204</u>	<u>P - </u>	P 165,598,416,702
			March	31, 2021		
	Real Estate	Rental	Hotel Operations	Corporate and Others	Elimination	Consolidated
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 5,902,107,625 330,852,901	P 3,092,150,858 134,238,608 99,906,452	P 335,644,494 602,231	P 372,284,508 1,136,067 461,423,249	P - ( 561,329,701)	P 9,702,187,485 466,829,807
Total revenues	6,232,960,526		336,246,725		, , ,	•
RESULTS					( <del></del>	
Cost of sales and operating expense excluding depreciation and amortization Interest expense Depreciation and amortization	4,337,143,910 343,967,518 71,696,932	114,005,124	310,695,026 - 35,996,524	4,251,836	( 480,538,197) - -	5,382,666,979 462,224,478 858,868,576
	4,752,808,360	1,233,212,414	346,691,550	851,585,906	(480,538,197)	6,703,760,033
Segment results	P 1,480,152,166	P 2,093,083,504	( <u>P 10,444,825)</u>	( <u>P 16,742,082)</u>	( <u>P 80,791,504)</u>	P 3,465,257,259
Unallocated other income Unallocated other expenses Equity share in net losses of associates Tax expense						6,491,966 ( 288,985,092) ( 66,338,460) ( 625,630,292)
Net profit						P 2,490,795,381
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 232,307,741,288	P 115,388,235,959	P 5,668,361,841	P 8,061,259,035	Р -	P 361,425,598,123
related parties - net				7,614,357,704		7,641,357,704
Total assets						
Total assets	P 232,307,741,288	P115,388,235,959	P 5,668,361,841	<u>P 15,675,616,739</u>	Р -	P 369,039,955,827

#### 5. EARNINGS PER SHARE

Earnings per share (EPS) amounts were computed as follows:

	March 31, 2022	March 31, 2021
Net profit attributable to Company's Shareholders	P 3,068,532,804	P 2,362,436,170
Distribution to holders of perpetual securities	-	( 151,963,438)
Computed dividends on cumulative preferred shares series "A"	(147,945)	(147,541)
Profit available to Company's common shareholders	P 3,068,384,859	P 2,210,325,191
Divided by weighted average number of outstanding common shares	31,435,435,439	31,459,435,283
Basic EPS	<u>P 0.098</u>	<u>P 0.070</u>
Divided by weighted average number of outstanding common shares and potential dilutive shares	<u>31,524,085,953</u>	_31,580,736,810
Diluted EPS	<u>P 0.097</u>	<u>P 0.070</u>

#### 6. COMMITMENTS AND CONTINGENCIES

There are commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying interim condensed consolidated financial statements. The management of the Group is of the opinion, that losses, if any, from these items will not have any material effect on its consolidated financial statements.

In addition, there are no material off-balance sheet transactions, arrangements, obligations and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

#### 7. SEASONAL FLUCTUATIONS

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

#### 8. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI), interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures.

Exposure to currency, interest rate, credit, liquidity and equity risk arises in the ordinary course of the Group's business activities. The main objective of the Group's risk management is to identify, monitor, and minimize those risks and to provide cost with a degree of certainty.

The Group does not actively engage in the trading of financial assets for speculative purposes.

#### 8.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable which have been used to fund new projects and for general corporate purposes.

Exposures to foreign exchange rates vary during the period depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income (loss).

#### 8.2 Interest Rate Sensitivity

The Group's interest risk management policy is to minimize interest rate and cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets are subject to variable interest rates.

The Group manages its interest risk by leveraging the fixed interest rate debt obligations over the floating interest rate debt obligations in its debt portfolio.

#### 8.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

#### 8.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a nine-month and a one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day period. Excess cash are invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

#### 8.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets at FVOCI carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

### 9. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

#### 9.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and liabilities presented in the consolidated statements of financial position are shown below.

	March 31, 2022 Carrying Values	(Unaudited) Fair Values	December 31, 2 Carrying Values	2021 (Audited) Fair Values
Financial Assets				
Financial assets at amortized cost:				
Cash and cash equivalents	P 41,069,483,365	P 41,069,483,365	P 43,794,605,919	P 43,794,605,919
Trade and other receivables	46,956,036,845	47,314,946,643	46,972,655,082	47,357,915,588
Guarantee deposits	896,442,418	896,442,418	877,329,410	877,329,410
	P 88,921,962,628	P 89,280,872,426	P 91,644,590,411	P 92,029,850,917
Financial assets at fair value through				
other comprehensive income –				
Equity securities	<u>P 5,475,017,881</u>	<u>P 5,475,017,881</u>	P 5,760,368,447	P 5,760,368,447
Financial Liabilities				
Financial liabilities at amortized cost:				
Interest-bearing loans and				
borrowings	P 49,089,017,617	P 48,592,272,868	P 51,649,704,598	P 51,056,234,787
Bonds payable	42,315,196,708	42,292,175,589	41,982,042,246	42,567,948,736
Redeemable preferred shares	251,597,580	251,597,580	251,597,580	251,597,580
Trade and other payables	23,749,600,516	23,749,600,516	22,593,431,337	22,593,431,337
Advances from subsidiaries, associate and other related parties	2,939,394,957	2,939,394,957	3,243,336,539	3,243,336,539
Subscription payable	1,114,665,008	1,114,665,008	1,114,665,008	1,114,665,008
Other liabilities	4,404,180,646	4,404,180,646	4,777,468,040	4,777,468,040
	P123,863,653,031	P123,343,887,163	P125,612,245,348	<u>P 125,604,682,027</u>
Financial liabilities at fair value through				
profit or loss –				
Derivative liabilities	P 8,988,381	P 8,988,381	P 147,793,407	P 147,793,407

#### 9.2 Fair Value Hierarchy

The Group uses the following hierarchy level in determining the fair values that will be disclosed for its financial instruments.

- a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement. Except for Php2.66 billion financial

assets at FVOCI categorized in Level 3, all other financial assets at FVOCI are categorized in Level 1.

For assets and liabilities that are recognized at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### 10. OTHER MATTERS

#### 10.1 Continuing Impact of COVID-19

The COVID-19 pandemic started to become widespread in the Philippines in early March 2020. During the first month of year 2022, Alert level 3 was imposed in National Capital Region (NCR) and neighboring provinces of Rizal, Bulacan, Cavite and Laguna due to the rapid spread of the new omicron variant. On February 1, 2022 classification was lowered to Alert level 2 and starting March 1, 2022 NCR is placed under Alert level 1 as the active cases continue to decline.

The measures taken by the government to contain the virus have affected economic conditions and the Group's business operations.

In response to this matter, the Group has taken the following actions such as maximized digital platforms to sell real estate projects in order to limit face to face engagements; assisted tenants in implementing social distancing measures; continues to work closely with tenants to determine and address their needs; incorporated ADVI, a subsidiary focused on ecommerce and caters to the Parent Company's commercial spaces tenants and retail partners; launched E-Concierge, a mobile application that allows contactless interaction between guests and hotel staff from check-in to check-out, including virtual ordering of food from various food and beverage outlets inside the hotels; reduced its overall capital expenditures spending for the year 2021; obtained lower cost funding through the debt market to support its business operations, such as financing capital expenditures, land banking and refinancing of loans, and maintain its cash preservation objective; undertook an intensive vaccination program to protect the employees and eligible dependents against COVID-19. By end of 2021, all employees have already been fully vaccinated and have received booster shots; provided "care kits" and financial loan assistance to employees who have contracted COVID-19 and have undergone quarantine; and, provided supplies of disinfectant alcohol, face masks, face shields, vitamins and other high-level hygiene kits to employees.

Management will continue to take actions to continually improve the operations as the need arises. Based on the foregoing improvements, management projects that the Group would continue to report positive results of operations and would remain liquid to meet current obligations as they fall due. Accordingly, management has not determined a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern due to the effects of the pandemic.

#### 10.2 Property-for-Share Swap

On April 1, 2022, the BOD of the Company approved the subscription of 263,700,000 common shares in MREIT, for a total subscription price of Php5.3 billion to be paid by way of transfer of four grade A buildings located in PEZA-registered zones. MREIT is yet to obtain the SEC's confirmation of the valuation of the properties transferred in exchange for the shares.

Management's Discussion and Analysis of Results of Operations and Financial Condition

#### **Results of Operations**

(Based on Financial Statements adopted in accordance with the Philippine Financial Reporting Standards)

#### Review of March 31, 2022 versus March 31, 2021

Megaworld, the country's largest developer of integrated urban townships, grew its net income by 40.83% to Php3.51 billion in the first quarter of 2022 from Php2.49 billion during the same period in 2021.

Net income attributable to parent company stood at Php3.07 billion, increased by 29.89% from Php2.36 billion last year.

Megaworld's consolidated revenues increased by 29.05% from Php10.18 billion in the first quarter of 2021 to Php13.13 billion during the same period this year.

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and commercial lot, comprising 61.31% of total revenues. Real estate sales grew by 36.40% year-on-year to Php8.05 billion from the previous year's Php5.90 billion as construction activities picked up during the year. The Group's registered sales mostly came from the following projects: Park McKinley West, Belmont Hotel Iloilo, Vion Tower, Uptown Parksuites Tower 1&2, Manhattan Plaza Tower 2, Bayshore Residential Resort 2 Phase 2, San Antonio Residence, Uptown Arts Residences, Grand Westside Hotel, The Albany-Yorkshire, 18 Avenue de Triomphe, Maple Grove Commercial District, Gentry Manor, Mactan Belmont Luxury Hotel, The Venice Luxury Residence – St. Marks Residences.

**Leasing.** The Group's rental businesses, comprising of office and lifestyle mall leasing, yield a 19.76% increase, reaching Php3.70 billion in the first quarter of 2022 from the previous year's Php3.09 billion. This contributed 28.20% of the total consolidated revenues for the first three months of the year.

**Hotel Operations.** The Group's revenues attributable to hotel operations posted a strong recovery in 2022 to Php502.90 million during the first quarter of 2022 with an increase of 49.83% from Php335.64 million for the same period last year.

Total costs and expenses amounted to Php9.62 billion, an increase by 25.23% from Php7.68 billion last year. Interest and other charges – net increased by 51.02%, amounting to Php1.13 billion this year from Php751.21 million in 2021. Tax expense in 2022 amounting to Php886.43 million resulted to an increase of 41.69% from 2021 reported amount of Php625.63 billion due to higher taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have

had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

#### **Financial Condition**

The Group maintains a prudent financial policy as it engages to a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at March 31, 2022 amounted to Php398.30 billion, posting an increase of 0.08% compared to Php397.98 billion as at December 31, 2021.

The Group shows steady liquid position as at March 31, 2022 as reflected in its current assets at Php226.89 billion as against its current obligations at Php61.08 billion. Current assets posted a decrease of 0.42% from December 31, 2021 balance of Php227.83 billion. Current obligations reflected a decrease of 1.34% from December 31, 2021 balance of Php61.91 billion.

Cash and cash equivalents decreased by 6.22% from Php43.79 billion in 2021 to Php41.07 billion as at March 31, 2022. Current and non-current trade and other receivables – net decreased by 0.04%, amounting to Php46.96 billion as at March 31, 2022 compared to Php46.97 billion as at December 31, 2021. Contract assets increased by 3.16%, amounting to Php20.55 billion as at March 31, 2022 compared to Php19.92 billion as at December 31, 2021. Inventories increased by 1.21% from Php115.74 billion in 2021 to Php117.14 billion as at March 31, 2022. This includes raw land for residential development and property development cost reclassified due to adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 1.34% amounting to Php120.82 billion in March 31, 2022 from Php119.22 billion in December 31, 2021. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12.

Trade and other payables amounted to Php24.01 billion and Php22.88 billion as at March 31, 2022 and December 31, 2021, respectively, reflecting an increase of 4.96%. Contract liabilities increased by 12.32%, amounting to Php8.32 billion as at March 31, 2022 compared to Php7.40 billion as at December 31, 2021. Total current and non-current customers' deposits as at March 31, 2022 amounted to Php10.26 billion compared Php12.15 billion as at December 31, 2021 with 15.54% decrease.

The interest-bearing loans and borrowings current and non-current amounted to Php49.09 billion and Php51.65 billion for March 31, 2022 and December 31, 2021, respectively, reflecting a decrease of 4.96%. Bonds payable increased by 0.79%, amounting to Php42.32 billion as at March 31, 2022 compared to Php41.98 billion as at December 31, 2021. Total other liabilities amounted to Php16.16 billion from Php16.57 billion as at March 31, 2022 and December 31, 2021, respectively, translating to a decrease of 2.49%.

Total Equity (including non-controlling interests) increased by 1.30% from Php229.70 billion as at December 31, 2021 to Php232.70 billion as at March 31, 2022.

The top five (5) key performance indicators of the Group are shown below:

Current Ratio *1 Debt to Equity Ratio *2 Net Debt to Equity Ratio *3	March 31, 2022 3.71:1.00 0.39:1.00 3 0.22:1.00	December 31, 2021 3.68:1.00 0.41:1.00 0.22:1.00
Return on Assets *4 Return on Equity *5	March 31, 2022 1.53% 0.88%	March 31, 2021 1.23% 0.64%

<sup>\*1 –</sup> Current Assets / Current Liabilities

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

#### Material Changes in the Year 2022 Financial Statements

(Increase/decrease of 5% or more versus December 31, 2021)

#### **Statements of Financial Position**

6.22% decrease in cash and cash equivalents
Mainly due to capital expenditure and operating activities for business expansion

7.68% increase in deferred tax assets

Due to higher deferred tax assets on taxable temporary differences

12.32% increase in contract liabilities - net

Represents excess of collection over the progress of work

15.54% decrease in customers' deposits

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

9.37% decrease in advances from other related parties

Due to decrease in advances arising from related party transactions

<sup>\*2 –</sup> Total Debt / Equity (Total debt includes interest bearing loans and borrowings and bonds payable)

<sup>\*3 –</sup> Net Debt / Equity (Net debt is total debt less cash and cash equivalents)

<sup>\*4 –</sup> Net Profit / Average Total Assets

<sup>\*5 –</sup> Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

25.33% increase in income tax payable Mainly due to higher taxable income

#### (Increase/decrease of 5% or more versus December 31, 2021)

#### Statements of Income

36.40% increase in sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

19.76% increase in rental income

Increase in rental due to escalation of rental rates, new tenants and increase in foot traffic in malls due to ease of pandemic restrictions

49.83% increase in hotel operations

Contribution from opening of new hotel last year and consistent performance of the company's in-city hotels

31.98% increase in cost of sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

44.48% increase in cost of hotel operations Represents direct costs attributable to hotel operations

6.96% increase in operating expenses

Mainly due to increase in selling, administrative and miscellaneous expenses

51.02% increase in interest and other charges-net

Primarily due to higher finance costs and other charges incurred during the period

41.69% increase in income tax expense

Due to higher taxable income and tax effects of deductible temporary differences

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements as at first quarter of 2022.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the consolidated financial statements as at first quarter of 2022.

There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

#### MEGAWORLD CORPORATION AND SUBSIDIARIES

**EXHIBIT 7** 

Aging of Accounts Receivables March 31, 2022 (In thousand pesos)

	TOTAL	CURRENT/ NOT YET DUE	1-3 Months	4-6 Months	7 Months - 1 Year	Above 1 Year	Past due accounts & items in Litigation
Type of Receivables:  a. Trade and other receivables	46,956,037	44,149,483	1,039,486	529,510	718,184	519,374	

# MEGAWORLD CORPORATION AND SUBSIDIARIES SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

### **EXHIBIT 8**

March 31, 2022 and December 31, 2021

Ratio	Formula	March 31, 2022	<u>December 31,2021</u>
Current ratio	Current assets / Current liabilities	3.71	3.68
Acid test ratio	Quick assets / Current liabilities (Quick assets include current assets less inventories)	1.80	1.81
Debt-to-equity ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings and bonds and notes	0.39	0.41
Asset-to-equity ratio	Total assets / Total stockholders' equity	1.71	1.73
			<u> March 31,2021</u>
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings and bonds and notes payable)	0.06	0.05
Interest rate coverage ratio	EBIT / Total Interest (Total interest includes interest expense and capitalized interest)	4.79	3.46
Return on equity	Net profit attributable to Company's shareholders / Average total equity attributable to the Company's shareholders	0.02	0.01
Return on assets	Net profit/ Average total assets	0.01	0.01
Net profit margin	Net profit / Total revenues	0.27	0.24