## SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1. For the quarterly period ended

Mar 31, 2022

2. SEC Identification Number

167423

3. BIR Tax Identification No.

000-477-103

4. Exact name of issuer as specified in its charter

MEGAWORLD CORPORATION

5. Province, country or other jurisdiction of incorporation or organization Metro Manila, Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

30th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City

Postal Code

1634

8. Issuer's telephone number, including area code

(632) 8894-6300/6400

9. Former name or former address, and former fiscal year, if changed since last report N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding			
Common	31,831,631,872			
Preferred	6,000,000,000			

11. Are any or all of registrant's securities listed on a Stock Exchange?

Yes No

If yes, state the name of such stock exchange and the classes of securities listed therein:

Philippine Stock Exchange - Common and Preferred Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports)

Yes No

(b) has been subject to such filing requirements for the past ninety (90) days

Yes No

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Megaworld Corporation MEG

## PSE Disclosure Form 17-2 - Quarterly Report References: SRC Rule 17 and Sections 17.2 and 17.8 of the Revised Disclosure Rules

For the period ended	Mar 31, 2022
Currency (indicate units, if applicable)	Php (In Thousands)

#### **Balance Sheet**

	Period Ended	Fiscal Year Ended (Audited)
	Mar 31, 2022	Dec 31, 2021
Current Assets	226,885,134	227,834,770
Total Assets	398,295,666	397,977,251
Current Liabilities	61,076,965	61,908,026
Total Liabilities	165,598,417	168,273,260
Retained Earnings/(Deficit)	146,975,024	143,903,318
Stockholders' Equity	232,697,249	229,703,991
Stockholders' Equity - Parent	201,619,505	198,838,868
Book Value per Share	6.41	6.32

#### **Income Statement**

	Current Year (3 Months)	Previous Year (3 Months)	Current Year-To-Date	Previous Year-To-Date
Gross Revenue	12,256,616	9,329,903	12,256,616	9,329,903
Gross Expense	7,536,719	6,241,536	7,536,719	6,241,536
Non-Operating Income	874,830	845,606	874,830	845,606
Non-Operating Expense	1,200,486	817,548	1,200,486	817,548
Income/(Loss) Before Tax	4,394,241	3,116,425	4,394,241	3,116,425
Income Tax Expense	886,434	625,630	886,434	625,630
Net Income/(Loss) After Tax	3,507,807	2,490,795	3,507,807	2,490,795
Net Income Attributable to Parent Equity Holder	3,068,533	2,362,436	3,068,533	2,362,436
Earnings/(Loss) Per Share (Basic)	0.09	0.07	0.09	0.07
Earnings/(Loss) Per Share (Diluted)	0.09	0.07	0.09	0.07

	Current Year (Trailing 12 months)	Previous Year (Trailing 12 months)
Earnings/(Loss) Per Share (Basic)	0.45	0.25
Earnings/(Loss) Per Share (Diluted)	0.44	0.25

#### **Other Relevant Information**

None

#### Filed on behalf by:

	Name	Anna Michelle Llovido
l	Designation	Corporate Secretary

#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-Q

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended 31 March 2022
- 2. Commission Identification Number: 167423 3. BIR Tax Identification No.: 000-477-103
- 4. MEGAWORLD CORPORATION

Exact name of issuer as specified in its charter

5. Metro Manila

Province, Country or other jurisdiction of incorporation or organization

6. (SEC Use Only)
Industry Classification Code

7. 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue <u>Uptown Bonifacio, Taguig City 1634</u>

Address of issuer's principal office

8. (632) 8894-6300/6400

Issuer's telephone number, including area code

Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class Number of Shares of Stock Outstanding

 Common
 31,831,631,872

 Preferred
 6,000,000,000

 Total
 37,831,631,872

10. Are any or all of the securities listed on a Stock Exchange?

Yes [X] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

#### Philippine Stock Exchange - Common and Preferred Shares

- 11. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports).

Yes [X] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No [ ]

#### **PART I - FINANCIAL INFORMATION**

Item 1. Financial Statements

Interim financial statements are attached as Exhibits 1 to 5 hereof and incorporated herein by reference:

- Exhibit 1 Consolidated Statements of Financial Position as of December 31, 2021 and March 31, 2022
- Exhibit 2 Consolidated Statements of Income for the periods ended March 31, 2022 and March 31, 2021
- Exhibit 3 Consolidated Statements of Changes in Equity as of March 31, 2022 and March 31, 2021
- Exhibit 4 Consolidated Statements of Cash Flow as of March 31, 2022 and March 31, 2021
- Exhibit 5 Notes to Interim Financial Information
- Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

Please refer to Exhibit 6 hereof.

Item 3. Aging of Accounts Receivables

Please refer to Exhibit 7 hereof.

Item 4. Schedule of Financial Soundness Indicators

Please refer to Exhibit 8 hereof.

#### **PART II - OTHER INFORMATION**

The Company is not in possession of information which has not been previously reported in a report on SEC Form 17-C and with respect to which a report on SEC Form 17-C is required to be filed.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MEGAWORLD CORPORATION** 

Issuer

By:

FRANCISCO C. CANUTO

Treasurer (Principal Financial Officer) and Duly Authorized Officer May 16, 2022

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (In thousand pesos)

	J	Jnaudited	Audited	
	Ma	arch 31, 2022	Dece	mber 31, 2021
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	P	41,069,483	P	43,794,606
Trade and other receivables - net		33,832,665		34,482,656
Contract assets		12,827,006		11,970,853
Inventories		117,136,473		115,741,509
Advances to contractors and suppliers		12,459,475		12,233,168
Prepayments and other current assets		9,560,032		9,611,978
Total Current Assets		226,885,134		227,834,770
NON-CURRENT ASSETS				
Trade and other receivables - net		13,123,372		12,489,999
Contract assets		7,725,059		7,951,395
Advances to contractors and suppliers		2,312,535		2,783,551
Advances to landowners and joint operators		7,395,846		7,158,576
Financial assets at fair value through other				
comprehensive income		5,475,018		5,760,368
Investments in associates -net		3,221,431		3,287,474
Investment properties - net		120,815,488		119,222,249
Property and equipment - net		6,430,294		6,530,888
Deferred tax assets		406,429		377,448
Other non-current assets - net		4,505,060		4,580,533
Total Non-current Assets		171,410,532		170,142,481
TOTAL ASSETS	<u>P</u>	398,295,666	P	397,977,251

	Unaudited March 31, 2022		Audited December 31, 2021	
LIABILITIES AND EQUITY		- , -		- , -
CURRENT LIABILITIES				
Interest-bearing loans and borrowings	P	11,925,437	P	12,685,534
Trade and other payables		24,009,622		22,875,967
Contract liabilities		2,915,398		2,447,090
Customers' deposits		9,240,260		10,872,699
Redeemable preferred shares		251,598		251,598
Advances from associates and other related parties		2,939,395		3,243,337
Income tax payable		69,436		55,405
Other current liabilities		9,725,819		9,476,396
Total Current Liabilities		61,076,965		61,908,026
NON-CURRENT LIABILITIES				
Interest-bearing loans and borrowings		37,163,581		38,964,170
Bonds and notes payable		42,315,197		41,982,042
Contract liabilities		5,400,753		4,956,606
Customers' deposits		1,024,564		1,281,161
Deferred tax liabilities - net		11,634,939		11,541,789
Retirement benefit obligation		552,418		546,803
Other non-current liabilities		6,430,000		7,092,663
Total Non-current Liabilities		104,521,452		106,365,234
Total Liabilities		165,598,417		168,273,260
EQUITY				
Total equity attributable to the Company's shareholders		201,619,505		198,838,868
Non-controlling interests		31,077,744		30,865,123
Total Equity		232,697,249		229,703,991
TOTAL LIABILITIES AND EQUITY	<u>P</u>	398,295,666	<u>P</u>	397,977,251

### MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF INCOME

(In thousand pesos, except earnings per share)

	202	2 Unaudited	2021 Unaudited		
	Jan	n 1 - Mar 31	Jan	1 - Mar 31	
REVENUES AND INCOME					
Real estate sales	P	8,050,556	P	5,902,108	
Rental income		3,703,155		3,092,151	
Hotel operations		502,905		335,644	
Interest and other income - net		874,830		845,606	
		13,131,446		10,175,509	
COSTS AND EXPENSES					
Cost of real estate sales		4,116,850		3,119,372	
Cost of hotel operations		309,488		214,201	
Operating expenses		3,110,381		2,907,963	
Equity share in net losses of associates		66,043		66,338	
Interest and other charges - net		1,134,443		751,210	
Tax expense		886,434		625,630	
		9,623,639		7,684,714	
NET PROFIT FOR THE PERIOD	<u>P</u>	3,507,807	P	2,490,795	
Net profit attributable to:					
Company's shareholders	P	3,068,533	P	2,362,436	
Non-controlling interests		439,274		128,359	
	P	3,507,807	P	2,490,795	
Earnings Per Share :					
Basic	<u>P</u>	0.098	P	0.070	
Diluted	<u>P</u>	0.097	P	0.070	

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousand pesos)

			1 Unaudited 1 - Mar 31
P	3,507,807	Р	2,490,795
(	307,818)		169,625
	38,440 19,060 57,500		111,481 14,337 125,818
(	250,318)		295,443
<u>P</u>	3,257,489	p	2,786,238
P	2,803,404 454,085 3,257,489	P	2,657,056 129,182 2,786,238
	Р Р	38,440 19,060 57,500 ( 250,318) P 3,257,489	Jan 1 - Mar 31       Jan         P       3,507,807       P         (       307,818)         38,440       19,060         57,500       (         250,318)       P         2,803,404       454,085

# MEGAWORLD CORPORATION AND SUBSIDIARIES INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (In thousand pesos)

		Unaudited arch 31, 2022	Unaudited March 31, 2021	
CAPITAL STOCK	P	<b>32,430,866</b> P	32,430,866	
ADDITIONAL PAID-IN CAPITAL		16,662,747	16,660,844	
TREASURY SHARES - AT COST	(	<b>1,811,870</b> ) (	1,733,034)	
REVALUATION RESERVES		7,362,738 (	3,407,891)	
RETAINED EARNINGS		146,975,024	134,160,093	
NON-CONTROLLING INTERESTS		31,077,744	27,220,816	
TOTAL EQUITY	<u>P</u>	<b>232,697,249</b> P	205,331,694	

		naudited rch 31, 2022	Unaudited March 31, 2021	
CASH FLOWS FROM OPERATING ACTIVITIES	_			
Profit before tax	P	4,394,241	Р	3,116,425
Adjustments for:		074.040		050.070
Depreciation and amortization		871,869		858,869
Interest and other charges		841,993	,	672,674
Interest and other income	(	432,028)	(	378,735)
Employee share options		4,204 66,043		1,188
Equity share in net losses of associates		<u> </u>		66,338
Operating profit before working capital changes Net Changes in Operating Assets and Liabilities		5,746,322		4,336,759
Increase in current and non-current assets	(	1,632,238)	(	806,162)
Increase (decrease) in current and non-current liabilities		230,947	(	852,798)
Cash generated from operations		4,345,031	\	2,677,799
Cash paid for income taxes	(	611,271)	(	520,880)
NET CASH FROM OPERATING ACTIVITIES		3,733,760		2,156,919
CASH FLOWS USED IN INVESTING ACTIVITIES	(	2,012,981)	(	725,805)
CASH FLOWS USED IN FINANCING ACTIVITIES	(	4,445,902)	(	8,991,388)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(	2,725,123)	(	7,560,274)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		43,794,606		40,166,756
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	<u>P</u>	41,069,483	P	32,606,482

#### MEGAWORLD CORPORATION AND SUBSIDIARIES

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED MARCH 31, 2022 AND 2021
(UNAUDITED)

(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

The Company holds ownership interests in the following subsidiaries and associates:

	Explanatory Effective Percentage of Ownership		ntage of Ownership
Subsidiaries	Notes	March 2022	December 2021
Subsidiaries:			
Prestige Hotels and Resorts, Inc. (PHRI)		100%	100%
Richmonde Hotel Group International Ltd. (RHGI)		100%	100%
Eastwood Cyber One Corporation (ECOC)		100%	100%
Megaworld Cebu Properties, Inc. (MCP)		100%	100%
Megaworld Newport Property			
Holdings, Inc. (MNPHI)		100%	100%
Oceantown Properties, Inc. (OPI)		100%	100%
Luxury Global Hotels and Leisure, Inc. (LGHLI)		100%	100%

Ex	xplanatory	Effective Percent	age of Ownership
Subsidiaries	Notes	_March 2022	December 202
ubsidiaries:			
Arcovia Properties, Inc. (API)		100%	100%
Mactan Oceanview Properties			
and Holdings, Inc. (MOPHI)	(a)	100%	100%
Megaworld Cayman Islands, Inc. (MCII)	(a)	100%	100%
Piedmont Property Ventures, Inc. (PPVI)	(a)	100%	100%
Stonehaven Land, Inc. (SLI)	(a)	100%	100%
Streamwood Property, Inc. (SP)	(a)	100%	100%
Global One Integrated Business Services, Inc. (GOIBSI)		100%	100%
Luxury Global Malls, Inc. (LGMI)		100%	100%
Davao Park District Holdings, Inc. (DPDHI)		100%	100%
Belmont Newport Luxury Hotels, Inc. (BNLHI)		100%	100%
Global One Hotel Group, Inc. (GOHGI)		100%	100%
Landmark Seaside Properties, Inc. (LSPI)	(a)	100%	100%
San Vicente Coast, Inc. (SVCI)	(a)	100%	100%
Hotel Lucky Chinatown, Inc. (HLCI)		100%	100%
Savoy Hotel Manila, Inc. (SHMI)		100%	100%
Savoy Hotel Mactan, Inc. (SHM)		100%	100%
Kingsford Hotel Manila, Inc. (KHMI)	(j)	<b>100</b> %	100%
Agile Digital Ventures, Inc. (ADVI)	(n)	100%	100%
MREIT Fund Managers, Inc. (MFMI)	(h)	100%	100%
MREIT Property Managers, Inc. (MPMI)	(h)	100%	100%
MREIT Inc. formerly Megaworld Holdings, Inc. (MREIT)	(h)	62.09%	62.09%
Megaworld Bacolod Properties, Inc. (MBPI)		91.55%	91.55%
Megaworld Central Properties, Inc. (MCPI)	(b)	76.55%	76.55%
Megaworld Capital Town, Inc. (MCTI)		76.28%	76.28%
Soho Café and Restaurant Group, Inc. (SCRGI)		75%	75%
La Fuerza, Inc. (LFI)		66.67%	66.67%
Megaworld-Daewoo Corporation (MDC)	(I)	60%	60%
Northwin Properties, Inc. (NWPI)	(a)	60%	60%
Gilmore Property Marketing Associates, Inc. (GPMAI)	(a, c)	52.14%	52.14%
Manila Bayshore Property Holdings, Inc. (MBPHI)	(d)	68.03%	68.03%
Megaworld Globus Asia, Inc. (MGAI)		50%	50%
Integrated Town Management Corporation (ITMC)		50%	50%
Maple Grove Land, Inc. (MGLI)	(a)	50%	50%
Megaworld Land, Inc. (MLI)		100%	100%
City Walk Building Administration, Inc. (CBAI)	(e)	100%	100%
Forbestown Commercial Center			
Administration, Inc. (FCCAI)	(e)	100%	100%
Paseo Center Building			
Administration, Inc. (PCBAI)	(e)	100%	100%
Uptown Commercial Center	.,,		
Administration, Inc. (UCCAI)	(e)	100%	100%
Iloilo Center Mall Administration, Inc. (ICMAI)	(e)	100%	100%
Newtown Commercial Center	` ,		
Administration, Inc. (NCCAI)	(e)	100%	100%
Valley Peaks Property Management, Inc. (VPPMI)	(e)	100%	100%
San Lorenzo Place Commercial Center			
Administration, Inc. (SLPCCAI)	(e)	100%	100%
Southwoods Lifestyle Mall Management, Inc. (SLMMI)	(e)	100%	100%
Suntrust Properties, Inc. (SPI)	\-/	100%	100%
Suntrust Ecotown Developers, Inc. (SEDI)		100%	100%
Governor's Hills Science School, Inc. (GHSSI)		100%	100%
Sunrays Property Management, Inc. (SPMI)		100%	100%
		****	-00/0

	Explanatory	Effective Percent	age of Ownership
Subsidiaries	Notes	March 2022	December 2021
Subsidiaries:			
Suntrust Two Shanata, Inc. (STSI)	(a)	100%	100%
Stateland, Inc. (STLI)	(k)	98.31%	98.31%
Global-Estate Resorts, Inc. (GERI)	(f)	82.32%	82.32%
Elite Communities Property Services, Inc. (ECPSI)		82.32%	82.32%
Southwoods Mall, Inc. (SMI)		91.09%	91.09%
Megaworld Global-Estate, Inc. (MGEI)	(f)	89.39%	89.39%
Twin Lakes Corporation (TLC)	(f)	90.99%	90.99%
Twin Lakes Hotel, Inc. (TLHI)		90.99%	90.99%
Fil-Estate Properties, Inc. (FEPI)		82.32%	82.32%
Aklan Holdings, Inc. (AHI)	(a)	82.32%	82.32%
Blu Sky Airways, Inc. (BSAI)	(a)	82.32%	82.32%
Fil-Estate Subic Development Corp. (FESDC)	(a)	82.32%	82.32%
Fil-Power Construction Equipment	( )		
Leasing Corp. (FPCELC)	(a)	82.32%	82.32%
Golden Sun Airways, Inc. (GSAI)	(a)	82.32%	82.32%
La Compaña De Sta. Barbara, Inc. (LCSBI)	(-7	82.32%	82.32%
MCX Corporation (MCX)	(a)	82.32%	82.32%
Pioneer L-5 Realty Corp. (PLRC)	(a)	82.32%	82.32%
Prime Airways, Inc. (PAI)	(a)	82.32%	82.32%
Sto. Domingo Place Development	(4)	0-10-71	30_,
Corp. (SDPDC)		82.32%	82.32%
Fil-Power Concrete Blocks Corp. (FPCBC)	(a)	82.32%	82.32%
Fil-Estate Industrial Park, Inc. (FEIPI)	(a)	65.03%	65.03%
Sherwood Hills Development, Inc. (SHD)	(11)	45.28%	45.28%
Fil-Estate Golf and Development, Inc. (FEGDI)		82.32%	82.32%
Golforce, Inc. (Golforce)		82.32%	82.32%
Southwoods Ecocentrum Corp. (SWEC)		49.39%	49.39%
Philippine Aquatic Leisure Corp. (PALC)	(a)	49.39%	49.39%
Fil-Estate Urban Development Corp. (FEUDC)	(a)	82.32%	82.32%
Novo Sierra Holdings Corp. (NSHC)	(a)	82.32%	82.32%
Global Homes and Communities, Inc. (GHCI)	(a) (a)	82.32%	82.32%
, ,	, ,	82.32%	
Savoy Hotel Boracay, Inc. (SHBI)	(f)		82.32%
Belmont Hotel Boracay, Inc. (BHBI)	(f)	82.32%	82.32%
Oceanfront Properties, Inc. (OFPI)		41.13%	41.13%
Empire East Land Holdings, Inc. (EELHI)		81.73%	81.73%
Eastwood Property Holdings, Inc. (EPHI)		81.73%	81.73%
Valle Verde Properties, Inc. (VVPI)	(a)	81.73%	81.73%
Sherman Oak Holdings, Inc. (SOHI)	(a)	81.73%	81.73%
Empire East Communities, Inc. (EECI)	(a)	81.73%	81.73%
20th Century Nylon Shirt, Inc. (CNSI)	(a)	81.73%	81.73%
Laguna BelAir School, Inc. (LBASI)		59.67%	59.67%
Sonoma Premier Land, Inc. (SPLI)	(a)	49.04%	49.04%
Pacific Coast Mega City, Inc. (PCMI)	(m)	58.53%	58.53%
Megaworld Resort Estates, Inc. (MREI)	(b, c)	51%	51%
Townsquare Development, Inc. (TDI)		30.60%	30.60%
Golden Panda-ATI Realty  Corporation (GPARC)		30.60%	30.60%
****			
Pariforio Wast Development Corneration (PWDC)		46 110/	AZ 110/
Bonifacio West Development Corporation (BWDC)		46.11%	46.11%
Palm Tree Holdings and Development	(a)	400%	400/
Corporation (PTHDC)	(a)	40%	40%

	Explanatory	Effective Percent	tage of Ownership
Associates	Notes	March 2022	December 2021
Associates:			
Suntrust Home Developers, Inc. (SHDI)	(g)	34%	34%
SWC Project Management Limited (SPML)	(o)	34%	34%
WC Project Management Limited (WPML)	(0)	34%	34%
GERI			
Fil-Estate Network, Inc. (FENI)	(a)	16.46%	16.46%
Fil-Estate Sales, Inc. (FESI)	(a)	16.46%	16.46%
Fil-Estate Realty and Sales Associates, Inc. (FERSA	I) (a)	16.46%	16.46%
Fil-Estate Realty Corp. (FERC)	(a)	16.46%	16.46%
Nasugbu Properties, Inc. (NPI)		11.52%	11.52%

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations as at March 31, 2022.
- (b) As at March 31, 2022, the Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at March 31, 2022, the Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at March 31, 2022, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Company through MLI, their immediate parent company.
- (f) As a result of the additional investments in GERI in 2016, the Company's indirect ownership interest over these subsidiaries increased in proportion to the increase in effective interest over GERI. Effective ownership interest over MGEI and TLC increased to 89.39% and 83.37%, respectively. In 2018, the Parent Company acquired shares of TLC increasing its effective ownership to 90.99%, which consists of 49% direct ownership and 41.99% indirect ownership from GERI. In 2019, SHBI and BHBI were incorporated to operate and manage resort hotels.
- (g) In 2020, the Company and TDI disposed certain number of shares over SHDI. In addition, the Company and a third-party investor subscribed to the increase in capitalization of SHDI, with the third party investor becoming the controlling shareholder. The foregoing transactions decreased the Parent Company's effective ownership over SHDI to 34%.
- (b) MFMI, MPMI and MREIT were incorporated in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of a REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws.
- (i) In 2021, SHDI disposed its investments in FOPMI and CCSI.
- (j) KHMI was incorporated in 2020 and engaged in hotel operations.
- (k) In 2021, the Company acquired additional common shares of STLI from previous stockholders representing 1.44% direct ownership. As at December 31, 2021, the effective ownership of the Company over STLI is 98.31%, consisting of 18.84% direct ownership and 79.47% indirect ownership through SPI.
- (l) In 2021, the application of MDC for the decrease of its authorized capital stock was approved. The Company's ownership interest over MDC remains at 60%.
- (m) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Parent Company were transferred to the Company, increasing the effective ownership of the Company to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (n) ADVI was incorporated in 2020 engaged in e-commerce business.
- (a) SPML and WPML, a subsidiaries of SHDI were incorporated in 2020. These companies are engaged in project management and consultancy services.

Except for MCII and RHGI, all the subsidiaries and associates were incorporated and have their principal place of business in the Philippines. MCII was incorporated and has principal place of business in the Cayman Islands while RHGI was incorporated and has principal place of business in the British Virgin Islands.

The Company and its subsidiaries, except for entities which have not yet started commercial operations as at March 31, 2022, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, marketing services and e-commerce.

There are no significant restrictions on the Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, MREIT and SHDI are publicly-listed companies in the Philippines.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used in the preparation of these interim condensed consolidated financial statements are consistent with those applied in the audited consolidated financial statements as of and for the year ended December 31, 2021 except for the application of amendments to standards that became effective on January 1, 2022 (see Note 2.2)

#### 2.1 Basis of Preparation of Interim Condensed Consolidated Financial Statements

These interim condensed consolidated financial statements for the three months ended March 31, 2022 and 2021 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended December 31, 2021.

The preparation of interim condensed consolidated financial statements in accordance with Philippine Financial Reporting Standards (PFRS) requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates.

These interim condensed consolidated financial statements are presented in Philippine peso, the functional and presentation currency of the Group, and all values represent absolute amounts except when otherwise indicated.

#### 2.2 Adoption of New and Amended PFRS

#### (a) Effective 2022 that is Relevant to the Company

The Group adopted for the first time PFRS 9 (Amendments), Financial Instruments, PAS 39 (Amendments), Financial Instruments: Recognition and Measurement, PFRS 7 (Amendments), Financial Instruments: Disclosures, PFRS 4 (Amendments), Insurance Contracts, and PFRS 16 (Amendments), Leases – Interest Rate Benchmark Reform – Phase 2 which are mandatorily effective for annual periods beginning on or after January 1, 2021. The amendments provide practical expedients for changes in the

basis for determining the contractual cash flows and reliefs from certain hedge accounting requirements due to alteration of interest rate benchmark as a result of interest rate benchmark reform. Moreover, it requires an entity to disclose information that enable users to understand the nature and extent of risks resulting from interest rate benchmark reform, the management of such risks, the progress of transition to alternative benchmark rates and the management of such transition. The application of these amendments had no significant impact on the Group's interim condensed consolidated financial statements.

#### (b) Effective Subsequent to 2022 but not Adopted Early

There are pronouncements effective for annual periods subsequent to 2022, which are adopted by the FRSC. Management will adopt the relevant pronouncements in the succeeding pages in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's interim condensed consolidated financial statements.

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective January 1, 2023). The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective January from 1, 2023)
- (iii) PAS 1 (Amendments), Presentation of Financial Statements Definition of Accounting Estimates (effective from January 1, 2023)
- (iv) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023)
- (v) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets Between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

In preparing the interim condensed consolidated financial statements, management undertakes a number of judgments, estimates and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgments, estimates and assumptions made by management, and will seldom equal the

estimated results. The judgments, estimates and assumptions applied in the interim condensed consolidated financial statements, including the key sources of estimation uncertainty, were the same as those applied in the Group's last annual financial statements as at and for the year ended December 31, 2021.

The Group performed its annual impairment test of goodwill and other intangible assets with indefinite useful life at year end and when circumstances indicate the carrying value may be impaired. The Group's impairment test for goodwill arising from business combination and other intangible assets is based on value-in-use calculations. The Group considers the relationship between the market capitalization of the subsidiaries and its net book value, among other factors, when reviewing for indicators of impairment. The Group's management assessed that for the three months ended March 31, 2022 and as at December 31, 2021, goodwill arising from business combination and other intangible assets with indefinite useful life are not impaired.

#### 4. SEGMENT INFORMATION

#### 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations.

The Corporate and Others segment includes business process outsourcing, educational, facilities provider, maintenance and property management operations, marketing services, general and corporate income and expense items. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

#### 4.4 Analysis of Segment Information

The following tables present revenue and profit information regarding industry segments for the nine months ended March 31, 2022 and 2021 and certain asset and liability information regarding segments as at March 31, 2022 and 2021.

			March	31, 2022		
	Real Estate	Rental	Hotel	Corporate and Others	Elimination	Consolidated
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 8,050,556,012 423,873,278	P 3,703,155,251 157,452,593 122,828,485	P 502,904,628 489,950	P 290,452,492 92,981 642,026,814	=	P 12,547,068,383 581,908,802
Total revenues	8,474,429,290	3,983,436,329	503,394,578	932,572,287	(764,855,299)	13,128,977,185
RESULTS Cost of sales and operating expense excluding depreciation and amortization	5,535,529,137	452,012,098	441,623,171	869,420,334	( 633,734,866)	6,664,849,874
Interest expense Depreciation and amortization	345,367,531 81,263,928	222,762,253 721,394,343	34,790,705	3,746,261 34,419,608	<del>-</del>	571,876,045 871,868,584
	5,962,160,596	1,396,168,694	476,413,876	907,586,203	(633,734,866)	8,108,594,503
Segment results	P 2,512,268,694	<u>P 2,587,267,635</u>	<u>P 26,980,702</u>	P 24,986,084	( <u>P 131,120,433</u> )	P 5,020,382,682
Unallocated other income Unallocated other expenses Equity share in net losses of associates Tax expense						2,468,886 ( 562,567,268) ( 66,043,356) ( 886,434,339)
Net profit						P 3,507,806,605
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 245,403,454,964	P 130,576,003,384	P 5,205,010,187	P 9,067,962,490	Р -	P 390,252,431,025
related parties - net				8,043,234,435		8,043,234,435
Total assets	P 245,403,454,964	P 130,576,003,38	4 5,205,010,187	P17,111,196,925	<u>P</u> -	P 398,295,665,460
Segment liabilities	P 109,239,078,548	P 47,057,102,753	<u>P1,759,554,197</u>	<u>P 7,542,681,204</u>	<u>P - </u>	P 165,598,416,702
			March	31, 2021		
	Real Estate	Rental	Hotel Operations	Corporate and Others	Elimination	Consolidated
TOTAL REVENUES Sales to external customers Interest income Intersegment sales	P 5,902,107,625 330,852,901	P 3,092,150,858 134,238,608 99,906,452	P 335,644,494 602,231	P 372,284,508 1,136,067 461,423,249	P - ( 561,329,701)	P 9,702,187,485 466,829,807
Total revenues	6,232,960,526		336,246,725		, , ,	•
RESULTS						
Cost of sales and operating expense excluding depreciation and amortization Interest expense Depreciation and amortization and amortization	4,337,143,910 343,967,518 71,696,932	114,005,124	310,695,026 - 35,996,524	792,553,575 4,251,836 54,780,495	( 480,538,197)	5,382,666,979 462,224,478 858,868,576
	4,752,808,360	1,233,212,414	346,691,550	851,585,906	(480,538,197)	6,703,760,033
Segment results	P 1,480,152,166	P 2,093,083,504	( <u>P 10,444,825)</u>	( <u>P 16,742,082)</u>	( <u>P 80,791,504)</u>	P 3,465,257,259
Unallocated other income Unallocated other expenses Equity share in net losses of associates Tax expense						6,491,966 ( 288,985,092) ( 66,338,460) ( 625,630,292)
Net profit						P 2,490,795,381
ASSETS AND LIABILITIES Segment assets Investments in and advances to associates and other	P 232,307,741,288	P 115,388,235,959	P 5,668,361,841	P 8,061,259,035	Р -	P 361,425,598,123
related parties - net		<del>-</del>		7,614,357,704		7,641,357,704
Total assets						
	P232,307,741,288	P115,388,235,959	P 5,668,361,841	<u>P 15,675,616,739</u>	Р -	P 369,039,955,827

#### 5. EARNINGS PER SHARE

Earnings per share (EPS) amounts were computed as follows:

	March 31, 2022	March 31, 2021
Net profit attributable to Company's Shareholders	P 3,068,532,804	P 2,362,436,170
Distribution to holders of perpetual securities	-	( 151,963,438)
Computed dividends on cumulative preferred shares series "A"	(147,945)	(147,541)
Profit available to Company's common shareholders	P 3,068,384,859	P 2,210,325,191
Divided by weighted average number of outstanding common shares	31,435,435,439	31,459,435,283
Basic EPS	<u>P 0.098</u>	<u>P 0.070</u>
Divided by weighted average number of outstanding common shares and potential dilutive shares	<u>31,524,085,953</u>	_31,580,736,810
Diluted EPS	<u>P 0.097</u>	<u>P 0.070</u>

#### 6. COMMITMENTS AND CONTINGENCIES

There are commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying interim condensed consolidated financial statements. The management of the Group is of the opinion, that losses, if any, from these items will not have any material effect on its consolidated financial statements.

In addition, there are no material off-balance sheet transactions, arrangements, obligations and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

#### 7. SEASONAL FLUCTUATIONS

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

#### 8. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at fair value through other comprehensive income (FVOCI), interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures.

Exposure to currency, interest rate, credit, liquidity and equity risk arises in the ordinary course of the Group's business activities. The main objective of the Group's risk management is to identify, monitor, and minimize those risks and to provide cost with a degree of certainty.

The Group does not actively engage in the trading of financial assets for speculative purposes.

#### 8.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable which have been used to fund new projects and for general corporate purposes.

Exposures to foreign exchange rates vary during the period depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income (loss).

#### 8.2 Interest Rate Sensitivity

The Group's interest risk management policy is to minimize interest rate and cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets are subject to variable interest rates.

The Group manages its interest risk by leveraging the fixed interest rate debt obligations over the floating interest rate debt obligations in its debt portfolio.

#### 8.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

#### 8.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a nine-month and a one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day period. Excess cash are invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

#### 8.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets at FVOCI carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

### 9. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

#### 9.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and liabilities presented in the consolidated statements of financial position are shown below.

	March 31, 2022 Carrying Values	(Unaudited) Fair Values	December 31, 2 Carrying Values	2021 (Audited) Fair Values
Financial Assets				
Financial assets at amortized cost:				
Cash and cash equivalents	P 41,069,483,365	P 41,069,483,365	P 43,794,605,919	P 43,794,605,919
Trade and other receivables	46,956,036,845	47,314,946,643	46,972,655,082	47,357,915,588
Guarantee deposits	896,442,418	896,442,418	877,329,410	877,329,410
	P 88,921,962,628	P 89,280,872,426	P 91,644,590,411	P 92,029,850,917
Financial assets at fair value through				
other comprehensive income –				
Equity securities	P 5,475,017,881	<u>P 5,475,017,881</u>	P 5,760,368,447	P 5,760,368,447
Financial Liabilities				
Financial liabilities at amortized cost:				
Interest-bearing loans and				
borrowings	P 49,089,017,617	P 48,592,272,868	P 51,649,704,598	P 51,056,234,787
Bonds payable	42,315,196,708	42,292,175,589	41,982,042,246	42,567,948,736
Redeemable preferred shares	251,597,580	251,597,580	251,597,580	251,597,580
Trade and other payables Advances from subsidiaries, associate	23,749,600,516	23,749,600,516	22,593,431,337	22,593,431,337
and other related parties	2,939,394,957	2,939,394,957	3,243,336,539	3,243,336,539
Subscription payable	1,114,665,008	1,114,665,008	1,114,665,008	1,114,665,008
Other liabilities	4,404,180,646	4,404,180,646	4,777,468,040	4,777,468,040
	P123,863,653,031	P123,343,887,163	P125,612,245,348	<u>P 125,604,682,027</u>
Financial liabilities at fair value through				
profit or loss –				
Derivative liabilities	P 8,988,381	P 8,988,381	P 147,793,407	P 147,793,407

#### 9.2 Fair Value Hierarchy

The Group uses the following hierarchy level in determining the fair values that will be disclosed for its financial instruments.

- a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement. Except for Php2.66 billion financial

assets at FVOCI categorized in Level 3, all other financial assets at FVOCI are categorized in Level 1.

For assets and liabilities that are recognized at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### 10. OTHER MATTERS

#### 10.1 Continuing Impact of COVID-19

The COVID-19 pandemic started to become widespread in the Philippines in early March 2020. During the first month of year 2022, Alert level 3 was imposed in National Capital Region (NCR) and neighboring provinces of Rizal, Bulacan, Cavite and Laguna due to the rapid spread of the new omicron variant. On February 1, 2022 classification was lowered to Alert level 2 and starting March 1, 2022 NCR is placed under Alert level 1 as the active cases continue to decline.

The measures taken by the government to contain the virus have affected economic conditions and the Group's business operations.

In response to this matter, the Group has taken the following actions such as maximized digital platforms to sell real estate projects in order to limit face to face engagements; assisted tenants in implementing social distancing measures; continues to work closely with tenants to determine and address their needs; incorporated ADVI, a subsidiary focused on ecommerce and caters to the Parent Company's commercial spaces tenants and retail partners; launched E-Concierge, a mobile application that allows contactless interaction between guests and hotel staff from check-in to check-out, including virtual ordering of food from various food and beverage outlets inside the hotels; reduced its overall capital expenditures spending for the year 2021; obtained lower cost funding through the debt market to support its business operations, such as financing capital expenditures, land banking and refinancing of loans, and maintain its cash preservation objective; undertook an intensive vaccination program to protect the employees and eligible dependents against COVID-19. By end of 2021, all employees have already been fully vaccinated and have received booster shots; provided "care kits" and financial loan assistance to employees who have contracted COVID-19 and have undergone quarantine; and, provided supplies of disinfectant alcohol, face masks, face shields, vitamins and other high-level hygiene kits to employees.

Management will continue to take actions to continually improve the operations as the need arises. Based on the foregoing improvements, management projects that the Group would continue to report positive results of operations and would remain liquid to meet current obligations as they fall due. Accordingly, management has not determined a material uncertainty that may cast significant doubt on the Group's ability to continue as a going concern due to the effects of the pandemic.

#### 10.2 Property-for-Share Swap

On April 1, 2022, the BOD of the Company approved the subscription of 263,700,000 common shares in MREIT, for a total subscription price of Php5.3 billion to be paid by way of transfer of four grade A buildings located in PEZA-registered zones. MREIT is yet to obtain the SEC's confirmation of the valuation of the properties transferred in exchange for the shares.

Management's Discussion and Analysis of Results of Operations and Financial Condition

#### **Results of Operations**

(Based on Financial Statements adopted in accordance with the Philippine Financial Reporting Standards)

#### Review of March 31, 2022 versus March 31, 2021

Megaworld, the country's largest developer of integrated urban townships, grew its net income by 40.83% to Php3.51 billion in the first quarter of 2022 from Php2.49 billion during the same period in 2021.

Net income attributable to parent company stood at Php3.07 billion, increased by 29.89% from Php2.36 billion last year.

Megaworld's consolidated revenues increased by 29.05% from Php10.18 billion in the first quarter of 2021 to Php13.13 billion during the same period this year.

**Development.** Among product portfolios, the bulk of consolidated revenues came from the sale of condominium units and commercial lot, comprising 61.31% of total revenues. Real estate sales grew by 36.40% year-on-year to Php8.05 billion from the previous year's Php5.90 billion as construction activities picked up during the year. The Group's registered sales mostly came from the following projects: Park McKinley West, Belmont Hotel Iloilo, Vion Tower, Uptown Parksuites Tower 1&2, Manhattan Plaza Tower 2, Bayshore Residential Resort 2 Phase 2, San Antonio Residence, Uptown Arts Residences, Grand Westside Hotel, The Albany-Yorkshire, 18 Avenue de Triomphe, Maple Grove Commercial District, Gentry Manor, Mactan Belmont Luxury Hotel, The Venice Luxury Residence – St. Marks Residences.

**Leasing.** The Group's rental businesses, comprising of office and lifestyle mall leasing, yield a 19.76% increase, reaching Php3.70 billion in the first quarter of 2022 from the previous year's Php3.09 billion. This contributed 28.20% of the total consolidated revenues for the first three months of the year.

**Hotel Operations.** The Group's revenues attributable to hotel operations posted a strong recovery in 2022 to Php502.90 million during the first quarter of 2022 with an increase of 49.83% from Php335.64 million for the same period last year.

Total costs and expenses amounted to Php9.62 billion, an increase by 25.23% from Php7.68 billion last year. Interest and other charges – net increased by 51.02%, amounting to Php1.13 billion this year from Php751.21 million in 2021. Tax expense in 2022 amounting to Php886.43 million resulted to an increase of 41.69% from 2021 reported amount of Php625.63 billion due to higher taxable income.

There were no seasonal aspects that had a material effect on the financial condition or financial performance of the Group. Neither were there any trends, events or uncertainties that have

had or that are reasonably expected to have a material impact on net sales or revenues or income from continuing operations. The Group is not aware of events that will cause material change in the relationship between costs and revenues.

There are no significant elements of income or loss that did not arise from the Group's continuing operations.

#### **Financial Condition**

The Group maintains a prudent financial policy as it engages to a more competitive and challenging environment. The Group's Statements of Financial Position reflects stable financial growth. Total resources as at March 31, 2022 amounted to Php398.30 billion, posting an increase of 0.08% compared to Php397.98 billion as at December 31, 2021.

The Group shows steady liquid position as at March 31, 2022 as reflected in its current assets at Php226.89 billion as against its current obligations at Php61.08 billion. Current assets posted a decrease of 0.42% from December 31, 2021 balance of Php227.83 billion. Current obligations reflected a decrease of 1.34% from December 31, 2021 balance of Php61.91 billion.

Cash and cash equivalents decreased by 6.22% from Php43.79 billion in 2021 to Php41.07 billion as at March 31, 2022. Current and non-current trade and other receivables – net decreased by 0.04%, amounting to Php46.96 billion as at March 31, 2022 compared to Php46.97 billion as at December 31, 2021. Contract assets increased by 3.16%, amounting to Php20.55 billion as at March 31, 2022 compared to Php19.92 billion as at December 31, 2021. Inventories increased by 1.21% from Php115.74 billion in 2021 to Php117.14 billion as at March 31, 2022. This includes raw land for residential development and property development cost reclassified due to adoption PFRS 15 and PIC Q&As 2018-11, 2018-15 and 2018-12. Investment properties – net increased by 1.34% amounting to Php120.82 billion in March 31, 2022 from Php119.22 billion in December 31, 2021. This includes raw land and property development cost for office and commercial development reclassified due to adoption of PIC Q&As 2018-11, 2018-15 and 2018-12.

Trade and other payables amounted to Php24.01 billion and Php22.88 billion as at March 31, 2022 and December 31, 2021, respectively, reflecting an increase of 4.96%. Contract liabilities increased by 12.32%, amounting to Php8.32 billion as at March 31, 2022 compared to Php7.40 billion as at December 31, 2021. Total current and non-current customers' deposits as at March 31, 2022 amounted to Php10.26 billion compared Php12.15 billion as at December 31, 2021 with 15.54% decrease.

The interest-bearing loans and borrowings current and non-current amounted to Php49.09 billion and Php51.65 billion for March 31, 2022 and December 31, 2021, respectively, reflecting a decrease of 4.96%. Bonds payable increased by 0.79%, amounting to Php42.32 billion as at March 31, 2022 compared to Php41.98 billion as at December 31, 2021. Total other liabilities amounted to Php16.16 billion from Php16.57 billion as at March 31, 2022 and December 31, 2021, respectively, translating to a decrease of 2.49%.

Total Equity (including non-controlling interests) increased by 1.30% from Php229.70 billion as at December 31, 2021 to Php232.70 billion as at March 31, 2022.

The top five (5) key performance indicators of the Group are shown below:

Current Ratio *1 Debt to Equity Ratio *2 Net Debt to Equity Ratio *3	March 31, 2022 3.71:1.00 0.39:1.00 3 0.22:1.00	December 31, 2021 3.68:1.00 0.41:1.00 0.22:1.00
Return on Assets *4 Return on Equity *5	March 31, 2022 1.53% 0.88%	March 31, 2021 1.23% 0.64%

<sup>\*1 –</sup> Current Assets / Current Liabilities

With its strong financial position, the Group will continue investing in and pursuing expansion activities as it focuses on identifying new markets, maintaining established markets and tapping business opportunities.

#### Material Changes in the Year 2022 Financial Statements

(Increase/decrease of 5% or more versus December 31, 2021)

#### **Statements of Financial Position**

6.22% decrease in cash and cash equivalents
Mainly due to capital expenditure and operating activities for business expansion

7.68% increase in deferred tax assets

Due to higher deferred tax assets on taxable temporary differences

12.32% increase in contract liabilities - net

Represents excess of collection over the progress of work

15.54% decrease in customers' deposits

Pertains to amounts received from customers for sale of residential lots and condominium units not yet qualified for sales recognition

9.37% decrease in advances from other related parties

Due to decrease in advances arising from related party transactions

<sup>\*2 –</sup> Total Debt / Equity (Total debt includes interest bearing loans and borrowings and bonds payable)

<sup>\*3 –</sup> Net Debt / Equity (Net debt is total debt less cash and cash equivalents)

<sup>\*4 –</sup> Net Profit / Average Total Assets

<sup>\*5 –</sup> Net Profit / Average Equity (Computed using figures attributable only to parent company shareholders)

25.33% increase in income tax payable Mainly due to higher taxable income

#### (Increase/decrease of 5% or more versus December 31, 2021)

#### Statements of Income

36.40% increase in sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

19.76% increase in rental income

Increase in rental due to escalation of rental rates, new tenants and increase in foot traffic in malls due to ease of pandemic restrictions

49.83% increase in hotel operations

Contribution from opening of new hotel last year and consistent performance of the company's in-city hotels

31.98% increase in cost of sales

Higher sales bookings resulting from increase in percentage of project completion and additional sales from new projects

44.48% increase in cost of hotel operations Represents direct costs attributable to hotel operations

6.96% increase in operating expenses

Mainly due to increase in selling, administrative and miscellaneous expenses

51.02% increase in interest and other charges-net

Primarily due to higher finance costs and other charges incurred during the period

41.69% increase in income tax expense

Due to higher taxable income and tax effects of deductible temporary differences

There are no other significant changes in the Group's financial position (5% or more) and condition that will warrant a more detailed discussion. Further, there are no material events and uncertainties known to management that would have impact or change the reported financial information and condition on the Group.

There are no known trends or demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in increasing or decreasing the Group's liquidity in any material way. The Group does not anticipate having any cash flow or liquidity problems. The Group is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Group with unconsolidated entities or other persons created during the reporting period.

The Group has no unusual nature of transactions or events that affects assets, liabilities, equity, net income or cash flows.

There were no seasonal aspects that had a material effect on the financial condition or results of operations of the Group.

There were no known material events subsequent to the end of the period that have not been reflected in the Group's Financial Statements as at first quarter of 2022.

There were no changes in estimates of amount reported in the current financial year or changes in estimates of amounts reported in prior financial years.

There was no contingent liability reflected in the most recent annual financial statement, the same in the consolidated financial statements as at first quarter of 2022.

There are no commitments, guarantees and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the accompanying consolidated financial statements.

There were no other material issuances, repurchases or repayments of debt and equity securities.

#### MEGAWORLD CORPORATION AND SUBSIDIARIES

**EXHIBIT 7** 

Aging of Accounts Receivables March 31, 2022 (In thousand pesos)

	TOTAL	CURRENT/ NOT YET DUE	1-3 Months	4-6 Months	7 Months - 1 Year	Above 1 Year	Past due accounts & items in Litigation
Type of Receivables:  a. Trade and other receivables	46,956,037	44,149,483	1,039,486	529,510	718,184	519,374	

## MEGAWORLD CORPORATION AND SUBSIDIARIES SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS

### **EXHIBIT 8**

March 31, 2022 and December 31, 2021

Ratio	Formula	March 31, 2022	<u>December 31,2021</u>
Current ratio	Current assets / Current liabilities	3.71	3.68
Acid test ratio	Quick assets / Current liabilities (Quick assets include current assets less inventories)	1.80	1.81
Debt-to-equity ratio	Total debt / Total stockholders' equity (Total debt includes interest bearing loans and borrowings and bonds and notes	0.39	0.41
Asset-to-equity ratio	Total assets / Total stockholders' equity	1.71	1.73
			<u> March 31,2021</u>
Solvency ratio	EBITDA / Total debt (Total debt includes interest bearing loans and borrowings and bonds and notes payable)	0.06	0.05
Interest rate coverage ratio	EBIT / Total Interest (Total interest includes interest expense and capitalized interest)	4.79	3.46
Return on equity	Net profit attributable to Company's shareholders / Average total equity attributable to the Company's shareholders	0.02	0.01
Return on assets	Net profit/ Average total assets	0.01	0.01
Net profit margin	Net profit / Total revenues	0.27	0.24