# SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported) Nov 12, 2018			
2. SEC Identification Number			
167423			
3. BIR Tax Identification No.			
000-477-103			
4. Exact name of issuer as specified in its charter			
MEGAWORLD CORPORATION			
5. Province, country or other jurisdiction of incorporation			
Metro Manila			
6. Industry Classification Code(SEC Use Only)			
<ul> <li>7. Address of principal office</li> <li>30th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City</li> <li>Postal Code</li> <li>1634</li> <li>8. Issuer's telephone number, including area code</li> </ul>			
(632) 894-6300/6400			
9. Former name or former address, if changed since last report			
N/A			
10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA			
Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding		
Common	32,239,445,872		
Preferred	6,000,000,000		
11. Indicate the item numbers reported herein			
ltem 9(b)	Item 9(b)		

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Megaworld Corporation MEG

PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Press Release: "Megaworld sustains growth momentum as 3Q profits soar 13% to P11.7B"

Background/Description of the Disclosure

Please see attached Press Release.

**Other Relevant Information** 

None

Filed on behalf by:

Name	Dominic Isberto
Designation	Vice President

#### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2 (c) THEREUNDER

## 1. November 12, 2018

Date of Report

- 2. SEC Identification Number: 167423 3. BIR Tax Identification No: 000-477-103
- 4. <u>MEGAWORLD CORPORATION</u> Exact name of Issuer as specified in its charter
- 5. <u>Metro Manila</u> Province, Country or other jurisdiction of incorporation or organization
- 6. (SEC Use Only) Industry Classification Code
- 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue <u>Uptown Bonifacio, Taguig City 1634</u> Address of principal office

#### 8. (632) 894-6300/6400 Issuer's telephone number, including area code

9. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Stock Outstanding
_	

Common Preferred Total 32,239,445,872 6,000,000,000 38,239,445,872

#### 10. ltem 9(b)

Please see attached Press Release.

#### SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### **MEGAWORLD CORPORATION**

Issuer

By:

FRANCISCO C. CANUTO

Senior Vice President and Corporate Information Officer November 12, 2018



### Megaworld sustains growth momentum as 3Q profits soar 13% to P11.7B Rental revenues bolster profits; residential growth sustained

MANILA, Philippines, November 12, 2018 – Megaworld, the Philippines' biggest developer of integrated urban townships and the largest lessor of office spaces, achieved a net income of P11.66-billion during the first nine months of this year, up 12.8% compared to P10.34-billion during the same period last year. Net income attributable to parent company ended at P11.29-billion by end-September, growing 13.1% from P9.98-billion during the same period last year. The robust outing of the company was buoyed in particular by strong rental income from office and commercial space leasing operations. Additionally, sustained growth in residential revenues provided uplift to earnings.

Consolidated revenues, which grew 12.6% for first three quarters of the year, reached P41.76billion from P37.10-billion during the same period last year.

"We have been tracking a promising trajectory during the first nine months of 2018, and we are optimistic to finish the year strong. The residential landscape has been experiencing a resurgence, which has been very evident in its growth during the past quarters. Our rental business for both offices and Megaworld Lifestyle Malls remains to be the fastest growing segment of the company," says Francis Canuto, senior vice president and treasurer, Megaworld.

Total residential revenues grew more than 10% for the period this year, ending at P28.39-billion from P25.66-billion during the same period last year as residential sales steadily improved this year.

For the first two reporting periods, residential sales grew around 5% and 7.6% respectively. As of end-September, which marks the end of the third reporting period, Megaworld was able to book P23.04-billion in residential sales, up almost 10% from P20.96 from the same period in 2017.

Gross margins on this side of the business also saw strong improvement of more than 200 basis points year-on-year.

"We have already rolled out quite a number of residential projects this year, which reflects the kind of demand that we have been seeing in 2018. Megaworld will always be market driven, and as long as we see this type of demand on the ground, then we will continue to launch projects aggressively. Moreover, we have already secured the land to do this, which is key in being a leader in this industry," explains Canuto.

The company's surging rental income also continued to drive the earnings of Megaworld for the period by growing 18.6% to P10.46-billion during the first nine months of the year compared to P8.82-billion during the same period last year. Likewise, rental revenues from Megaworld's office and Lifestyle Malls portfolios have been improving this year, growing around 16.5% year-on-year for the periods ending March and June, and 18.6% year-on-year for the period ending September 2018.

The Tan-led company recorded its quarterly rental income during the third quarter of this year at P3.67-billion.

The continued growth of this segment helped change the earnings profile of Megaworld. On EBITDA (Earnings before interest, taxes, depreciation, and amortization), rental income coming from office and Megaworld Lifestyle Malls now account for 51.1% of total EBITDA, compared to only 49.6% during the same period last year and 46.4% from 2015.

During the last 29 years, Megaworld has grown into the country's largest developer of integrated urban townships and integrated lifestyle communities across the country, the concept that it pioneered in the Philippines. It has built over 660 residential developments, 54 office towers and 17 lifestyle malls across its 23 masterplanned developments covering more than 4,000 hectares of land around the country, which include: Eastwood City in Libis, Quezon City, (18.5 hectares); Newport City in Pasay City (25 hectares); McKinley Hill (50 hectares), McKinley West (34.5 hectares), Uptown Bonifacio (15.4 hectares) and Forbes Town (5 hectares), all in Fort Bonifacio, Taguig City; The Mactan Newtown in Lapu-Lapu City, Cebu (30 hectares); Iloilo Business Park in Mandurriao, Iloilo City (72 hectares); Sta. Barbara Heights in Sta. Barbara, Iloilo (173 hectares); Boracay Newcoast in Boracay Island (150 hectares); Twin Lakes in Alfonso, Batangas near Tagaytay (1,200 hectares); ArcoVia City in Pasig City (12.3 hectares); Southwoods City in the boundaries of Cavite and Laguna (561 hectares); Davao Park District in Lanang, Davao City (11 hectares); Alabang West in Las Piñas City (62 hectares); Eastland Heights in Antipolo, Rizal (640 hectares); Suntrust Ecotown in Tanza, Cavite (350 hectares); Maple Grove in General Trias, Cavite (140 hectares); The Hamptons Caliraya in Lumban-Cavinti, Laguna (300 hectares); The Upper East (34 hectares) and Northill Gateway (53 hectares) both in Negros Occidental; Capital Town in the City of San Fernando, Pampanga (35.6-hectares); and Westside City in the Entertainment City in Paranaque City (31 hectares). ###